

CITY ADMINISTRATOR
ROBERT OMANS

CITY CLERK
DEBBIE LEE

FINANCE DIRECTOR
ROBIN NEWCOMB

PUBLIC WORKS DIRECTOR
MATHEW BAILEY

POLICE CHIEF
RICH ALBO

FIRE CHIEF
ED MILLS

PLANNER
COLLEDA MONICK

City Council
Agenda
December 9, 2025
6:00 PM



119 W FIRST STREET
CLE ELUM, WA 98922

MAYOR
MATTHEW LUNDH

MAYOR PRO TEM
STEVEN HARPER

CITY COUNCIL
CASSIDY BUECHLE - CURTIS
BETH WILLIAMS
JERRED WEIS
KEN RATLIFF
STEVEN COOK
AUDREY MALEK

CITY ATTORNEY
CURTIS CHAMBERS

Join Virtually via Zoom: <https://zoom.us/j/7573184018?pwd=dERndjBJVC9GdVQ1d2ISRExwZFhXZz09>
Meeting ID: 757 318 4018 Passcode: 98922

Join by Phone: 1-(253)215-8782, Meeting ID: 757 318 4018, Passcode:98922

TextMyGov

Receive city text alerts: text CLEELUM to 91896

DISCLAIMER: The City does not guarantee that virtual or telephonic access to the City Council meeting will be available, and the City does not warrant audio quality. Attendees are encouraged to attend in person.

1. **Call to Order, Pledge of Allegiance, and Roll Call**

a. December 9, 2025 — Sign In Sheet

2. **Oaths of Office**

- a. Cassidy Buechle-Curtis
- b. Steven Harper
- c. Jon Cornelius

3. **Public Comment – Limited to 5 Minutes per Speaker**

4. **Announcements, Appointments, Awards, and Recognition**

- a. Councilmember Weis Service Proclamation — Mayor Lundh
- b. 2026 Council Committee Assignments — Mayor Lundh

5. **Approval of Meeting Agenda**

6. **Consent Agenda**

Items listed below have been distributed to Council Members in advance for review and will be enacted by one motion. If separate discussion is desired on an item, it may be removed from the Consent Agenda and placed on the Regular Agenda at the request of a Council Member or a member of the public with concurrence from a Council Member:

- a. Council Meeting Minutes — November 25, 2025
- b. Payroll Vouchers — December 5, 2025 — \$305,778.26
- c. Payables — December 9, 2025 — \$456,255.11

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- d. 2026 Seal Coat Grant Agreement — Transportation Improvement Board
 - e. 2025 Kittitas County Lodging Tax Services Agreement Upper Kittitas County Community Recreation Center
 - f. 2025 Kittitas County Lodging Tax Services Agreement Washington State Horse Park Facilities Expansion
 - g. William LaRue's Employment Contract
 - h. Updated Maintenance Worker — Job Description
 - i. Updated Heavy Equipment Operator — Job Description
 - j. Memorandum of Agreement — Teamsters Union 760 — Update Job Classifications
 - k. Upper Kittitas County Senior Center Agreement 2026
 - l. Pitney Bowes Leasing Agreement — Renewal
 - m. Lodging Tax Advisory Committee Interlocal Agreement — Amended Agreement
7. **Department Head Reports**
City Administrator, Planner, Public Works, Police Chief, Fire Chief, Water/Wastewater Manager
- a. Rob Omans — City Administrator
 - b. Colleda Monick — Planner
 - c. Mathew Bailey — Public Works Director
 - d. Rich Albo — Police Chief
 - e. Ed Mills — Fire Chief
 - f. William LaRue — Water/Wastewater Manager
8. **Public Appearances – 15-Minute Limit**
9. **Business Requiring Public Hearings**
10. **Unfinished Business**
11. **New Business**
- a. Traffic Mitigation Agreement — Bullfrog Flats Amendment — Colleda Monick — Planner
 - b. Axon Agreement — Rich Albo — Police Chief
 - c. Planning Director Job Description — Steven Harper — Councilmember
 - d. Assistant City Administrator Job Description — Steven Harper — Councilmember
 - e. Ordinance 1718 — 2026 Salary Ordinance — Steven Harper — Councilmember
 - f. Ordinance 1717 — Interest Income to General Fund — Steven Harper — Councilmember
 - g. Cancellation of the December 23, 2025, Regular City Council Meeting — Mayor Lundh
12. **Report of Committees**
- a. Public Works & Community Development
Flag Pole Park Proposal — Discussion

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Cle Elum Youth Art Project Overview — Discussion

- b. Public Safety & Health
 - c. Lodging Tax & Events
 - d. General Government
 - e. Coal Mines Trail
13. **Councilmember Comments - Limited to 5 Minutes**
14. **Mayor's Report**
15. **Executive Session RCW 42.30.110(1)(i)**
- a. (i) To discuss with legal counsel representing the agency matters relating to agency enforcement actions, or to discuss with legal counsel representing the agency litigation or potential litigation to which the agency, the governing body, or a member acting in an official capacity is, or is likely to become, a party.
16. **Adjournment**

Upcoming Meetings:

Lodging Tax & Events Committee Meeting — December 10, 2025, at 8:30 a.m.

Historical Preservation Commission Meeting — December 16, 2025, at 3:00 p.m.

Planning Commission Meeting — December 16, 2025, at 6:00 p.m.

Public Safety & Health Committee Meeting — December 17, 2025, at 1:00 p.m.

Regular Council Meeting — December 23, 2025, at 6:00 p.m.

General Government Committee Meeting — December 24, 2025, at 8:30 a.m.

Coal Mines Trail Commission Meeting — January 5, 2025, at 4:00 p.m.

Public Works & Community Development Committee Meeting — January 7, 2025, at 8:30 a.m.

Cle Elum Regular Council Meeting

December 9, 2025, 6:00 p.m.

If you wish to address the Mayor and Council, please sign in below

Please sign in:

Name	Address	PLEASE PROVIDE EMAIL ADDRESS IF YOU WANT COUNCIL'S RECOMMENDATION MAILED TO YOU

Oath of Office

STATE OF WASHINGTON)
) **ss.**
COUNTY OF KITTITAS)

I, **Cassidy Buechle Curtis**, do affirm that I am a citizen of the United

Name of Official (please print)

States of America and of the State of Washington; that I am legally qualified to assume the office of City Council Position 1, City of Cle Elum that I will support the Constitution and laws of the United States and the State of Washington; and that I will faithfully, diligently and impartially perform the duties of this office, as such duties are prescribed by law, to the best of my judgment, skill and ability.

Signature of Official

Cassidy Buechle Curtis
Printed Name

Subscribed and sworn to me this 9th day of December, 2025.

Signature of Oath Administrator

Title of Oath Administrator

All officials must take an oath of office prior to commencing the duties of the office (RCW 29A.04.133)

Oath of Office

STATE OF WASHINGTON)
) **ss.**
COUNTY OF KITTITAS)

I, **Steve Harper**, do affirm that I am a citizen of the United
Name of Official (please print)

States of America and of the State of Washington; that I am legally qualified to assume the office of **City Council Position 5, City of Cle Elum** that I will support the Constitution and laws of the United States and the State of Washington; and that I will faithfully, diligently and impartially perform the duties of this office, as such duties are prescribed by law, to the best of my judgment, skill and ability.

Signature of Official

Steve Harper
Printed Name

Subscribed and sworn to me this 9th day of December, 2025.

Signature of Oath Administrator

Title of Oath Administrator

All officials must take an oath of office prior to commencing the duties of the office (RCW 29A.04.133)

Oath of Office

STATE OF WASHINGTON)
) ss.
COUNTY OF KITTITAS)

I, Jon Cornelius, do affirm that I am a citizen of the United
Name of Official (please print)

States of America and of the State of Washington; that I am legally qualified to assume the office of City Council Position 4, City of Cle Elum that I will support the Constitution and laws of the United States and the State of Washington; and that I will faithfully, diligently and impartially perform the duties of this office, as such duties are prescribed by law, to the best of my judgment, skill and ability.

Signature of Official

Jon Cornelius
Printed Name

Subscribed and sworn to me this 9th day of December, 2025.

Signature of Oath Administrator

Title of Oath Administrator

All officials must take an oath of office prior to commencing the duties of the office (RCW 29A.04.133)



PROCLAMATION COMMEMORATING THE SERVICE OF COUNCILMEMBER JERRED WEIS

WHEREAS, Jerred Weis has faithfully served the City of Cle Elum as a member of the City Council, demonstrating dedication, integrity, and a deep commitment to the well-being of the community; and

WHEREAS, during his tenure, Councilmember Weis approached every issue with thoughtfulness, civility, and a sincere desire to improve the quality of life for the people of Cle Elum; and

WHEREAS, his service has been marked by a willingness to listen, a steady voice for cooperation, and a focus on ensuring that Cle Elum remains a strong, safe, and welcoming city; and

WHEREAS, Councilmember Weis contributed meaningfully to the City's progress in areas such as responsible budgeting, infrastructure planning, community development, and good governance; and

WHEREAS, Councilmember Weis has worked collaboratively with fellow councilmembers, staff, and community partners, always putting the interests of residents first and helping strengthen trust in local government; and

WHEREAS, his leadership, public spirit, and commitment to service have earned the respect and gratitude of the City Council, City staff, and the residents of Cle Elum; and

WHEREAS, Councilmember Weis will conclude his service on December 31, 2025, leaving a legacy of professionalism, dedication, and meaningful contributions to the civic life of the City of Cle Elum;

NOW, THEREFORE, I, Matthew Lundh, Mayor of the City of Cle Elum, do hereby recognize and commend Councilmember Jerred Weis for his exemplary service to our City, express our community's profound appreciation, and extend our warmest wishes for success in all future endeavors.

IN WITNESS WHEREOF, I have hereunto set my hand and caused the Seal of the City of Cle Elum to be affixed this 9th day of December, 2025.

Matthew Lundh
Mayor, City of Cle Elum



Cle Elum City Council Committees 2026

General Government

- Councilmember Buechle-Curtis
- Councilmember Harper
- Councilmember Malek

Lodging Tax & Events

- Councilmember Cornelius
- Councilmember Malek
- Councilmember Williams

Public Safety & Health

- Councilmember Buechle-Curtis
- Councilmember Harper
- Councilmember Williams

Public Works & Community Development

- Councilmember Cook
- Councilmember Cornelius
- Councilmember Ratliff

Regional Committees

Conference of Governments Representatives: Mayor Lundh & Councilmember Cook

Coal Mines Trail Commission Representative: Councilmember Malek

Finance Committee Council Representative: Councilmember Harper

KITTCOM Administrative Board Representative: Councilmember Buechle-Curtis

Law & Justice Committee Representative: Councilmember Cornelius

Planning Commission Liaison: Councilmember Buechle-Curtis

Solid Waste Advisory Committee Council Representative: Councilmember Ratliff

Fire Department Advisory Committee Representative: Councilmember Williams

CLE ELUM CITY COUNCIL
MINUTES
NOVEMBER 25, 2025
6:00 PM
119 W FIRST STREET
CLE ELUM, WA 98922

1. Call to Order, Pledge of Allegiance, and Roll Call

Council Members Present:

Cassidy Buechle-Curtis
Beth Williams
Steven Harper
Jerred Weis via zoom
Audrey Malek
Steven Cook
Ken Ratliff

Staff Present:

Matthew Lundh - Mayor
Rob Omans - City Administrator
Debbie Lee - Clerk
Colleda Monick - Planner
Mathew Bailey - Public Works Director
Rich Albo - Police Chief
Jakob Michael - HLA
Robin Newcomb - Finance Director via zoom

- a. [November 25, 2025 Sign In Sheet](#)

2. Public Comment – Limited to 5 Minutes per Speaker

Jered Sluman outlined the progress and vision for establishing a Martial Arts studio in Cle Elum and expressed interest in offering training to community members. He also asked the Council to consider allowing gyms within the downtown district.

3. Announcements, Appointments, Awards, and Recognition

- a. [2025 Paul P. Pangrazi Award — Bev Gonyea](#)

Mayor Lundh presented the 2025 Paul Pangrazi Award to Bev Gonyea, noting that she is highly deserving of the honor and recognizing her as an incredibly positive presence in the community.

- b. [Small Business Saturday Proclamation — Mayor Lundh](#)

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Mayor Lundh read the proclamation declaring Small Business Saturday and presented it to the Downtown Association representatives, Jordan Peterson and Kaylee Thompson.

4. Approval of Meeting Agenda

MOTION: Councilmember Harper made a motion to approve the meeting agenda as presented; seconded by Councilmember Cook.

MOTION CARRIED: 7 yes 0 no.

5. Consent Agenda

MOTION: Councilmember Cook made a motion to approve the minutes with a small edit to the special meeting minutes on page 5, item 10, regarding the discussion of proposed/presented garbage rates; seconded by Councilmember Williams.

MOTION CARRIED: 7 yes 0 no.

- a. [Committee of the Whole Meeting Minutes — November 10, 2025](#)
- b. [Council Meeting Minutes — November 10, 2025](#)
- c. [Special Meeting Minutes — November 14, 2025](#)
- d. [Payables — November 10, 2025 — \\$815,431.13](#)
- e. [Office of the Washington State Auditor — Accountability Audit Engagement Letter](#)

6. Department Head Reports

- a. [Rob Omans — City Administrator](#)

See attached report.

[October Budget Position Report](#)

- b. [Colleda Monick — Planner](#)

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See attached report.

c. [Mathew Bailey — Public Works Director](#)

See attached report.

d. [Rich Albo — Police Chief](#)

See attached report.

Discussion was held regarding the Flock cameras and existing protocols, noting that initial guidelines were established when the cameras were installed and that additional protocols will be developed as needed.

7. **Public Appearances – 15-Minute Limit per Speaker**

a. [Jordan Peterson — Downtown Association](#)

See attached report.

Data from Placer Labs was reviewed, noting that the cell phone tracking metrics are set for various areas in town and can be adjusted as needed.

Councilmember Williams mentioned that there were still some ladders at Flag Pole Park.

It was also reported that Plaid Friday is being promoted to encourage a small-town downtown atmosphere leading up to Small Business Saturday, and a coupon book is available for the event.

b. [Visitor Center Updates — Jordan Peterson](#)

See attached report.

8. **Business Requiring Public Hearings**

a. [2026 Final Budget — Robin Newcomb — Finance Director](#)

Mayor Lundh read the public hearing script and explained the public hearing process.

Robin Newcomb, Finance Director, presented her report, which is attached.

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Councilmember Harper clarified that the removal of an additional police officer reflected the elimination of a projected addition to the budget, not a reduction to the existing force.

The public hearing opened at 7:00 p.m. and closed at 7:01 p.m.

b. [City of Cle Elum Council Assuming the Transportation Benefit District — Colleda Monick — Planner](#)

Colleda Monick, Planner, provided an overview as detailed in the attached report.

The public hearing opened at 7:04 p.m. and closed at 7:05 p.m. with no public comments.

c. [Emergency Moratorium on the Sale and Distribution of Kratom Within the City of Cle Elum — Curtis Chambers — City Attorney](#)

Curtis Chambers, City Attorney, provided an overview regarding the topic of kratom. On October 14, 2025, in accordance with Ordinance 1707 concerning public health and safety for the sale of kratom, the city held a public hearing. Materials related to the effects of kratom were presented (see attached report).

The public hearing opened at 7:08 p.m. and closed at 7:14 p.m.

Councilmember Cook shared additional research, noting that the World Health Organization recognizes health implications associated with kratom. While morphine and cocaine are also plant-based, kratom is banned in Australia and parts of Southeast Asia. Councilmember Cook expressed personal support for a moratorium on its sale until regulations are developed.

Councilmember Buechle-Curtis emphasized community concerns, highlighting the harmful effects of substances and asserting that public health and safety should take precedence over financial considerations, noting that kratom is currently unregulated in Washington, including age restrictions.

Councilmember Harper underscored the health and safety implications, referencing experiences with cannabis to illustrate that financial gains should not outweigh public safety.

Discussion followed regarding potential state restrictions, noting that municipalities may be more restrictive without preempting state authority. Preference was expressed to address the issue during the February legislative session. However, concern was raised that a delay could leave the city without protections, making it more comfortable to adopt an ordinance immediately. An additional ordinance could later be created to address any conflicts or appeals.

MOTION: Councilmember Harper made a motion to authorize the Mayor to draft an Ordinance banning the sale of Kratom within the city limits; seconded by Councilmember Williams.

MOTION : 4 yes 3 no. (Councilmembers Buechle-Curtis, Malek, and Cook)

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POLL VOTE:

Buechle-Curtis - no
Ratliff - yes
Williams - yes
Harper - yes
Cook - no
Weis - yes
Malek - no

9. Unfinished Business

10. New Business

a. Ordinance 1711 — 2026 Final Budget — Robin Newcomb — Finance Director

MOTION: Councilmember Harper made a motion to approve Ordinance 1711–2026 Final Budget; seconded by Councilmember Cook.

MOTION CARRIED: 7 yes 0 no.

b. Ordinance 1715 — 2025 Budget Amendment #3 — Robin Newcomb — Finance Director

Robin Newcomb, Finance Director, provided an update, with details included in the attached staff report.

MOTION: Councilmember Harper made a motion to approve Ordinance 1715–2025 Budget Amendment #3; seconded by Councilmember Cook.

MOTION CARRIED: 7 yes 0 no.

c. Ordinance 1716 — Cle Elum Transportation Benefit District Assumption — Colleda Monick — Planner

MOTION: Councilmember Harper made a motion to approve Ordinance 1716 - Cle Elum Transportation Benefit District Assumption; seconded by Councilmember Cook.

MOTION CARRIED: 7 yes 0 no.

d. Cle Elum Alleyway CIPP and Sewer Main Improvement — Bid Summary and Recommendation of Award — Jakob Michael — HLA

Jakob Michael from HLA reported that Clear in Place Pipe (CIPP) a trench-less technology, can be used to repair the sewer pipe without excavation. He recommended awarding the project to P&A Civil, the apparent low bidder, at the beginning of next year. The contractor is currently engaged in another project, and material costs were also noted as considerations.

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MOTION: Councilmember Harper made a motion to award the Cle Elum Alleyway CIPP & Sewer Main Improvement Project to P& A Civil; seconded by Councilmember Williams.

MOTION CARRIED: 7 yes 0 no.

- e. [N. Montgomery Avenue Watermain Improvements — Bid Summary and Recommendation of Award — Jakob Michael — HLA](#)

The project involves replacing 240 feet of pipeline on Montgomery Avenue, addressing a city maintenance issue. It was recommended to award the project to Flo Line, the low bidder, after checking references due to the significant difference in bid amounts. The contractor received high recommendations from other areas for completing projects on time and delivering quality work.

MOTION: Councilmember Harper made a motion to award the N. Montgomery Avenue Water Main Improvements project to Flo Line; seconded by Councilmember Cook.

MOTION CARRIED: 7 yes 0 no.

- f. [Second Street Pathway — Transportation Improvement Board — Supplement for Extending Expiration Date — Jakob Michael — HLA](#)

Jakob Michael with HLA recommended extending the expiration date for the project due to pending litigation, noting that an extension through 2025 is not feasible. He proposed extending it to the end of 2026 to allow for the completion of construction services.

MOTION: Councilmember Harper made a motion to approve the extension of the expiration date for Second Street Pathway; seconded by Councilmember Cook.

MOTION CARRIED: 7 yes 0 no.

- g. [Upper Kittitas County Basketball Club Mountain Madness — 2025 Lodging Tax Application — Steven Cook — Councilmember](#)

MOTION: Councilmember Cook made a motion to approve the Upper Kittitas County Basketball Club Mountain Madness - 2025 Lodging Tax Application; seconded by Councilmember Ratliff.

MOTION CARRIED: 7 yes 0 no.

Councilmember Ratliff acknowledged and expressed appreciation for the 70-plus team's participation in the tournament.

- h. [Christmas Lights — Public Works Building — Cle Elum Downtown Association — 2025 Lodging Tax Application — Steven Cook — Councilmember](#)

The funding for the lights comes from the lodging tax. The actual bill ended up being slightly higher than the additionally awarded supplement. This was due to the lighting of the Public Works Building.

MOTION: Councilmember Harper made a motion to approve the additional amount

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for the Holiday Lighting due to lighting of the Public Works Building; seconded by Councilmember Cook.

MOTION CARRIED: 7 yes 0 no

11. Report of Committees

a. Public Works & Community Development

No update.

b. Public Safety & Health

The committee is beginning to review Title 8, focusing on health and safety, false alarms, television and radio antennas, and junkyards as priorities. Additionally, the topic of e-bikes is under consideration, with ongoing research into how other communities are addressing related issues.

c. Lodging Tax & Events

The Consolidated Lodging Tax committee met last week and distributed awards, in a process that was more collaborative than in previous years. It served as a good reminder to pay careful attention to the paperwork involved. Each year, the Chamber hosts a workshop to highlight any changes to the lodging tax and explains the scored application process.

d. General Government

The December 25, 2025, meeting was canceled.

e. Coal Mines Trail

There will not be any meeting until January.

12. Councilmember Comments - Limited to 5 Minutes

COG met last Wednesday, though Steven Cook missed a portion of the meeting. Discussions included seeking information on the 2026 EMS budget.

Regarding the Economic Development Partnership, all but one community has not yet signed on, and the partnership will be hiring an executive director soon.

Councilmember Buechle-Curtis extended Thanksgiving greetings.

Councilmember Cook stated that the County certified the election results.

13. Mayor's Report

The Mayor provided updates on housing and index movement and attended the National League of

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Cities Summit, with accommodations covered by AWC. The summit was a valuable opportunity to interact with other elected officials from across the country, engage in discussions, and build relationships to better understand different perspectives.

Additionally, elected officials are required to update their training every four years through the Elected Officials Essentials program.

City Action Days are scheduled for January 21 and 22 in Lacey, offering strong programming and opportunities to meet with legislators, with Councilmember Cook and Councilmember Buechle - Curtis already signed up to attend.

14. **Adjournment**

The meeting was adjourned at 7:45 p.m.

Matthew Lundh, Mayor

Debbie Lee, Clerk

Payroll CHECK REGISTER

City Of Cle Elum

11/06/2025 To: 12/05/2025

Time: 15:02:12 Date: 12/03/2025

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Trans	Date	Type	Acct #	Chk #	Claimant	Amount	Memo
5044	11/20/2025	Payroll	1	EFT	Jane Agar	1,200.00	
5045	11/20/2025	Payroll	1	EFT	Virgil D Amick	1,500.00	
5046	11/20/2025	Payroll	1	EFT	Matthew R Anderson	2,000.00	
5047	11/20/2025	Payroll	1	EFT	Aaron G Barr	1,600.00	
5048	11/20/2025	Payroll	1	EFT	Audrey M Casassa	1,300.00	
5049	11/20/2025	Payroll	1	EFT	Brian DeFrang	500.00	
5050	11/20/2025	Payroll	1	EFT	Bradley D Helgeson	2,000.00	
5051	11/20/2025	Payroll	1	EFT	Kathryn A Heller	750.00	
5052	11/20/2025	Payroll	1	EFT	Debbie Lee	1,100.00	
5053	11/20/2025	Payroll	1	EFT	David Lindseth	800.00	
5054	11/20/2025	Payroll	1	EFT	Edwin L Mills	2,500.00	
5055	11/20/2025	Payroll	1	EFT	Cheryl J Montgomery	2,000.00	
5056	11/20/2025	Payroll	1	EFT	Robin L Newcomb	3,500.00	
5057	11/20/2025	Payroll	1	EFT	Robert F Omans	2,000.00	
5058	11/20/2025	Payroll	1	EFT	Whitney Prosek	800.00	
5059	11/20/2025	Payroll	1	EFT	Jennifer E Rogers	2,000.00	
5060	11/20/2025	Payroll	1	EFT	Cornelia J Van Dongen	1,000.00	
5061	11/20/2025	Payroll	1	EFT	Anthony A Venera	2,000.00	
5062	11/20/2025	Payroll	1	EFT	Levi A Waddell	2,000.00	
5064	11/20/2025	Payroll	1	EFT	Umpqua Bank	20,000.00	941 taxes for 11/20 draws
5294	12/05/2025	Payroll	1	EFT	Jane Agar	2,171.39	
5295	12/05/2025	Payroll	1	EFT	Richard D Albo	8,385.31	
5296	12/05/2025	Payroll	1	EFT	Virgil D Amick	3,260.59	
5297	12/05/2025	Payroll	1	EFT	Matthew R Anderson	3,613.49	
5298	12/05/2025	Payroll	1	EFT	Mathew D Bailey	5,167.77	
5299	12/05/2025	Payroll	1	EFT	Aaron G Barr	3,801.39	
5300	12/05/2025	Payroll	1	EFT	Cassidy J Buechle-Curtis	227.24	
5301	12/05/2025	Payroll	1	EFT	John M Butorac		
5302	12/05/2025	Payroll	1	EFT	Audrey M Casassa	2,400.40	
5303	12/05/2025	Payroll	1	EFT	Steven Cook	227.24	
5304	12/05/2025	Payroll	1	EFT	Brian DeFrang	6,702.73	
5305	12/05/2025	Payroll	1	EFT	Mark Goodwin	99.61	
5307	12/05/2025	Payroll	1	EFT	Jacob Hausken	50.11	
5308	12/05/2025	Payroll	1	EFT	Carl J Heimbigner	125.73	
5309	12/05/2025	Payroll	1	EFT	Bradley D Helgeson	5,138.39	
5310	12/05/2025	Payroll	1	EFT	Kathryn A Heller	2,909.38	
5311	12/05/2025	Payroll	1	EFT	Alec Johnson	6,273.37	
5312	12/05/2025	Payroll	1	EFT	Craig D Juris	4,149.69	
5313	12/05/2025	Payroll	1	EFT	Jessica T Korich	3,413.28	
5314	12/05/2025	Payroll	1	EFT	Debbie Lee	4,998.25	
5315	12/05/2025	Payroll	1	EFT	David Lindseth	3,889.93	
5316	12/05/2025	Payroll	1	EFT	Trent S Lombardi	3,022.56	
5317	12/05/2025	Payroll	1	EFT	Matthew Lundh	2,631.04	
5318	12/05/2025	Payroll	1	EFT	Mario M Magnotti	5,952.78	
5319	12/05/2025	Payroll	1	EFT	Audrey Malek	227.24	
5320	12/05/2025	Payroll	1	EFT	Edwin L Mills	4,324.60	
5321	12/05/2025	Payroll	1	EFT	Cheryl J Montgomery	2,893.94	
5322	12/05/2025	Payroll	1	EFT	Robin L Newcomb	3,048.34	
5323	12/05/2025	Payroll	1	EFT	Robert F Omans	4,837.90	
5324	12/05/2025	Payroll	1	EFT	Jordan Peterson	49.81	
5325	12/05/2025	Payroll	1	EFT	Amy E Pridemore	1,443.06	
5326	12/05/2025	Payroll	1	EFT	Whitney Prosek	2,661.05	
5327	12/05/2025	Payroll	1	EFT	Kenneth C Ratliff	227.24	
5328	12/05/2025	Payroll	1	EFT	Jennifer E Rogers	4,851.10	

CHECK REGISTER

City Of Cle Elum

Time: 15:02:12 Date: 12/03/2025

11/06/2025 To: 12/05/2025

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Trans	Date	Type	Acct #	Chk #	Claimant	Amount	Memo
5329	12/05/2025	Payroll	1	EFT	Kelsey Seiser	4,578.30	
5330	12/05/2025	Payroll	1	EFT	Chase M Stanley	1,087.52	
5331	12/05/2025	Payroll	1	EFT	Kaylee M Thompson	125.73	
5332	12/05/2025	Payroll	1	EFT	Cornelia J Van Dongen	970.86	
5333	12/05/2025	Payroll	1	EFT	Anthony A Venera	7,179.40	
5334	12/05/2025	Payroll	1	EFT	Levi A Waddell	2,483.76	
5335	12/05/2025	Payroll	1	EFT	Jerred Weis	227.24	
5336	12/05/2025	Payroll	1	EFT	Brian Welch	4,822.25	
5337	12/05/2025	Payroll	1	EFT	Elizabeth M Williams	227.24	
5349	12/05/2025	Payroll	1	EFT	AWC Health Insurance	13,580.31	Pay Cycle(s) 12/05/2025 To 12/05/2025 - Asuris 250 Med/Den/Vis
5350	12/05/2025	Payroll	1	EFT	Colonial Life	541.85	Pay Cycle(s) 12/05/2025 To 12/05/2025 - Colonial Insurance Pre; Pay Cycle(s) 12/05/2025 To 12/05/2025 - Colonial Insurance
5351	12/05/2025	Payroll	1	EFT	HRA VEBA Trust Contributions	7,612.00	Pay Cycle(s) 12/05/2025 To 12/05/2025 - Veba
5352	12/05/2025	Payroll	1	EFT	Northwest Admin Transfer Acct	6,380.50	Pay Cycle(s) 12/05/2025 To 12/05/2025 - NW Admin RWT/Dental
5353	12/05/2025	Payroll	1	EFT	Teamsters Local #760	1,687.00	Pay Cycle(s) 12/05/2025 To 12/05/2025 - Teamsters Dues
5354	12/05/2025	Payroll	1	EFT	UEBT	23,273.00	Pay Cycle(s) 12/05/2025 To 12/05/2025 - UEBT Medical Vision
5355	12/05/2025	Payroll	1	EFT	Umpqua Bank	38,173.92	941 Deposit for Pay Cycle(s) 12/05/2025 - 12/05/2025
5356	12/05/2025	Payroll	1	EFT	WA State Dept of Retirement Sys.	4,884.11	Pay Cycle(s) 12/05/2025 To 12/05/2025 - Deferred Comp
5357	12/05/2025	Payroll	1	EFT	WA State Dept of Retirement Sys.	26,598.13	Pay Cycle(s) 12/05/2025 To 12/05/2025 - PERS2; Pay Cycle(s) 12/05/2025 To 12/05/2025 - LEOFF2; Pay Cycle(s) 12/05/2025 To 12/05/2025 - PERS 3
5358	12/05/2025	Payroll	1	EFT	Washington State Support Registry	1,529.42	Pay Cycle(s) 12/05/2025 To 12/05/2025 - Child Support
5306	12/05/2025	Payroll	1	48048	Steven M Harper	217.24	
5339	12/05/2025	Payroll	1	48049	Bill Rolcik Memorial Fund	130.00	Pay Cycle(s) 12/05/2025 To 12/05/2025 - Bill Rock Mem Fund
5340	12/05/2025	Payroll	1	48050	WCTPTF	5,742.53	Pay Cycle(s) 12/05/2025 To 12/05/2025 - Teamsters Pension Trust
511 Legislative						1,883.91	
512 Judicial						5,849.07	
513 Executive						13,197.98	
514 Financial, Recording & Elections						17,516.08	
521 Police Department						127,629.54	
522 Fire Department						16,732.68	
524 Protective Inspections						4,717.01	
536 Cemetery						3,059.22	
558 Planning & Community Devel						4,585.03	
572 Libraries						11,224.17	
576 Park Facilities						5,547.49	
580 Non Expenditures						-4,552.00	
001 Current Expense/General Fund						207,390.18	
542 Streets - Maintenance						18,597.56	

CHECK REGISTER

City Of Cle Elum

11/06/2025 To: 12/05/2025

Time: 15:02:12 Date: 12/03/2025

Page: 3

Trans	Date	Type	Acct #	Chk #	Claimant	Amount	Memo
		101 Street Fund				18,597.56	
		521 Police Department				20,492.34	
		104 Police 3/10's Sales Tax Fund				20,492.34	
		542 Streets - Maintenance				107.21	
		110 Coal Mine Trail Fund				107.21	
		534 Water Utilities				29,906.26	
		401 Water Fund				29,906.26	
		537 Garbage & Solid Waste				4,134.84	
		402 Garbage Fund				4,134.84	
		535 Sewer				25,149.87	
		409 Sewer Fund				25,149.87	
						305,778.26	Payroll: 305,778.26

I, the undersigned, do hereby certify under penalty of perjury that the materials have been furnished, the services rendered or the labor performed as described, or that any advance payment is due and payable pursuant to a contract or is available as an option for full or partial fulfillment of a contractual obligation, and that the claim is a just, due and unpaid obligation against the city, and that I am authorized to authenticate and certify to said claim(s). Approved by the Auditing Committee:

Jerred Weis Date _____

Steven Harper Date _____

Audrey Malek Date _____

CHECK REGISTER

City Of Cle Elum

Time: 10:29:25 Date: 12/04/2025

11/26/2025 To: 12/09/2025

Page: 1

Trans	Date	Type	Acct #	Chk #	Claimant	Amount	Memo
5172	11/26/2025	Claims	1	EFT	Chase Paymentech	707.48	October merchant fees non utility
5173	11/26/2025	Claims	1	EFT	Chase Paymentech	1,049.38	October merchant fees utility
5174	11/26/2025	Claims	1	EFT	United Health Care Insurance Company	591.75	Krahenbuhl LEOFF 1 Medicare Supplement
5175	11/26/2025	Claims	1	EFT	Verizon Wireless	547.53	Police Dept cell bills
5183	11/26/2025	Claims	1	EFT	Pitney Bowes Global Financial Services L	69.20	Police Dept postage machine ink
5186	11/27/2025	Claims	1	EFT	WA State Dept of Revenue	27,143.48	October 2025 Excise tax
5216	11/26/2025	Claims	1	EFT	Methodworks	2,900.82	It Services -- Fire, Police, Water Plant, and City Hall -- Aug and Sept
5217	11/26/2025	Claims	1	EFT	Methodworks	3,898.80	It Services -- Fire, Police, Water Plant, and City Hall -- Aug and Sept
5218	11/26/2025	Claims	1	EFT	U.S. Cellular	124.10	Water Plant M2M cellular
5219	11/26/2025	Claims	1	EFT	United Parcel Service	14.24	Police Dept shipping
5224	11/26/2025	Claims	1	EFT	Cintas Corporation	250.77	Public works mats/towels/uniforms 11/18
5225	11/26/2025	Claims	1	EFT	Columbia Bank now Umpqua		Wrong amount
5226	11/26/2025	Claims	1	EFT	Crystal Springs	153.77	City Hall Water
5228	12/01/2025	Claims	1	EFT	Columbia Bank now Umpqua	216,862.00	Columbia Bank/Umpqua annual loan payment -- Water loans and sewer loan refinanced in 2018
5230	11/26/2025	Claims	1	EFT	Inland Networks	98.27	Public works internet/Fiber
5266	12/01/2025	Claims	1	EFT	Gigabeam Internet	57.00	Fire Dept backup internet
5268	12/01/2025	Claims	1	EFT	Cintas Corporation	297.19	Public works mats/towels/uniforms 11/25 and medicine refills city hall and public works
5270	12/01/2025	Claims	1	EFT	Inland Networks	30.00	Library Alarm Monitoring
5271	12/01/2025	Claims	1	EFT	T-Mobile	94.05	City Hall backup internet
5288	12/02/2025	Claims	1	EFT	Reserve Account Pitney Bowes Bank Inc.	2,000.00	City Postage
5290	12/02/2025	Claims	1	EFT	Inland Networks	30.00	Police Dept alarm monitoring
5346	12/03/2025	Claims	1	EFT	Methodworks	752.69	Nov -- IT monitoring and patching/backups
5363	12/03/2025	Claims	1	EFT	Xpress Bill Pay	649.83	November merchant fees
5364	12/09/2025	Claims	1	48051	Richard D Albo		Incorrect amount will pay next check run
5365	12/09/2025	Claims	1	48052	Brown and Jackson Septic	525.00	Port A Potty Nov 2025-- Coal Mine Trailhead location; Port A Potty Nov 2025 1002 Forest Service Rd Cemetery; Port A Potty Nov 2025 - 719 E 3rd Park; Port A Potty Nov 2025 - 221 E First Public Restroo
5366	12/09/2025	Claims	1	48053	CaseGuard, Inc.	9,844.47	Police Dept -- studio plan training
5367	12/09/2025	Claims	1	48054	Central Cleaning	480.00	Cleaning City Hall 12/3, Shop 12/4,12/11, Police 12/6, 12/13, Fire 12/7
5368	12/09/2025	Claims	1	48055	Cle Elum Farm and Home	536.51	City Acct 22 -- Harris power box, Bldg dept employee boots and equip, city hall maint, treatment plant; Fire Dept Acct 24 -- wall plate

CHECK REGISTER

City Of Cle Elum

Time: 10:29:25 Date: 12/04/2025

11/26/2025 To: 12/09/2025

Page: 2

Trans	Date	Type	Acct #	Chk #	Claimant	Amount	Memo
5369	12/09/2025	Claims	1	48056	Cle Elum Hardware	67.12	City shop/public works Acct 90 -- Cemetery tarp nail pegs, city park black sealant
5370	12/09/2025	Claims	1	48057	Cle Elum Volunteer Fire Fighters Assoc.	2,000.00	4th Quarter Association Stipend
5371	12/09/2025	Claims	1	48058	Copiers Northwest Inc.	422.05	City Hall copier usage base 11/19 to 12/18 and usage 10/19 to 11/18; Copier usage city hall overage charge 11/1 to 11/30 overage period; Public works/Library copier usage 11/1 to 11/30 overage period
5372	12/09/2025	Claims	1	48059	General Code	97.50	ORD 1713
5373	12/09/2025	Claims	1	48060	James Oil Company	1,896.44	Fire Dept Fuel 11/16-11/30; Police Dept fuel 11/16 to 11/30; Public works fuel 11/16-11/30
5374	12/09/2025	Claims	1	48061	Jerrol's	158.07	Copy paper & pre perforated paper
5375	12/09/2025	Claims	1	48062	Law Office of Mark W. Garka, PLLC	4,000.00	November Prosecution Services
5376	12/09/2025	Claims	1	48063	Locality Media, Inc.	2,642.52	Fire Dept Records and Training
5377	12/09/2025	Claims	1	48064	Mountain Auto Parts	4,360.80	City/Public Works Acct 2385-; Police Acct 2387 -- PD trks oil, Durango oil filter
5378	12/09/2025	Claims	1	48065	NC Machinery Company	1,876.78	Cat 950GC Pump
5379	12/09/2025	Claims	1	48066	Northern Kittitas County Tribune	642.60	Public Hearing 2026 Final Budget 2nd run; Public hearing 2026 budget 1st run; Assumption Transportation Benefit Board First Run; Assumption Transportation Benefit Board 2nd run; Ord 1714 garbage rates
5380	12/09/2025	Claims	1	48067	One Call Concepts, Inc	40.31	Call before dig tickets / Nov x 29
5381	12/09/2025	Claims	1	48068	The Library Store, Inc	319.55	Library labels laminated
5382	12/09/2025	Claims	1	48069	Veolia Water North America	72,379.28	Fixed rate waste water treatment plant december 2025; Fixed rate water treatment plant December 2025
5383	12/09/2025	Claims	1	48070	WA State Dept of Trans.	205.86	Construction oversight at SR903 Stafford
5384	12/09/2025	Claims	1	48071	WA State Patrol	70.00	Police Dept background check
5385	12/09/2025	Claims	1	48072	Waste Management Corp. Serv.	95,327.40	November garbage services
5269	11/30/2025	Claims	9	EFT	U.S. Bank	40.50	November merchant fees
001 Current Expense/General Fund						32,994.12	
101 Street Fund						3,698.90	
110 Coal Mine Trail Fund						105.00	
401 Water Fund						209,375.06	
402 Garbage Fund						101,082.55	
404 Water Regional Fund						32,060.90	
409 Sewer Fund						34,912.21	
410 Sewer Regional Fund						42,026.37	
						<u>456,255.11</u>	Claims: 456,255.11

CHECK REGISTER

City Of Cle Elum

Time: 10:29:25 Date: 12/04/2025

11/26/2025 To: 12/09/2025

Page: 3

Trans	Date	Type	Acct #	Chk #	Claimant	Amount	Memo
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I, the undersigned, do hereby certify under penalty of perjury that the materials have been furnished, the services rendered or the labor performed as described, or that any advance payment is due and payable pursuant to a contract or is available as an option for full or partial fulfillment of a contractual obligation, and that the claim is a just, due and unpaid obligation against the city, and that I am authorized to authenticate and certify to said claim(s). Approved by the Auditing Committee:

Jerred Weis

Date _____

Steven Harper

Date _____

Audrey Malek

Date _____

**AGENDA STAFF
REPORT**

AGENDA DATE: December 9, 2025

ACTION REQUESTED: Authorization for Mayor to Execute the 2026 Seal Coat Grant Agreement with the Transportation Improvement Board (TIB)

BACKGROUND: The City of Cle Elum has been awarded a Transportation Improvement Board Grant for the 2026 Seal Coat Multiple Locations Project (TIB Project No. 2-E-930(008)-1). The total grant award is \$210,213, covering 90% of eligible project costs. The City's required local match is \$23,357.

RECOMMENDATION: City Council authorize the Mayor to sign the Transportation Improvement Board Grant Agreement for the 2026 Seal Coat Project (TIB Project No. 2-E-930(008)-1).

ATTACHMENTS: Transportation Improvement Board & City of Cle Elum Agreement

LEAD STAFF: Mathew Bailey



City of Cle Elum
2-E-930(008)-1
2026 Seal Coat
Multiple Locations

STATE OF WASHINGTON
TRANSPORTATION IMPROVEMENT BOARD
AND
City of Cle Elum
AGREEMENT

THIS GRANT AGREEMENT (hereinafter "Agreement") for the 2026 Seal Coat, Multiple Locations (hereinafter "Project") is entered into by the WASHINGTON STATE TRANSPORTATION IMPROVEMENT BOARD (hereinafter "TIB") and City of Cle Elum, a political subdivision of the State of Washington (hereinafter "RECIPIENT").

1.0 PURPOSE

For the project specified above, TIB shall pay 90.0000 percent of approved eligible project costs up to the amount of \$210,213, pursuant to terms contained in the RECIPIENT'S Grant Application, supporting documentation, chapter 47.26 RCW and/or chapter 47.04 RCW, title 479 WAC, and the terms and conditions listed below.

2.0 SCOPE AND BUDGET

The Project Scope and Budget are initially described in RECIPIENT's Grant Application and incorporated by reference into this Agreement. Scope and Budget will be further developed and refined, but not substantially altered during the Design, Bid Authorization and Construction Phases. Any material alterations to the original Project Scope or Budget as initially described in the Grant Application must be authorized by TIB in advance by written amendment.

3.0 PROJECT FUNDING PARTNERS

The RECIPIENT anticipates receiving additional funding from the following funding partners, in the following amounts. However, in no event shall any non-party to this Agreement, even if referenced as a funding partner below, be considered a third party beneficiary to this Agreement.

Funding Partners	Amount	Revised Funding
CLE ELUM	23,357	
WSDOT	0	
Federal Funds	0	



TOTAL LOCAL FUNDS	23,357	

4.0 PROJECT DOCUMENTATION

TIB requires RECIPIENT to make reasonable progress and submit timely Project documentation as applicable throughout the Project. Upon RECIPIENT's submission of each Project document to TIB, the terms contained in the document will be incorporated by reference into the Agreement. Required documents include, but are not limited to the following:

- a) Bid Authorization Form with plans and engineers estimate
- b) Award Updated Cost Estimate
- c) Bid Tabulations
- d) Contract Completion Updated Cost Estimate with final summary of quantities
- e) Project Accounting History

5.0 BILLING AND PAYMENT

The local agency shall submit progress billings as project costs are incurred to enable TIB to maintain accurate budgeting and fund management. Payment requests may be submitted as often as the RECIPIENT deems necessary, but shall be submitted at least quarterly if billable amounts are greater than \$50,000. If progress billings are not submitted, large payments may be delayed or scheduled in a payment plan.

6.0 TERM OF AGREEMENT

This Agreement shall be effective upon execution by TIB and shall continue through closeout of the grant or until terminated as provided herein, but shall not exceed 10 years unless amended by the Parties.

7.0 AMENDMENTS

This Agreement may be amended by mutual agreement of the Parties. Such amendments shall not be binding unless they are in writing and signed by persons authorized to bind each of the Parties.

8.0 ASSIGNMENT

The RECIPIENT shall not assign or transfer its rights, benefits, or obligations under this Agreement without the prior written consent of TIB. The RECIPIENT is deemed to consent to assignment of this Agreement by TIB to a successor entity. Such consent shall not constitute a waiver of the RECIPIENT's other rights under this Agreement.



9.0 GOVERNANCE & VENUE

This Agreement shall be construed and interpreted in accordance with the laws of the state of Washington and venue of any action brought hereunder shall be in the Superior Court for Thurston County.

10.0 DEFAULT AND TERMINATION

10.1 NON-COMPLIANCE

- a) In the event TIB determines, in its sole discretion, the RECIPIENT has failed to comply with the terms and conditions of this Agreement, TIB shall notify the RECIPIENT, in writing, of the non-compliance.
- b) In response to the notice, RECIPIENT shall provide a written response within 10 business days of receipt of TIB's notice of non-compliance, which should include either a detailed plan to correct the non-compliance, a request to amend the Project, or a denial accompanied by supporting details.
- c) TIB will provide 30 days for RECIPIENT to make reasonable progress toward compliance pursuant to its plan to correct or implement its amendment to the Project.
- d) Should RECIPIENT dispute non-compliance, TIB will investigate the dispute and may withhold further payments or prohibit the RECIPIENT from incurring additional reimbursable costs during the investigation.

10.2 DEFAULT

RECIPIENT may be considered in default if TIB determines, in its sole discretion, that:

- a) RECIPIENT is not making reasonable progress toward correction and compliance.
- b) TIB denies the RECIPIENT's request to amend the Project.
- c) After investigation TIB confirms RECIPIENT'S non-compliance.

TIB reserves the right to order RECIPIENT to immediately stop work on the Project and TIB may stop Project payments until the requested corrections have been made or the Agreement has been terminated.

10.3 TERMINATION

- a) In the event of default by the RECIPIENT as determined pursuant to Section 10.2, TIB shall serve RECIPIENT with a written notice of termination of this Agreement, which shall be served in person, by email or by certified letter. Upon service of notice of termination, the RECIPIENT shall immediately stop work and/or take such action as may be directed by TIB.
- b) In the event of default and/or termination by either PARTY, the RECIPIENT may be liable for damages as authorized by law including, but not limited to, repayment of grant funds.
- c) The rights and remedies of TIB provided in the AGREEMENT are not exclusive and are in addition to any other rights and remedies provided by law.



10.4 TERMINATION FOR NECESSITY

TIB may, with ten (10) days written notice, terminate this Agreement, in whole or in part, because funds are no longer available for the purpose of meeting TIB's obligations. If this Agreement is so terminated, TIB shall be liable only for payment required under this Agreement for performance rendered or costs incurred prior to the effective date of termination.

11.0 USE OF TIB GRANT FUNDS

TIB grant funds come from Motor Vehicle Fuel Tax revenue and other revenue sources. Any use of these funds for anything other than highway or roadway system improvements is prohibited and shall subject the RECIPIENT to the terms, conditions and remedies set forth in Section 10. If Right of Way is purchased using TIB funds, and some or all of the Right of Way is subsequently sold, proceeds from the sale must be deposited into the RECIPIENT's motor vehicle fund and used for a motor vehicle purpose.

12.0 INCREASE OR DECREASE IN TIB GRANT FUNDS

At Bid Award and Contract Completion, RECIPIENT may request an increase in the maximum payable TIB funds for the specific project. Requests must be made in writing and will be considered by TIB and awarded at the sole discretion of TIB. All increase requests must be made pursuant to WAC 479-05-202 and/or WAC 479-01-060 and/or WAC 479-10-575. If an increase is denied, the recipient shall be liable for all costs incurred in excess of the maximum amount payable by TIB. In the event that final costs related to the specific project are less than the initial grant award, TIB funds will be decreased and/or refunded to TIB in a manner that maintains the intended ratio between TIB funds and total project costs, as described in Section 1.0 of this Agreement.

13.0 INDEPENDENT CAPACITY

The RECIPIENT shall be deemed an independent contractor for all purposes and the employees of the RECIPIENT or any of its contractors, subcontractors, and employees thereof shall not in any manner be deemed employees of TIB.

14.0 INDEMNIFICATION AND HOLD HARMLESS

The PARTIES agree to the following:

Each of the PARTIES, shall protect, defend, indemnify, and save harmless the other PARTY, its officers, officials, employees, and agents, while acting within the scope of their employment as such, from any and all costs, claims, judgment, and/or awards of damages, arising out of, or in any way resulting from, that PARTY's own negligent acts or omissions which may arise in connection with its performance under this Agreement. No PARTY will be required to indemnify, defend, or save harmless the other PARTY if the claim, suit, or action for injuries, death, or damages is caused by the sole negligence of the other PARTY. Where such claims, suits, or actions result from the concurrent negligence of the PARTIES, the indemnity provisions provided herein shall be valid and enforceable only to the extent of a PARTY's own negligence. Each of the PARTIES agrees that its obligations under this subparagraph extend to any claim, demand and/or cause of action brought by, or on behalf of, any of its employees or agents. For this purpose, each of the PARTIES, by mutual negotiation, hereby waives, with respect to the other PARTY only, any immunity that would otherwise be available to it against such claims under the Industrial Insurance provision of Title 51 RCW. In any action to enforce the provisions



of the Section, the prevailing PARTY shall be entitled to recover its reasonable attorney's fees and costs incurred from the other PARTY. The obligations of this Section shall survive termination of this Agreement.

15.0 DISPUTE RESOLUTION

- a) The PARTIES shall make good faith efforts to quickly and collaboratively resolve any dispute arising under or in connection with this AGREEMENT. The dispute resolution process outlined in this Section applies to disputes arising under or in connection with the terms of this AGREEMENT.
- b) Informal Resolution. The PARTIES shall use their best efforts to resolve disputes promptly and at the lowest organizational level.
- c) In the event that the PARTIES are unable to resolve the dispute, the PARTIES shall submit the matter to non-binding mediation facilitated by a mutually agreed upon mediator. The PARTIES shall share equally in the cost of the mediator.
- d) Each PARTY agrees to compromise to the fullest extent possible in resolving the dispute in order to avoid delays or additional incurred cost to the Project.
- e) The PARTIES agree that they shall have no right to seek relief in a court of law until and unless the Dispute Resolution process has been exhausted.

16.0 ENTIRE AGREEMENT

This Agreement, together with the RECIPIENT'S Grant Application, the provisions of chapter 47.26 Revised Code of Washington and/or 47.04 Revised Code of Washington, the provisions of title 479 Washington Administrative Code, and TIB Policies, constitutes the entire agreement between the PARTIES and supersedes all previous written or oral agreements between the PARTIES.

17.0 RECORDS MAINTENANCE

The RECIPIENT shall maintain books, records, documents, data and other evidence relating to this Agreement and performance of the services described herein, including but not limited to accounting procedures and practices which sufficiently and properly reflect all direct and indirect costs of any nature expended in the performance of this Agreement. RECIPIENT shall retain such records for a period of six years following the date of final payment. At no additional cost, these records, including materials generated under the Agreement shall be subject at all reasonable times to inspection, review or audit by TIB personnel duly authorized by TIB, the Office of the State Auditor, and federal and state officials so authorized by law, regulation or agreement.

If any litigation, claim or audit is started before the expiration of the six (6) year period, the records shall be retained until all litigation, claims, or audit findings involving the records have been resolved.



Washington State Transportation Improvement Board
Grant Agreement

2-E-930(008)-1

Approved as to Form
Attorney General

By:

Signature on file

Albert H. Wang
Assistant Attorney General

Lead Agency

Transportation Improvement Board

Chief Executive Officer

Date

Executive Director

Date

Print Name

Print Name

CITY OF CLE ELUM
City Administration

**AGENDA STAFF
REPORT**

AGENDA DATE: December 9, 2025

ACTION REQUESTED: Authorize the Mayor to sign the lodging tax agreement with Kittitas County

BACKGROUND: Because the Recreation Center will be built on city property, the city must enter into an agreement with Kittitas County for this Lodging Tax Grant. The city will then establish a separate agreement with the Recreation Center outlining the reimbursement procedures to be followed at a later time.

RECOMMENDATION: Authorize the Mayor to sign the lodging tax agreement

ATTACHMENTS: Kittitas County Lodging Tax Agreement

LEAD STAFF: Robert Omans

Kittitas County Lodging Tax Committee

205 W. 5th Ave-Suite 105
Ellensburg, WA 98926
509-962-7552



November 12, 2025

Dear Applicant,

The Board of County Commissioners signed the 2025 Lodging Tax Services Agreements for the Large Capital Projects during their Agenda Session on November 4, 2025. **Please sign the enclosed Agreement that has been flagged for your signature and return it to our office as soon as possible.** The other copy is for your records. Also included is a W-9 which the Auditor's office is required to have on file before reimbursements are processed. Please complete, sign, and return the W-9 with your signed agreement.

If you have any questions regarding reimbursement, you are encouraged to contact the Auditor's office at 509-962-7552. Requests for reimbursement must be completed and received by the County on or before **DECEMBER 31, 2030, BY 5 P.M.**, to be eligible for payment.

Thank you for applying for the Kittitas County 2025 Lodging Tax Large Capital Project Grant Program.

Lisa Bugni
Kittitas County Lodging Tax Advisory Committee Clerk
205 West 5th Ave, Suite 105
Ellensburg, WA 98926
509-962-7552
lisa.bugni@co.kittitas.wa.us

Enc.: 2025 Lodging Tax Services Agreements
W-9
Cc: BOCC Clerk



**2025 LODGING TAX SERVICES AGREEMENT
BETWEEN KITITITAS COUNTY AND THE CITY OF CLE ELUM
FOR THE UPPER KITITITAS COUNTY COMMUNITY RECREATION CENTER
LSC-2025-005**

This Agreement for Services (hereinafter "Agreement") is entered into by and between **Kittitas County** (hereinafter "County"), a political subdivision of the State of Washington, and **The City of Cle Elum** (hereinafter "Contractor").

The purpose of this Agreement is as follows: is to provide for Tourism-Related, Large-Scale Municipality Owned Capital Projects relating to activities and expenditures designed to increase tourism.

The term of this Agreement shall be from November 4, 2025, through December 31, 2030, unless the Agreement is terminated early or its term is extended as provided herein.

The parties' addresses and points of contact for the administration of this Agreement are as follows:

COUNTY

Lisa Bugni
Kittitas County Auditor's Office
205 West 5th Ave, Suite 105
Ellensburg, WA 98926
auditorsaccounting@co.kittitas.wa.us
509-962-7552

CONTRACTOR

Matthew Lundh
City of Cle Elum
119 W First Street
Cle Elum, WA 98922
mlundh@cleelum.gov
509-304-4576

This Agreement includes the following, which are attached hereto and hereby incorporated by this reference:

Attachment "A":	Scope of Work
Attachment "B":	Compensation
Attachment "C":	Insurance Requirements
Attachment "D":	General Terms and Conditions
Attachment "E":	W-9 (Contractor must complete and return to the County for payment)

IN WITNESS WHEREOF, this Agreement has been executed by and on behalf of the parties through their authorized representatives, effective as of the latest date written below.

KITTITAS COUNTY

BOARD OF COUNTY COMMISSIONERS

Chair

Vice-Chair

Commissioner

Date:

11/04/25

Attest:

Clerk of the Board

CONTRACTOR

Signature

Printed Name

Title

Date:



ATTACHMENT "A"

SCOPE OF WORK

Contractor is eligible to claim reimbursement for the following items only:

- **Building and construction costs for the Upper Kittitas County Community Recreation Center**

Project Timeline:

- **July 2025 Finalize Governance Strategy**
- **July-October 2025 Form Public Facilities District (in coordination with County**
- **July-November 2025 Conduct campaign to form Metropolitan Parks District (MPD) in Upper County**
- **July-December 2025 Launch fundraising campaign to secure approximately \$101 million from public and private sources**
- **October 2025-February 2026 Conduct campaign to pass:
0.2% county-wide sales tax to fund operations
MPD bond measure to fund a portion of construction**
- **February-April 2026 Solicit construction bids and select contractor**
- **April 2026-March 2028 Construct facility**

Written Annual Project Reports from Contractor are required by the County to be received by November of each year while the contract is in effect.

They can be sent to:

**Lisa Bugni
Kittitas County Auditor's Office
205 West 5th Ave, Suite 105
Ellensburg, WA 98926
auditorsaccounting@co.kittitas.wa.us**

ATTACHMENT "B"

COMPENSATION

THE COUNTY WILL NOT PROCESS PAYMENT FOR SERVICES RENDERED UNDER THIS AGREEMENT UNTIL CONTRACTOR SUBMITS A COMPLETED W-9 (SEE ATTACHMENT "E").

- a. As full compensation for satisfactory performance of the Contractor's Services, the County agrees to pay Contractor the sum of Three Million Two Hundred Eighty-Eight Thousand Dollars (\$3,288,000) to be used for capital project City of Cle Elum Upper Kittitas County Community Recreation Center, based upon the awarded project.

All funds must be spent by December 31, 3030, no extension of the funding period will be granted.

- b. Additional payment terms: The County will make quarterly payments to the Contractor only on a reimbursement basis, as detailed receipts with the completed Blank Form Lodging Tax Reimbursement for any items that are submitted to the County, not to exceed the sum of Three Million Two Hundred Eighty-Eight Thousand Dollars (\$3,288,000) to be used for capital project—City of Cle Elum Upper Kittitas County Community Recreation Center.
- c. Final date to submit reimbursement is **December 31, 3030** after this date the funds lapse.
- d. Submit reimbursements to:

Lisa Bugni
Kittitas County Auditor's Office
205 West 5th Ave, Ste 105
Ellensburg, WA 98926
auditorsaccounting@co.kittitas.wa.us

ATTACHMENT "C"

INSURANCE REQUIREMENTS

Contractor shall secure and maintain in effect at all times during performance of work under this Agreement such insurance as will protect Contractor, its employees, and agents from all claims, losses, harm, costs, liabilities, damages and expenses arising out of Contractor's performance under this Agreement, including but not limited to personal injury (including death) or property damage.

All insurance shall be issued by companies admitted to do business in the State of Washington and have a rating of A-, Class VII or better in the most recently published edition of Best's Reports unless otherwise approved by the County. If an insurer is not admitted, all insurance policies and procedures for issuing the insurance policies must comply with Chapter 48.15 RCW and 284-15 WAC.

At a minimum, Contractor shall maintain and provide proof of the following selected options:

- ☐ Commercial General Liability Insurance
 - Coverage limits not less than:
 - \$1,000,000 per occurrence, for all covered losses
 - \$2,000,000 general aggregate
 - \$1,000,000 products & completed operations aggregate
 - \$1,000,000 personal and advertising injury, each offense
 - The policy must be endorsed to include the County and its officials, employees and agents as additional insureds.
- ☐ Commercial Automobile Liability Insurance
 - Automobile Liability for owned, non-owned, hired, and leased vehicles, with an MCS 90 endorsement and a CA 9948 endorsement attached if 'pollutants' are to be transported.
 - Coverage limits not less than:
 - \$1,000,000 combined single limit
- ☐ Excess or Umbrella Liability
 - Contractor shall provide Excess or Umbrella Liability coverage of \$5,000,000. This Excess or Umbrella Liability coverage shall apply, at a minimum, to both the Commercial General and Automobile Insurance policy coverages. If used to meet limit requirements, coverage must be at least as broad as specified for underlying coverages, and must cover those insured in the underlying policies.
 - This requirement may alternatively be satisfied through Contractor's primary Commercial General and Automobile Liability coverage, or any combination thereof.
 - The policy must be endorsed to include the County and its officials, employees and agents as additional insureds.
 - Coverage shall be "pay on behalf", with defense costs payable in addition to policy limits.
 - There shall be no cross liability exclusion precluding coverage for claims or suits by one insured against another.
- ☐ Workers' Compensation & Employer's Liability
 - Contractor shall provide Workers Compensation and Employer's Liability insurance on a state-approved policy form providing benefits as required by law with employer's liability limits no less than \$1,000,000 per accident or disease.

- ☐ Professional Liability / Errors and Omissions Liability
 - Coverage limits not less than:
 - \$1,000,000 each claim
 - Contractor must provide evidence of this coverage on a policy form appropriate to Contractor's profession.

☐ Other insurance coverage as deemed appropriate by either the County Risk Manager or the assigned Deputy Prosecuting Attorney. Additional insurance types which the County may need to require (non-exhaustive list): Cyber, Pollution, Aircraft, Watercraft, Liquor, Crime/Fidelity, Sexual Abuse & Molestation, Jones Act, Longshoremen/Harborworkers, Marine.

Contractor shall furnish to the County a Certificate of Insurance, with endorsement where required above, as evidence that policies providing insurance required by this Agreement are in full force and effect. Contractor's insurance policies required above must apply on a primary non-contributing basis in relation to any other insurance or self-insurance available to the County.

Contractor agrees to provide notice to the County at least thirty (30) days prior to cancellation, or any material alteration or non-renewal, of any of the above-required insurance coverages.

Contractor shall assume full responsibility for all loss or damage from any cause whatsoever to any tools, machinery, equipment, or motor vehicles owned or utilized by Contractor, or Contractor's agents, employees, suppliers or contractors, as well as to any temporary structures, scaffolding and/or protective fences.

Contractor shall have sole responsibility for ensuring the insurance coverage and limits required herein are also obtained by any subcontractors.

NOTE: Notwithstanding any other provision(s) of this Agreement, no contract shall form under this Agreement until and unless the following are provided to the County: (1) a copy of the Certificate(s) of Insurance with all required endorsements, properly completed and in the amounts required, and (2) where requested by the County, a copy of the required insurance policies, including all required endorsements.

ATTACHMENT "D"

GENERAL TERMS AND CONDITIONS

1. **Scope of Contractor's Services:** Contractor agrees to provide to the County services as set forth in their grant application submitted to the Lodging Tax Advisory Committee, attached to and incorporated herein by reference, and included as Attachment "A" to this Agreement. No materials, labor, or facilities will be furnished by the County, unless otherwise provided herein. All work performed under this Agreement shall comply with applicable laws and regulations.

Except as otherwise specifically provided in this Agreement, Contractor shall furnish the following as required to perform the services, described above, in accordance with this Agreement: Personnel, labor and supervision; technical, professional and other services. All such services, property and other items furnished or required to be furnished, together with all other obligations performed, or required to be performed, by Contractor under this Agreement are collectively referred to herein as "Services."

Contractor warrants that the lodging tax funds shall be used only as allowed for in RCW 67.28.1816 as currently existing or subsequently amended.

Contractor shall commence, perform and complete such Services in accordance with any and all attachments to this Agreement.

Lodging Tax funds provided hereunder shall be used only for the activities, operations, and expenditures expressly authorized by this Agreement. In the event Contractor: (i) fails to expend the Lodging Tax funds as required by this Agreement, and/or (ii) utilizes such funds for any other purpose, then any funds received by Contractor hereunder and not properly accounted for shall, without prejudice to any other applicable remedy or penalty, be repaid to the County together with applicable interest calculated at the rate of twelve percent (12%) per annum.

The Contractor shall not pledge, mortgage, assign, or otherwise encumber any grant funds, or any property acquired or improved with grant funds. Any attempt to do so shall be null and void and of no effect against Kittitas County.

2. **Accounting and Payment:** Compensation to Contractor for services rendered under this Agreement shall be as set forth in Attachment "B". Where Attachment "B" requires payment(s) by the County, payment shall be based upon billings, supported unless provided otherwise in Attachment "B", by documentation of units of work performed and amounts earned, including, where appropriate, the total number of hours for the month and the total dollar payment requested. Unless specifically stated in Attachment "B", the County will not reimburse Contractor for any costs or expenses incurred by Contractor in performance of this Agreement. Where required, the County shall, upon receipt of appropriate documentation, compensate Contractor, no more often than monthly, through the County voucher system, for Contractor's services pursuant to the fee schedule set forth in Attachment "B". In the event Contractor fails to perform any of its obligations under this Agreement within the time specified herein, then the County may withhold all monies due and payable to Contractor until such failure to perform is cured or otherwise adjudicated. The County will not process payment for services rendered under this Agreement until Contractor submits a completed W-9 (See Attachment "E").

3. **Taxes:** Contractor understands and acknowledges that the County will not withhold Federal or State income taxes from payments made to Contractor. Where required by State or Federal law, Contractor authorizes the County to make withholding for any taxes other than income taxes (e.g., Medicare). All Kittitas County Agreement for Services (rev. 9/19/25)

compensation received by Contractor will be reported to the Internal Revenue Service at the end of the calendar year in accordance with applicable IRS regulations. It is the responsibility of Contractor to make its necessary estimated tax payments throughout the year, if any, and Contractor is solely liable for any tax obligation arising from Contractor's performance of this Agreement.

The County will pay sales and use taxes imposed on goods or services acquired hereunder as required by law. Contractor must pay all other taxes, including but not limited to: business and occupation tax; or taxes based on (1) Contractor's gross or net income, or (2) personal property to which the County does not hold title. The County is exempt from federal excise tax.

4. **Independent Contractor**: Contractor's services shall be furnished by Contractor as an independent contractor, and nothing stated herein shall be construed to create a relationship of employer-employee or a guarantee of future employment. Contractor acknowledges that its entire compensation under this Agreement is specified in Attachment "B", and that Contractor is not entitled to any County benefits, including but not limited to: vacation pay, holiday pay, sick leave pay, medical, dental, or other insurance benefits, or any other rights or privileges afforded to Kittitas County employees.

5. **Assignment and Subcontracting**: This Agreement may not be assigned or subcontracted in whole or in part without the express prior written approval of the County.

6. **Right to Review; Maintenance of Records**: This Agreement is subject to review by any Federal or State auditor. The County or its designee shall have the right to review and monitor the financial and service components of the work performed under this Agreement by whatever means are deemed expedient by the County. Such review may occur with or without notice, and may include, without limitation, on-site inspection, inspection of all records or other materials which the County deems pertinent, and any and all communications with or evaluation by service recipients under this Agreement. Contractor shall preserve and maintain all records relating to this Agreement for six (6) years after termination or expiration of the Agreement, and upon request shall make them available for review by any Federal or State auditor, the County, and/or any persons authorized by the County.

7. **Modification**

7.1. This Agreement may be amended by mutual agreement of the parties. Any such amendment shall be in writing and signed by both parties.

7.2 The County may unilaterally amend this Agreement at any time by written notice ("Change Notice") to Contractor, to modify the work to be performed under this Agreement, within the general scope of the Agreement. Such changes may include, but are not limited to, changes in the exact scope of work to be performed (including modification, substitution, addition, or deletion of required tasks) and changes to the schedule of performance. If any such Change Notice causes an increase or decrease to Contractor's cost of, or the time required for, performance of the work, an equitable adjustment in the compensation to Contractor and/or in the schedule for the performance of the work shall be made by the County to reflect such an increase or decrease. Notwithstanding any dispute or delay in arriving at a mutually acceptable equitable adjustment, Contractor shall proceed in accordance with all Change Notices. Within thirty (30) days after receipt of any Change Notice which, in Contractor's opinion, lacks an adequate adjustment, Contractor must submit to the County a written statement requesting a modified adjustment; otherwise, Contractor will forfeit its right to any such modified adjustment. The County retains the final right to determine adjustments hereunder.

8. Termination

8.1 This Agreement may be terminated at any time by mutual written agreement of the parties.

8.2 The County, by giving written notice, may terminate this Agreement at any time without cause and without further obligation to Contractor except for payment due for deliverables provided and/or services performed prior to the effective date of termination. An equitable adjustment in the contracted price for partially completed tasks will be made by the County, but such adjustment shall not include compensation for loss of anticipated profit on uncompleted work.

8.3 If Contractor defaults by failing to perform any of its obligations under this Agreement, or becomes insolvent, is declared bankrupt or commits any act of bankruptcy or insolvency, or makes an assignment for the benefit of creditors, the County may, by written notice to Contractor, terminate the Agreement, and at the County's option, obtain performance of the work elsewhere. If the Agreement is terminated under this paragraph, Contractor shall not be entitled to receive any further payments under this Agreement until all of its obligations hereunder have been fully performed, and any extra cost or damage to the County shall be deducted from any money due or coming due to Contractor. Furthermore, in the event of termination under this paragraph, Contractor shall bear the costs of any extra expenses incurred by the County in completing the work, and all damages sustained, or which may be sustained, by the County.

8.4 Termination of this Agreement by any means provided herein shall not excuse any party's performance of its obligations hereunder through the effective date of termination, except that the County shall not be obligated to pay for services that have not been performed or deliverables that have not been provided.

8.5 If the termination results from acts or omissions of Contractor, including but not limited to misappropriation of funds provided hereunder, nonperformance of required services, and/or fiscal mismanagement, Contractor shall return to the County immediately any funds, misappropriated or unexpended, which have been paid to the Contractor by the County, together with applicable interest calculated at the rate of twelve percent (12%) per annum.

9. Indemnification

9.1 To the fullest extent permitted by law, Contractor agrees to indemnify, defend and hold the County and its departments, elected and appointed officials, employees, agents and volunteers, harmless from and against any and all claims, damages, losses and expenses, including but not limited to court costs, attorney's fees and alternative dispute resolution costs, for any personal or bodily injury, sickness, disease or death, for any damage to or destruction of any property (including the loss of use resulting therefrom), and for any other claims, damages, losses, and expenses sustained by the County, which (1) are caused in whole or in part by any act or omission, negligent or otherwise, of Contractor, its employees, agents or volunteers, or Contractor's subcontractors, their employees, agents or volunteers; or (2) are directly or indirectly arising out of, resulting from, or otherwise connected with the performance of this Agreement; or (3) are based upon Contractor's or its subcontractors' use of, presence upon or proximity to the property of the County. This indemnification obligation of Contractor shall not apply in the limited circumstance where the claim, damage, loss or expense is caused by the sole negligence of the County. This indemnification obligation of Contractor shall not be limited in any way by the Washington State Industrial Insurance Act, RCW Title 51, or by application of any other workmen's compensation act, disability benefit act or other employee benefit act, and Contractor hereby expressly waives any immunity afforded by such acts. **The foregoing indemnification obligations of Contractor are a material inducement to the County to enter into this Agreement, are reflected in Contractor's compensation, and have been mutually negotiated by the parties.**

9.2 The County reserves the right, but not the obligation, to participate in the defense of any claim for damages, losses or expenses, and such participation shall not constitute a waiver of Contractor's indemnity obligations contained in any section of this Agreement.

9.3 In the event Contractor enters into subcontracts to the extent allowed under this Agreement, each such subcontractor shall indemnify the County on a basis equal to or exceeding Contractor's indemnity obligations to the County.

10. Venue and Choice of Law: In the event that any litigation should arise concerning this Agreement, the venue for such action shall be in the Superior Court of the State of Washington in and for the County of Kittitas. This Agreement shall be governed by the laws of the State of Washington.

11. Non-Appropriation of Funds: If the County does not appropriate sufficient funding for this Agreement for any future fiscal period, the County will not be obligated to make payments for services performed after the end of the last fiscal period for which sufficient funding was appropriated. No penalty or expense shall accrue to the County in the event this provision applies.

12. Contractor Commitments, Warranties, and Representations: Contractor represents and warrants as follows:

12.1 Contractor is duly incorporated, validly existing and in good standing under the laws of the State of Washington, and has all requisite corporate power and authority to enter into and to perform its obligations under this Agreement.

12.2 Contractor has the authority to execute this Agreement, to make the representations and warranties set forth herein, and to perform its obligations hereunder.

12.3 This Agreement has been validly executed by an authorized representative of Contractor and constitutes a valid and legally binding and enforceable obligation of Contractor.

12.4 Contractor holds, or will obtain prior to commencing work under this Agreement, such licenses, permits and other authorizations from federal, state and local governmental authorities, or from any applicable industrial or professional certification or licensing bodies, as are necessary for the lawful performance of its obligations under this Agreement, and will maintain such throughout the term of this Agreement.

12.5 Contractor is not in violation of any applicable law, ordinance or regulation the consequence of which will or may materially affect Contractor's ability to perform its obligations under this Agreement. Contractor is not subject to any order or judgment of any court, tribunal or governmental agency which materially and adversely affects its operations or assets in the State of Washington, or its ability to perform its obligations under this Agreement.

12.6 Contractor is not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal or State department or agency.

12.7 None of the representations or warranties in this Agreement, and none of the documents, statements, certificates or schedules furnished by Contractor in connection with the performance of the obligations contemplated under this Agreement, contains or will contain any untrue statement of a material fact or omits or will omit a material fact necessary to make the statements of fact contained therein not misleading.

13 Ownership of Items Produced: All writings, programs, data, reports, films, recordings, or other materials prepared by Contractor and/or its consultants or subcontractors, in connection with the performance of this Agreement, shall be the sole and absolute property of the County. The County will have all rights of ownership therein, including but not limited to the right to use, copyright, trademark, and/or patent, and the ability to transfer any or all ownership rights.

14 Intellectual Property Infringement: Contractor will defend and indemnify the County from any claimed action, cause or demand brought against the County, to the extent such action is based on the claim that information and/or materials supplied by Contractor infringe any intellectual property rights of any third party(ies). Contractor will pay all costs and damages attributable to any such claims finally awarded against the County in any action. Such defense and payments are conditioned upon the following: (1) Contractor shall be notified promptly in writing by the County of any notice of such claim; and (2) Contractor shall have the right hereunder, at its option and expense, to obtain for the County the right to continue using the information and/or materials that are the subject of such claim, provided no reduction in performance or loss results to the County.

15 Disputes: Any dispute between the parties arising under or relating to this Agreement shall be resolved informally if possible. However, in the event such a dispute cannot be so resolved, it shall be adjudicated by a dispute board ("Dispute Board") in the following manner: Each party shall appoint one member to the Dispute Board, the members so appointed shall jointly appoint an additional member to the Dispute Board, and the Dispute Board will evaluate the facts, Agreement terms, and all applicable statutes and rules, and make a determination as to the proper resolution of the dispute. Such determination shall be final and binding on both parties. The cost of resolution will be borne as allocated by the Dispute Board. Alternatively, if agreed to in writing by both parties, the parties may forego the option of establishing a Dispute Board to adjudicate the dispute, and instead pursue arbitration, jointly selecting an arbitrator acceptable to both parties. In the event the parties choose to pursue arbitration, the parties agree that: (1) the fees and expenses of the arbitrator shall be shared equally by both parties to this Agreement, (2) each party shall bear its own costs and attorney fees, (3) arbitration shall be conducted according to the commercial arbitration procedures of the American Arbitration Association, and (4) the arbitrator's decision or award shall be final and binding on both parties.

16. Confidentiality: Contractor, its employees, agents and volunteers, and any of Contractor's subcontractors and their employees, agents and volunteers, shall maintain the confidentiality of all information provided by the County or acquired by Contractor in performance of this Agreement, except upon the prior written consent of the Kittitas County Prosecuting Attorney or an order entered by a court after having acquired jurisdiction over the County. Contractor shall immediately provide the County notice of any judicial proceedings seeking disclosure of such information. Contractor agrees to indemnify, defend and hold harmless the County and its departments, elected and appointed officials, employees, agents and volunteers from all loss or expense, including but not limited to settlements, judgments, setoffs, attorneys' fees and costs resulting from Contractor's breach of this provision. Notwithstanding the foregoing, and to the extent that any information obtained by the Contractor hereunder is required to be shared with others by the explicit terms of the Scope of Work, this provision shall not be construed as prohibiting such sharing, provided there are no applicable laws or regulations prohibiting same.

17. Notices: Written notices required or permitted to be provided by one party to the other party under this Agreement may be provided by personal delivery, legal courier service, or certified mail, postage prepaid and return receipt requested. Notice may be provided by regular first-class mail if simultaneous notice is provided by email. Notices given by Contractor shall be provided to the County's point of contact listed on page 1 of this Agreement, at the address there listed, and to the department head of the county department for which services under this Agreement are rendered. Notices given by the County shall be provided to Contractor at Contractor's address listed on page 1 of this Agreement.

18. Prevailing Wage: Where labor to be performed under this Agreement is considered “public work” as defined in RCW 39.04.010, Contractor shall pay the prevailing rate of wages to all workers, laborers, or mechanics employed in the performance of work under this Agreement in accordance with RCW 39.12 and the rules and regulations of the Washington State Department of Labor and Industries. The schedule of prevailing wage rates for the applicable locality or localities is determined by the Industrial Statistician of the Department of Labor and Industries. It is Contractor's responsibility to verify the applicable prevailing wage rate. It is understood that Contractor is responsible for obtaining and completing all required government forms relating to prevailing wage and submitting same to the proper authorities. Disputes regarding prevailing wage rates shall be referred for arbitration to the Director of the Department of Labor and Industries. The arbitration decision shall be final and conclusive and binding on all parties involved in the dispute as provided for in RCW 39.12.060.

19. Standard of Care: Contractor shall perform its duties hereunder in a manner consistent with that degree of care and skill ordinarily exercised by members of the same profession or industry as Contractor currently practicing or working under similar circumstances. Contractor shall, without additional compensation, correct any of its services not meeting such a standard.

20 Nondiscrimination

20.1 In the performance of this Agreement, Contractor will not discriminate against any employee or applicant for employment on the grounds of age, race, creed, color, national origin, citizenship or immigration status, sex, sexual orientation, marital status, honorably discharged veteran or military status, or the presence of any sensory, mental or physical disability or the use of a trained dog guide or service animal by a person with a disability; provided that the prohibition against discrimination because of such disability shall not apply if the particular disability prevents the proper performance of the particular worker involved. Contractor shall ensure that applicants are employed, and that employees are treated during employment, without discrimination because of their age, race, creed, color, national origin, citizenship or immigration status, sex, sexual orientation, marital status, honorably discharged veteran or military status, or the presence of any sensory, mental or physical disability or the use of a trained dog guide or service animal by a person with a disability. Such requirements apply, without limitation, to the following: employment, promotion, demotion, transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and programs for training, including apprenticeships. Contractor shall take such action with respect to this Agreement as may be required to ensure full compliance with local, state and federal laws prohibiting discrimination in employment.

20.2 Contractor will not discriminate against any recipient of any services or benefits provided for under this Agreement on the grounds of age, race, creed, color, national origin, citizenship or immigration status, sex, sexual orientation, marital status, honorably discharged veteran or military status, or the presence of any sensory, mental or physical disability or the use of a trained dog guide or service animal by a person with a disability.

20.3 If any assignment and/or subcontracting has been authorized by the County, said assignment or subcontract shall include appropriate safeguards against discrimination.

21. Waiver The waiver of any default or breach of this Agreement, or the failure of a party to enforce any provision hereof or to exercise any right or privilege hereunder, shall not be deemed to waive any prior or subsequent default or breach, the enforcement of any provision hereof, or the exercise of any right or privilege hereunder, unless otherwise stated in a writing, signed by the parties hereto.

22. Headings: The headings of sections and paragraphs of this Agreement are for convenience of reference only and are not intended to restrict, affect, or be of any weight in the interpretation or construction of the provisions of such sections or paragraphs.

23 Survival: The provisions of paragraphs 2, 3, 4, 6, 8, 9, 10, 13, 14, 15, 16, 17, 19, 20, 22, 24, and 28 of these General Terms and Conditions shall survive the completion, expiration, termination or cancellation of this Agreement for any reason.

24. Complete Agreement: This Agreement constitutes the entire agreement between the parties and supersedes any and all other agreements, understandings, negotiations and discussions, oral or written, express or implied, regarding the work to be performed hereunder. The parties agree that no other representations, inducements, promises, agreements, or warranties relating to this Agreement, oral or otherwise, have been made between the parties. Except as provided elsewhere in this Agreement, no modification or waiver of this Agreement shall be valid or binding unless in writing and signed by the parties.

25. Severability: If any term or condition of this Agreement or the application thereof to any person(s) or circumstances is held invalid, such invalidity shall not affect other terms, conditions or applications which can be given effect without the invalid term, condition or application. To this end, the terms and conditions of this Agreement are declared to be severable.

26. Time: Time is of the essence in the performance of this Agreement unless otherwise agreed between the parties in a signed writing.

27. Construction: This Agreement has been mutually reviewed and negotiated by the parties, and should not be construed against the drafter.

28. Agreement Not for Benefit of Third Parties: This Agreement is entered into solely for the benefit of the parties hereto and vests no rights in, nor is it enforceable by, any third parties.

ATTACHMENT "E"

Form W-9
(Rev. March 2024)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
requester. Do not
send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)	
	2 Business name/disregarded entity name, if different from above.	
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.	
	☐ Individual/sole proprietor ☐ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate ☐ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. ☐ Other (see instructions) _____	
	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ <i>(Applies to accounts maintained outside the United States.)</i>	
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions. ☐	
	5 Address (number, street, and apt. or suite no.). See instructions.	Requester's name and address (optional)
6 City, state, and ZIP code		
7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number	
or	
Employer identification number	

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3 (Form 1065). See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

Cat. No. 10231X

Form **W-9** (Rev. 3-2024)

must obtain your correct taxpayer identification number (TIN), which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid).
- Form 1099-DIV (dividends, including those from stocks or mutual funds).
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds).
- Form 1099-NEC (nonemployee compensation).
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers).
- Form 1099-S (proceeds from real estate transactions).
- Form 1099-K (merchant card and third-party network transactions).
- Form 1098 (home mortgage interest), 1098-E (student loan interest), and 1098-T (tuition).
- Form 1099-C (canceled debt).
- Form 1099-A (acquisition or abandonment of secured property).

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

Caution: If you don't return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued);
2. Certify that you are not subject to backup withholding; or
3. Claim exemption from backup withholding if you are a U.S. exempt payee; and
4. Certify to your non-foreign status for purposes of withholding under chapter 3 or 4 of the Code (if applicable); and
5. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting is correct. See *What is FATCA Reporting*, later, for further information.

Note: If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

Establishing U.S. status for purposes of chapter 3 and chapter 4 withholding. Payments made to foreign persons, including certain distributions, allocations of income, or transfers of sales proceeds, may be subject to withholding under chapter 3 or chapter 4 of the Code (sections 1441-1474). Under those rules, if a Form W-9 or other certification of non-foreign status has not been received, a withholding agent, transferee, or partnership (payor) generally applies presumption rules that may require the payor to withhold applicable tax from the recipient, owner, transferor, or partner (payee). See Pub. 515, *Withholding of Tax on Nonresident Aliens and Foreign Entities*.

The following persons must provide Form W-9 to the payor for purposes of establishing its non-foreign status.

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the disregarded entity.
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the grantor trust.
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust and not the beneficiaries of the trust.

See Pub. 515 for more information on providing a Form W-9 or a certification of non-foreign status to avoid withholding.

Foreign person. If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person (under Regulations section 1.1441-1(b)(2)(iv) or other applicable section for chapter 3 or 4 purposes), do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Pub. 515). If you are a qualified foreign pension fund under Regulations section 1.897(l)-1(d), or a partnership that is wholly owned by qualified foreign pension funds, that is treated as a non-foreign person for purposes of section 1445 withholding, do not use Form W-9. Instead, use Form W-8EXP (or other certification of non-foreign status).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a saving clause. Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items.

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
4. The type and amount of income that qualifies for the exemption from tax.
5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

Example. Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if their stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first Protocol) and is relying on this exception to claim an exemption from tax on their scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

Backup Withholding

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS 24% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include, but are not limited to, interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third-party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

Payments you receive will be subject to backup withholding if:

1. You do not furnish your TIN to the requester;
2. You do not certify your TIN when required (see the instructions for Part II for details);
3. The IRS tells the requester that you furnished an incorrect TIN;
4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only); or
5. You do not certify to the requester that you are not subject to backup withholding, as described in item 4 under "By signing the filled-out form" above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code*, later, and the separate Instructions for the Requester of Form W-9 for more information.

See also *Establishing U.S. status for purposes of chapter 3 and chapter 4 withholding*, earlier.

What Is FATCA Reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all U.S. account holders that are specified U.S. persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code*, later, and the Instructions for the Requester of Form W-9 for more information.

Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you are no longer tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account, for example, if the grantor of a grantor trust dies.

Penalties

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

Criminal penalty for falsifying information. Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

Specific Instructions

Line 1

You must enter one of the following on this line; **do not** leave this line blank. The name should match the name on your tax return.

If this Form W-9 is for a joint account (other than an account maintained by a foreign financial institution (FFI)), list first, and then circle, the name of the person or entity whose number you entered in Part I of Form W-9. If you are providing Form W-9 to an FFI to document a joint account, each holder of the account that is a U.S. person must provide a Form W-9.

• **Individual.** Generally, enter the name shown on your tax return. If you have changed your last name without informing the Social Security Administration (SSA) of the name change, enter your first name, the last name as shown on your social security card, and your new last name.

Note for ITIN applicant: Enter your individual name as it was entered on your Form W-7 application, line 1a. This should also be the same as the name you entered on the Form 1040 you filed with your application.

• **Sole proprietor.** Enter your individual name as shown on your Form 1040 on line 1. Enter your business, trade, or "doing business as" (DBA) name on line 2.

• **Partnership, C corporation, S corporation, or LLC, other than a disregarded entity.** Enter the entity's name as shown on the entity's tax return on line 1 and any business, trade, or DBA name on line 2.

• **Other entities.** Enter your name as shown on required U.S. federal tax documents on line 1. This name should match the name shown on the charter or other legal document creating the entity. Enter any business, trade, or DBA name on line 2.

• **Disregarded entity.** In general, a business entity that has a single owner, including an LLC, and is not a corporation, is disregarded as an entity separate from its owner (a disregarded entity). See Regulations section 301.7701-2(c)(2). A disregarded entity should check the appropriate box for the tax classification of its owner. Enter the owner's name on line 1. The name of the owner entered on line 1 should never be a disregarded entity. The name on line 1 should be the name shown on the income tax return on which the income should be reported. For

example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on line 1. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on line 2. If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

Line 2

If you have a business name, trade name, DBA name, or disregarded entity name, enter it on line 2.

Line 3a

Check the appropriate box on line 3a for the U.S. federal tax classification of the person whose name is entered on line 1. Check only one box on line 3a.

IF the entity/individual on line 1 is a(n) ...	THEN check the box for ...
• Corporation	Corporation.
• Individual or	Individual/sole proprietor.
• Sole proprietorship	
• LLC classified as a partnership for U.S. federal tax purposes or	Limited liability company and enter the appropriate tax classification:
• LLC that has filed Form 8832 or 2553 electing to be taxed as a corporation	P = Partnership, C = C corporation, or S = S corporation.
• Partnership	Partnership.
• Trust/estate	Trust/estate.

Line 3b

Check this box if you are a partnership (including an LLC classified as a partnership for U.S. federal tax purposes), trust, or estate that has any foreign partners, owners, or beneficiaries, and you are providing this form to a partnership, trust, or estate, in which you have an ownership interest. You must check the box on line 3b if you receive a Form W-8 (or documentary evidence) from any partner, owner, or beneficiary establishing foreign status or if you receive a Form W-9 from any partner, owner, or beneficiary that has checked the box on line 3b.

Note: A partnership that provides a Form W-9 and checks box 3b may be required to complete Schedules K-2 and K-3 (Form 1065). For more information, see the *Partnership Instructions for Schedules K-2 and K-3* (Form 1065).

If you are required to complete line 3b but fail to do so, you may not receive the information necessary to file a correct information return with the IRS or furnish a correct payee statement to your partners or beneficiaries. See, for example, sections 6698, 6722, and 6724 for penalties that may apply.

Line 4 Exemptions

If you are exempt from backup withholding and/or FATCA reporting, enter in the appropriate space on line 4 any code(s) that may apply to you.

Exempt payee code.

- Generally, individuals (including sole proprietors) are not exempt from backup withholding.
- Except as provided below, corporations are exempt from backup withholding for certain payments, including interest and dividends.
- Corporations are not exempt from backup withholding for payments made in settlement of payment card or third-party network transactions.
- Corporations are not exempt from backup withholding with respect to attorneys' fees or gross proceeds paid to attorneys, and corporations that provide medical or health care services are not exempt with respect to payments reportable on Form 1099-MISC.

The following codes identify payees that are exempt from backup withholding. Enter the appropriate code in the space on line 4.

1—An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2).

- 2—The United States or any of its agencies or instrumentalities.
 3—A state, the District of Columbia, a U.S. commonwealth or territory, or any of their political subdivisions or instrumentalities.
 4—A foreign government or any of its political subdivisions, agencies, or instrumentalities.
 5—A corporation.
 6—A dealer in securities or commodities required to register in the United States, the District of Columbia, or a U.S. commonwealth or territory.
 7—A futures commission merchant registered with the Commodity Futures Trading Commission.
 8—A real estate investment trust.
 9—An entity registered at all times during the tax year under the Investment Company Act of 1940.
 10—A common trust fund operated by a bank under section 584(a).
 11—A financial institution as defined under section 581.
 12—A middleman known in the investment community as a nominee or custodian.
 13—A trust exempt from tax under section 664 or described in section 4947.

The following chart shows types of payments that may be exempt from backup withholding. The chart applies to the exempt payees listed above, 1 through 13.

IF the payment is for . . .	THEN the payment is exempt for . . .
• Interest and dividend payments	All exempt payees except for 7.
• Broker transactions	Exempt payees 1 through 4 and 6 through 11 and all C corporations. S corporations must not enter an exempt payee code because they are exempt only for sales of noncovered securities acquired prior to 2012.
• Barter exchange transactions and patronage dividends	Exempt payees 1 through 4.
• Payments over \$600 required to be reported and direct sales over \$5,000 ¹	Generally, exempt payees 1 through 5. ²
• Payments made in settlement of payment card or third-party network transactions	Exempt payees 1 through 4.

¹ See Form 1099-MISC, Miscellaneous Information, and its instructions.

² However, the following payments made to a corporation and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees, gross proceeds paid to an attorney reportable under section 6045(f), and payments for services paid by a federal executive agency.

Exemption from FATCA reporting code. The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. Therefore, if you are only submitting this form for an account you hold in the United States, you may leave this field blank. Consult with the person requesting this form if you are uncertain if the financial institution is subject to these requirements. A requester may indicate that a code is not required by providing you with a Form W-9 with "Not Applicable" (or any similar indication) entered on the line for a FATCA exemption code.

A—An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37).

B—The United States or any of its agencies or instrumentalities.

C—A state, the District of Columbia, a U.S. commonwealth or territory, or any of their political subdivisions or instrumentalities.

D—A corporation the stock of which is regularly traded on one or more established securities markets, as described in Regulations section 1.1472-1(c)(1)(i).

E—A corporation that is a member of the same expanded affiliated group as a corporation described in Regulations section 1.1472-1(c)(1)(i).

F—A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state.

G—A real estate investment trust.

H—A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940.

I—A common trust fund as defined in section 584(a).

J—A bank as defined in section 581.

K—A broker.

L—A trust exempt from tax under section 664 or described in section 4947(a)(1).

M—A tax-exempt trust under a section 403(b) plan or section 457(g) plan.

Note: You may wish to consult with the financial institution requesting this form to determine whether the FATCA code and/or exempt payee code should be completed.

Line 5

Enter your address (number, street, and apartment or suite number). This is where the requester of this Form W-9 will mail your information returns. If this address differs from the one the requester already has on file, enter "NEW" at the top. If a new address is provided, there is still a chance the old address will be used until the payor changes your address in their records.

Line 6

Enter your city, state, and ZIP code.

Part I. Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. If you are a resident alien and you do not have, and are not eligible to get, an SSN, your TIN is your IRS ITIN. Enter it in the entry space for the Social security number. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN.

If you are a single-member LLC that is disregarded as an entity separate from its owner, enter the owner's SSN (or EIN, if the owner has one). If the LLC is classified as a corporation or partnership, enter the entity's EIN.

Note: See *What Name and Number To Give the Requester*, later, for further clarification of name and TIN combinations.

How to get a TIN. If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local SSA office or get this form online at www.SSA.gov. You may also get this form by calling 800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at www.irs.gov/EIN. Go to www.irs.gov/Forms to view, download, or print Form W-7 and/or Form SS-4. Or, you can go to www.irs.gov/OrderForms to place an order and have Form W-7 and/or Form SS-4 mailed to you within 15 business days.

If you are asked to complete Form W-9 but do not have a TIN, apply for a TIN and enter "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, you will generally have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

Note: Entering "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon. See also *Establishing U.S. status for purposes of chapter 3 and chapter 4 withholding*, earlier, for when you may instead be subject to withholding under chapter 3 or 4 of the Code.

Caution: A disregarded U.S. entity that has a foreign owner must use the appropriate Form W-8.

Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if item 1, 4, or 5 below indicates otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). In the case of a disregarded entity, the person identified on line 1 must sign. Exempt payees, see *Exempt payee code*, earlier.

Signature requirements. Complete the certification as indicated in items 1 through 5 below.

1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983. You must give your correct TIN, but you do not have to sign the certification.

2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983. You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.

3. Real estate transactions. You must sign the certification. You may cross out item 2 of the certification.

4. Other payments. You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments made in settlement of payment card and third-party network transactions, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).

5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), ABLE accounts (under section 529A), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions. You must give your correct TIN, but you do not have to sign the certification.

What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
2. Two or more individuals (joint account) other than an account maintained by an FFI	The actual owner of the account or, if combined funds, the first individual on the account ¹
3. Two or more U.S. persons (joint account maintained by an FFI)	Each holder of the account
4. Custodial account of a minor (Uniform Gift to Minors Act)	The minor ²
5. a. The usual revocable savings trust (grantor is also trustee)	The grantor-trustee ¹
b. So-called trust account that is not a legal or valid trust under state law	The actual owner ¹
6. Sole proprietorship or disregarded entity owned by an individual	The owner ³
7. Grantor trust filing under Optional Filing Method 1 (see Regulations section 1.671-4(b)(2)(i)(A)) ^{**}	The grantor ⁴

For this type of account:	Give name and EIN of:
8. Disregarded entity not owned by an individual	The owner
9. A valid trust, estate, or pension trust	Legal entity ⁴
10. Corporation or LLC electing corporate status on Form 8832 or Form 2553	The corporation
11. Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
12. Partnership or multi-member LLC	The partnership
13. A broker or registered nominee	The broker or nominee
14. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity
15. Grantor trust filing Form 1041 or under the Optional Filing Method 2, requiring Form 1099 (see Regulations section 1.671-4(b)(2)(i)(B)) ^{**}	The trust

¹ List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

² Circle the minor's name and furnish the minor's SSN.

³ You must show your individual name on line 1, and enter your business or DBA name, if any, on line 2. You may use either your SSN or EIN (if you have one), but the IRS encourages you to use your SSN.

⁴ List first and circle the name of the trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.)

^{*} Note: The grantor must also provide a Form W-9 to the trustee of the trust.

^{**} For more information on optional filing methods for grantor trusts, see the Instructions for Form 1041.

Note: If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

Secure Your Tax Records From Identity Theft

Identity theft occurs when someone uses your personal information, such as your name, SSN, or other identifying information, without your permission to commit fraud or other crimes. An identity thief may use your SSN to get a job or may file a tax return using your SSN to receive a refund.

To reduce your risk:

- Protect your SSN,
- Ensure your employer is protecting your SSN, and
- Be careful when choosing a tax return preparer.

If your tax records are affected by identity theft and you receive a notice from the IRS, respond right away to the name and phone number printed on the IRS notice or letter.

If your tax records are not currently affected by identity theft but you think you are at risk due to a lost or stolen purse or wallet, questionable credit card activity, or a questionable credit report, contact the IRS Identity Theft Hotline at 800-908-4490 or submit Form 14039.

For more information, see Pub. 5027, Identity Theft Information for Taxpayers.

Victims of identity theft who are experiencing economic harm or a systemic problem, or are seeking help in resolving tax problems that have not been resolved through normal channels, may be eligible for Taxpayer Advocate Service (TAS) assistance. You can reach TAS by calling the TAS toll-free case intake line at 877-777-4778 or TTY/TDD 800-829-4059.

Protect yourself from suspicious emails or phishing schemes. Phishing is the creation and use of email and websites designed to mimic legitimate business emails and websites. The most common act is sending an email to a user falsely claiming to be an established legitimate enterprise in an attempt to scam the user into surrendering private information that will be used for identity theft.

The IRS does not initiate contacts with taxpayers via emails. Also, the IRS does not request personal detailed information through email or ask taxpayers for the PIN numbers, passwords, or similar secret access information for their credit card, bank, or other financial accounts.

If you receive an unsolicited email claiming to be from the IRS, forward this message to phishing@irs.gov. You may also report misuse of the IRS name, logo, or other IRS property to the Treasury Inspector General for Tax Administration (TIGTA) at 800-366-4484. You can forward suspicious emails to the Federal Trade Commission at spam@uce.gov or report them at www.ftc.gov/complaint. You can contact the FTC at www.ftc.gov/idtheft or 877-IDTHEFT (877-438-4338). If you have been the victim of identity theft, see www.IdentityTheft.gov and Pub. 5027.

Go to www.irs.gov/IdentityTheft to learn more about identity theft and how to reduce your risk.

Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons (including federal agencies) who are required to file information returns with the IRS to report interest, dividends, or certain other income paid to you; mortgage interest you paid; the acquisition or abandonment of secured property; the cancellation of debt; or contributions you made to an IRA, Archer MSA, or HSA. The person collecting this form uses the information on the form to file information returns with the IRS, reporting the above information. Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation and to cities, states, the District of Columbia, and U.S. commonwealths and territories for use in administering their laws. The information may also be disclosed to other countries under a treaty, to federal and state agencies to enforce civil and criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism. You must provide your TIN whether or not you are required to file a tax return. Under section 3406, payors must generally withhold a percentage of taxable interest, dividends, and certain other payments to a payee who does not give a TIN to the payor. Certain penalties may also apply for providing false or fraudulent information.

CITY OF CLE ELUM
City Administration

**AGENDA STAFF
REPORT**

AGENDA DATE: December 9, 2025

ACTION REQUESTED: Authorize the Mayor to sign the lodging tax agreement with Kittitas County

BACKGROUND: Because the Horse Park is on city property, the city must enter into an agreement with Kittitas County for this Lodging Tax Grant. The city will then establish a separate agreement with the Horse Park outlining the reimbursement procedures to be followed at a later time.

RECOMMENDATION: Authorize the Mayor to sign the lodging tax agreement

ATTACHMENTS: Kittitas County Lodging Tax Agreement

LEAD STAFF: Robert Omans



**2025 LODGING TAX SERVICES AGREEMENT
BETWEEN KITITITAS COUNTY AND THE CITY OF CLE ELUM
FOR THE WA STATE HORSE PARK FACILITIES EXPANSION
LSC-2025-004**

This Agreement for Services (hereinafter "Agreement") is entered into by and between **Kittitas County** (hereinafter "County"), a political subdivision of the State of Washington, and **The City of Cle Elum** (hereinafter "Contractor").

The purpose of this Agreement is as follows: is to provide for Tourism-Related, Large-Scale Municipality Owned Capital Projects relating to activities and expenditures designed to increase tourism.

The term of this Agreement shall be from November 4, 2025, through December 31, 2030, unless the Agreement is terminated early or its term is extended as provided herein.

The parties' addresses and points of contact for the administration of this Agreement are as follows:

COUNTY

Lisa Bugni
Kittitas County Auditor's Office
205 West 5th Ave, Suite 105
Ellensburg, WA 98926
auditorsaccounting@co.kittitas.wa.us
509-962-7552

CONTRACTOR

Matthew Lundh
City of Cle Elum
119 W First Street
Cle Elum, WA 98922
mlundh@cleelum.gov
509-304-4576

This Agreement includes the following, which are attached hereto and hereby incorporated by this reference:

Attachment "A":	Scope of Work
Attachment "B":	Compensation
Attachment "C":	Insurance Requirements
Attachment "D":	General Terms and Conditions
Attachment "E":	W-9 (Contractor must complete and return to the County for payment)

IN WITNESS WHEREOF, this Agreement has been executed by and on behalf of the parties through their authorized representatives, effective as of the latest date written below.

KITTITAS COUNTY

BOARD OF COUNTY COMMISSIONERS

Chair

Vice-Chair

Commissioner

Date: 11/04/25

Attest:

Clerk of the Board

CONTRACTOR

Signature

Printed Name

Title

Date: _____



ATTACHMENT "A"

SCOPE OF WORK

Contractor is eligible to claim reimbursement for the following items only

- **Security fencing**
- **Additional RV sites**
- **Permanent barn pads for stalls**
- **New parking spaces**
- **Portable bleachers**

Project Timeline:

- **2025-2026 Planning and Permits**
- **Spring 2026 Construction Start**
- **Fall 2027 Project Completion**
- **The facility will be open to the public during construction**

Written Annual Project Reports from Contractor are required by the County to be received by November of each year while the contract is in effect.

They can be sent to:

Lisa Bugni
Kittitas County Auditor's Office
205 West 5th Ave, Suite 105
Ellensburg, WA 98926
auditorsaccounting@co.kittitas.wa.us

ATTACHMENT "B"

COMPENSATION

THE COUNTY WILL NOT PROCESS PAYMENT FOR SERVICES RENDERED UNDER THIS AGREEMENT UNTIL CONTRACTOR SUBMITS A COMPLETED W-9 (SEE ATTACHMENT "E").

- a. As full compensation for satisfactory performance of the Contractor's Services, the County agrees to pay Contractor the sum of Three Million Two Hundred Seventy-Five Thousand Dollars (\$3,275,000) to be used for capital project City of Cle Elum WA State Horse Park Facilities Expansion, based upon the awarded project.

All funds must be spent by December 31, 3030, no extension of the funding period will be granted.

- b. Additional payment terms: The County will make quarterly payments to the Contractor only on a reimbursement basis, as detailed receipts with the completed Blank Form Lodging Tax Reimbursement for any items that are submitted to the County, not to exceed the sum of Three Million Two Hundred Seventy-Five Thousand Dollars (\$3,275,000) to be used for capital project—City of Cle Elum WA State Horse Park Facilities Expansion.
- c. Final date to submit reimbursement is **December 31, 3030** after this date the funds lapse.
- d. Submit reimbursements to:

Lisa Bugni
Kittitas County Auditor's Office
205 West 5th Ave, Ste 105
Ellensburg, WA 98926
auditorsaccounting@co.kittitas.wa.us

ATTACHMENT "C"

INSURANCE REQUIREMENTS

Contractor shall secure and maintain in effect at all times during performance of work under this Agreement such insurance as will protect Contractor, its employees, and agents from all claims, losses, harm, costs, liabilities, damages and expenses arising out of Contractor's performance under this Agreement, including but not limited to personal injury (including death) or property damage.

All insurance shall be issued by companies admitted to do business in the State of Washington and have a rating of A-, Class VII or better in the most recently published edition of Best's Reports unless otherwise approved by the County. If an insurer is not admitted, all insurance policies and procedures for issuing the insurance policies must comply with Chapter 48.15 RCW and 284-15 WAC.

At a minimum, Contractor shall maintain and provide proof of the following selected options:

- ☐ Commercial General Liability Insurance
 - Coverage limits not less than:
 - \$1,000,000 per occurrence, for all covered losses
 - \$2,000,000 general aggregate
 - \$1,000,000 products & completed operations aggregate
 - \$1,000,000 personal and advertising injury, each offense
 - The policy must be endorsed to include the County and its officials, employees and agents as additional insureds.
- ☐ Commercial Automobile Liability Insurance
 - Automobile Liability for owned, non-owned, hired, and leased vehicles, with an MCS 90 endorsement and a CA 9948 endorsement attached if 'pollutants' are to be transported.
 - Coverage limits not less than:
 - \$1,000,000 combined single limit
- ☐ Excess or Umbrella Liability
 - Contractor shall provide Excess or Umbrella Liability coverage of \$5,000,000. This Excess or Umbrella Liability coverage shall apply, at a minimum, to both the Commercial General and Automobile Insurance policy coverages. If used to meet limit requirements, coverage must be at least as broad as specified for underlying coverages, and must cover those insured in the underlying policies.
 - This requirement may alternatively be satisfied through Contractor's primary Commercial General and Automobile Liability coverage, or any combination thereof.
 - The policy must be endorsed to include the County and its officials, employees and agents as additional insureds.
 - Coverage shall be "pay on behalf", with defense costs payable in addition to policy limits.
 - There shall be no cross liability exclusion precluding coverage for claims or suits by one insured against another.
- ☐ Workers' Compensation & Employer's Liability
 - Contractor shall provide Workers Compensation and Employer's Liability insurance on a state-approved policy form providing benefits as required by law with employer's liability limits no less than \$1,000,000 per accident or disease.

- ☐ Professional Liability / Errors and Omissions Liability
 - Coverage limits not less than:
 - \$1,000,000 each claim
 - Contractor must provide evidence of this coverage on a policy form appropriate to Contractor's profession.

☐ Other insurance coverage as deemed appropriate by either the County Risk Manager or the assigned Deputy Prosecuting Attorney. Additional insurance types which the County may need to require (non-exhaustive list): Cyber, Pollution, Aircraft, Watercraft, Liquor, Crime/Fidelity, Sexual Abuse & Molestation, Jones Act, Longshoremen/Harborworkers, Marine.

Contractor shall furnish to the County a Certificate of Insurance, with endorsement where required above, as evidence that policies providing insurance required by this Agreement are in full force and effect. Contractor's insurance policies required above must apply on a primary non-contributing basis in relation to any other insurance or self-insurance available to the County.

Contractor agrees to provide notice to the County at least thirty (30) days prior to cancellation, or any material alteration or non-renewal, of any of the above-required insurance coverages.

Contractor shall assume full responsibility for all loss or damage from any cause whatsoever to any tools, machinery, equipment, or motor vehicles owned or utilized by Contractor, or Contractor's agents, employees, suppliers or contractors, as well as to any temporary structures, scaffolding and/or protective fences.

Contractor shall have sole responsibility for ensuring the insurance coverage and limits required herein are also obtained by any subcontractors.

NOTE: Notwithstanding any other provision(s) of this Agreement, no contract shall form under this Agreement until and unless the following are provided to the County: (1) a copy of the Certificate(s) of Insurance with all required endorsements, properly completed and in the amounts required, and (2) where requested by the County, a copy of the required insurance policies, including all required endorsements.

ATTACHMENT "D"

GENERAL TERMS AND CONDITIONS

1. **Scope of Contractor's Services:** Contractor agrees to provide to the County services as set forth in their grant application submitted to the Lodging Tax Advisory Committee, attached to and incorporated herein by reference, and included as Attachment "A" to this Agreement. No materials, labor, or facilities will be furnished by the County, unless otherwise provided herein. All work performed under this Agreement shall comply with applicable laws and regulations.

Except as otherwise specifically provided in this Agreement, Contractor shall furnish the following as required to perform the services, described above, in accordance with this Agreement: Personnel, labor and supervision; technical, professional and other services. All such services, property and other items furnished or required to be furnished, together with all other obligations performed, or required to be performed, by Contractor under this Agreement are collectively referred to herein as "Services."

Contractor warrants that the lodging tax funds shall be used only as allowed for in RCW 67.28.1816 as currently existing or subsequently amended.

Contractor shall commence, perform and complete such Services in accordance with any and all attachments to this Agreement.

Lodging Tax funds provided hereunder shall be used only for the activities, operations, and expenditures expressly authorized by this Agreement. In the event Contractor: (i) fails to expend the Lodging Tax funds as required by this Agreement, and/or (ii) utilizes such funds for any other purpose, then any funds received by Contractor hereunder and not properly accounted for shall, without prejudice to any other applicable remedy or penalty, be repaid to the County together with applicable interest calculated at the rate of twelve percent (12%) per annum.

The Contractor shall not pledge, mortgage, assign, or otherwise encumber any grant funds, or any property acquired or improved with grant funds. Any attempt to do so shall be null and void and of no effect against Kittitas County.

2. **Accounting and Payment:** Compensation to Contractor for services rendered under this Agreement shall be as set forth in Attachment "B". Where Attachment "B" requires payment(s) by the County, payment shall be based upon billings, supported unless provided otherwise in Attachment "B", by documentation of units of work performed and amounts earned, including, where appropriate, the total number of hours for the month and the total dollar payment requested. Unless specifically stated in Attachment "B", the County will not reimburse Contractor for any costs or expenses incurred by Contractor in performance of this Agreement. Where required, the County shall, upon receipt of appropriate documentation, compensate Contractor, no more often than monthly, through the County voucher system, for Contractor's services pursuant to the fee schedule set forth in Attachment "B". In the event Contractor fails to perform any of its obligations under this Agreement within the time specified herein, then the County may withhold all monies due and payable to Contractor until such failure to perform is cured or otherwise adjudicated. The County will not process payment for services rendered under this Agreement until Contractor submits a completed W-9 (See Attachment "E").

3. **Taxes:** Contractor understands and acknowledges that the County will not withhold Federal or State income taxes from payments made to Contractor. Where required by State or Federal law, Contractor authorizes the County to make withholding for any taxes other than income taxes (e.g., Medicare). All Kittitas County Agreement for Services (rev. 9/19/25)

compensation received by Contractor will be reported to the Internal Revenue Service at the end of the calendar year in accordance with applicable IRS regulations. It is the responsibility of Contractor to make its necessary estimated tax payments throughout the year, if any, and Contractor is solely liable for any tax obligation arising from Contractor's performance of this Agreement.

The County will pay sales and use taxes imposed on goods or services acquired hereunder as required by law. Contractor must pay all other taxes, including but not limited to: business and occupation tax; or taxes based on (1) Contractor's gross or net income, or (2) personal property to which the County does not hold title. The County is exempt from federal excise tax.

4. **Independent Contractor:** Contractor's services shall be furnished by Contractor as an independent contractor, and nothing stated herein shall be construed to create a relationship of employer-employee or a guarantee of future employment. Contractor acknowledges that its entire compensation under this Agreement is specified in Attachment "B", and that Contractor is not entitled to any County benefits, including but not limited to: vacation pay, holiday pay, sick leave pay, medical, dental, or other insurance benefits, or any other rights or privileges afforded to Kittitas County employees.

5. **Assignment and Subcontracting:** This Agreement may not be assigned or subcontracted in whole or in part without the express prior written approval of the County.

6. **Right to Review; Maintenance of Records:** This Agreement is subject to review by any Federal or State auditor. The County or its designee shall have the right to review and monitor the financial and service components of the work performed under this Agreement by whatever means are deemed expedient by the County. Such review may occur with or without notice, and may include, without limitation, on-site inspection, inspection of all records or other materials which the County deems pertinent, and any and all communications with or evaluation by service recipients under this Agreement. Contractor shall preserve and maintain all records relating to this Agreement for six (6) years after termination or expiration of the Agreement, and upon request shall make them available for review by any Federal or State auditor, the County, and/or any persons authorized by the County.

7. **Modification**

7.1. This Agreement may be amended by mutual agreement of the parties. Any such amendment shall be in writing and signed by both parties.

7.2 The County may unilaterally amend this Agreement at any time by written notice ("Change Notice") to Contractor, to modify the work to be performed under this Agreement, within the general scope of the Agreement. Such changes may include, but are not limited to, changes in the exact scope of work to be performed (including modification, substitution, addition, or deletion of required tasks) and changes to the schedule of performance. If any such Change Notice causes an increase or decrease to Contractor's cost of, or the time required for, performance of the work, an equitable adjustment in the compensation to Contractor and/or in the schedule for the performance of the work shall be made by the County to reflect such an increase or decrease. Notwithstanding any dispute or delay in arriving at a mutually acceptable equitable adjustment, Contractor shall proceed in accordance with all Change Notices. Within thirty (30) days after receipt of any Change Notice which, in Contractor's opinion, lacks an adequate adjustment, Contractor must submit to the County a written statement requesting a modified adjustment; otherwise, Contractor will forfeit its right to any such modified adjustment. The County retains the final right to determine adjustments hereunder.

8. Termination

8.1 This Agreement may be terminated at any time by mutual written agreement of the parties.

8.2 The County, by giving written notice, may terminate this Agreement at any time without cause and without further obligation to Contractor except for payment due for deliverables provided and/or services performed prior to the effective date of termination. An equitable adjustment in the contracted price for partially completed tasks will be made by the County, but such adjustment shall not include compensation for loss of anticipated profit on uncompleted work.

8.3 If Contractor defaults by failing to perform any of its obligations under this Agreement, or becomes insolvent, is declared bankrupt or commits any act of bankruptcy or insolvency, or makes an assignment for the benefit of creditors, the County may, by written notice to Contractor, terminate the Agreement, and at the County's option, obtain performance of the work elsewhere. If the Agreement is terminated under this paragraph, Contractor shall not be entitled to receive any further payments under this Agreement until all of its obligations hereunder have been fully performed, and any extra cost or damage to the County shall be deducted from any money due or coming due to Contractor. Furthermore, in the event of termination under this paragraph, Contractor shall bear the costs of any extra expenses incurred by the County in completing the work, and all damages sustained, or which may be sustained, by the County.

8.4 Termination of this Agreement by any means provided herein shall not excuse any party's performance of its obligations hereunder through the effective date of termination, except that the County shall not be obligated to pay for services that have not been performed or deliverables that have not been provided.

8.5 If the termination results from acts or omissions of Contractor, including but not limited to misappropriation of funds provided hereunder, nonperformance of required services, and/or fiscal mismanagement, Contractor shall return to the County immediately any funds, misappropriated or unexpended, which have been paid to the Contractor by the County, together with applicable interest calculated at the rate of twelve percent (12%) per annum.

9. Indemnification

9.1 To the fullest extent permitted by law, Contractor agrees to indemnify, defend and hold the County and its departments, elected and appointed officials, employees, agents and volunteers, harmless from and against any and all claims, damages, losses and expenses, including but not limited to court costs, attorney's fees and alternative dispute resolution costs, for any personal or bodily injury, sickness, disease or death, for any damage to or destruction of any property (including the loss of use resulting therefrom), and for any other claims, damages, losses, and expenses sustained by the County, which (1) are caused in whole or in part by any act or omission, negligent or otherwise, of Contractor, its employees, agents or volunteers, or Contractor's subcontractors, their employees, agents or volunteers; or (2) are directly or indirectly arising out of, resulting from, or otherwise connected with the performance of this Agreement; or (3) are based upon Contractor's or its subcontractors' use of, presence upon or proximity to the property of the County. This indemnification obligation of Contractor shall not apply in the limited circumstance where the claim, damage, loss or expense is caused by the sole negligence of the County. This indemnification obligation of Contractor shall not be limited in any way by the Washington State Industrial Insurance Act, RCW Title 51, or by application of any other workmen's compensation act, disability benefit act or other employee benefit act, and Contractor hereby expressly waives any immunity afforded by such acts. **The foregoing indemnification obligations of Contractor are a material inducement to the County to enter into this Agreement, are reflected in Contractor's compensation, and have been mutually negotiated by the parties.**

9.2 The County reserves the right, but not the obligation, to participate in the defense of any claim for damages, losses or expenses, and such participation shall not constitute a waiver of Contractor's indemnity obligations contained in any section of this Agreement.

9.3 In the event Contractor enters into subcontracts to the extent allowed under this Agreement, each such subcontractor shall indemnify the County on a basis equal to or exceeding Contractor's indemnity obligations to the County.

10. Venue and Choice of Law: In the event that any litigation should arise concerning this Agreement, the venue for such action shall be in the Superior Court of the State of Washington in and for the County of Kittitas. This Agreement shall be governed by the laws of the State of Washington.

11. Non-Appropriation of Funds: If the County does not appropriate sufficient funding for this Agreement for any future fiscal period, the County will not be obligated to make payments for services performed after the end of the last fiscal period for which sufficient funding was appropriated. No penalty or expense shall accrue to the County in the event this provision applies.

12. Contractor Commitments, Warranties, and Representations: Contractor represents and warrants as follows:

12.1 Contractor is duly incorporated, validly existing and in good standing under the laws of the State of Washington, and has all requisite corporate power and authority to enter into and to perform its obligations under this Agreement.

12.2 Contractor has the authority to execute this Agreement, to make the representations and warranties set forth herein, and to perform its obligations hereunder.

12.3 This Agreement has been validly executed by an authorized representative of Contractor and constitutes a valid and legally binding and enforceable obligation of Contractor.

12.4 Contractor holds, or will obtain prior to commencing work under this Agreement, such licenses, permits and other authorizations from federal, state and local governmental authorities, or from any applicable industrial or professional certification or licensing bodies, as are necessary for the lawful performance of its obligations under this Agreement, and will maintain such throughout the term of this Agreement.

12.5 Contractor is not in violation of any applicable law, ordinance or regulation the consequence of which will or may materially affect Contractor's ability to perform its obligations under this Agreement. Contractor is not subject to any order or judgment of any court, tribunal or governmental agency which materially and adversely affects its operations or assets in the State of Washington, or its ability to perform its obligations under this Agreement.

12.6 Contractor is not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal or State department or agency.

12.7 None of the representations or warranties in this Agreement, and none of the documents, statements, certificates or schedules furnished by Contractor in connection with the performance of the obligations contemplated under this Agreement, contains or will contain any untrue statement of a material fact or omits or will omit a material fact necessary to make the statements of fact contained therein not misleading.

13 Ownership of Items Produced: All writings, programs, data, reports, films, recordings, or other materials prepared by Contractor and/or its consultants or subcontractors, in connection with the performance of this Agreement, shall be the sole and absolute property of the County. The County will have all rights of ownership therein, including but not limited to the right to use, copyright, trademark, and/or patent, and the ability to transfer any or all ownership rights.

14 Intellectual Property Infringement: Contractor will defend and indemnify the County from any claimed action, cause or demand brought against the County, to the extent such action is based on the claim that information and/or materials supplied by Contractor infringe any intellectual property rights of any third party(ies). Contractor will pay all costs and damages attributable to any such claims finally awarded against the County in any action. Such defense and payments are conditioned upon the following: (1) Contractor shall be notified promptly in writing by the County of any notice of such claim; and (2) Contractor shall have the right hereunder, at its option and expense, to obtain for the County the right to continue using the information and/or materials that are the subject of such claim, provided no reduction in performance or loss results to the County.

15 Disputes: Any dispute between the parties arising under or relating to this Agreement shall be resolved informally if possible. However, in the event such a dispute cannot be so resolved, it shall be adjudicated by a dispute board ("Dispute Board") in the following manner: Each party shall appoint one member to the Dispute Board, the members so appointed shall jointly appoint an additional member to the Dispute Board, and the Dispute Board will evaluate the facts, Agreement terms, and all applicable statutes and rules, and make a determination as to the proper resolution of the dispute. Such determination shall be final and binding on both parties. The cost of resolution will be borne as allocated by the Dispute Board. Alternatively, if agreed to in writing by both parties, the parties may forego the option of establishing a Dispute Board to adjudicate the dispute, and instead pursue arbitration, jointly selecting an arbitrator acceptable to both parties. In the event the parties choose to pursue arbitration, the parties agree that: (1) the fees and expenses of the arbitrator shall be shared equally by both parties to this Agreement, (2) each party shall bear its own costs and attorney fees, (3) arbitration shall be conducted according to the commercial arbitration procedures of the American Arbitration Association, and (4) the arbitrator's decision or award shall be final and binding on both parties.

16. Confidentiality: Contractor, its employees, agents and volunteers, and any of Contractor's subcontractors and their employees, agents and volunteers, shall maintain the confidentiality of all information provided by the County or acquired by Contractor in performance of this Agreement, except upon the prior written consent of the Kittitas County Prosecuting Attorney or an order entered by a court after having acquired jurisdiction over the County. Contractor shall immediately provide the County notice of any judicial proceedings seeking disclosure of such information. Contractor agrees to indemnify, defend and hold harmless the County and its departments, elected and appointed officials, employees, agents and volunteers from all loss or expense, including but not limited to settlements, judgments, setoffs, attorneys' fees and costs resulting from Contractor's breach of this provision. Notwithstanding the foregoing, and to the extent that any information obtained by the Contractor hereunder is required to be shared with others by the explicit terms of the Scope of Work, this provision shall not be construed as prohibiting such sharing, provided there are no applicable laws or regulations prohibiting same.

17. Notices: Written notices required or permitted to be provided by one party to the other party under this Agreement may be provided by personal delivery, legal courier service, or certified mail, postage prepaid and return receipt requested. Notice may be provided by regular first-class mail if simultaneous notice is provided by email. Notices given by Contractor shall be provided to the County's point of contact listed on page 1 of this Agreement, at the address there listed, and to the department head of the county department for which services under this Agreement are rendered. Notices given by the County shall be provided to Contractor at Contractor's address listed on page 1 of this Agreement.

18. **Prevailing Wage:** Where labor to be performed under this Agreement is considered “public work” as defined in RCW 39.04.010, Contractor shall pay the prevailing rate of wages to all workers, laborers, or mechanics employed in the performance of work under this Agreement in accordance with RCW 39.12 and the rules and regulations of the Washington State Department of Labor and Industries. The schedule of prevailing wage rates for the applicable locality or localities is determined by the Industrial Statistician of the Department of Labor and Industries. It is Contractor's responsibility to verify the applicable prevailing wage rate. It is understood that Contractor is responsible for obtaining and completing all required government forms relating to prevailing wage and submitting same to the proper authorities. Disputes regarding prevailing wage rates shall be referred for arbitration to the Director of the Department of Labor and Industries. The arbitration decision shall be final and conclusive and binding on all parties involved in the dispute as provided for in RCW 39.12.060.

19. **Standard of Care:** Contractor shall perform its duties hereunder in a manner consistent with that degree of care and skill ordinarily exercised by members of the same profession or industry as Contractor currently practicing or working under similar circumstances. Contractor shall, without additional compensation, correct any of its services not meeting such a standard.

20 Nondiscrimination

20.1 In the performance of this Agreement, Contractor will not discriminate against any employee or applicant for employment on the grounds of age, race, creed, color, national origin, citizenship or immigration status, sex, sexual orientation, marital status, honorably discharged veteran or military status, or the presence of any sensory, mental or physical disability or the use of a trained dog guide or service animal by a person with a disability; provided that the prohibition against discrimination because of such disability shall not apply if the particular disability prevents the proper performance of the particular worker involved. Contractor shall ensure that applicants are employed, and that employees are treated during employment, without discrimination because of their age, race, creed, color, national origin, citizenship or immigration status, sex, sexual orientation, marital status, honorably discharged veteran or military status, or the presence of any sensory, mental or physical disability or the use of a trained dog guide or service animal by a person with a disability. Such requirements apply, without limitation, to the following: employment, promotion, demotion, transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and programs for training, including apprenticeships. Contractor shall take such action with respect to this Agreement as may be required to ensure full compliance with local, state and federal laws prohibiting discrimination in employment.

20.2 Contractor will not discriminate against any recipient of any services or benefits provided for under this Agreement on the grounds of age, race, creed, color, national origin, citizenship or immigration status, sex, sexual orientation, marital status, honorably discharged veteran or military status, or the presence of any sensory, mental or physical disability or the use of a trained dog guide or service animal by a person with a disability.

20.3 If any assignment and/or subcontracting has been authorized by the County, said assignment or subcontract shall include appropriate safeguards against discrimination.

21. **Waiver** The waiver of any default or breach of this Agreement, or the failure of a party to enforce any provision hereof or to exercise any right or privilege hereunder, shall not be deemed to waive any prior or subsequent default or breach, the enforcement of any provision hereof, or the exercise of any right or privilege hereunder, unless otherwise stated in a writing, signed by the parties hereto.

22. **Headings:** The headings of sections and paragraphs of this Agreement are for convenience of reference only and are not intended to restrict, affect, or be of any weight in the interpretation or construction of the provisions of such sections or paragraphs.

23. Survival: The provisions of paragraphs 2, 3, 4, 6, 8, 9, 10, 13, 14, 15, 16, 17, 19, 20, 22, 24, and 28 of these General Terms and Conditions shall survive the completion, expiration, termination or cancellation of this Agreement for any reason.

24. Complete Agreement: This Agreement constitutes the entire agreement between the parties and supersedes any and all other agreements, understandings, negotiations and discussions, oral or written, express or implied, regarding the work to be performed hereunder. The parties agree that no other representations, inducements, promises, agreements, or warranties relating to this Agreement, oral or otherwise, have been made between the parties. Except as provided elsewhere in this Agreement, no modification or waiver of this Agreement shall be valid or binding unless in writing and signed by the parties.

25. Severability: If any term or condition of this Agreement or the application thereof to any person(s) or circumstances is held invalid, such invalidity shall not affect other terms, conditions or applications which can be given effect without the invalid term, condition or application. To this end, the terms and conditions of this Agreement are declared to be severable.

26. Time: Time is of the essence in the performance of this Agreement unless otherwise agreed between the parties in a signed writing.

27. Construction: This Agreement has been mutually reviewed and negotiated by the parties, and should not be construed against the drafter.

28. Agreement Not for Benefit of Third Parties: This Agreement is entered into solely for the benefit of the parties hereto and vests no rights in, nor is it enforceable by, any third parties.

ATTACHMENT "E"

Form W-9 (Rev. March 2024) Department of the Treasury Internal Revenue Service	Request for Taxpayer Identification Number and Certification Go to www.irs.gov/FormW9 for instructions and the latest information.	Give form to the requester. Do not send to the IRS.
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Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1	Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)	
	2	Business name/disregarded entity name, if different from above.	
	3a	Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. ☐ Individual/sole proprietor ☐ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate ☐ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. ☐ Other (see instructions)	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ <i>(Applies to accounts maintained outside the United States.)</i>
	3b	If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions. ☐	
	5	Address (number, street, and apt. or suite no.). See instructions.	Requester's name and address (optional)
6	City, state, and ZIP code		
7	Last account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
or
Employer identification number

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person _____	Date _____
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

must obtain your correct taxpayer identification number (TIN), which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid).
- Form 1099-DIV (dividends, including those from stocks or mutual funds).
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds).
- Form 1099-NEC (nonemployee compensation).
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers).
- Form 1099-S (proceeds from real estate transactions).
- Form 1099-K (merchant card and third-party network transactions).
- Form 1098 (home mortgage interest), 1098-E (student loan interest), and 1098-T (tuition).
- Form 1099-C (canceled debt).
- Form 1099-A (acquisition or abandonment of secured property).

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

Caution: If you don't return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued);
2. Certify that you are not subject to backup withholding; or
3. Claim exemption from backup withholding if you are a U.S. exempt payee; and
4. Certify to your non-foreign status for purposes of withholding under chapter 3 or 4 of the Code (if applicable); and
5. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting is correct. See *What is FATCA Reporting*, later, for further information.

Note: If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

Establishing U.S. status for purposes of chapter 3 and chapter 4 withholding. Payments made to foreign persons, including certain distributions, allocations of income, or transfers of sales proceeds, may be subject to withholding under chapter 3 or chapter 4 of the Code (sections 1441-1474). Under those rules, if a Form W-9 or other certification of non-foreign status has not been received, a withholding agent, transferee, or partnership (payor) generally applies presumption rules that may require the payor to withhold applicable tax from the recipient, owner, transferor, or partner (payee). See Pub. 515, *Withholding of Tax on Nonresident Aliens and Foreign Entities*.

The following persons must provide Form W-9 to the payor for purposes of establishing its non-foreign status.

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the disregarded entity.
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the grantor trust.
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust and not the beneficiaries of the trust.

See Pub. 515 for more information on providing a Form W-9 or a certification of non-foreign status to avoid withholding.

Foreign person. If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person (under Regulations section 1.1441-1(b)(2)(iv) or other applicable section for chapter 3 or 4 purposes), do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Pub. 515). If you are a qualified foreign pension fund under Regulations section 1.897(l)-1(d), or a partnership that is wholly owned by qualified foreign pension funds, that is treated as a non-foreign person for purposes of section 1445 withholding, do not use Form W-9. Instead, use Form W-8EXP (or other certification of non-foreign status).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a saving clause. Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items.

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
4. The type and amount of income that qualifies for the exemption from tax.
5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

Example. Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if their stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first Protocol) and is relying on this exception to claim an exemption from tax on their scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

Backup Withholding

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS 24% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include, but are not limited to, interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third-party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

Payments you receive will be subject to backup withholding if:

1. You do not furnish your TIN to the requester;
2. You do not certify your TIN when required (see the instructions for Part II for details);
3. The IRS tells the requester that you furnished an incorrect TIN;
4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only); or
5. You do not certify to the requester that you are not subject to backup withholding, as described in item 4 under "By signing the filled-out form" above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code*, later, and the separate Instructions for the Requester of Form W-9 for more information.

See also *Establishing U.S. status for purposes of chapter 3 and chapter 4 withholding*, earlier.

What Is FATCA Reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all U.S. account holders that are specified U.S. persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code*, later, and the Instructions for the Requester of Form W-9 for more information.

Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you are no longer tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account, for example, if the grantor of a grantor trust dies.

Penalties

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

Criminal penalty for falsifying information. Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

Specific Instructions

Line 1

You must enter one of the following on this line; do not leave this line blank. The name should match the name on your tax return.

If this Form W-9 is for a joint account (other than an account maintained by a foreign financial institution (FFI)), list first, and then circle, the name of the person or entity whose number you entered in Part I of Form W-9. If you are providing Form W-9 to an FFI to document a joint account, each holder of the account that is a U.S. person must provide a Form W-9.

• **Individual.** Generally, enter the name shown on your tax return. If you have changed your last name without informing the Social Security Administration (SSA) of the name change, enter your first name, the last name as shown on your social security card, and your new last name.

Note for ITIN applicant: Enter your individual name as it was entered on your Form W-7 application, line 1a. This should also be the same as the name you entered on the Form 1040 you filed with your application.

• **Sole proprietor.** Enter your individual name as shown on your Form 1040 on line 1. Enter your business, trade, or "doing business as" (DBA) name on line 2.

• **Partnership, C corporation, S corporation, or LLC, other than a disregarded entity.** Enter the entity's name as shown on the entity's tax return on line 1 and any business, trade, or DBA name on line 2.

• **Other entities.** Enter your name as shown on required U.S. federal tax documents on line 1. This name should match the name shown on the charter or other legal document creating the entity. Enter any business, trade, or DBA name on line 2.

• **Disregarded entity.** In general, a business entity that has a single owner, including an LLC, and is not a corporation, is disregarded as an entity separate from its owner (a disregarded entity). See Regulations section 301.7701-2(c)(2). A disregarded entity should check the appropriate box for the tax classification of its owner. Enter the owner's name on line 1. The name of the owner entered on line 1 should never be a disregarded entity. The name on line 1 should be the name shown on the income tax return on which the income should be reported. For

example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on line 1. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on line 2. If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

Line 2

If you have a business name, trade name, DBA name, or disregarded entity name, enter it on line 2.

Line 3a

Check the appropriate box on line 3a for the U.S. federal tax classification of the person whose name is entered on line 1. Check only one box on line 3a.

IF the entity/individual on line 1 is a(n) . . .	THEN check the box for . . .
• Corporation	Corporation.
• Individual or	Individual/sole proprietor.
• Sole proprietorship	
• LLC classified as a partnership for U.S. federal tax purposes or	Limited liability company and enter the appropriate tax classification:
• LLC that has filed Form 8832 or 2553 electing to be taxed as a corporation	P = Partnership, C = C corporation, or S = S corporation.
• Partnership	Partnership.
• Trust/estate	Trust/estate.

Line 3b

Check this box if you are a partnership (including an LLC classified as a partnership for U.S. federal tax purposes), trust, or estate that has any foreign partners, owners, or beneficiaries, and you are providing this form to a partnership, trust, or estate, in which you have an ownership interest. You must check the box on line 3b if you receive a Form W-8 (or documentary evidence) from any partner, owner, or beneficiary establishing foreign status or if you receive a Form W-9 from any partner, owner, or beneficiary that has checked the box on line 3b.

Note: A partnership that provides a Form W-9 and checks box 3b may be required to complete Schedules K-2 and K-3 (Form 1065). For more information, see the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

If you are required to complete line 3b but fail to do so, you may not receive the information necessary to file a correct information return with the IRS or furnish a correct payee statement to your partners or beneficiaries. See, for example, sections 6698, 6722, and 6724 for penalties that may apply.

Line 4 Exemptions

If you are exempt from backup withholding and/or FATCA reporting, enter in the appropriate space on line 4 any code(s) that may apply to you.

Exempt payee code.

- Generally, individuals (including sole proprietors) are not exempt from backup withholding.
- Except as provided below, corporations are exempt from backup withholding for certain payments, including interest and dividends.
- Corporations are not exempt from backup withholding for payments made in settlement of payment card or third-party network transactions.
- Corporations are not exempt from backup withholding with respect to attorneys' fees or gross proceeds paid to attorneys, and corporations that provide medical or health care services are not exempt with respect to payments reportable on Form 1099-MISC.

The following codes identify payees that are exempt from backup withholding. Enter the appropriate code in the space on line 4.

1—An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2).

- 2—The United States or any of its agencies or instrumentalities.
 3—A state, the District of Columbia, a U.S. commonwealth or territory, or any of their political subdivisions or instrumentalities.
 4—A foreign government or any of its political subdivisions, agencies, or instrumentalities.
 5—A corporation.
 6—A dealer in securities or commodities required to register in the United States, the District of Columbia, or a U.S. commonwealth or territory.
 7—A futures commission merchant registered with the Commodity Futures Trading Commission.
 8—A real estate investment trust.
 9—An entity registered at all times during the tax year under the Investment Company Act of 1940.
 10—A common trust fund operated by a bank under section 584(a).
 11—A financial institution as defined under section 581.
 12—A middleman known in the investment community as a nominee or custodian.
 13—A trust exempt from tax under section 664 or described in section 4947.

The following chart shows types of payments that may be exempt from backup withholding. The chart applies to the exempt payees listed above, 1 through 13.

IF the payment is for . . .	THEN the payment is exempt for . . .
• Interest and dividend payments	All exempt payees except for 7.
• Broker transactions	Exempt payees 1 through 4 and 6 through 11 and all C corporations. S corporations must not enter an exempt payee code because they are exempt only for sales of noncovered securities acquired prior to 2012.
• Barter exchange transactions and patronage dividends	Exempt payees 1 through 4.
• Payments over \$600 required to be reported and direct sales over \$5,000 ¹	Generally, exempt payees 1 through 5. ²
• Payments made in settlement of payment card or third-party network transactions	Exempt payees 1 through 4.

¹See Form 1099-MISC, Miscellaneous Information, and its instructions.

²However, the following payments made to a corporation and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees, gross proceeds paid to an attorney reportable under section 6045(f), and payments for services paid by a federal executive agency.

Exemption from FATCA reporting code. The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. Therefore, if you are only submitting this form for an account you hold in the United States, you may leave this field blank. Consult with the person requesting this form if you are uncertain if the financial institution is subject to these requirements. A requester may indicate that a code is not required by providing you with a Form W-9 with "Not Applicable" (or any similar indication) entered on the line for a FATCA exemption code.

A—An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37).

B—The United States or any of its agencies or instrumentalities.

C—A state, the District of Columbia, a U.S. commonwealth or territory, or any of their political subdivisions or instrumentalities.

D—A corporation the stock of which is regularly traded on one or more established securities markets, as described in Regulations section 1.1472-1(c)(1)(i).

E—A corporation that is a member of the same expanded affiliated group as a corporation described in Regulations section 1.1472-1(c)(1)(i).

F—A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state.

G—A real estate investment trust.

H—A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940.

I—A common trust fund as defined in section 584(a).

J—A bank as defined in section 581.

K—A broker.

L—A trust exempt from tax under section 664 or described in section 4947(a)(1).

M—A tax-exempt trust under a section 403(b) plan or section 457(g) plan.

Note: You may wish to consult with the financial institution requesting this form to determine whether the FATCA code and/or exempt payee code should be completed.

Line 5

Enter your address (number, street, and apartment or suite number). This is where the requester of this Form W-9 will mail your information returns. If this address differs from the one the requester already has on file, enter "NEW" at the top. If a new address is provided, there is still a chance the old address will be used until the payor changes your address in their records.

Line 6

Enter your city, state, and ZIP code.

Part I. Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. If you are a resident alien and you do not have, and are not eligible to get, an SSN, your TIN is your IRS ITIN. Enter it in the entry space for the Social security number. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN.

If you are a single-member LLC that is disregarded as an entity separate from its owner, enter the owner's SSN (or EIN, if the owner has one). If the LLC is classified as a corporation or partnership, enter the entity's EIN.

Note: See *What Name and Number To Give the Requester*, later, for further clarification of name and TIN combinations.

How to get a TIN. If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local SSA office or get this form online at www.SSA.gov. You may also get this form by calling 800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at www.irs.gov/EIN. Go to www.irs.gov/Forms to view, download, or print Form W-7 and/or Form SS-4. Or, you can go to www.irs.gov/OrderForms to place an order and have Form W-7 and/or Form SS-4 mailed to you within 15 business days.

If you are asked to complete Form W-9 but do not have a TIN, apply for a TIN and enter "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, you will generally have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

Note: Entering "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon. See also *Establishing U.S. status for purposes of chapter 3 and chapter 4 withholding*, earlier, for when you may instead be subject to withholding under chapter 3 or 4 of the Code.

Caution: A disregarded U.S. entity that has a foreign owner must use the appropriate Form W-8.

Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if item 1, 4, or 5 below indicates otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). In the case of a disregarded entity, the person identified on line 1 must sign. Exempt payees, see *Exempt payee code*, earlier.

Signature requirements. Complete the certification as indicated in items 1 through 5 below.

1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983. You must give your correct TIN, but you do not have to sign the certification.

2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983. You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.

3. Real estate transactions. You must sign the certification. You may cross out item 2 of the certification.

4. Other payments. You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments made in settlement of payment card and third-party network transactions, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).

5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), ABLE accounts (under section 529A), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions. You must give your correct TIN, but you do not have to sign the certification.

What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
2. Two or more individuals (joint account) other than an account maintained by an FFI	The actual owner of the account or, if combined funds, the first individual on the account ¹
3. Two or more U.S. persons (joint account maintained by an FFI)	Each holder of the account
4. Custodial account of a minor (Uniform Gift to Minors Act)	The minor ²
5. a. The usual revocable savings trust (grantor is also trustee)	The grantor-trustee ³
b. So-called trust account that is not a legal or valid trust under state law	The actual owner ¹
6. Sole proprietorship or disregarded entity owned by an individual	The owner ³
7. Grantor trust filing under Optional Filing Method 1 (see Regulations section 1.671-4(b)(2)(i)(A)) ⁴	The grantor ⁵

For this type of account:	Give name and EIN of:
8. Disregarded entity not owned by an individual	The owner
9. A valid trust, estate, or pension trust	Legal entity ⁴
10. Corporation or LLC electing corporate status on Form 8832 or Form 2553	The corporation
11. Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
12. Partnership or multi-member LLC	The partnership
13. A broker or registered nominee	The broker or nominee
14. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity
15. Grantor trust filing Form 1041 or under the Optional Filing Method 2, requiring Form 1099 (see Regulations section 1.671-4(b)(2)(i)(B)) ⁵	The trust

¹ List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

² Circle the minor's name and furnish the minor's SSN.

³ You must show your individual name on line 1, and enter your business or DBA name, if any, on line 2. You may use either your SSN or EIN (if you have one), but the IRS encourages you to use your SSN.

⁴ List first and circle the name of the trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.)

⁵ Note: The grantor must also provide a Form W-9 to the trustee of the trust.

⁶ For more information on optional filing methods for grantor trusts, see the Instructions for Form 1041.

Note: If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

Secure Your Tax Records From Identity Theft

Identity theft occurs when someone uses your personal information, such as your name, SSN, or other identifying information, without your permission to commit fraud or other crimes. An identity thief may use your SSN to get a job or may file a tax return using your SSN to receive a refund.

To reduce your risk:

- Protect your SSN,
- Ensure your employer is protecting your SSN, and
- Be careful when choosing a tax return preparer.

If your tax records are affected by identity theft and you receive a notice from the IRS, respond right away to the name and phone number printed on the IRS notice or letter.

If your tax records are not currently affected by identity theft but you think you are at risk due to a lost or stolen purse or wallet, questionable credit card activity, or a questionable credit report, contact the IRS Identity Theft Hotline at 800-908-4490 or submit Form 14039.

For more information, see Pub. 5027, Identity Theft Information for Taxpayers.

Victims of identity theft who are experiencing economic harm or a systemic problem, or are seeking help in resolving tax problems that have not been resolved through normal channels, may be eligible for Taxpayer Advocate Service (TAS) assistance. You can reach TAS by calling the TAS toll-free case intake line at 877-777-4778 or TTY/TDD 800-829-4059.

Protect yourself from suspicious emails or phishing schemes.

Phishing is the creation and use of email and websites designed to mimic legitimate business emails and websites. The most common act is sending an email to a user falsely claiming to be an established legitimate enterprise in an attempt to scam the user into surrendering private information that will be used for identity theft.

The IRS does not initiate contacts with taxpayers via emails. Also, the IRS does not request personal detailed information through email or ask taxpayers for the PIN numbers, passwords, or similar secret access information for their credit card, bank, or other financial accounts.

If you receive an unsolicited email claiming to be from the IRS, forward this message to phishing@irs.gov. You may also report misuse of the IRS name, logo, or other IRS property to the Treasury Inspector General for Tax Administration (TIGTA) at 800-366-4484. You can forward suspicious emails to the Federal Trade Commission at spam@uce.gov or report them at www.ftc.gov/complaint. You can contact the FTC at www.ftc.gov/idtheft or 877-IDTHEFT (877-438-4338). If you have been the victim of identity theft, see www.IdentityTheft.gov and Pub. 5027.

Go to www.irs.gov/IdentityTheft to learn more about identity theft and how to reduce your risk.

Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons (including federal agencies) who are required to file information returns with the IRS to report interest, dividends, or certain other income paid to you; mortgage interest you paid; the acquisition or abandonment of secured property; the cancellation of debt; or contributions you made to an IRA, Archer MSA, or HSA. The person collecting this form uses the information on the form to file information returns with the IRS, reporting the above information. Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation and to cities, states, the District of Columbia, and U.S. commonwealths and territories for use in administering their laws. The information may also be disclosed to other countries under a treaty, to federal and state agencies to enforce civil and criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism. You must provide your TIN whether or not you are required to file a tax return. Under section 3406, payors must generally withhold a percentage of taxable interest, dividends, and certain other payments to a payee who does not give a TIN to the payor. Certain penalties may also apply for providing false or fraudulent information.

CITY OF CLE ELUM
City Administration

**AGENDA STAFF
REPORT**

AGENDA DATE: December 9, 2025

ACTION REQUESTED: Approve the Mayor to sign this Employment Contract

BACKGROUND: This is our standard employment contract for department heads.

RECOMMENDATION: Approve the Mayor to sign this Employment Contract

ATTACHMENTS: Employment Agreement

LEAD STAFF: Robert Omans

**CITY OF CLE ELUM EMPLOYMENT AGREEMENT
[WILLIAM LARUE] – [UTILITIES OPERATIONS MANAGER]**

THIS AGREEMENT is entered into by and between the CITY OF CLE ELUM, a municipal corporation, hereinafter referred to as “City”, and [WILLIAM LARUE], hereinafter referred to as “Employee”, and is effective this 1st day of January 2026.

WHEREAS, the City desires to employ the services of the Employee as the Utilities Operations Manager for the City of Cle Elum to perform the duties provided by Cle Elum City Code, the Revised Code of Washington, and such other duties as may be directed by the Mayor or designee; and

WHEREAS, it is the desire of the City to secure and retain the services of the Employee and provide inducement for Employee to remain in such employment and ensure Employee’s peace of mind consistent with City policies and the terms of this Agreement, while promoting high standards for ethical behavior; and

WHEREAS, the Employee desires to accept employment as the Utilities Operations Manager for the City of Cle Elum, Washington;

NOW, THEREFORE, in consideration of the mutual covenants herein contained, the City and Employee agree as follows:

Section 1. Commencement of Employment. The City hereby agrees to employ Employee as the Utilities Operations Manager, and Employee hereby agrees to accept employment in accordance with the terms and provisions of this Agreement hereinafter set forth. Employee agrees to commence employment with the City as Utilities Operations Manager on January 1, 2026.

Section 2. Duties. Employee shall perform in good faith all duties and responsibilities of the Utilities Operations Manager as set forth in the job description (attachment “A”), as may be amended from time to time, the City’s Employee Handbook as currently enacted or hereafter amended, and other duties as may be assigned from time to time by the Mayor or designee. Employee shall devote their full time, energies, interests, and abilities to the performance of the duties and responsibilities of their position and shall not engage in any activities that conflict with or interfere with the performance of this Agreement.

Section 3. Term.

A. Employee shall be employed for an indefinite term at the discretion of the Mayor. Employee shall be considered an “at-will” employee of the City.

B. Nothing in this Agreement shall prevent, limit or otherwise interfere with the City’s right to terminate this Agreement, with or without cause, at any time, subject only to the severance provisions set forth in Section 7(D) of this Agreement, applicable federal, state and local laws, and the City’s Employee Handbook. To the extent there is any conflict between the language of this Agreement and the Handbook, the language of this Agreement shall control.

Section 4. Salary. City agrees to pay Employee a salary of \$ 11,260 per Month which is Step 3 of the Employer’s Salary Schedule for non-represented employees, plus Longevity Pay as outlined in the employee handbook. Longevity Pay will commence at the start of the sixth year

employed by the City of Cle Elum. The salary shall be paid in accordance with the normal and usual procedure for payment of wages to employees. Employee shall be entitled to receive a step increase after successful completion of the six-month trial period which begins January 1, 2026. Employee shall be entitled to an annual cost-of-living increases, if any, based on the City's annual salary ordinance.

Section 5. Hours of Work. The Employee is a confidential exempt employee for purposes of the Federal Fair Labor Standards Act and Washington State Minimum Wage Act, and as such shall not work a fixed forty hour per week schedule. Employee's schedule of work each day and week shall vary in accordance with the work required to be performed including such time as may be necessary outside normal business hours. The Employee shall generally work at the Cle Elum water and wastewater treatment facilities during regular business hours of the Employer. The Employee may be required to attend meetings of the Cle Elum City Council and such other City Boards and Commissions as requested by the City Mayor, or as required by the duties of the position.

Section 6. Benefits. The following benefits shall be provided to Employee:

A. Vacation Leave Benefit. Employee shall earn and accrue vacation leave at a rate of 10-hours per month. This leave will continue through the sixth year of employment, then follow the table in the Employee Handbook.

B. Other Leave Benefits. Employee shall earn and accrue sick leave time, personal holiday and Holidays as provided for employees of the City in accordance with the Employee Handbook.

B. Insurance Benefits. The Employer will pay 100% of the Medical Plan Premiums for Employee and their Dependents; including but not limited to Medical, Dental, Vision, Life, Accidental Death and Dismemberment and Employee Assistant Program.

C. Retirement and Deferred Compensation. Employee is eligible for PERS 2 or 3 Retirement and Deferred Compensation pursuant to City policy.

D. Health Reimbursement Plan. The Employer shall pay into an HRA-VEBA account the sum of two hundred seventy-five (\$275) dollars per month.

E. Work-related expenses. Employee shall be reimbursed for work-related expenses the same as other employees as provided by the City's Personnel Policies Manual. City may provide and pay for a cell phone and a laptop computer for business use only.

F. Training and Professional Certification. City shall pay the costs of Employee's membership in professional associations. City shall provide funding for Employee to attend a state conference annually. Other costs of professional or required training shall be paid by the City as approved by the Mayor or designee.

Section 7. Termination, Resignation and Severance Pay.

A. By City. It is recognized by Employee that this Agreement is a contract for personal services, and Employee acknowledges and agrees that the City may terminate Employee for any reason at any time, with or without cause. Nothing in this Agreement shall be construed other

than an at-will employment relationship between the City and the Employee, and the Employee expressly acknowledges that no contrary representations have been made by the Employer.

B. By Employee. In the event Employee shall resign employment with the City, Employee agrees that they shall provide the City not less than thirty (30) days' prior written notice of the effective date of such resignation in order to afford the City a reasonable opportunity to find a replacement for Employee. The Mayor or designee may in their sole discretion waive or reduce this notice requirement.

C. The following reasons shall constitute grounds to terminate this Agreement with Cause and without payment of the severance provided in subparagraph D of this section:

1. A breach of this Agreement;
2. The commission of any willful or negligent act that results in financial or reputational harm to the City;
3. Failure to follow any lawful directive of the Mayor or designee or failure to perform Employee's duties under this Agreement provided that Employee has been given notice and an opportunity to cure an alleged failure to perform any duties that are not emergency-related within a 30-day cure period; or
4. Misconduct, which includes but is not limited to criminal misbehavior, abuse of public office, or other gross misconduct, deceit, embezzlement, theft of funds or property, assault, any form of racial, sexual or other harassment prohibited by state or federal law, and any other form of misconduct set forth in the Personnel Policies Manual.

D. If Employee is terminated by City without cause or requested to resign for the convenience of City during such time as Employee is willing and able to perform Employee's duties under this Agreement, City shall pay Employee, as severance, a cash payment identified as follows equal to not less than two-month salary, depending upon the City's prior notice to Employee as provided below:

91 days or more notice	Two (2) months severance pay
31-90 days notice	Three (3) months severance pay
30 days or less notice	Six (6) months severance pay

Such payment shall fully and finally release City from any and all further obligations to Employee or under this Agreement. Employee shall continue to responsibly and dutifully perform their assigned work during the period between notice of separation and their last day of employment with the City. Failure to do so may result in forfeiture of severance pay. In lieu of continuing to perform their duties, the City may elect to place the Employee on paid administrative leave pending separation. Any severance shall be paid in a lump sum unless otherwise agreed to by Employer and Employee.

E. The City agrees to pay Employee any unused leave consistent with the City's Employee Handbook upon any voluntary or involuntary separation. Employee agrees to immediately return to City all City property of any kind which may be in Employee's possession.

Section 8. General Provisions.

A. This Agreement constitutes the entire agreement between the parties, and both parties acknowledge that there are no other agreements, oral or otherwise.

B. The parties hereby further agree that this Agreement cannot be amended or modified without the written agreement of both parties; provided, however, that nothing herein shall be interpreted to limit or prohibit the City from amending personnel or adopting other policies and ordinances otherwise establishing standards for the Employee's performance. In the event of conflict between such rules and this Agreement, this Agreement shall control.

C. If any provision of this Agreement is held to be unconstitutional or otherwise invalid for any reason or should any portion of this Agreement be preempted by state or federal law or regulation, such decision or preemption shall not affect the validity of the remaining portions of the Agreement or its application.

D. Notice. Any written notices required to be given by the City to Employee, or by Employee to the City, shall be delivered to the following parties at the following addresses:

1. City of Cle Elum
Mayor's Office
119 W First Street
Cle Elum, WA 98922
2. William LaRue
2320 Umptanum Road
Ellensburg, WA 98926

Any notices may be either delivered personally to the addressee of the notice or may be deposited in the United States mail, postage prepaid, to the address set forth above. Any notice so posted in the United States mail shall be deemed received three (3) days after the date of mailing.

E. Each of the provisions of this Agreement has been reviewed and negotiated by the Employee and Employer and represents the combined work product of the parties. No presumption or other rules of construction which would interpret the provisions of this Agreement in favor of or against the party preparing the same shall be applicable in connection with the construction or interpretation of any of the provisions of this Agreement.

IN WITNESS WHEREOF, the parties have caused this Agreement to be signed and executed as of this ____ day of _____, 2025.

CITY OF CLE ELUM

EMPLOYEE

Matthew Lundh, City Mayor

William LaRue

Attest:

Debbie Lee, City Clerk

**AGENDA STAFF
REPORT**

AGENDA DATE: December 9, 2025

ACTION REQUESTED: The purpose of this agenda item is to present minor updates to two Public Works job descriptions—Maintenance Worker and Heavy Equipment Operator/Maintenance Worker—and request Council approval. All proposed edits are shown in **red** within the attached documents.

BACKGROUND: The City’s Public Works Department is currently experiencing staffing challenges due to recent personnel events. While these job description updates were not intended to be brought forward as an emergency item, the department now has an immediate need to recruit and fill open positions. During review of the existing descriptions, staff identified several areas where minor adjustments were needed to better reflect current operational requirements, industry standards, and the qualifications necessary to attract more competitive and experienced applicants. These changes do not alter the core duties of the positions but provide clarity and alignment with the department’s needs.

RECOMMENDATION: Staff recommends Council approval of the updated job descriptions for the Maintenance Worker and Heavy Equipment Operator/Maintenance Worker positions as presented.

ATTACHMENTS: Maintenance Worker Job Description
Heavy Equipment Operator/Maintenance Worker Job Description

LEAD STAFF: Mathew Bailey



City of Cle Elum

POSITION DESCRIPTION

JANUARY 2026

POSITION TITLE: MAINTENANCE WORKER

REPORTS TO: Reports directly to the Public Works Director under the guidance of State and City regulations and procedures. Also maintains a close working relationship with other city personnel.

SALARY RANGE: \$ 4,292 - \$ 5,216 per Month

STATUS: Full Time

AFFILIATION: Non Union

WORKWEEK BASIS: 40 hrs.

JOB SUMMARY: Operates a variety of equipment to cut, water and trim parks and open spaces. Collect and remove litter as well as clean bathroom facilities. Performs the regular and recurring installation, repair and maintenance work in the streets, water supply distribution, sewer collection system and parks division, preform snow removal during winter months on city sidewalks and other right of ways as directed.

MAINTENANCE WORKER ESSENTIAL JOB FUNCTIONS:

1. Mow, water, trim and weed city parks and open spaces.
2. Collect and remove litter from grounds and empty trash receptacles.
3. Read, install and preform maintenance on water meters.
4. Operate snow removal equipment (i.e. snow blower, snow plows, etc.)
5. Perform related duties as required.

NECESSARY KNOWLEDGE:

Knowledge of:

- Methods, procedures, tools, techniques, equipment and supplies used in public works maintenance work.
- Use of equipment used in the field of custodial building maintenance.
- Safe work practices.
- Safe driving practice
- Language and reasoning skills.

NECESSARY ABILITIES:

Ability to:

- Work independently with a moderate degree of independent judgment and initiative.
- Operate a pickup and perform semi-skilled maintenance tasks.
- Use hand, power tools and other equipment required in general grounds maintenance work.
- Perform heavy manual labor for extended periods under sometimes unfavorable conditions.
- Read, write and understand and carry out oral and written directions.



City of Cle Elum

POSITION DESCRIPTION

JANUARY 2026

POSITION TITLE: HEAVY EQUIPMENT OPERATOR / MAINTENANCE WORKER

REPORTS TO: Reports directly to the Public Works Director under the guidance of State and City regulations and procedures. Also maintains a close working relationship with other city personnel.

SALARY RANGE: \$4,957 - \$6,027 per Month

STATUS: Full Time

AFFILIATION: Union

WORKWEEK BASIS: 40

JOB SUMMARY: Operates a variety of equipment in the construction, maintenance, repair and replacement of City streets, sidewalks and rights-of-way. Performs the regular and recurring installation, repair and maintenance work in the streets, water supply distribution, sewer collection system and parks division.

HEAVY EQUIPMENT OPERATOR / MAINTENANCE WORKER ESSENTIAL JOB FUNCTIONS:

1. Inspect and/or repairs reservoir, meters, streets, drainage and sewer systems at frequent intervals to ensure that all aspects of the systems are functioning properly.
2. Maintain a variety of records related to inspections, maintenance activity, water supply, consumption, etc.
3. Determines and marks the locations of street light wiring, water, wastewater, storm drain lines from the appropriate sources prior to excavation.
4. Respond to complaints regarding functional areas such as street conditions, street signs, wastewater system problems, traffic signals and street lighting, water leaks, pressure loss and no water; evaluates situation; explains findings to Field Supervisor and/or Public Works Director.
5. Contacts residents and business owners in areas where service interruptions will impact them; represents the city in a positive manner in these situations.
6. Ensures the proper maintenance of equipment and tools by cleaning and inspecting equipment after each use.
7. Drives trucks and various sizes and weights in the loading, hauling and unloading of equipment, gravel, sand, concrete, asphalt, rock base and other materials as needed to complete assigned projects.
8. Performs routine inspections and preventative maintenance on assigned equipment and refers defects and needed repairs to the shop mechanic; cleans equipment and other city owned vehicles.
9. Performs all duties in conformance to appropriate safety and security standards.
10. Performs required labor involved in construction and maintenance projects as part of a crew, including pavement cutting, ditch digging, manhole and line cleaning, main and pipe repair, laying pipe, trenching and backfilling.
11. Mowing, weeding, tree and shrub trimming as needed in the city parks and ball fields.
12. Snow removal as needed using road graders, truck mounted snowplows and sanding units.

NECESSARY KNOWLEDGE:

Knowledge of:

- Some knowledge of equipment, facilities, materials, methods and procedures used in maintenance, construction and repair activities including:
 - hazards associated with the work and proper safety precautions; traffic laws, ordinances and rules involved in truck and heavy equipment operations; purposes and uses of a variety of vehicles, equipment, power tools and handheld tools including motorized, pneumatic and hydraulic equipment;
 - standards related to installation, location and required maintenance of traffic signs and pavement markings;
 - properties of backfill materials, construction materials, concrete, asphalt, hot patch, cold patch, oils, paints and a variety of other materials used in maintenance work;
 - equipment methods and materials used in the installation, repair, maintenance and cleaning of wastewater, water mains, lines and related facilities; pipe fittings and cement work; preparation and operation of spray-painting equipment; methods of fabricating and installing street signs.
- Skills in operation of listed tools and equipment.

NECESSARY ABILITIES:

Ability to:

- Ability to perform skilled maintenance, construction and repair work in the area of work assigned; perform heavy manual tasks; to work safely and adhere to established safety principles and practices; to communicate effectively verbally and in writing; to establish and maintain effective working relationships with employees, other departments and the public; to work effectively in the absence of close supervision; to operate a variety of vehicles and equipment in a safe and effective manner; to read and interpret basic maps and blue prints; to understand and carry out written and oral instructions.
- Operate Pickups, Trucks and moderately light power-driven equipment when assigned.
- Use the hand and power tools and equipment required in general building and grounds maintenance work.
- Perform heavy manual labor for extended periods under sometimes unfavorable conditions.
- Read and write for successful job performance.
- Understand and carry out oral and written directions.
- Work cooperatively with other employees and the public.
- A moderate degree of independent judgment, initiative and discretion.
- Maintain confidential data and information.
- Analyze and solve problems.

MINIMUM QUALIFICATIONS:

- High school diploma or equivalent.
- At least 2 years' experience working in a related field.
- Valid Washington State Driver's License.
- Valid Washington State Driver's Commercial Class A Driver's License with Air Brake and Tanker Endorsement.
- Water Distribution Manager 1 certification, or the ability to obtain certification within one year of appointment.

COMPENSATION AND BENEFITS:

Wage Range:	\$53,955 - \$65,582 per Year \$ 4,496 - \$ 5,465 per Month \$ 25.94 - \$31.53 per Hour	Benefits:	Paid Medical/Dental Plan PERS Retirement System VEBA Benefit per Month Holiday / Vacation / Sick Time Plus, other great benefits
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PHYSICAL DEMANDS AND WORKING CONDITIONS:

Must have the ability to sit, stand, walk, climb, stoop, kneel, crouch, bend, crawl, grasp; use hands to finger, handle, feel or operate objects, tools or controls; and reach with arms and legs. The employee must frequently lift and/or move up to 25 pounds and occasionally lift and/or move up to 100 pounds. Must be able to work extended hours including evenings, weekends and holidays. Some duties may have exposure to chemicals, gases and/or raw sewage.

The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. While performing the duties of this job, the employee regularly works in outside weather conditions. The employee frequently works near moving mechanical parts and is frequently exposed to wet and/or humid conditions and vibrations. The employee occasionally works in high, precarious places and is occasionally exposed to fumes or airborne particles, toxic or caustic chemicals and risk of electrical shock. The employee may be required to work night, early morning and/or weekend hours depending on workload factors in addition to normally scheduled work hours.

The noise level in the work environment can be loud.

NOTICE:

The above position description does not include ALL essential and non-essential duties of this job. All employees with disabilities are encouraged to contact the personnel department to review and discuss the essential and non-essential functions of the job. An employee with a disability can evaluate the job in greater detail to determine if the essential functions can be performed safely with or without reasonable accommodations.

The City of Cle Elum is an Equal Opportunity employer.

**AGENDA STAFF
REPORT**

AGENDA DATE: December 9, 2025

ACTION REQUESTED: The purpose of this agenda item is to request City Council approval of a Memorandum of Agreement (MOA) between the City of Cle Elum and Teamsters Local Union No. 760 to update job classifications covered under the current Collective Bargaining Agreement (CBA). And Authorize the Mayor to sign the Agreement

BACKGROUND: The City and Teamsters Local 760 are parties to a Collective Bargaining Agreement effective January 1, 2024 through December 31, 2026. As part of organizational and operational adjustments, the City has identified the need to modify the list of represented job classifications.

After discussion with the Union, both parties have agreed to the following classification changes within the existing CBA:

- **Addition:** Code Enforcement Officer
- **Deletion:** Animal Control

No other provisions of the CBA are modified by this MOA.

RECOMMENDATION: Staff recommends City Council authorize the Mayor to sign the Memorandum of Agreement with Teamsters Local Union No. 760

ATTACHMENTS: Memorandum of Agreement with Teamsters Local Union No. 760

LEAD STAFF: Mathew Bailey

Memorandum of Agreement

By and Between

Teamsters Local Union No. 760

And

City of Cle Elum

The undersigned hereby agree to this memorandum to modify the January 1, 2024 – December 31, 2026, Collective Bargaining Agreement covering the City of Cle Elum – Public Works, Library, and City Hall employees for the purposes of utilizing the Contract to cover the newly added job classification and the deletion of an existing job classification:

- Addition of “Code Enforcement Officer”
- Deletion of “Animal Control”

All other terms and conditions are binding to the Union and the City of Cle Elum as they pertain to the January 1, 2024 – December 31, 2026, contract.

Effective this 1st day of January 2026

City of Cle Elum

By _____

City Mayor

Teamsters Local Union No. 760

By _____

Secretary-Treasurer

CITY OF CLE ELUM
City Administration

**AGENDA STAFF
REPORT**

AGENDA DATE: December 9, 2025

ACTION REQUESTED: Authorize the Mayor to sign the new agreement with the Senior Center.

BACKGROUND: This is the same contract as last year, with one change: the contribution to the Senior Center has been increased from \$10,000 to \$12,000. This amount has already been approved in the 2026 budget.

RECOMMENDATION: Authorize the Mayor to sign the new agreement with the Senior Center.

ATTACHMENTS: New Agreement

LEAD STAFF: Robert Omans

CITY OF CLE ELUM AGREEMENT WITH UPPER KITTITAS COUNTY SENIOR CENTER

THIS AGREEMENT, commencing January 1, 2026, (hereinafter “Agreement”), is made by and between the City of Cle Elum, a municipal corporation (hereinafter “City”) and the UPPER KITTITAS COUNTY SENIOR CENTER, a non-profit organization under the laws of the State of Washington, (hereinafter “Center”) (collectively, the “Parties”). For and in consideration of the mutual promises, covenants and conditions herein, the Parties enter into this Agreement with the terms and conditions as follows:

1. PURPOSE.

The purpose of this Agreement is to provide public services which will benefit older adults and others in the city of Cle Elum.

- a. The City enters into this Contract pursuant to the authority granted in RCW 36.01.010 and RCW 36.39.060 and agrees to pay the Center a sum of \$ 12,000.00, payable in equal monthly installments of 1/12 of the total sum in return for the Center’s services set out below.
- b. In return, the Center will provide public services benefiting senior citizens and others in the City as set forth herein and consistent with the stated mission of the Center, which is;

“The mission of the UKCSC is to enhance the physical, emotional and economic well-being of seniors’ lives providing recreational, cultural, educational, fitness and fellowship activities. Nutrition, social and health services will also be provided. These activities and services will encourage seniors’ participation in all aspects of community life.”
.”

2. SERVICES PROVIDED BY THE CENTER.

Areas of service to be provided by the Center, but not limited to, are the following;

- a. Provision of a meeting space for City meetings and other public meetings.
- b. Serving as an Upper Kittitas County Emergency Shelter administered by the American Red Cross.
- c. Provision of personal enrichment, fellowship and other activities for older adults.
- d. Provision of a meeting place for congregate meals and for social service agents working with older adults in Upper Kittitas County.
- e. Provision of drop-in activities for older adults.
- f. Provisions for informational brochures, flyers and pamphlets about services to be made available in the Center’s literature rack and on its bulletin board.
- g. Provisions for events to be published to keep older adults informed of scheduled events.

- h. Provision of an informational network for older adults to help access services to meet their needs.
- i. Provision of call-in referral services to direct callers to the appropriate agency to address the nature of their call.
- j. Provision of adequate space for the City to provide services as needed to City residents without disruption to the Center programs.

3. TERMS OF AGREEMENT.

- a. Commencement and Renewal of Term: This Agreement shall be in effect for the period between January 1, 2026, and ending December 31, 2026. The parties agree to meet before the end of each calendar year to negotiate the continuation of this Agreement, unless earlier terminated by giving Thirty (30) days written notice to the other party before December 31. However, there is no assurance of renewing this Agreement until both parties have signed a new Agreement.
- b. Termination for Change in Funding: If the funds upon which the County has relied to establish this Agreement are withdrawn, reduced or limited, or if additional or modified conditions are placed on such funding, the City may terminate this Agreement by providing at least Fifteen (15) days written notice to the Center.
- c. Termination for Convenience: Either party may terminate this Agreement for convenience upon giving the other party at least Sixty (60) days written notice.
- d. Termination for Default or Non-Performance: If either party defaults in its performance under this Agreement, the non-defaulting party may give the defaulting party written notice that it has Fifteen (15) days in which to cure the default. If the defaulting party fails to commence correction of such non-performance within the Fifteen (15) days and fails to diligently complete the correction thereafter, the non-defaulting party may terminate this Agreement. In the event of such termination, the non-defaulting party shall have all rights and remedies available to it under the law.
- e. Payment for Authorized Work: Upon termination for any cause, the Center will be paid for all authorized work performed up to and including the termination date.
- f. Records to be Kept. The Center shall keep adequate records to reflect the services delivered, and such records shall be open to the City for inspection and audit.
- g. Observation. The City shall have the right to observe the activities conducted in the Center and shall have the right to determine whether said activities meet the requirements of this contract. The Center agrees to make any changes requested by the City with respect to the manner in which it conducts its activities and delivers its services for which it claims reimbursement.
- h. Failure to Comply. Failure to comply with any of the provisions stated in this Agreement shall constitute material breach of contract and be cause for termination.
- i. Public Records. The City respects the confidentiality of information provided to the City. However, any documents provided to the City will become City property and thus public

information. To the extent required by law, such documents may be subject to public disclosure requirements.

4. INDEPENDENT RELATIONSHIP OF THE PARTIES.

- a. The parties agree that they are independent entities organized under the laws of the State of Washington operating pursuant to the terms and conditions of this Agreement.
- b. No agent, employee, servant or representative of either party shall be deemed to be an agent, employee, servant or representative of the other party for any purpose, and employees of one party are not entitled to the benefits the other party provides to its employees.
- c. Each party is solely responsible for its acts and the acts of its agents, employees, servants, subcontractors, volunteers or representatives during the term of this Agreement.
- d. In relation to the performance of this Agreement, neither party will hold out itself or any of its officers, agents, employees, servants or representatives as, nor claim status as, an officer, agent, employee, servant or representative of the other and will not claim for itself or its officers, agents, employees, servants or representatives any rights, privileges or benefits which would accrue to an officer, agent, employee, servant or representative of the other.

5. COMPLIANCE WITH LEGAL REQUIREMENTS.

- a. In the performance of this Agreement, each party accepts responsibility for compliance with federal, state and local laws and regulations. The Center specifically agrees to pay any applicable business and occupation (B&O) taxes that may be due on account of this Agreement.
- b. The City is an equal opportunity employer. In the performance of this Agreement, the Center will not discriminate against any employee or applicant for employment on grounds of race, creed, color, national origin, sex, marital status, age, or the presence of any sensory, mental or physical handicap; provided that the prohibition against discrimination in employment because of handicap shall not apply if the particular disability prevents the proper performance of the particular work involved.
 - i. Such nondiscrimination in employment shall include, but not be limited to: employment, upgrading, demotion or transfers, recruitment or recruitment advertising, lay-off or termination, rates of pay or other forms of compensation, and programs for training including apprenticeships.
 - ii. The Center shall take such action with respect to this Agreement as may be required to ensure full compliance with local, state and federal laws prohibiting discrimination in employment.
- c. In the performance of this Agreement, the Center will not discriminate against any recipient of any services or benefits provided for in this Agreement on the grounds of race, creed, color, national origin, sex, marital status, age or the presence of any sensory, mental or physical handicap.

6. INSURANCE.

- a. The Center shall procure and maintain for the duration of this Agreement, insurance against claims for injuries to persons or damage to property which may arise from or in connection with the performance of the work hereunder by the Center, its agents, employees, servants or representatives.
- b. The Center is responsible for maintaining the following:
 - i. Automobile liability insurance covering all owned, non-owned, hired and leased vehicles with a minimum combined single limit for bodily injury and property damage of One Million Dollars (\$1,000,000) per accident. If necessary, the policy shall be endorsed to provide contractual liability coverage.
 - ii. Commercial general liability insurance covering liability arising from premises, operations, independent contractors and personal injury and advertising injury, such coverage to be written with limits no less than Two Million Dollars (\$2,000,000) per each occurrence and Two Million Dollars (\$2,000,000) general aggregate.
 - iii. Where professionals act on behalf of the Center to perform professional services through the Center, the Center shall obtain professional liability insurance with limits of no less than Two Million Dollars (\$2,000,000) per claim and Two Million Dollars (\$2,000,000) policy aggregate limit.
 - iv. Where required, the Center shall obtain workers' compensation coverage as mandated by the Washington State Department of Labor and Industries.
 - v. All insurance shall be issued by companies admitted doing business in the State of Washington and have a rating of A-, Class VII or better in the most recently published edition of Best's Reports.
- c. Other Insurance Provisions:
 - i. The City shall be named as an additional insured under the Center's commercial general liability insurance policy with respect to work performed for the City. The Center must provide to the City a policy of endorsement as evidence of the additional insured coverage, which endorsement must state that the Center's insurance shall not be reduced or cancelled without Thirty (30) Days prior written notice sent to the City by certified mail, return receipt requested.
 - ii. The Center's insurance policies for automobile liability, professional liability and commercial general liability shall provide, or be endorsed to provide, that the Center's insurance coverage shall be primary insurance with respect to the City. Any insurance, self-insurance or insurance pool coverage maintained by the City shall be excess of the Center's insurance and shall not contribute with it.
- d. Verification of Coverage: Upon adoption of this Agreement, the Center shall furnish the City with original certificates and a copy of any amendatory endorsements including, but not limited to, the additional insured endorsement evidencing the Center's insurance requirements. Certificates of insurance and policy endorsements shall be furnished and signed by a person authorized by the respective insurance company to bind coverage on the insurance company's behalf.

7. INDEMNIFICATION AND HOLD HARMLESS.

- a. No liability shall attach to either party by reason of entering into this Agreement except as expressly provided herein.
- b. To the extent of its comparative liability, each party shall indemnify, defend and hold harmless the other party, its departments, elected and appointed officials, agents, employees, servants and representatives, from and against any and all claims, damages, losses, expenses or suits, including reasonable attorney fees and costs, arising out of or resulting from the activities or services undertaken by the Center in meeting its obligations under this Agreement.
- c. It is specifically agreed that the Center shall indemnify and hold harmless the City from all obligations to pay or withhold federal or state taxes or contributions on behalf of the Center or the Center's employees.

8. ASSIGNMENT.

The Center shall not assign its performance under this Agreement or any portion of this Agreement without the express written consent of the City, which consent must be sought in writing by the Center not less than Thirty (30) days prior to the date of any proposed assignment. The City reserves the right to reject without cause any such assignment. If such assignment is authorized by the City, the assignment shall include appropriate safeguards against discrimination. The City shall take such action as may be required to ensure full compliance with all the above provisions concerning nondiscrimination in employment and in receipt of services or benefits provided under this Agreement.

9. MODIFICATION AND WAIVER.

- a. This Agreement may be amended, superseded, cancelled, renewed or extended and the terms hereof may be waived, only by a written consent signed by the parties or, in the case of a waiver, by the party waiving compliance.
- b. The parties agree that forgiveness of any delay or non-performance of any provision of this Agreement, by any party in exercising any right, power or privilege under this Agreement, does not constitute a waiver of the provisions of this Agreement. No whole or partial waiver on the part of any party of any right, power or privilege under specific circumstances shall operate or be construed as a future waiver of such right, power or privilege.
- c. The rights and remedies herein provided are cumulative and are not exclusive of any rights or remedies that any party may otherwise have at law or in equity, except where this Agreement expressly provides otherwise.
- d. Only the City council is authorized to agree to modifications on behalf of the City.

10. DISPUTE RESOLUTION, JURISDICTION AND VENUE.

This Agreement shall be governed by the laws of the State of Washington, both as to interpretation and performance. In the event of a dispute regarding termination of this contract, the City and the

Center agree to resolve such dispute through mediation, if possible. In the event that mediation is unsuccessful, the parties agree that the venue for any litigation shall lie in Kittitas County.

11. ENTIRE AGREEMENT.

The parties agree that this contract is the complete expression of the parties' Agreement, and any oral representations or understandings not incorporated herein, or any other terms not found herein, are excluded.

12. SEVERABILITY.

- a. If for any reason, any part, term or provision of this Agreement is held by a court of the United States to be illegal, void or unenforceable, the validity of the remaining provisions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the Agreement did not contain the particular provision or part found to be invalid.
- b. If any provision of this Agreement is in conflict with any statutory provision in the State of Washington, said conflicting provision shall be deemed inoperative and null and void as to the extent of said conflict, and this agreement shall be deemed modified to conform to the valid statutory provision.
- c. In the event that any agency of the State of Washington or any federal agency shall issue a formal or informal opinion declaring that this entire Agreement is unlawful or *ultra vires*, or in the event that any court so rules, the Center shall, upon demand of the City, refund to the City any payments hereunder made.

13. AUTHORITY.

Each individual executing this Agreement on behalf of the City and the Center warrants that such individuals are duly authorized to execute this Agreement on behalf of the City or Center.

IN WITNESS WHEREOF, the Lessor and Lessee have executed this Lease on the dates specified below.

City of Cle Elum

Upper Kittitas County Senior Center

By: _____
Matthew Lundh

By: _____
Lori Nevin

Date: _____

Date: _____

CITY OF CLE ELUM
City Administration

**AGENDA STAFF
REPORT**

AGENDA DATE: December 9, 2025

ACTION REQUESTED: Authorize the Mayor to sign this Renewal Lease Agreement with Pitney Bowes.

BACKGROUND: This is a renewal of the 5-year lease agreement with Pitney Bowes for City Hall's postage machine. The agreement was reviewed by the General Government Committee, which has recommended its approval.

RECOMMENDATION: Authorize the Mayor to sign this Renewal Lease Agreement with Pitney Bowes.

ATTACHMENTS: Renewal Lease Agreement

LEAD STAFF: Robin Newcomb



NASPO ValuePoint FMV Lease Agreement (Option C)

--	--	--	--	--	--	--	--	--	--	--	--

Agreement Number

Your Business Information

Full Legal Name of Lessee / DBA Name of Lessee			Tax ID # (FEIN/TIN)		
CITY OF CLE ELUM			916001239		
Sold-To: Address					
119 W 1ST ST, CLE ELUM, WA, 98922-1105, US					
Sold-To: Contact Name		Sold-To: Contact Phone #		Sold-To: Account #	
Robin Newcomb		(509) 674-2262		0010146036	
Bill-To: Address					
119 W 1ST ST, CLE ELUM, WA, 98922-1105, US					
Bill-To: Contact Name		Bill-To: Contact Phone #		Bill-To: Account #	
Robin Newcomb		(509) 674-2262		0010146036	
Bill-To: Email					
mnewcomb@cleelum.gov					
Ship-To: Address					
119 W 1ST ST, CLE ELUM, WA, 98922-1105, US					
Ship-To: Contact Name		Ship-To: Contact Phone #		Ship-To: Account #	
Robin Newcomb		(509) 674-2262		0010146036	
PO #					
.					

Your Business Needs

Qty	Item	Business Solution Description
1	SENDPROCAUTO	SendPro C Auto
1	1E48	SP100 Label Printer
1	1FXA	Interface to InView Dashboard
1	7H00	C Series IMI Meter
1	APAC	Connect+ Accounting Weight Break Reports
1	APAX	Cost Acctg Accounts Level (100)
1	APKN	Account List Import/Export
1	C5CC	Sendpro C Auto 95
1	CAAB	Basic Cost Accounting
1	ME1A	Meter Equipment - C Series
1	MP81	C Series Integrated Scale
1	MP8110	SendPro C Series Scale Upgrade
1	PAB1	C Series Premium App Bundle
1	PTJ1	SendPro Online-PitneyShip

1	PTJA	PitneyShip Basic 1 User
1	PTJN	Single User Access
1	PTK1	Web Browser Integration
1	PTK2	SendPro C Series Shipping Integration
1	SJS2	Softguard For SendPro C500
1	SPACRL	Return Lbl/Instr - SendPro Auto C
1	STDsla	Standard SLA-Equipment Service Agreement (for SendPro C Auto)
1	ZH24	Manual Weight Entry
1	ZH30	HZ03 120 LPM Speed
1	ZHC5	SendPro C500 Base System Identifier
1	ZHD5	USPS Rates with Metered Letter
1	ZHD7	E Conf Services for Metered LTR. BDL
1	ZHD9	Retail Ground LOR
1	ZHWM	10lb/5kg Weighing Option for MP81

Your Payment Plan

Initial Term: 60 months	Initial Payment Amount:	
Number of Months	Monthly Amount	Billed Quarterly at*
60	\$ 192.96	\$ 578.88

**Does not include any applicable sales, use, or property taxes which will be billed separately.
If the equipment listed above is replacing your current meter, your current meter will be taken out of service once this lease commences.*

- ☐ Tax Exempt Certificate Attached
- ☐ Tax Exempt Certificate Not Required
- ☒ Purchase Power® transaction fees included
- ☐ Purchase Power® transaction fees extra

Your Signature Below

By signing below, you agree to be bound by your State's/Entity's/Cooperative's contract, which is available at <http://www.pb.com/states> and is incorporated by reference. The terms and conditions of this contract will govern this transaction and be binding on us after we have completed our credit and documentation approval process and have signed below. If software is included in the Order, additional terms apply which are either (i) included in your State's contract which is available at <http://www.pb.com/states> or (ii) available by clicking on the hyperlink for that software located at https://www.naspovaluepoint.org/search/?term=pitney+bowes&page_ref=contractors. Those additional terms are incorporated by reference.

NASPO VALUEPOINT CTR058808; 15622-01
State/Entity's Contract#

Lessee Signature

Print Name

Title

Date

Email Address

Pitney Bowes Signature

Print Name

Title

Date

Sales Information

Jacob Leonard	jacob.leonard@pb.com	
Account Rep Name	Email Address	PBGFS Acceptance



**PARTICIPATING ADDENDUM
NASPO VALUEPOINT**

MAILING EQUIPMENT, SUPPLIES AND MAINTENANCE

Administered by the State of Arizona (hereinafter "Lead State")

MASTER AGREEMENT

Master Agreement No: CTR058808

Pitney Bowes Inc.
(hereinafter "Contractor")

and

State of Washington
(hereinafter "Participating State")

WASHINGTON MASTER CONTRACT No.: 15622-01

This Participating Addendum for the above referenced Master Agreement ("Participating Addendum") is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services") and Pitney Bowes Inc., a Delaware Corporation ("Contractor") and is dated and effective as of September 19, 2022.

RECITALS

- A. Pursuant to Legislative authorization codified in RCW 39.26.060, Enterprise Services, on behalf of the State of Washington, is authorized to participate in cooperative purchasing agreements to develop master agreements to procure goods and/or services and to make such competitively solicited and awarded contracts available to Washington state agencies and designated eligible purchasers consistent with terms and conditions set forth by Enterprise Services.
- B. Enterprise Services timely provided public notice of the competitive solicitation process conducted by the above-referenced lead state through Washington's Electronic Business Solutions (WEBS) system.
- C. The above-referenced Lead State, as part of its competitive solicitation process, evaluated all responses to its procurement and identified Contractor as an apparent successful bidder and awarded a Master Agreement to Contractor.
- D. Enterprise Services has determined that participating in this Master Agreement is in the best interest of the State of Washington.
- E. The purpose of this Participating Addendum is to enable eligible purchasers, as defined herein, to utilize the Master Agreement as conditioned by this Participating Addendum.

AGREEMENT

NOW THEREFORE, in consideration of the mutual promises, covenants, and conditions set forth herein, the parties hereto hereby agree as follows:

1. **SCOPE:** This Participating Addendum covers the competitive procurement for mailing equipment, supplies, and maintenance led by the State of Arizona on behalf of NASPO ValuePoint for use by state agencies and other entities located in the Participating State authorized by that state's statutes to utilize state contracts with the prior approval of the State's chief procurement official.
2. **PARTICIPATION:** Use of specific NASPO ValuePoint cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use state contracts are subject to the prior approval of the respective State chief procurement official. Issues of interpretation and eligibility for participation are solely within the authority of the State chief procurement official. Pursuant to this Participating Addendum, the Master Agreement may be utilized by the following ("Purchasing Entities" or "Purchasers"):
 - (a) **WASHINGTON STATE AGENCIES.** All Washington state agencies, departments, offices, divisions, boards, and commissions.
 - (b) **WASHINGTON STATE INSTITUTIONS OF HIGHER EDUCATION (COLLEGES).** Any the following specific institutions of higher education in Washington:
 - State universities – i.e., University of Washington & Washington State University;
 - Regional universities – i.e., Central Washington University, Eastern Washington University, & Western Washington University
 - Evergreen State College;
 - Community colleges; and
 - Technical colleges.
 - (c) **MCUA PARTIES.** The Master Agreement also may be utilized by any of the following types of entities that have executed a Master Contract Usage Agreement (MCUA) with Enterprise Services:
 - Political subdivisions (e.g., counties, cities, school districts, public utility districts, ports) in the State of Washington;
 - Federal governmental agencies or entities;
 - Public-benefit nonprofit corporations (i.e., § 501(c)(3) nonprofit corporations that receive federal, state, or local funding) who must use Contractor's commercial lease agreement; and
 - Federally-recognized Indian Tribes located in the State of Washington with Contractor's Tribal Addendum.

By placing an order under this Participating Addendum, each Purchasing Entity agrees to be bound by the terms and conditions of this Participating Addendum, including the Master Agreement. Each Purchasing Entity shall be responsible for its compliance with such terms and conditions.

3. PARTICIPATING STATE MODIFICATIONS OR ADDITIONS TO MASTER AGREEMENT:

- 3.1. **WASHINGTON'S ELECTRONIC BUSINESS SOLUTIONS (WEBS) SYSTEM:** Within seven (7) days of execution of this Participating Addendum, Contractor shall register in the Washington State Department of Enterprise Services' Electronic Business Solutions (WEBS) System at [WEBS](#). Contractor shall ensure that all of its information therein is current and accurate and that, throughout the term of the Master Agreement, Contractor shall maintain an accurate profile in WEBS.
- 3.2. **WASHINGTON'S STATEWIDE PAYEE DESK:** To be paid for contract sales, Contractors must register with Washington's Statewide Payee Desk. Washington state agencies cannot make payments to a contractor until it is registered. Registration materials are available here: [Receiving Payment from the State](#).
- 3.3. **CONTRACT SALES REPORTING:** Contractor shall report total contract sales quarterly to Enterprise Services, as set forth below.
- (a) **REPORTING.** Contractor shall report quarterly Contract sales in Enterprise Services' [Contract Sales Reporting System](#). Enterprise Services will provide Contractor with a login password and a vendor number.
 - (b) **DATA.** Each sales report must identify every authorized Purchasing Entity by name as it is known to Enterprise Services and its total combined sales amount invoiced during the reporting period (i.e., sales of an entire agency or political subdivision, not its individual subsections). The "Miscellaneous" option may be used only with prior approval by Enterprise Services. Upon request, Contractor shall provide contact information for all authorized Purchasing Entities specified herein during the term of this Participating Addendum. Refer sales reporting questions to the Primary Contact set forth below. If there are no contract sales during the reporting period, Contractor must report zero sales.
 - (c) **DUE DATES FOR CONTRACT SALES REPORTING.** Quarterly Contract Sales Reports must be submitted electronically by the following deadlines for all sales invoiced during the applicable calendar quarter:

QUARTER	FOR SALES MADE IN CALENDAR QUARTER ENDING	MASTER CONTRACT SALES REPORT	
		DUE BY	PAST DUE
1	January 1 – March 31	April 30	May 1
2	April 1 – June 30	July 31	August 1
3	July 1 – September 30	October 31	November 1
4	October 1 – December 31	January 31	February 1

- (d) **VENDOR MANAGEMENT FEE:** Contractor shall pay to Enterprise Services a vendor management fee ("VMF") of 1.5 percent on the purchase price for all contract sales (the purchase price is the total invoice price less any returns, credits, adjustments and applicable sales tax) authorized by this Participating Addendum. The sum owed by Contractor to Enterprise Services as a result of the VMF is calculated as follows:

$$\text{Amount owed to Enterprise Services} = \text{Total contract sales invoiced (not including sales tax, returns, credits or adjustments)} \times .0150.$$
- (e) The VMF must be rolled into Contractor's current pricing. The VMF must not be shown as a separate line item on any invoice unless specifically requested and

approved by Enterprise Services.

- (f) Enterprise Services will invoice Contractor quarterly based on contract sales reported by Contractor. Contractor shall not remit payment until it receives an invoice from Enterprise Services. Contractor's VMF payment to Enterprise Services must reference the following:
 - This Washington Master Contract No.: 15622-01;
 - The NASPO Master Agreement No.: CTR058808;
 - The year and quarter for which the VMF is being remitted, and
 - Contractor's name as set forth in this Contract, if not already included on the face of the check.
- (g) Contractor's failure accurately and timely to report total net sales, to submit timely usage reports, or to remit timely payment of the VMF to Enterprise Services, may be cause for Enterprise Services to suspend or terminate this Participating Addendum or exercise any other remedies as provided by law.
- (h) Enterprise Services reserves the right, upon thirty (30) days advance written notice, to increase, reduce, or eliminate the VMF for subsequent purchases.
- (i) For purposes of the VMF, the parties agree that the initial management fee is included in the pricing. Therefore, any increase or reduction of the management fee must be reflected in contract pricing commensurate with the adjustment.

3.4. **CONTRACTOR REPRESENTATIONS AND WARRANTIES:** Contractor makes each of the following representations and warranties as of the effective date of this Participating Addendum and at the time any order is placed pursuant to the Master Contract. If, at the time of any such order, Contractor cannot make such representations and warranties, Contractor shall not process any orders and shall, within three (3) business days notify Enterprise Services, in writing, of such breach.

- (a) **WAGE VIOLATIONS.** Contractor represents and warrants that, during the term of this Master Contract and the three (3) year period immediately preceding the award of the Master Contract, it is not determined, by a final and binding citation and notice of assessment issued by the Washington Department of Labor and Industries or through a civil judgment entered by a court of limited or general jurisdiction, to be in willful violation of any provision of Washington state wage laws set forth in RCW 49.46, 49.48, or 49.52.
- (b) **CIVIL RIGHTS.** Contractor represents and warrants that Contractor complies with all applicable requirements regarding civil rights. Such requirements prohibit discrimination against individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity, or national origin.
- (c) **COVID-19 VACCINATION VERIFICATION.** Contractor represents and warrants that Contractor has a current COVID-19 Contractor Vaccination Verification Plan to ensure that Contractor's personnel (including subcontractors) who perform this Master Contract on-site at Washington state agency premises or at the premises of any Purchaser who so requests, unless properly excepted or exempted by the Proclamation, are fully vaccinated for COVID-19 as set forth in the Governor's

Proclamation, [Proclamation 21-14 – COVID-19 Vaccination Requirement](#) (dated August 9, 2021) as [amended](#). Contractor further represents and warrants that Contractor:

- a. Has reviewed and understands Contractor's obligations as set forth in [Proclamation 21-14 – COVID-19 Vaccination Requirement](#) (dated August 9, 2021), as [amended](#);
- b. Has developed a COVID-19 Vaccination Verification Plan for Contractor's personnel (including subcontractors) that complies with the above-referenced Proclamation;
- c. Has obtained a copy or visually observed proof of full vaccination against COVID-19 for Contractor personnel (including subcontractors) who are subject to the vaccination requirement in the above-referenced Proclamation;
- d. Complies with the requirements for granting disability and religious accommodations for Contractor personnel (including subcontractors) who are subject to the vaccination requirement in the above-referenced Proclamation;
- e. Has operational procedures in place to ensure that any contract activities that occur on-site at Washington state agency premises or at the premises of any Purchaser who so requests (other than only for a short period of time during a given day and where any moments of close proximity to others on-site will be fleeting – e.g., a few minutes for deliveries) that are performed by Contractor personnel (including subcontractors) will be performed by personnel who are fully vaccinated or properly excepted or exempted as required by the above-referenced Proclamation;
- f. Has operational procedures in place to enable Contractor personnel (including subcontractors) who perform contract activities on-site at Washington state agency premises or at the premises of any Purchaser who so requests to provide compliance documentation that such personnel are in compliance with the above-referenced Proclamation; and
- g. Will provide to Enterprise Services or Purchaser, upon request, Contractor's COVID-19 Vaccination Verification Plan and related records, except as prohibited by law, and will cooperate with any investigation or inquiry pertaining to the same.

- 3.5. **COMPLIANCE WITH LAW; TAXES, LICENSES, & REGISTRATION:** Contractor shall comply with applicable law. Prior to making any sales hereunder, if Contractor is not already registered, Contractor shall register to conduct business in the State of Washington and promptly acquire and maintain all necessary licenses and registrations and pay all applicable taxes and fees. In addition, for all sales to Purchasers in the State of Washington, if Contractor does not currently do so, Contractor shall calculate, collect, and remit, as appropriate, the applicable state and local sales tax on all invoices.

3.6. CONTRACTOR'S SALES AUTHORITY; PURCHASE ORDERS; & INVOICES:

- (a) **CONTRACTOR'S SALES AUTHORITY.** Pursuant to this Participating Addendum, Contractor is authorized to provide only those goods/services set forth in the Master Agreement as conditioned by this Participating Addendum. Contractor shall not represent to any Purchaser hereunder that it has any authority to sell any other materials, supplies, services and/or equipment.
- (b) **INVOICES.** Contractor must provide a properly completed invoice to Purchaser. All invoices are to be delivered to the address indicated in the purchase order. Each invoice must include the:
 - Washington Master Contract Number 15622-01;
 - Lead State Master Agreement Number CTR058808;
 - Contractor's statewide vendor registration number assigned by the Washington State Office of Financial Management (OFM); and
 - Applicable Purchaser's order number.

Invoices must be prominently annotated by the Contractor with all applicable volume discount(s).

3.7 COMPLIANCE WITH PARTICIPATING STATE'S (WASHINGTON'S) STATEWIDE IT POLICIES: Contractor shall comply with Participating State's statewide information technology policies, as applicable, for Purchasing Entities – promulgated by Washington's Office of the Chief Information Officer (OCIO). Such policies are located on the OCIO website at: <https://ocio.wa.gov/policies>. These policies include, but are not limited to, the following:

- Security Policy 141
- Accessibility Policy 188

Prior to final execution of a Purchasing Entities' contract with a Contractor, the Contractor's solution(s) will be subject to a Security Design Review performed by Washington Consolidated Technology Services to ensure compliance with Office of the Chief Information Officer (OCIO) Security Policies.

4. SOFTWARE LICENSE TERMS AND CONDITIONS: Software license terms and conditions shall be mutually agreed upon in writing by the purchasing entity's authorized individual and Pitney Bowes Inc. List of Software Licenses and applicable terms may be found on the Contractor's page on the NASPO ValuePoint website.

5. POSTAGE METER: All purchasing entities requiring the use of a Postage Meter will comply with all United States Postal Service regulations and meter terms and conditions applicable to the rental and use of postage meters supplied under this Participating Addendum.

6. LEASE AGREEMENTS: Equipment Lease and Rental Agreements are authorized in accordance with the terms of NASPO ValuePoint Master Price Agreement number CTR058808. Attachment "A" reflects the lease and/or rental options Participating State/Entity has agreed to use. Any underlying leases to this agreement will remain in full force and effect throughout the stated lease term of such lease agreement, subject to termination provisions stipulated with such lease. The following, together

with their respective terms and conditions are offered for lease or rental transactions under this Participating Addendum.

- (a) Pitney Bowes Global Financial Services LLC “GFS” Term Rental (Installment Purchase) – Option A,
- (b) FMV Rental – Option B, and
- (c) State & Local Fair Market Value Lease – Option C

7. **Risk of Loss:** The Contractor shall bear all loss of conforming material covered under this Contract until received by authorized personnel at the location designated in the purchase order or Contract. Mere receipt does not constitute final acceptance. The risk of loss for nonconforming materials shall remain with the Contractor regardless of receipt provided, however, that the Purchasing Entity shall be deemed to have accepted a product as to which it doesn’t indicate nonconformity within sixty (60) days of the delivery of the product.

8. **PRIMARY CONTACTS:** The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Participating State

Attn: Ryan J Rensel
State of Washington
Washington Dept. of Enterprise Services
PO Box 41411
Olympia, WA 98504-1411
Tel: (360) 407-2218
Email:
DESContractsTeamCypress@des.wa.gov

Contractor

Attn: Francie V Coffey
Pitney Bowes Inc.
27 Waterview DR, MSC 27-3C
Shelton CT 06484-4301
Tel: (213)-256-1917
Email: Francie.Coffey@pb.com

9. **SUBCONTRACTORS:** Except for subcontracts with Contractor’s designated resellers/distributors/fulfillment partners (“Designated Subcontractors”), Contractor shall not subcontract, assign, or otherwise transfer its obligations under the Master Agreement and this Participating Addendum without Enterprise Services’ prior written consent. Violation of this condition shall constitute a material breach establishing grounds for termination of this Participating Addendum.

- (a) **SUBCONTRACTOR AUTHORIZATION.** Contractor is authorized, without additional Participating State consent, to utilize its Designated Subcontractors to provide sales and service support to Purchasers hereunder; provided, however, that such participation shall be in accordance with the terms and conditions set forth in the Master Agreement and this Participating Addendum. Contractor shall maintain a list of such Designated Subcontractors utilized for this Participating Addendum, and, upon request, promptly provide Enterprise Services with such list and any updates.
- (b) **CONTRACTOR RESPONSIBILITY FOR SUBCONTRACTORS.** Contractor shall be responsible to ensure that all requirements of the Master Agreement (including, but not limited to, insurance requirements, indemnification, Washington state business registration, etc.) flow down to any and all Designated Subcontractors. In no event shall the existence of a subcontract between Contractor and its subcontractor operate to release or reduce Contractor’s liability to the

Participating State or any Purchaser for any breach of the Master Agreement or this Participating Addendum. As to Participating State and Purchasers hereunder, Contractor shall have full and complete responsibility and liability for any act or omission by Contractor's Designated Subcontractors.

- (c) PURCHASER PAYMENT REGARDING CONTRACTORS DESIGNATED SUBCONTRACTORS. Notwithstanding any provision to the contrary, the parties understand and agree that for any contract sales or service provided pursuant to the Master Agreement and this Participating Addendum, purchase orders and Purchaser payment shall be made directly to Contractor as the awarded vendor pursuant to the competitive procurement.
- (d) CONTRACT SALES REPORTING. Notwithstanding any provision to the contrary, Contractor shall report to Enterprise Services total contract sales, delineated by purchaser, made by each individual Designated Subcontractor and also report total contract sales, delineated by purchaser, on a consolidated Contractor 'roll-up' basis. Contractor shall maintain records supporting such reports in accordance with the Master Agreement's records retention requirements.

10. ORDERS: Unless the parties to the applicable purchase order agree in writing that another contract or agreement applies to such order, any order placed by a Purchaser for goods/services available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions of) the Master Agreement as conditioned by this Participating Addendum.

11. GENERAL:

- (a) INTEGRATED AGREEMENT; MODIFICATION. This Participating Addendum and Master Agreement, together with its exhibits, set forth the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. This Participating Addendum may not be modified except in writing signed by the Parties. Terms and conditions inconsistent with, contrary to the terms and conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Participating Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State/Entity.
- (b) AUTHORITY. Each party to this Participating Addendum, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Participating Addendum and that its execution, delivery, and performance of this Participating Addendum has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
- (c) ELECTRONIC SIGNATURES. An electronic signature or electronic record of this Participating Addendum or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Participating Addendum or such other ancillary agreement for all purposes.
- (d) COUNTERPARTS. This Participating Addendum may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall

constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Participating Addendum at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Participating Addendum.

STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

By: 
Print: Elena McGrew
Its: Statewide Enterprise Procurement Manager

Date: 10/5/2022

PITNEY BOWES INC.,
A DELAWARE CORPORATION

By: Arthur E. Adams Jr., PBI Director
Government Contract Compliance
Print: Arthur E. Adams Jr.
Its: Director, Government Contract Compliance

Date: October 5, 2022

Digitally signed by Arthur E. Adams Jr., PBI
Director Government Contract Compliance
Date: 2022.10.05 09:09:25 -04'00'

ATTACHMENT A

SUMMARY OF LEASING/RENTAL PROGRAMS UNDER CONTRACT # CTR058808

Pitney Bowes Global Financial Services offers a variety of equipment leasing and lease/rental programs to enable your agency to acquire the equipment it needs with the innovative financing solution that works best for you. Notwithstanding the foregoing, only Options A and C below may be used for the DI2000 and Lockers.

LEASE TO OWN - Option A

This program provides a 24, 36, 48 or 60 Month Lease and is available only to city and state agencies, such as public school districts, municipal hospitals, police and fire departments. Due to the tax exempt status of the Lessee, rates are much lower than standard Fair Market Value Lease rates. Title to the Equipment passes up front and at the end of the lease term, lessee owns the equipment (excluding meter). (Non-profits, private universities & schools and non-State or Local agencies are excluded from this program). Sales & Purchase Tax will be charged, if required under Your State Statute.

FAIR MARKET VALUE Rental - Option B

This program provides you with 24, 36, 48 or 60 Month Rental. At the end of the rental period, you may purchase the equipment at the end of the Rental for its then Fair Market Value, or you can enter into a new Rental term or return the equipment. This includes cancellation for convenience with a termination charge of 90 day notice of cancellation and pay one quarterly payment. Sales & Purchase Tax will be charged, if required under Your State Statute.

FAIR MARKET VALUE LEASE - Option C

This program provides you with a 24, 36, 48 or 60 Month lease term with the option to purchase the equipment at the end of the lease for its then Fair Market Value or you can enter into a new Lease, or return the equipment. Sales & Purchase Tax will be charged, if required under Your State Statute.

Example of lease/rental payments based on a \$10,000.00 equipment price:

MONTHLY LEASE RATES			
TERM	OPTION A	OPTION B	OPTION C
24	0.0464	0.0514	0.0466
36	0.0326	0.0377	0.0329
48	0.0257	0.0309	0.0261
60	0.0216	0.0270	0.0221

MONTHLY LEASE PAYMENT BASED ON \$10,000 TRANSACTION*					
TERM	OPTION A		OPTION B		OPTION C
24	\$	464.00	\$	514.00	466.00
36	\$	326.00	\$	377.00	329.00
48	\$	257.00	\$	309.00	261.00
60	\$	216.00	\$	270.00	221.00

*Monthly payment excludes sales and/or Purchase Tax. Sales and/or Purchase Tax will be charged, if required under Your State Statute.

SPECIAL COTERMINOUS LEASE RATES

Pitney Bowes can offer to our current leasing customers the opportunity to enter into a "coterminous lease" for the purposes of acquiring additional accessories and solutions for their current equipment. The term of the lease will be consistent with the number of months remaining on the lease contract for the existing equipment. For example, a customer with 18 months remaining on a lease will be offered an 18 month lease for additional accessories or solutions. Invoices will show two separate line items reflecting the current machine lease and the new coterminous lease. The coterminous lease will be subject to the same terms and conditions as the original lease. Below are the monthly coterminous lease rates for NASPO ValuePoint CTR058808 Financing Option A, Option B, and Option C. Please note that in no event shall the lease term for a DM Infinity meter go beyond 6/30/2024.

<u>Co-Term Rates</u>				
TERM	OPTION A	OPTION B	OPTION C	
12	0.0883	0.0931	0.08842	
15	0.0715	0.0764	0.07170	
18	0.0604	0.0653	0.06056	
21	0.0524	0.0573	0.05261	
24	0.0464	0.0514	0.04660	
27	0.0419	0.0468	0.04214	
30	0.0382	0.0431	0.03844	
33	0.0351	0.0402	0.03542	
36	0.0326	0.0377	0.03290	
39	0.0305	0.0356	0.03089	
42	0.0287	0.0338	0.02907	
45	0.0271	0.0323	0.02750	
48	0.0257	0.0309	0.02610	
51	0.0245	0.0298	0.02499	
54	0.0234	0.0288	0.02392	
57	0.0225	0.0279	0.02296	

	Contract Amendment		Arizona Department of Administration State Procurement Office 100 N. 15 th Avenue Phoenix, AZ 85007
	Contract #: CTR058808	Contract Amendment: Seven (7)	
	Effective Date: 05/15/2026		

NASPO Mailing Equipment, Supplies, and Maintenance

Pitney Bowes

In accordance with the Special Terms and Conditions, Section 5.1, Amendments, this contract is amended as follows:

- Pursuant to Section II, Term of Master Agreement, Section 2.1, Initial Term, the contract is hereby extended from May 15, 2025 to May 14, 2026.

RECITALS

The State and Supplier entered into that certain agreement titled Master Agreement effective as of May 15, 2022, pursuant to which Supplier is to provide Mailing Equipment, Supplies, and Maintenance.

Thereafter, Amendment One (1) and Two (2) to revise the Initial Term of the Master Agreement to two (2) years and to attach the updated price list and on-demand terms for NASPO was executed on May 15, 2022.

Thereafter, Amendment Three (3) to incorporate the updated price book “NASPO Price Book – Updated July 2023” was executed on July 12, 2023.

Thereafter, Amendment Four (4) to revise the Master Agreement Terms and Conditions, Section 2.2, Amendment Limitations was executed on October 20, 2023 and was effective as of May 15, 2022.

Thereafter, Amendment Five (5) to add additional equipment per Section 3.6 Technology Advancements and to extend the contract period from May 15, 2024 to May 14, 2025 was executed on May 15, 2024.

Thereafter, Amendment Six (6) to align price adjustments with current products was executed on August 8, 2024.

ALL OTHER REQUIREMENTS, SPECIFICATIONS, TERMS AND CONDITIONS REMAIN UNCHANGED

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Postage Meter Rental (Reference Part 3.19)		DUE TO 2019 GAAP CHANGES, THE PRICING ON THIS PAGE IS FOR LEGACY POSTAGE METER RENTALS ONLY, WITH THE EXCEPTION OF INFINITY PRINTING DEVICE. FOR NEW ORDERS, REFER TO THE METER SUBSCRIPTION PRICE ON THE SOFTWARE LICENSE AND SUBSCRIPTION TAB OF PRICE BOOK.
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response	
Required		
Percent (%) Discount from MSRP off Base Category Equipment	17%	
Maintenance Included in Rental Price		** In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS.

Item	Category	Description	Monthly Meter MSRP	Monthly Contract Price	% Off MSRP
1RPT	POSTAGE METER RENTALS	PSD, US DM INFINITY PERMIT METER	\$137.00/MONTH	\$113.71/MONTH	17%
1W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT+3000	\$104.00/MONTH	\$86.32/MONTH	17%
1W00-ML	POSTAGE METER RENTALS	METER FOR CONNECT+500	\$104.00/MONTH	\$86.32/MONTH	17%
1W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT+1000/2000	\$104.00/MONTH	\$86.32/MONTH	17%
4W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+3000 & SENDPRO P3000	\$100.00/MONTH	\$83.00/MONTH	17%
4W00-ML	POSTAGE METER RENTALS	METER FOR GREEN CONNECT+500 /SENDPRO P SERIES METER15000	\$66.00/MONTH	\$54.78/MONTH	17%
4W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/2000	\$76.00/MONTH	\$63.08/MONTH	17%

Mailing Systems, Ultra Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	41%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
SPMSSECURE	ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO MAILSTATION SECURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP1RK	RETURN BOX KIT FOR SENDPRO MAILSTATION	ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP1RL	RETURN LABEL FOR SENDPRO MAILSTATION	ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
COVER-SPM	ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SPMAILSTATION	\$45.10	\$29.32	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HZ00	ULTRA LOW VOLUME MAILING SYSTEMS	SENDPRO MAILSTATION WITH SLB SCALE	\$1,375.62	\$770.35	44%	\$13.50	\$10.80	20%	\$1.00	n/a	n/a	n/a	n/a

Mailing Systems, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	41%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	40%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
8H00	LOW VOLUME MAILING SYSTEMS	C SERIES BASE	\$0.00	\$0.00	0%	\$144.28	\$115.42	20%	\$10.72	n/a	n/a	n/a	n/a
APAC	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING WEIGHT BREAK REPORTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAV	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING LEVEL AV(25)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAX	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAY	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB1	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (2)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (10)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB3	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (100)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (500)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKN	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNT LIST IMPORT/EXPORT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F3DC	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES WELCOME KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
H286002	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SCALE OPENING COVER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP00098	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MP82 SCALE MOUNTED DISPLAY KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP00099	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MP82 REMOTE DISPLAY KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP11W	LOW VOLUME MAILING SYSTEMS ACCESSORIES	5/10 LB. WEIGHING WITH EXTERNAL DISPLAY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NV90KIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	\$98.00	\$78.40	20%	\$7.28	n/a	n/a	n/a	n/a
NV99KIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH24	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH25	LOW VOLUME MAILING SYSTEMS ACCESSORIES	2H00 40 LPM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH26	LOW VOLUME MAILING SYSTEMS ACCESSORIES	2H00 50 LPM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH36	LOW VOLUME MAILING SYSTEMS ACCESSORIES	AUTO INSCRIPTIONS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH37	LOW VOLUME MAILING SYSTEMS ACCESSORIES	AUTO AD SLOGANS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHC2	LOW VOLUME MAILING SYSTEMS	SENDPRO C200 BASE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHC3	LOW VOLUME MAILING SYSTEMS	SENDPRO C300 BASE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHD1	LOW VOLUME MAILING SYSTEMS ACCESSORIES	STANDARD AD SLOGAN	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHD2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	STANDARD INSCRIPTION	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHD3	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CUSTOM AD SLOGAN	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHD4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CUSTOM INSCRIPTION	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHD5	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS RATES WITH METERED LETTER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHD6	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS RATES WITH STAMPED LETTER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHD9	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETAIL GROUND LOR	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH20	LOW VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FA1	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (25 DEPT)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAC	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (10 DEPT)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAE	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FM2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	DISABLE MANUAL WEIGHT FEATURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FNVKIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FS2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FS4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
8H02	LOW VOLUME MAILING SYSTEMS	SENDPRO C USA LIVE FEDRAMP BASE	\$0.00	\$0.00	0%	\$163.00	\$130.40	20%	\$12.11	n/a	n/a	n/a	n/a
SP2RK	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETURN BOX KIT FOR SENDPRO C-SERIES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP2RL	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETURN LABEL FOR SENDPRO C-SERIES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APBC	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING ENABLER C SERIES	\$57.50	\$34.50	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1A	LOW VOLUME MAILING SYSTEMS	METER HARDWARE - C SERIES	\$565.00	\$333.35	41%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E47	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SP100 LABEL PRINTER WITH LIFTER BASE	\$680.90	\$408.54	40%	\$38.00	\$30.40	20%	\$2.82	n/a	n/a	n/a	n/a
C200	LOW VOLUME MAILING SYSTEMS	SENDPRO C 200	\$802.52	\$457.44	43%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
C200F	LOW VOLUME MAILING SYSTEMS	C200 FEDRAMP - MIN 325 CTRL	\$802.52	\$457.44	43%	\$0.00	\$0.00	20%	\$0.00	n/a	n/a	n/a	n/a
SPV9	LOW VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER 1E21	\$957.00	\$574.20	40%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
NV50	LOW VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW DASHBOARD 1 UNIT DM125/DM225	\$1,319.00	\$732.00	45%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FZ9	LOW VOLUME MAILING SYSTEMS ACCESSORIES	120 LPM FEATURE	\$2,399.00	\$1,439.40	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAB	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING SILVER PLAN	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTK2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CSD2 INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHD7	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHD8	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ELECTRONIC RETURN RECEIPT	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTK5	LOW VOLUME MAILING SYSTEMS ACCESSORIES	METER INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Mailing Systems, Medium Volume (Reference Part 3.19)	
Air products offered for this category of equipment shall meet or exceed the listed specifications.	
Required	Offerors Response
Percent (%) Discount from MSRP off Base Category Equipment	27%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	31%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
ZHC5	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHC4	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C400 BASE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHE2	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PB PRESORT XTRA RATES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHE1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	FIRST-CLASS COMMERCIAL PRESORT RATES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH29	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	95 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH27	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	2H00 65 LPM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF5	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+2000/SENDPROP2000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$612.54	\$490.03	20%	\$45.52	n/a	n/a	n/a	n/a
MSF4	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$253.63	\$202.90	20%	\$18.85	n/a	n/a	n/a	n/a
MSF2	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ BASIC WOW FEEDER	\$0.00	\$0.00	0%	\$612.54	\$490.03	20%	\$45.52	n/a	n/a	n/a	n/a
MSF1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MAILSTREAM BASIC FEEDER-HT	\$0.00	\$0.00	0%	\$253.63	\$202.90	20%	\$18.85	n/a	n/a	n/a	n/a
MP96001	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MP96001 - REMOTE DISPLAY SALES KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP8115	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	15 LB UPGRADE	\$0.00	\$0.00	0%	\$23.00	\$18.40	20%	\$1.71	n/a	n/a	n/a	n/a
MP8110	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	10 LB UPGRADE	\$0.00	\$0.00	0%	\$12.00	\$9.60	20%	\$0.89	n/a	n/a	n/a	n/a
HZ80001	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSD	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	130/70 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSA	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	130 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFM	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	50 DEPT ANALYTICS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FZ0	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FER	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ERR RATES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E90002	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING USB HUB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAVL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (50)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAXL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAYL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKML	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100000)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
9H02	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO USA LIVE FEDRAMP BASE	\$0.00	\$0.00	0%	\$420.00	\$336.00	20%	\$31.21	n/a	n/a	n/a	n/a
ZHC425	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV1P	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MAILCENTER PRINTER	\$0.00	\$0.00	0%	\$498.00	\$398.40	20%	\$37.01	n/a	n/a	n/a	n/a
SPACRK	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	RETURN BOX KIT FOR SENDPRO C AUTO	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPACRL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	RETURN LABEL FOR SENDPRO C AUTO	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
COVER-SPC	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SENDPRO C	\$70.40	\$48.58	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
COVER-SPCA	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SENDPRO C AUTO	\$85.00	\$58.65	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E044162	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DISPLAY TABLE STAND	\$130.00	\$89.70	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH2Z	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 5 OR 10LB	\$244.20	\$168.50	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP0X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE	\$245.00	\$169.05	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH2Z	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 15 OR 30LB	\$493.90	\$340.79	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP3X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE	\$495.00	\$341.55	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E48	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	SP100 LABEL PRINTER	\$680.90	\$469.82	31%	\$38.00	\$30.40	20%	\$2.82	n/a	n/a	n/a	n/a
APSB	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	160 LPM SPEED	\$920.00	\$616.40	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1C	MEDIUM VOLUME MAILING SYSTEMS	METER HARDWARE - P SERIES, LV	\$1,000.00	\$730.00	27%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP4X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$1,105.00	\$762.45	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH24	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 70LB	\$1,105.50	\$762.80	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH30	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	UPGRADE TO 120 LPM SPEED	\$1,260.00	\$869.40	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C425	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425	\$1,722.12	\$895.50	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C425F	MEDIUM VOLUME MAILING SYSTEMS	C425 FEDRAMP - MIN 325 CTRL	\$1,722.12	\$895.50	48%	\$0.00	\$0.00	20%	\$0.00	n/a	n/a	n/a	n/a
1E44	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DESKTOP THERMAL ROLL PRINTER	\$1,392.75	\$961.00	31%	\$69.00	\$55.20	20%	\$5.13	n/a	n/a	n/a	n/a
MP5X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,490.00	\$1,028.10	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP5E	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	160/95 LPM SPEED	\$1,835.00	\$1,266.15	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C2C1	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 - SENDPRO BUNDLE	\$3,012.42	\$1,476.09	51%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
APSC	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180 LPM SPEED	\$3,045.00	\$2,040.15	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C2C2	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 - SENDPRO PLUS BUNDLE	\$3,693.32	\$2,696.12	27%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
CSCC	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO 95	\$3,960.00	\$2,890.80	27%	\$389.00	\$311.20	20%	\$28.91	n/a	n/a	n/a	n/a
CSCCF	MEDIUM VOLUME MAILING SYSTEMS	SPCA 95 W/ ENH SECURITY MIN 325 CONTROLS	\$3,960.00	\$2,890.80	27%	\$389.00	\$311.20	20%	\$28.91	n/a	n/a	n/a	n/a
APSF	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180/115 LPM SPEED	\$4,195.00	\$2,894.55	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C5C1	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO 120	\$6,052.00	\$4,417.96	27%	\$419.00	\$335.20	20%	\$31.14	n/a	n/a	n/a	n/a
C5C3	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO AUTOFEED PRO SHIPPING	\$6,681.00	\$4,877.13	27%	\$456.00	\$364.80	20%	\$33.89	n/a	n/a	n/a	n/a
C5C2	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO PRO MAILING	\$6,968.00	\$5,086.64	27%	\$509.60	\$47.34	20%	\$47.34	n/a	n/a	n/a	n/a
APSL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	2000 160/95LPM	\$9,170.00	\$6,327.30	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVBA	MEDIUM VOLUME MAILING SYSTEMS	MAILCENTER 1000	\$9,200.00	\$6,716.00	27%	\$274.00	\$219.20	20%	\$20.36	n/a	n/a	n/a	n/a
HVBB	MEDIUM VOLUME MAILING SYSTEMS	MAILCENTER 2000	\$10,190.00	\$7,438.70	27%	\$662.00	\$529.60	20%	\$49.20	n/a	n/a	n/a	n/a
APSM	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180/115 LPM	\$11,920.00	\$8,224.80	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAE1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	UNLIMITED COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAD01	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ENTERPRISE COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAC1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PREMIUM COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAB1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	BASIC COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAA1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	BRONZE COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Mailing Systems, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	38%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MSD1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90007	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FXA	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FS1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FNV	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAW	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAN	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAL	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF3	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
APFB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSG	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	165/105 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZ1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90650	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ROLL TAPE KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF6	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
MP4W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP3W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
APKM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW92705	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15" DISPLAY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90067	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$110.00	\$71.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
N199	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SCALE STAND (MP30)	\$125.00	\$81.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS LAN ADAPTER	\$155.00	\$101.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90705	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$165.00	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$180.00	\$117.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P CREATIVE FONTS	\$180.00	\$117.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV97500	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS LAN CLIENT	\$185.00	\$120.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100' LAN CABLE	\$235.00	\$152.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS KEYBOARD	\$235.00	\$152.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS 4-PORT ROUTER.	\$345.00	\$224.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWD	HIGH VOLUME MAILING SYSTEMS FURNITURE	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$305.00	\$228.75	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FA2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$253.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FR4	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS BRM RATES	\$560.00	\$364.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90020	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$595.00	\$386.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100 DEPT ANALYTICS	\$625.00	\$406.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWB	HIGH VOLUME MAILING SYSTEMS FURNITURE	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$555.00	\$416.25	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBG	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE	\$840.00	\$546.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	POWER STACKER EXTENSION	\$840.00	\$546.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSD2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15" COLOR TOUCH DISPLAY	\$930.00	\$605.00	35%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
ME1D	HIGH VOLUME MAILING SYSTEMS	METER HARDWARE - P SERIES, HV	\$1,000.00	\$620.00	38%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SBDS	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BARCODE SCANNER	\$990.00	\$643.50	35%	\$210.00	\$168.00	20%	\$15.61	n/a	n/a	n/a	n/a
SPY8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER	\$1,050.00	\$682.50	35%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
MW90024	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE KIT	\$1,105.00	\$718.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPR	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APA4	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSH	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	220/135 LPM SPEED	\$1,820.00	\$982.80	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAS	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA7	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPS	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APA9	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$2,360.00	\$1,534.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVPS	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	MAILCENTER POWER STACKER	\$2,805.00	\$1,823.25	35%	\$275.00	\$220.00	20%	\$20.44	n/a	n/a	n/a	n/a
SVWE	HIGH VOLUME MAILING SYSTEMS FURNITURE	CONSOLE	\$2,610.00	\$1,827.00	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWA	HIGH VOLUME MAILING SYSTEMS FURNITURE	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,710.00	\$1,924.10	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSJ	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	270/170 LPM SPEED	\$7,345.00	\$3,966.30	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKM1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	UNLIMITED ACCOUNTING FOR P SERIES	\$6,480.00	\$4,212.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	310/205 LPM SPEED	\$16,020.00	\$8,650.80	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVBD	HIGH VOLUME MAILING SYSTEMS	MAILCENTER 3000	\$23,980.00	\$14,867.60	38%	\$1,844.00	\$1,475.20	20%	\$137.05	n/a	n/a	n/a	n/a

Mailing Systems, Production (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	38%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MSD1	PRODUCTION MAILING SYSTEMS ACCESSORIES	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90007	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FXA	PRODUCTION MAILING SYSTEMS ACCESSORIES	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F51	PRODUCTION MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FNV	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAW	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAN	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAM	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAL	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAB	PRODUCTION MAILING SYSTEMS ACCESSORIES	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBK	PRODUCTION MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	PRODUCTION MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF3	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
APFB	PRODUCTION MAILING SYSTEMS ACCESSORIES	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSG	PRODUCTION MAILING SYSTEMS ACCESSORIES	165/105 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZ1	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90650	PRODUCTION MAILING SYSTEMS ACCESSORIES	ROLL TAPE KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF6	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
MP4W	PRODUCTION MAILING SYSTEMS ACCESSORIES	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP3W	PRODUCTION MAILING SYSTEMS ACCESSORIES	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
APKM	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW92705	PRODUCTION MAILING SYSTEMS ACCESSORIES	15" DISPLAY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90067	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$110.00	\$71.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
N199	PRODUCTION MAILING SYSTEMS ACCESSORIES	SCALE STAND (MP30)	\$125.00	\$81.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS LAN ADAPTER	\$155.00	\$101.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90705	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$165.00	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF8	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$180.00	\$117.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P CREATIVE FONTS	\$180.00	\$117.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV97500	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS LAN CLIENT	\$185.00	\$120.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	PRODUCTION MAILING SYSTEMS ACCESSORIES	100' LAN CABLE	\$235.00	\$152.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS KEYBOARD	\$235.00	\$152.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS 4-PORT ROUTER.	\$345.00	\$224.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWD	PRODUCTION MAILING SYSTEMS FURNITURE	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$305.00	\$228.75	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FA2	PRODUCTION MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$253.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FR4	PRODUCTION MAILING SYSTEMS ACCESSORIES	USPS BRM RATES	\$560.00	\$364.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90020	PRODUCTION MAILING SYSTEMS ACCESSORIES	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$595.00	\$386.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA2	PRODUCTION MAILING SYSTEMS ACCESSORIES	100 DEPT ANALYTICS	\$625.00	\$406.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWB	PRODUCTION MAILING SYSTEMS FURNITURE	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$555.00	\$416.25	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBG	PRODUCTION MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE	\$840.00	\$546.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	PRODUCTION MAILING SYSTEMS ACCESSORIES	POWER STACKER EXTENSION	\$840.00	\$546.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSD2	PRODUCTION MAILING SYSTEMS ACCESSORIES	15" COLOR TOUCH DISPLAY	\$930.00	\$605.00	35%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
ME1D	PRODUCTION MAILING SYSTEMS	METER HARDWARE - P SERIES, HV	\$1,000.00	\$620.00	38%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SBD5	PRODUCTION MAILING SYSTEMS ACCESSORIES	BARCODE SCANNER	\$990.00	\$643.50	35%	\$210.00	\$168.00	20%	\$15.61	n/a	n/a	n/a	n/a
SPY8	PRODUCTION MAILING SYSTEMS ACCESSORIES	LASER PRINTER	\$1,050.00	\$682.50	35%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
MW90024	PRODUCTION MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE KIT	\$1,105.00	\$718.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPR	PRODUCTION MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APA4	PRODUCTION MAILING SYSTEMS ACCESSORIES	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSH	PRODUCTION MAILING SYSTEMS ACCESSORIES	220/135 LPM SPEED	\$1,820.00	\$982.80	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA5	PRODUCTION MAILING SYSTEMS ACCESSORIES	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA7	PRODUCTION MAILING SYSTEMS ACCESSORIES	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSP5	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APA9	PRODUCTION MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$2,360.00	\$1,534.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVP5	PRODUCTION MAILING SYSTEMS ACCESSORIES	MAILCENTER POWER STACKER	\$2,805.00	\$1,823.25	35%	\$275.00	\$220.00	20%	\$20.44	n/a	n/a	n/a	n/a
SVWE	PRODUCTION MAILING SYSTEMS FURNITURE	CONSOLE	\$2,610.00	\$1,827.00	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWA	PRODUCTION MAILING SYSTEMS FURNITURE	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,710.00	\$1,924.10	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSI	PRODUCTION MAILING SYSTEMS ACCESSORIES	270/170 LPM SPEED	\$7,345.00	\$3,966.30	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKM1	PRODUCTION MAILING SYSTEMS ACCESSORIES	UNLIMITED ACCOUNTING FOR PSERIES	\$6,480.00	\$4,212.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSK	PRODUCTION MAILING SYSTEMS ACCESSORIES	310/205 LPM SPEED	\$16,020.00	\$8,650.80	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVBD	PRODUCTION MAILING SYSTEMS	MAILCENTER 3000	\$23,980.00	\$14,867.60	38%	\$1,844.00	\$1,475.20	20%	\$137.05	n/a	n/a	n/a	n/a

Integrated Postal Scales (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	44%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MP81	INTEGRATED POSTAL SCALES	SERIAL INTERFACE SCALE	\$0.00	\$0.00	0%		\$22.40	20%	\$2.08	n/a	n/a	n/a	n/a
MP82	INTEGRATED POSTAL SCALES	HORIZON TYPE APPROVED SCALE	\$0.00	\$0.00	0%	\$28.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
MT30	INTEGRATED POSTAL SCALES	PLATFORM SCALE 30LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
MT49	INTEGRATED POSTAL SCALES	SCALE, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MT70	INTEGRATED POSTAL SCALES	PLATFORM SCALE 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MW96000	INTEGRATED POSTAL SCALES	WEIGHING PLATFORM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MT7W	INTEGRATED POSTAL SCALES	SCALE, W&M, GLOBAL - 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MT3W	INTEGRATED POSTAL SCALES	SCALE, W&M, US - 30 LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
MT4W	INTEGRATED POSTAL SCALES	SCALE, W&M, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP49	INTEGRATED POSTAL SCALES	70/149 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
1FW1	INTEGRATED POSTAL SCALES	DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP9G	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$108.00	\$86.40	20%	\$8.03	n/a	n/a	n/a	n/a
ZHL5	INTEGRATED POSTAL SCALES	LOBBY SCALE CAPABILITY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MT73	INTEGRATED POSTAL SCALES	SCALE, W&M, POSTAL - 35 KG	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MPC1	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
MP8R	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$13.00	\$10.40	20%	\$0.97	n/a	n/a	n/a	n/a
MP30	INTEGRATED POSTAL SCALES	15/30 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
HV96000	INTEGRATED POSTAL SCALES	MAIL CENTER WEIGHING PLATFORM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FW0	INTEGRATED POSTAL SCALES	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH01	INTEGRATED POSTAL SCALES	5LB WEIGHING OPTION FOR MP82 SCALE	\$945.00	\$529.20	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWL	INTEGRATED POSTAL SCALES	5LBS./3KG WEIGHING OPTION FOR MP81 SCALE	\$1,000.00	\$530.00	47%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1GW5	INTEGRATED POSTAL SCALES	5 LB INTEGRATED WEIGHING	\$1,294.00	\$724.64	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH02	INTEGRATED POSTAL SCALES	10LB WEIGHING OPTION FOR MP82 SCALE	\$1,518.00	\$850.08	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWM	INTEGRATED POSTAL SCALES	10LBS./ 5KG WEIGHING OPTION FOR MP81 SCALE	\$1,630.00	\$863.90	47%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1GW9	INTEGRATED POSTAL SCALES	10 LB INTEGRATED WEIGHING	\$1,655.00	\$926.80	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH07	INTEGRATED POSTAL SCALES	15 LB WEIGHING OPTION FOR MP3W SCALE	\$1,935.00	\$1,084.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FWV	INTEGRATED POSTAL SCALES	5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,020.00	\$1,131.20	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH03	INTEGRATED POSTAL SCALES	15LB WEIGHING OPTION FOR MP82 SCALE	\$2,260.00	\$1,265.60	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWH	INTEGRATED POSTAL SCALES	15LBS./7KG WEIGHING OPTION FOR MP81 SCALE	\$2,260.00	\$1,265.60	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FWW	INTEGRATED POSTAL SCALES	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,510.00	\$1,405.60	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FW5	INTEGRATED POSTAL SCALES	15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,875.00	\$1,610.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FWX	INTEGRATED POSTAL SCALES	15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,875.00	\$1,610.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH13	INTEGRATED POSTAL SCALES	30 LB WEIGHING OPTION FOR MP30 SCALE	\$2,989.00	\$1,674.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHA8	INTEGRATED POSTAL SCALES	30LB WEIGHING OPTION FOR MT3W SCALE	\$3,290.00	\$1,842.40	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FW6	INTEGRATED POSTAL SCALES	30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$3,290.00	\$1,842.40	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH15	INTEGRATED POSTAL SCALES	70 LB WEIGHING OPTION FOR MP49 SCALE	\$3,334.00	\$1,867.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHA3	INTEGRATED POSTAL SCALES	30 LB WEIGHING OPTION FOR MT30 SCALE	\$3,550.00	\$1,988.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHA5	INTEGRATED POSTAL SCALES	70LB WEIGHING OPTION FOR MT7W SCALE	\$3,670.00	\$2,055.20	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FW7	INTEGRATED POSTAL SCALES	70 LB INTERFACED WEIGHING	\$3,670.00	\$2,055.20	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHB5	INTEGRATED POSTAL SCALES	70 LB WEIGHING OPTION FOR MT70 SCALE	\$3,960.00	\$2,217.60	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FW8	INTEGRATED POSTAL SCALES	149 LB INTERFACED WEIGHING	\$5,075.00	\$2,842.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Letter Openers, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	34%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
LOTc	LETTER OPENERS, LOW VOLUME FURNITURE	OPTIONAL CASTERS FOR 45IN. TABLE	\$640.98	\$480.74	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOT1	LETTER OPENERS, LOW VOLUME FURNITURE	45IN. TABLE W/ STORAGE DOORS	\$1,981.26	\$1,485.95	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DLA2	LETTER OPENERS, LOW VOLUME	DL200™ LETTER OPENER W/INSTALLATION & TRAINING	\$4,306.31	\$2,669.91	38%	\$286.00	\$228.80	20%	\$21.26	n/a	n/a	n/a	n/a

Letter Openers, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	20%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
OMBIN606	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	606 SORT LETTER OPENER BIN	\$499.77	\$424.80	15%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMLAN606	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	606 ETHERNET PORT	\$706.83	\$600.81	15%	\$85.00	\$68.00	20%	\$6.32	n/a	n/a	n/a	n/a
OMSTAT606	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	606 REPORT PRINTER	\$1,815.09	\$1,542.83	15%	\$218.00	\$174.40	20%	\$16.20	n/a	n/a	n/a	n/a
LOT2	LETTER OPENERS, HIGH VOLUME FURNITURE	60IN. ADJUSTABLE TABLE W/SHELF/LOCK DOOR	\$3,100.00	\$2,325.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMSORT606	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	606 LETTER OPENER SORT OPTION	\$3,455.25	\$2,936.96	15%	\$415.00	\$332.00	20%	\$30.84	n/a	n/a	n/a	n/a
OMCONV606	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	606 SORT LETTER OPENER CONVEYOR	\$3,765.15	\$3,200.38	15%	\$452.00	\$361.60	20%	\$33.59	n/a	n/a	n/a	n/a
OMPRINT606	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	606 HIGH SPEED INKJET PRINTER	\$3,950.14	\$3,357.62	15%	\$474.00	\$379.20	20%	\$35.23	n/a	n/a	n/a	n/a
DLA3	LETTER OPENERS, HIGH VOLUME	OMATION 210 W/INSTALL & TRAINING 120V	\$7,400.00	\$5,920.00	20%	\$645.00	\$516.00	20%	\$47.94	n/a	n/a	n/a	n/a
DLA4	LETTER OPENERS, HIGH VOLUME	OMATION 410 W/INSTALL & TRAINING 120V	\$12,856.78	\$9,642.59	25%	\$1,151.00	\$920.80	20%	\$85.54	n/a	n/a	n/a	n/a
OM606	LETTER OPENERS, HIGH VOLUME	606 LETTER OPENER	\$20,078.74	\$16,062.99	20%	\$2,410.00	\$1,928.00	20%	\$179.11	n/a	n/a	n/a	n/a

Letter Folders, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
TB70064	LOW VOLUME LETTER FOLDERS ACCESSORIES	FOLDER LOCALIZATION KIT US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DF85	LOW VOLUME LETTER FOLDERS	1812 AUTOFOLDER	\$6,107.40	\$5,008.07	18%	\$667.00	\$533.60	20%	\$49.57	n/a	n/a	n/a	n/a

Letter Folders, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DF95	HIGH VOLUME LETTER FOLDERS	2051 SMARTFOLDER	\$8,100.00	\$6,642.00	18%	\$867.00	\$693.60	20%	\$64.44	n/a	n/a	n/a	n/a

Inserters, Production (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	15%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	5%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
D2K1	PRODUCTION INSERTER ACCESSORIES	D2K1 - 1.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D2K2	PRODUCTION INSERTER ACCESSORIES	D2K1 - 2.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F90	PRODUCTION INSERTER ACCESSORIES	DATA CAPTURE UPLOAD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FX8	PRODUCTION INSERTER ACCESSORIES	EXTERNAL ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D1DC	PRODUCTION INSERTER ACCESSORIES	D12000 SW UPDATE FOR FIELD RETROFIT	\$436.30	\$379.58	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Q	PRODUCTION INSERTER ACCESSORIES	BOTTOM EDGE ENVELOPE MARKER 728	\$1,461.90	\$1,271.85	13%	\$121.00	\$114.95	5%	\$10.68	n/a	n/a	n/a	n/a
F8MC	PRODUCTION INSERTER ACCESSORIES	BUCKLE CHUTE FOR HIGH SHEET COUNT TRI FOLDED SETS	\$2,044.13	\$1,778.39	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
R05E	PRODUCTION INSERTER ACCESSORIES	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$2,245.10	\$1,953.24	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F8AA	PRODUCTION INSERTER ACCESSORIES	STANDARD FOLD PLATES	\$4,450.40	\$3,871.85	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89D	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$4,450.40	\$3,871.85	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Z	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$4,450.40	\$3,871.85	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1DE	PRODUCTION INSERTER ACCESSORIES	EDGE MARKER, FACE DOWN EXITS	\$4,704.85	\$4,093.22	13%	\$349.00	\$331.55	5%	\$30.80	n/a	n/a	n/a	n/a
D1CB	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$8,654.30	\$7,529.24	13%	\$852.00	\$809.40	5%	\$75.19	n/a	n/a	n/a	n/a
F89C	PRODUCTION INSERTER ACCESSORIES	LOW CAP DIVERT W/ SMART DEFLECT	\$9,800.00	\$8,526.00	13%	\$590.00	\$560.50	5%	\$52.07	n/a	n/a	n/a	n/a
D1WR	PRODUCTION INSERTER ACCESSORIES	RETROFIT MAIN PC D12000	\$10,000.00	\$8,700.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89M	PRODUCTION INSERTER ACCESSORIES	BOUNCING LOWER CHUTE D12000	\$10,385.30	\$9,035.21	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1DJ	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FACE UP EXITS	\$12,677.30	\$11,029.25	13%	\$1,153.00	\$1,095.35	5%	\$101.76	n/a	n/a	n/a	n/a
F89B	PRODUCTION INSERTER ACCESSORIES	AUTOMATIC FOLD CAPABILITY	\$17,712.78	\$15,410.12	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89F	PRODUCTION INSERTER ACCESSORIES	2D CAMERA SCANNER	\$18,080.50	\$15,730.04	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
F89H	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNER FOR SHEET FEEDER	\$19,401.76	\$16,879.53	13%	\$2,078.76	\$1,974.82	5%	\$183.46	n/a	n/a	n/a	n/a
D1MS	PRODUCTION INSERTER ACCESSORIES	D12000 FILE BASED MICROSERVER	\$20,487.30	\$17,823.95	13%	\$1,707.00	\$1,621.65	5%	\$150.65	n/a	n/a	n/a	n/a
D1DA	PRODUCTION INSERTER ACCESSORIES	FACE DOWN EXIT ONE DIVERT	\$21,257.50	\$18,494.03	13%	\$2,278.00	\$2,164.10	5%	\$201.05	n/a	n/a	n/a	n/a
F89L	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$23,334.10	\$20,300.67	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
D1ST	PRODUCTION INSERTER ACCESSORIES	FILE BASED PROCESSING	\$31,589.20	\$27,482.60	13%	\$3,328.00	\$3,161.60	5%	\$293.71	n/a	n/a	n/a	n/a
D1DG	PRODUCTION INSERTER ACCESSORIES	FACE UP EXIT ONE DIVERT UP TO 20 SHEETS	\$48,262.40	\$41,988.29	13%	\$4,388.00	\$4,168.60	5%	\$387.27	n/a	n/a	n/a	n/a
F8AB	PRODUCTION INSERTER ACCESSORIES	HCSF W/ STANDARD HOPPER	\$48,826.85	\$42,479.36	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1DH	PRODUCTION INSERTER ACCESSORIES	FACE UP EXIT ONE DIVERT UP TO 50 SHEETS	\$49,457.10	\$43,027.68	13%	\$4,497.00	\$4,272.15	5%	\$396.89	n/a	n/a	n/a	n/a
F89A	PRODUCTION INSERTER ACCESSORIES	HCSF W/ EXTENDED HOPPER	\$52,243.49	\$45,451.84	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1DX	PRODUCTION INSERTER ACCESSORIES	FACE UP EXIT DM INFINITY UP TO 20 SHEETS	\$79,016.00	\$68,743.92	13%	\$7,184.00	\$6,824.80	5%	\$634.03	n/a	n/a	n/a	n/a
D1DY	PRODUCTION INSERTER ACCESSORIES	FACE UP EXIT DM INFINITY UP TO 50 SHEETS	\$80,294.70	\$69,856.39	13%	\$7,300.00	\$6,935.00	5%	\$644.27	n/a	n/a	n/a	n/a
D1CO	PRODUCTION INSERTER	D12000 TWO ENCLOSURE FEEDER SYSTEM	\$200,889.70	\$170,756.25	15%	\$11,159.00	\$10,601.05	5%	\$984.84	n/a	n/a	n/a	n/a
D1C1	PRODUCTION INSERTER	D12000 THREE ENCLOSURE FEEDER SYSTEM	\$205,374.80	\$174,568.58	15%	\$11,606.00	\$11,025.70	5%	\$1,024.29	n/a	n/a	n/a	n/a
D1C2	PRODUCTION INSERTER	D12000 FOUR ENCLOSURE FEEDER SYSTEM	\$229,424.60	\$195,010.91	15%	\$12,800.00	\$12,160.00	5%	\$1,129.67	n/a	n/a	n/a	n/a
1T04	PRODUCTION INSERTER ACCESSORIES	UIC, US DM INFINITY PERMIT METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CYCLEOVERAGE	PRODUCTION INSERTER ACCESSORIES	CYCLE OVERAGE FEE	\$0.005/PER CYCLE	\$0.005/PER CYCLE	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Folder-Inserters, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	20%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
TIPP	LOW VOLUME FOLDER-INSERTER ACCESSORIES	PERFED PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TINP	LOW VOLUME FOLDER-INSERTER ACCESSORIES	NON PERF PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F381076	LOW VOLUME FOLDER-INSERTER ACCESSORIES	KIT, RELAY 2500-4500 PB LOGO	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RELAYMIDRANGE	LOW VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 2500-4500 INSERTING SYSTEM OFFER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIIC	LOW VOLUME FOLDER-INSERTER FURNITURE	OPTIONAL CASTERS FOR INSERTER TABLES	\$579.02	\$434.27	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIAT	LOW VOLUME FOLDER-INSERTER ACCESSORIES	ADDITIONAL SHEET FEEDER	\$1,598.00	\$1,342.32	16%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
TITA	LOW VOLUME FOLDER-INSERTER FURNITURE	33X33X29-36 STORAGE CABINET	\$1,857.78	\$1,393.34	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIIB	LOW VOLUME FOLDER-INSERTER FURNITURE	45.5X33X29-36 STORAGE CABINET	\$1,966.21	\$1,474.66	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIRS	LOW VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL STACKER W/INSTALL & TRG	\$2,246.78	\$1,707.55	24%	\$174.00	\$139.20	20%	\$12.93	n/a	n/a	n/a	n/a
TI91	LOW VOLUME FOLDER-INSERTER ACCESSORIES	OMR SCANNER W/INSTALL & TRG	\$2,042.22	\$1,715.46	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TI90	LOW VOLUME FOLDER-INSERTER ACCESSORIES	OMR SCANNER WITH INSTALL & TRG	\$2,042.22	\$1,715.46	16%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
TI24	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D TOP SCANNER W/INSTALL & TRAINING	\$2,746.43	\$2,307.00	16%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
TI23	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D BOTTOM SCANNER W/INSTALL & TRAINING	\$2,746.43	\$2,307.00	16%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
TI92	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D TOP W/ RIE/ INSTALL & TRG	\$3,193.55	\$2,682.58	16%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
TI93	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D BOTTOM W/RIE/ INSTALL & TRG	\$3,193.55	\$2,682.58	16%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
TI94	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D I&T C-DOUBLE FRONT /HALF- Z BACK /RIP	\$3,616.08	\$3,037.51	16%	\$505.00	\$404.00	20%	\$37.53	n/a	n/a	n/a	n/a
TI95	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D I&T HALF -Z FRONT/C- DOUBLE BACK/RIP	\$3,616.08	\$3,037.51	16%	\$505.00	\$404.00	20%	\$37.53	n/a	n/a	n/a	n/a
TI25	LOW VOLUME FOLDER-INSERTER	RELAY 2500 W/INSTALL & TRAINING	\$11,004.74	\$8,363.60	24%	\$960.00	\$768.00	20%	\$71.35	n/a	n/a	n/a	n/a

Folder-Inserters, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	20%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	17%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
RELAY5-8000	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5000-8000 INSERTING SYSTEM OFFER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RELAY5-8000ADDON	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	ADDON RELAY 5000-8000 INSERTING SYSTEM OFFER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F900020	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD2	\$149.00	\$95.36	36%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F9PG2	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD SERVICE PACKAGE 2	\$124.85	\$103.63	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780644R	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5-8000 EDGE MARKER REMAN	\$309.47	\$256.86	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F9PG	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD	\$370.00	\$292.30	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790725	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT FEEDER INSERT SUPPORT	\$513.05	\$425.83	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TI7E	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	SCANNER MOUNTING KIT HIGH CAP SHEET FDR	\$1,267.59	\$1,052.10	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIVP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL POWER STACKER	\$2,553.78	\$2,119.64	17%	\$181.00	\$144.80	20%	\$13.45	n/a	n/a	n/a	n/a
TIRP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST&TRG/INTEGRITY EXPRESS	\$3,686.50	\$2,691.15	27%	\$1,287.00	\$1,029.60	20%	\$95.65	n/a	n/a	n/a	n/a
TIRU	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST&TRG/RELAY INTEG PRO STD	\$3,477.48	\$2,886.31	17%	\$1,237.00	\$989.60	20%	\$91.93	\$570.00	\$456.00	20%	\$42.36
TIRT	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D HCSF/INST&TRG/RELAY INTEG PRO STD	\$5,233.54	\$4,343.84	17%	\$1,055.00	\$844.00	20%	\$78.41	\$570.00	\$456.00	20%	\$42.36
TIRW	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST&TRG/RELAY INTEG PRO ADV	\$5,233.54	\$4,343.84	17%	\$1,237.00	\$989.60	20%	\$91.93	\$950.00	\$760.00	20%	\$70.60
TI7D	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D CAMERA HIGH CAPACITY SHEET FEEDER	\$5,321.96	\$4,417.23	17%	\$1,186.00	\$948.80	20%	\$88.14	n/a	n/a	n/a	n/a
TIRX	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$5,548.76	\$4,605.47	17%	\$1,098.00	\$878.40	20%	\$81.60	n/a	n/a	n/a	n/a
TIRV	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D HCSF/INST&TRG/RELAY INTEG PRO ADV	\$7,104.74	\$5,896.93	17%	\$1,055.00	\$844.00	20%	\$78.41	\$950.00	\$760.00	20%	\$70.60
TI35	MEDIUM VOLUME FOLDER-INSERTER	RELAY 3500 W/INSTALL & TRAINING	\$16,243.87	\$12,182.90	25%	\$1,320.00	\$1,056.00	20%	\$98.10	n/a	n/a	n/a	n/a
TI45	MEDIUM VOLUME FOLDER-INSERTER	RELAY 4500 W/INSTALL & TRAINING	\$19,443.01	\$15,554.41	20%	\$1,872.00	\$1,497.60	20%	\$139.13	n/a	n/a	n/a	n/a
TI50	MEDIUM VOLUME FOLDER-INSERTER	RELAY 5000 W/4 FEEDER TOWER	\$27,463.70	\$20,597.78	25%	\$2,552.00	\$2,041.60	20%	\$189.67	n/a	n/a	n/a	n/a
TI60	MEDIUM VOLUME FOLDER-INSERTER	RELAY 6000 INSERTING SYSTEM	\$53,870.60	\$43,096.48	20%	\$3,617.00	\$2,893.60	20%	\$268.82	n/a	n/a	n/a	n/a

Folder-Inserters, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	28%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	28%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
F790042-01	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	POWER CORD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DIBX	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SECOND STACKER FOR TANDEM BELT STACKER	\$0.00	\$0.00	0%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
F790135	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES-KIT-MATTE BOOKLET KIT FOR TOWER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790442	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790034	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	USB HUB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D190012	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL POWER LOCALIZATION KIT- US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790700-01-PB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	LOCALIZATION KIT - U.S., PB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F791700-01-PB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	LOCALIZATION KIT, HCSF - U.S., PB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790726	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT - ADJUSTABLE SHINGLE TRAY	\$160.96	\$112.67	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790327	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SPECIAL TOWER FEEDER KIT	\$334.22	\$240.64	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790018	HIGH VOLUME FOLDER-INSERTER FURNITURE	18 IN. CONSOLE EXTENSION	\$400.00	\$300.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T19M	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$426.25	\$306.90	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780184	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	INSERT TRAY	\$499.56	\$314.72	37%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780183	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SHEET/FLAT ENVELOPE TRAY	\$499.56	\$314.72	37%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T19N	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	STRAIGHT IN LINE POWER STACKER KIT	\$444.55	\$320.08	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790019	HIGH VOLUME FOLDER-INSERTER FURNITURE	30 IN. CONSOLE EXTENSION	\$609.20	\$456.90	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F75B	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BARCODE SCANNING SOFTWARE	\$927.72	\$621.57	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7DI	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BOTTOM ADDRESS INVERTER KIT	\$1,448.67	\$1,014.07	30%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
T19K	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS)	\$1,516.65	\$1,091.99	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T19J	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF	\$2,327.40	\$1,629.18	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1ET	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	EXIT TRANSPORT	\$2,554.17	\$1,787.92	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1RH	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF AND LOCKING DOORS	\$2,834.74	\$2,126.06	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T12D	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER SCANNING	\$3,109.14	\$2,239.40	30%	\$1,287.00	\$1,029.60	20%	\$95.65	n/a	n/a	n/a	n/a
W593	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FILE BASED PROCESSING WINDOWS 10 PC	\$3,420.00	\$2,462.40	28%	\$501.00	\$400.80	20%	\$37.23	n/a	n/a	n/a	n/a
T16Q	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FILE BASED PROCESSING,OLD VERS.1.73 W/PC	\$3,463.97	\$2,494.06	28%	\$0.00	\$0.00	20%	\$0.00	\$375.00	\$300.00	20%	\$27.87
F7FS	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEEDER	\$3,957.92	\$2,770.54	30%	\$252.00	\$201.60	20%	\$18.73	n/a	n/a	n/a	n/a
T1RM	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	T1RM - TOWER SCANNING HARDWARE	\$4,069.39	\$2,848.57	30%	\$421.00	\$336.80	20%	\$31.29	n/a	n/a	n/a	n/a
F7TB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	TOWER OMR BARCODE SCANNING HARDWARE	\$4,069.39	\$2,848.57	30%	\$421.00	\$336.80	20%	\$31.29	n/a	n/a	n/a	n/a
F7MU	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	MAIL MACHINE INTERFACE FOR CONNECT+ 3000	\$4,211.87	\$2,990.43	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7MT	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$4,211.87	\$2,990.43	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1RC	HIGH VOLUME FOLDER-INSERTER FURNITURE	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$4,823.31	\$3,617.48	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1BB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BELT STACKER W/ INSTALLATION TO HEIGHT STAND	\$5,292.39	\$3,704.67	30%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
T1FS	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FLAT SEALER	\$5,530.52	\$3,871.36	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1RD	HIGH VOLUME FOLDER-INSERTER FURNITURE	90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$5,200.00	\$3,900.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1BD	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, INLINE	\$6,897.55	\$4,828.29	30%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
T19F	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 BELT STACKER	\$6,807.15	\$4,901.15	28%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
T19C	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BOOKLET FEEDER	\$6,807.15	\$4,901.15	28%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
T19G	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TRAY)	\$8,454.19	\$6,087.02	28%	\$778.00	\$622.40	20%	\$57.82	n/a	n/a	n/a	n/a
T1HC	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	HIGH CAPACITY SHEET FEEDER	\$9,398.47	\$6,484.94	31%	\$938.00	\$750.40	20%	\$69.71	n/a	n/a	n/a	n/a
T19J	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 OMR/BARCODE SCANNER	\$11,913.74	\$8,577.89	28%	\$1,129.00	\$903.20	20%	\$83.91	n/a	n/a	n/a	n/a
T17Q	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FILE BASED PROCESSING RELAY 5-8 NO ACCS.	\$18,834.12	\$13,560.57	28%	\$560.00	\$448.00	20%	\$41.62	\$401.00	\$320.80	20%	\$29.80
T18Q	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FILE BASED PROCESSING RELAY 5-8 W/ACCS.	\$20,069.64	\$14,450.14	28%	\$559.00	\$447.20	20%	\$41.55	\$401.00	\$320.80	20%	\$29.80
T19E	HIGH VOLUME FOLDER-INSERTER	RELAY 9000 MULTIFUNCTION FOLDER	\$33,311.24	\$23,984.09	28%	\$3,334.00	\$2,667.20	20%	\$247.78	n/a	n/a	n/a	n/a
T19B	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 2ND TOWER	\$37,350.96	\$26,892.69	28%	\$3,742.00	\$2,993.60	20%	\$278.11	n/a	n/a	n/a	n/a
T170	HIGH VOLUME FOLDER-INSERTER	RELAY 7000 INSERTING SYSTEM	\$60,600.88	\$41,814.61	31%	\$4,334.00	\$3,467.20	20%	\$322.10	n/a	n/a	n/a	n/a
T180	HIGH VOLUME FOLDER-INSERTER	RELAY 8000 INSERTING SYSTEM	\$88,075.28	\$61,652.70	30%	\$5,994.00	\$4,795.20	20%	\$445.48	n/a	n/a	n/a	n/a
T199	HIGH VOLUME FOLDER-INSERTER	RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL FEEDER, TOWER FDR & BKLT FEEDER	\$101,221.51	\$72,879.49	28%	\$9,862.00	\$7,889.60	20%	\$732.95	n/a	n/a	n/a	n/a

Folder-Inserters, Production (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	15%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	5%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
D2K1	PRODUCTION FOLDER INSERTER ACCESSORIES	D2K1 - 1.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D2K2	PRODUCTION FOLDER INSERTER ACCESSORIES	D2K1 - 2.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F90	PRODUCTION FOLDER INSERTER ACCESSORIES	DATA CAPTURE UPLOAD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FX8	PRODUCTION FOLDER INSERTER ACCESSORIES	EXTERNAL ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D1DC	PRODUCTION FOLDER INSERTER ACCESSORIES	DI2000 SW UPDATE FOR FIELD RETROFIT	\$436.30	\$379.58	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Q	PRODUCTION FOLDER INSERTER ACCESSORIES	BOTTOM EDGE ENVELOPE MARKER 728	\$1,461.90	\$1,271.85	13%	\$121.00	\$114.95	5%	\$10.68	n/a	n/a	n/a	n/a
F8MC	PRODUCTION FOLDER INSERTER ACCESSORIES	BUCKLE CHUTE FOR HIGH SHEET COUNT TRI FOLDED SETS	\$2,044.13	\$1,778.39	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5E	PRODUCTION FOLDER INSERTER ACCESSORIES	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$2,245.10	\$1,953.24	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F8AA	PRODUCTION FOLDER INSERTER ACCESSORIES	STANDARD FOLD PLATES	\$4,450.40	\$3,871.85	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89D	PRODUCTION FOLDER INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$4,450.40	\$3,871.85	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Z	PRODUCTION FOLDER INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$4,450.40	\$3,871.85	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1DE	PRODUCTION FOLDER INSERTER ACCESSORIES	EDGE MARKER, FACE DOWN EXITS	\$4,704.85	\$4,093.22	13%	\$349.00	\$331.55	5%	\$30.80	n/a	n/a	n/a	n/a
D1CB	PRODUCTION FOLDER INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$8,654.30	\$7,529.24	13%	\$852.00	\$809.40	5%	\$75.19	n/a	n/a	n/a	n/a
F89C	PRODUCTION FOLDER INSERTER ACCESSORIES	LOW CAP DIVERT W/ SMART DEFLECT	\$9,800.00	\$8,526.00	13%	\$590.00	\$560.50	5%	\$52.07	n/a	n/a	n/a	n/a
D1WR	PRODUCTION FOLDER INSERTER ACCESSORIES	RETROFIT MAIN PC DI2000	\$10,000.00	\$8,700.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89M	PRODUCTION INSERTER ACCESSORIES	BOUNCING LOWER CHUTE DI2000	\$10,385.30	\$9,035.21	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1DI	PRODUCTION FOLDER INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FACE UP EXITS	\$12,677.30	\$11,029.25	13%	\$1,153.00	\$1,095.35	5%	\$101.76	n/a	n/a	n/a	n/a
F89B	PRODUCTION FOLDER INSERTER ACCESSORIES	AUTOMATIC FOLD CAPABILITY	\$17,712.78	\$15,410.12	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89F	PRODUCTION FOLDER INSERTER ACCESSORIES	2D CAMERA SCANNER	\$18,080.50	\$15,730.04	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
F89H	PRODUCTION FOLDER INSERTER ACCESSORIES	2D TOP SCANNER FOR SHEET FEEDER	\$19,401.76	\$16,879.53	13%	\$2,078.76	\$1,974.82	5%	\$183.46	n/a	n/a	n/a	n/a
D1MS	PRODUCTION FOLDER INSERTER ACCESSORIES	DI2000 FILE BASED MICROSERVER	\$20,487.30	\$17,823.95	13%	\$1,707.00	\$1,621.65	5%	\$150.65	n/a	n/a	n/a	n/a
D1DA	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE DOWN EXIT ONE DIVERT	\$21,257.50	\$18,494.03	13%	\$2,278.00	\$2,164.10	5%	\$201.05	n/a	n/a	n/a	n/a
F89L	PRODUCTION FOLDER INSERTER ACCESSORIES	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$23,334.10	\$20,300.67	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
D1ST	PRODUCTION FOLDER INSERTER ACCESSORIES	FILE BASED PROCESSING	\$31,589.20	\$27,482.60	13%	\$3,328.00	\$3,161.60	5%	\$293.71	n/a	n/a	n/a	n/a
D1DG	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT ONE DIVERT UP TO 20 SHEETS	\$48,262.40	\$41,988.29	13%	\$4,388.00	\$4,168.60	5%	\$387.27	n/a	n/a	n/a	n/a
F8AB	PRODUCTION FOLDER INSERTER ACCESSORIES	HCSF W/ STANDARD HOPPER	\$48,826.85	\$42,479.36	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1DH	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT ONE DIVERT UP TO 50 SHEETS	\$49,457.10	\$43,027.68	13%	\$4,497.00	\$4,272.15	5%	\$396.89	n/a	n/a	n/a	n/a
F89A	PRODUCTION FOLDER INSERTER ACCESSORIES	HCSF W/ EXTENDED HOPPER	\$52,243.49	\$45,451.84	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1DX	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT DM INFINITY UP TO 20 SHEETS	\$79,016.00	\$68,743.92	13%	\$7,184.00	\$6,824.80	5%	\$634.03	n/a	n/a	n/a	n/a
D1DY	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT DM INFINITY UP TO 50 SHEETS	\$80,294.70	\$69,856.39	13%	\$7,300.00	\$6,935.00	5%	\$644.27	n/a	n/a	n/a	n/a
D1CO	PRODUCTION FOLDER INSERTER	DI2000 TWO ENCLOSURE FEEDER SYSTEM	\$200,889.70	\$170,756.25	15%	\$11,159.00	\$10,601.05	5%	\$984.84	n/a	n/a	n/a	n/a
D1C1	PRODUCTION FOLDER INSERTER	DI2000 THREE ENCLOSURE FEEDER SYSTEM	\$205,374.80	\$174,568.58	15%	\$11,606.00	\$11,025.70	5%	\$1,024.29	n/a	n/a	n/a	n/a
D1C2	PRODUCTION FOLDER INSERTER	DI2000 FOUR ENCLOSURE FEEDER SYSTEM	\$229,424.60	\$195,010.91	15%	\$12,800.00	\$12,160.00	5%	\$1,129.67	n/a	n/a	n/a	n/a
1T04	PRODUCTION FOLDER INSERTER ACCESSORIES	UIC, US DM INFINITY PERMIT METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CYCLEOVERAGE	PRODUCTION FOLDER INSERTER ACCESSORIES	CYCLE OVERAGE FEE	\$0.005/PER CYCLE	\$0.005/PER CYCLE	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
PB-MAX3	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT BLACK INK	\$47.99	\$39.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-RED	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT RED INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-BLUE	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT BLUE INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-GREEN	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT GREEN INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WH4PBMAX3	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$221.00	\$172.38	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AR100	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO)	\$11,643.65	\$9,547.79	18%	\$1,023.00	\$818.40	20%	\$76.03	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
WH6PBMAX3	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$331.00	\$258.18	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W763	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER FOR ADDRESSRIGHT PRINTERS	\$2,459.16	\$2,016.51	18%	\$229.00	\$183.20	20%	\$17.02	n/a	n/a	n/a	n/a
W764	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS	\$5,472.05	\$4,487.08	18%	\$357.00	\$285.60	20%	\$26.53	n/a	n/a	n/a	n/a
AR200	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$17,805.00	\$14,600.10	18%	\$1,740.00	\$1,392.00	20%	\$129.32	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
W409	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	17" FLAT PANEL DISPLAY	\$244.26	\$212.51	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WH8PBMAX3	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$441.00	\$366.03	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ARPF	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO)	\$27,876.59	\$24,252.63	13%	\$2,883.00	\$2,306.40	20%	\$214.27	n/a	n/a	n/a	n/a

Tabbers, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	28%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	28%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DT3T	HIGH VOLUME TABBERS ACCESSORIES	STAND FOR W985 CONVEYOR STACKER	\$996.71	\$717.63	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W760	HIGH VOLUME TABBERS ACCESSORIES	STACKER FOR W360 TABBER	\$3,082.24	\$2,126.75	31%	\$220.00	\$176.00	20%	\$16.35	n/a	n/a	n/a	n/a
DT3S	HIGH VOLUME TABBERS ACCESSORIES	W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM	\$5,219.02	\$3,757.69	28%	\$340.00	\$272.00	20%	\$25.27	n/a	n/a	n/a	n/a
DT3A	HIGH VOLUME TABBERS	W360 MULTIFUNCTION TABBER SYSTEM	\$28,903.89	\$19,943.68	31%	\$2,369.00	\$1,895.20	20%	\$176.07	n/a	n/a	n/a	n/a

Mailing Furniture (general) (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	25%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	25%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
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Software, License and Subscription (Reference Part 3.19)		
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response	
NO VOLUME OR TERM DISCOUNTS INCLUDED		
Required		
Percent (%) Discount from MSRP off Base Category Equipment	13%	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
1C05	SOFTWARE, LICENSE AND SUBSCRIPTION	ENHANCED UIC SOFTWARE	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAH	SOFTWARE, LICENSE AND SUBSCRIPTION	BUSINESS MANAGER SOFTWARE FEATURE CODE	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FR3	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS PRESORTXTTRA RATES	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FRM	SOFTWARE, LICENSE AND SUBSCRIPTION	RATES MANAGER SOFTWARE	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-1001	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 1001	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-7037	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 7037	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9003	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 9003	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9006	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 9006	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9016	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 9016	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKBAKDOR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	REAR LOADING LOCKERS WITH BACK	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKFLRBRK	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FLOOR MOUNT ANGLE BRACKETS	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKSLOPETOP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SLOPED TOP	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-8028	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BROWN	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9005	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLACK	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9006	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SILVER	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9016	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WHITE	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-WRAP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CUSTOM WRAP (QUOTED SEPERATELY)	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	METER INTERFACE APP FOR P-SERIES/CONNECT+	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PAB1	SOFTWARE, LICENSE AND SUBSCRIPTION	PREMIUM APP BUNDLE	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSST	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	POST SALE SOFTWARE TOOL KIT	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-SPMWK11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPO/PITNEYSHIP WELCOME KIT	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-CUSTOM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE CUSTOM CARRIER SUBSCRIPTION	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	\$536.00	\$428.80	20%	\$39.84
T5EN	SOFTWARE, LICENSE AND SUBSCRIPTION	E-MAIL NOTIFICATION	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6C3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE SOFTWARE FOR WIN2000	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6C5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6V5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE SOFTWARE FOR WINXP	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO P SENDPRO 360 SHIP ACCESS	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
USP5990-PB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	E-CERTIFIED (IMPR) LABELS	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ANALYTICS4SP360F	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO 360 ANALYTICS	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OVERAGEVOL1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OVERAGE VOLUME BAND 1 - \$0.25 / PER PIECE	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CD00	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR DEVICE HARDWARE	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PITNEYTRACK ENTERPRISE	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PITNEYTRACK ASSET OFFER	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKH	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDRAMP SHIPPING FEATURE	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSK	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SELF-SERVICE SHIPPING KIOSK OFFER	\$0.00	\$0.00	0% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTSIM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	VODAFONE SIM CARD FOR TA DEVICE - PT	\$2.00	\$1.74	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSPM11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STAMP POSTAGE SHEET STARTER	\$4.99	\$4.34	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SE-5L-SPMO1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STAMPS - 5 SHEETS W/125 STAMPS TOTAL	\$5.15	\$4.48	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
JRMV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LEASE ADDITION OF SAAS SUBSCRIPTION	\$10.00	\$8.70	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVSTYLUS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STYLUS KIT	\$20.00	\$17.40	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSPM12	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STAMP POSTAGE ROLL STARTER	\$39.99	\$34.79	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22HANDSTRAP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI22 HAND STRAP	\$42.90	\$37.32	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSTTAPPS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TA Power Supply US Plug	\$54.00	\$46.98	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPT8HANDSTRAP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T8C3/T8C8 HAND STRAP	\$54.29	\$47.23	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z690003	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET CABLE (14 FEET)	\$54.50	\$47.42	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z690004	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET CABLE (25 FEET)	\$54.50	\$47.42	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPPS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TA POWER SUPPLY US PLUG	\$59.40	\$51.68	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI21HANDSTRAP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI21 HAND STRAP	\$64.90	\$56.46	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-ENV-CFW1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENVELOPES #10 CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$67.99	\$59.15	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI21SOFTHOLSTER	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI21 SOFT HOLSTER	\$75.90	\$66.03	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-SPMR8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	REMAN QL800	\$85.00	\$74.00	13% n/a	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
PTI22RB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI22 RUGGED BOOT	\$87.40	\$76.04	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSTTARCC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RUGGED CHARGE USB CABLE	\$88.99	\$77.42	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790053	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TC21/TC26 PROTECTIVE BOOT, INT HANDSTRAP	\$92.00	\$80.04	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
J596048	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TC51/TC56 RUGGED CHARGE/USB CABLE	\$94.33	\$82.07	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-ENV-CFW2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENVELOPES 6" X 9.5" CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$94.99	\$82.64	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPRCC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI RUGGED CHARGE USB CABLE	\$97.89	\$85.16	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22SOFTHOLSTER	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI22 SOFT HOLSTER	\$97.90	\$85.17	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKDATACABLE30	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FLEX LOCKER DATA CABLE 30FT	\$98.00	\$85.26	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKPOWERCABLE30	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FLEX LOCKER POWER CABLE 30FT	\$98.00	\$85.26	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI21RB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI21 RUGGED BOOT WITH HANDSTRAP	\$101.20	\$88.04	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-SLOT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	MAILSLOT MOD FOR LOCKER DOOR (EACH)	\$109.26	\$95.06	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790051	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RUGGED BOOT TRACKING ASSISTANT	\$110.00	\$95.70	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPT8RB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T8C3/T8C8 RUGGED BOOT	\$111.80	\$97.27	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22BSCBTRY	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI22 BASIC BATTERY	\$116.60	\$101.44	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPR8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO RUGGED BOOT	\$121.00	\$105.27	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
397-B	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	10 LB SCALE	\$126.50	\$110.06	13% n/a	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
672-7	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	J645/1E03 CERTIFIED LABELS	\$126.99	\$110.48	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-T540	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PSP CORDLESS SCANNER SPARE BATTERY	\$129.99	\$113.09	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-T540	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE CORDLESS SCANNER SPARE BATTERY	\$129.99	\$113.09	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T5111	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SST CORDLESS SCANNER SPARE BATTERY	\$129.99	\$113.09	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPT8SCX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T7C2-C7 CRADLE KIT CONVERSION T8C3/T8C8	\$133.26	\$115.94	13% n/a	\$44.00	\$35.20	20%	\$3.27	n/a	n/a	n/a	n/a
PTI21BSCBTRY	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI21 BASIC BATTERY	\$141.90	\$123.45	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIWWEDSCANBTRY	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI CORDLESS SCANNER SPARE BATTERY	\$142.99	\$124.40	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BTRY-TC51-TC56	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BATTERY FOR T764/5, T6MD/E	\$144.00	\$125.28	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T535	SOFTWARE, LICENSE AND SUBSCRIPTION	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$145.00	\$126.00	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T533	SOFTWARE, LICENSE AND SUBSCRIPTION	TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$145.20	\$126.32	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP47	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GRAPHICAL DISPLAY FOR 100LB/200LB SCALE	\$155.00	\$131.75	15% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE47	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GRAPHICAL DISPLAY FOR 100LB/200LB SCALE	\$155.00	\$131.75	15% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI21EXTBTRY	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI21 EXTENDED BATTERY	\$152.90	\$133.02	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAP5B	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO STANDARD BATTERY	\$158.40	\$137.81	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T531	SOFTWARE, LICENSE AND SUBSCRIPTION	CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER	\$166.65	\$144.99	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-SPM8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	QL-800 POSTAGE ROLL PRINTER	\$171.00	\$148.77	13% n/a	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
PTI22EXTBTRY	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI22 EXTENDED BATTERY	\$173.80	\$151.21	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-ENV-CFW3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENVELOPES 9.5" X 12" CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$174.99	\$152.24	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-397-D	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WEB POSTAGE 30K USB SCALE	\$178.20	\$155.03	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKMAILSLOT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LARGE LEFT DOOR WITH MAIL SLOT	\$183.60	\$159.73	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22SSCHR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI22 SINGLE SLOT CRADLE CHARGER	\$184.80	\$160.78	13% n/a	\$75.00	\$60.00	20%	\$5.57	n/a	n/a	n/a	n/a
PTITAPT8SFTHOLSTER	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T8C3/T8C8 SOFT HOLSTER	\$185.71	\$161.57	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-CC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER COMPARTMENT FOR CBC	\$196.10	\$171.00	13% n/a	\$9.00	\$7.20	20%	\$0.67	n/a	n/a	n/a	n/a
PTITAPT8SB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T8C3/T8C8 BASIC BATTERY	\$208.57	\$181.46	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z690034	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SECONDARY NETWORK CARD FOR DATA TRANSFERS	\$224.00	\$194.88	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMA1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CRYSTAL REPORTING	\$241.00	\$209.67	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-UL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UL	\$265.00	\$231.00	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T530	SOFTWARE, LICENSE AND SUBSCRIPTION	HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$286.00	\$248.82	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPT8EB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T8C3/T8C8 EXTENDED BATTERY	\$297.14	\$258.51	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T514	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	\$299.00	\$260.13	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RIPC	SOFTWARE, LICENSE AND SUBSCRIPTION	RIP CONNECTRIGHT MAILER	\$300.00	\$261.00	13% n/a	n/a	n/a	n/a	n/a	\$60.00	\$48.00	20%	\$4.46
MW90073	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KIT BLANK SAMSUNG 870 EVO M277E250B SSD	\$325.00	\$282.75	13% n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T5WC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WIRELESS CONNECTIVITY MODULE	\$344.00	\$285.52	17% n/a	n/a	n/a	n/a	n/a	\$57.00	\$45.60	20%	\$4.24
Z690000	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET 4 PORT HUB	\$334.00	\$									

Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
PTTAPTBSOTH	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T8C3/T8C8 SNAP-ON TRIGGER HANDLE	\$552.91	\$481.03	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERCL	SOFTWARE, LICENSE AND SUBSCRIPTION	E-RR REFERENCE NUMBER FEATURE ONLY	\$555.00	\$482.85	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPSOTH	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO SNAP-ON TRIGGER HANDLE	\$567.60	\$493.81	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T7WE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TETHERED WEDGE SCANNER FOR SSTO	\$572.00	\$497.64	13%	\$17.00	\$13.60	20%	\$1.26	n/a	n/a	n/a	n/a
TS111	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SST TETHERED WEDGE SCANNER	\$572.00	\$497.64	13%	\$18.00	\$14.40	20%	\$1.34	n/a	n/a	n/a	n/a
MX90006	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	POWER STACKER PORT RAIT FLATS KIT	\$595.00	\$517.35	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SWWX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONSOLE EXTENSION KIT	\$595.00	\$517.65	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTTAPT8SSCHR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T8C3/T8C8 SINGLE SLOT CHARGE CRADLE	\$601.17	\$523.02	13%	\$75.00	\$60.00	20%	\$5.57	n/a	n/a	n/a	n/a
PSP-T7WE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TETHERED WEDGE SCANNER FOR SPE	\$629.20	\$547.40	13%	\$18.00	\$14.40	20%	\$1.34	n/a	n/a	n/a	n/a
PTITWEDSCN	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI TETHERED WEDGE SCANNER	\$629.20	\$547.40	13%	\$18.00	\$14.40	20%	\$1.34	n/a	n/a	n/a	n/a
SPE-T7WE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TETHERED WEDGE SCANNER FOR SPE	\$629.20	\$547.40	13%	\$16.60	\$13.28	20%	\$1.23	n/a	n/a	n/a	n/a
PT121SSCEA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI21 SINGLE SLOT CRADLE CHARGER W ETHNT	\$658.90	\$573.24	13%	\$89.00	\$71.20	20%	\$6.61	n/a	n/a	n/a	n/a
PT122CSC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T7C1 ETHNT CRADLE KIT COVERAGE FOR T7C3	\$680.90	\$592.38	13%	\$61.00	\$48.80	20%	\$4.53	n/a	n/a	n/a	n/a
LOCKHIGAIN	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXTERNAL HIGH GAIN ANTENNA	\$698.50	\$593.73	15%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790032	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET ADAPTER T764/5, T6MD/E	\$686.00	\$596.82	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790046	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT ETHERNET ADAPTER	\$686.00	\$596.82	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-AR101	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LUXER ASSISITIVE CONTROLLER	\$689.00	\$599.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TE51	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP100 WORKSTATION	\$704.00	\$612.45	13%	\$72.00	\$57.60	20%	\$5.35	n/a	n/a	n/a	n/a
H09E	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO DESKTOP SENDKIT	\$734.00	\$636.58	13%	\$69.00	\$55.20	20%	\$5.13	n/a	n/a	n/a	n/a
PTTAPTAEAE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO TRACKING ASSISTANT ETHERNET ADAPTER	\$754.60	\$656.50	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTTAPT8SSCEA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T8C3/T8C8 SINGLE SLOT CHRG ETHNT CRADLE	\$757.17	\$658.74	13%	\$89.00	\$71.20	20%	\$6.61	n/a	n/a	n/a	n/a
LOCKER-SHADE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SUNSHADE FOR KIOSK TABLET	\$764.79	\$666.37	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKREARLOAD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	REAR ACCESS TOWER	\$780.00	\$678.60	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z690001	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET 16 PORT HUB	\$782.00	\$680.34	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TSPP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LASER PRINTER	\$796.00	\$692.52	13%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
APK3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO P SERIES - W1110 PRINTER BUNDLE	\$800.00	\$696.00	13%	\$64.00	\$51.20	20%	\$4.76	\$0.00	\$0.00	0%	\$0.00
PSP-HSVP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PSP MAILCENTER BUNDLE	\$850.00	\$739.50	13%	\$41.00	\$32.80	20%	\$3.05	n/a	n/a	n/a	n/a
T790031	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$859.00	\$747.33	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS45	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 1 SITE W/ SINGLE WORKSTATION	\$911.00	\$796.13	17%	n/a	n/a	n/a	n/a	\$151.00	\$120.80	20%	\$11.22
TS49	SOFTWARE, LICENSE AND SUBSCRIPTION	MAIL CENTER PRODUCTIVITY REPORTING	\$911.00	\$796.13	17%	n/a	n/a	n/a	n/a	\$151.00	\$120.80	20%	\$11.22
TS5U	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 1 SINGLE USER	\$911.00	\$796.13	17%	n/a	n/a	n/a	n/a	\$151.00	\$120.80	20%	\$11.22
1E53	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP100 NETWORK SENDKIT	\$928.00	\$807.00	13%	\$38.00	\$30.40	20%	\$2.82	n/a	n/a	n/a	n/a
PTTAPT8CCK	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T7C2-C7 ETNT CRADLE KIT CONV T8C3/T8C8	\$933.46	\$812.11	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVSP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SHIPPING BUNDLE	\$935.00	\$813.45	13%	\$41.00	\$32.80	20%	\$3.05	n/a	n/a	n/a	n/a
BMUP	SOFTWARE, LICENSE AND SUBSCRIPTION	BUSINESS MANAGER 6.0 UPGRADE FOR XP	\$940.00	\$817.80	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTTAPTSSCHR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO SINGLE SLOT CRADLE CHARGER	\$944.90	\$822.06	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E0T	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DM INFINITY BARCODE SCANNER	\$957.00	\$832.59	13%	\$219.00	\$175.20	20%	\$16.28	n/a	n/a	n/a	n/a
BMUR	SOFTWARE, LICENSE AND SUBSCRIPTION	BUSINESS MANAGER UPGRADE FOR WIN2000	\$957.00	\$832.59	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6C4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM	\$963.00	\$837.81	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS96037	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FIVE BAY CRADLE FOR T764/5, T6MD/E	\$974.00	\$847.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CELLHW	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR DEVICE HARDWARE	\$998.00	\$866.26	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSHIP01	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PITNEYSHIP MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
RMV2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RECEIVING MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SP36001	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDRAMP MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SPE46	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE MID-VOLUME THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SSTMV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ZD621 SST MID VOLUME LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
TS36	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,055.00	\$918.00	13%	\$241.00	\$192.80	20%	\$17.91	n/a	n/a	n/a	n/a
TS4M	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746)	\$1,055.00	\$918.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CS54	1/2 DAY RATE IMPLEMENTATION SERVICE	CCM IMPLEMENTATION 1/2 DAY RATE	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MS54	1/2 DAY RATE IMPLEMENTATION SERVICE	MAILING IMPLEMENTATION 1/2 DAY RATE	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS54	1/2 DAY RATE IMPLEMENTATION SERVICE	SOLUTIONS IMPLEMENTATION 1/2 DAY RATE	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CC54	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CCM CONSULTING SERVICES UP TO HALF DAY	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MFCS4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	MAILING CONSULTING SERVICES UP TO HALF DAY	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SC54	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SHIPPING CONSULTING SERVICES UP TO HALF DAY	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTTAPT8SCHR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO FIVE SLOT CRADLE CHARGER	\$1,071.40	\$932.12	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22FSCHR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI22 FIVE SLOT CRADLE CHARGER	\$1,072.50	\$933.08	13%	\$240.00	\$192.00	20%	\$17.84	n/a	n/a	n/a	n/a
PTIMIDVOLPRNT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RECEIVING MID-VOL THERMAL LABEL PRINTER	\$1,086.65	\$945.39	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
PTTAPT8CCWS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T8C3/T8C8 CONNECT CRADLE WORKSTATION	\$1,102.83	\$959.46	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-CUSTOM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER CUSTOM COLOR	\$1,103.00	\$960.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERRRear	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	REAR ACCESS	\$1,103.00	\$960.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CRMB	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$1,133.03	\$985.74	13%	n/a	n/a	n/a	n/a	\$650.00	\$520.00	20%	\$48.31
OL-CT FEE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - PCL INPUT - RE-ENTRY FEE	\$1,138.00	\$990.06	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP30	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SCALE, 100LB TABLET SCALE	\$1,140.00	\$991.80	13%	\$268.00	\$214.40	20%	\$19.92	n/a	n/a	n/a	n/a
SPE30	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	100 LB. TABLETOP SCALE	\$1,140.00	\$991.80	13%	\$248.00	\$198.40	20%	\$18.43	n/a	n/a	n/a	n/a
TSMP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$1,140.00	\$991.80	13%	\$241.00	\$192.80	20%	\$17.91	n/a	n/a	n/a	n/a
PTTAPT8FSCHR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T8C3/T8C8 S SLOT CHARGE CRADLE	\$1,149.31	\$999.90	13%	\$240.00	\$192.00	20%	\$17.84	n/a	n/a	n/a	n/a
BM11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DM INFINITY INTERFACE - LAN	\$1,174.00	\$1,021.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO C/SENDPRO C AUTO BUSINESS MANAGER INTERFACE	\$1,174.00	\$1,021.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APG2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING	\$1,210.00	\$1,052.70	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-CUSTOM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CUSTOM COLOR (REQUIRES MANUAL CONFIGURATION)	\$1,325.00	\$1,153.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BM41	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RECEIPT PRINTER	\$1,360.70	\$1,183.81	13%	\$241.00	\$192.80	20%	\$17.91	n/a	n/a	n/a	n/a
BMFF	SOFTWARE, LICENSE AND SUBSCRIPTION	ARRIVAL IMAGING	\$1,431.00	\$1,187.73	17%	n/a	n/a	n/a	n/a	\$238.00	\$190.40	20%	\$17.69
TS6F	SOFTWARE, LICENSE AND SUBSCRIPTION	ROUTE ACTIVITY LOGGING FEATURE	\$1,431.00	\$1,187.73	17%	n/a	n/a	n/a	n/a	\$238.00	\$190.40	20%	\$17.69
LX-IL1002	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXTRA TOUCHSCREEN-HANDHELD IPAD MINI WITH A HANDHELD CASE	\$1,378.00	\$1,199.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CRM4	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS)	\$1,485.00	\$1,232.55	17%	n/a	n/a	n/a	n/a	\$400.00	\$320.00	20%	\$29.73
NV10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY	\$1,444.00	\$1,256.28	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE32	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	200 LB. ROLLTOP SCALE	\$1,483.00	\$1,290.21	13%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
IJ231CUTTER-P	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	IJ231 CUTTER UPGRADE	\$1,558.75	\$1,356.11	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS18	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,587.00	\$1,380.69	13%	\$192.00	\$153.60	20%	\$14.27	n/a	n/a	n/a	n/a
TS110	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SST J541 MOBILE BELT PRINTER	\$1,587.00	\$1,380.69	13%	\$207.00	\$165.60	20%	\$15.38	n/a	n/a	n/a	n/a
PTI22FSCEA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI22 FIVE SLOT CRADLE CHARGER W ETHNT	\$1,608.20	\$1,399.13	13%	\$254.00	\$203.20	20%	\$18.88	n/a	n/a	n/a	n/a
LOCKERX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER X	\$1,740.00	\$1,409.40	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
NV21	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INVIEW DASHBOARD TWO OR MORE SITES	\$1,668.00	\$1,451.16	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790041	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FIVE BAY ETHERNET CRADLE-T764/5,T6MD/E	\$1,718.00	\$1,494.66	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CT00	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
PSP-CT00	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER W/BC SCANNER PSP	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
SPE-CT00	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER W/BC SCANNER SPE	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
C191	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$1,736.00	\$1,510.32	13%	\$117.00	\$93.60	20%	\$8.70	n/a	n/a	n/a	n/a
PT50	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI J541 MOBILE BELT PRINTER	\$1,745.70	\$1,518.76	13%	\$207.00	\$165.60	20%	\$15.38	n/a	n/a	n/a	n/a
BM42	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BARCODE SCANNER FOR DATA COLLECTOR	\$1,752.00	\$1,524.24	13%	\$221.00	\$176.80	20%	\$16.42	n/a	n/a	n/a	n/a
BM44	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER	\$1,752.00	\$1,524.24	13%	\$221.00	\$176.80	20%	\$16.42	n/a	n/a	n/a	n/a
PTI21FSCHR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI21 FIVE SLOT CRADLE CHARGER	\$1,758.90	\$1,530.24	13%	\$240.00	\$192.00	20%	\$17.84	n/a	n/a	n/a	n/a
PTITAWIF22	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INBOUND TRACKING ASSISTANT WIFI	\$1,868.90	\$1,625.94	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
LX-IL1001	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXTRA IPAD & WALL MOUNTING BRACKET	\$1,878.00	\$1,634.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTTAPFSCEA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO FIVE SLOT ETHERNET CHARGER	\$1,889.										

Software, License and Subscription (Reference Part 3.19)		
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.		Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED		
Required		
Percent (%) Discount from MSRP off Base Category Equipment	13%	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
TAC360CELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT 360 C CELLULAR	\$2,237.00	\$1,946.19	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
TAC3STOWIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT SSTO C WIFI ONLY	\$2,281.00	\$1,984.47	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
TASSTWIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT SST WIFI ONLY	\$2,281.00	\$1,984.47	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
PSP20	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,285.00	\$1,987.95	13%	\$237.00	\$189.60	20%	\$17.61	n/a	n/a	n/a	n/a
JS40	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	COUNTER SIGNATURE PAD	\$2,285.00	\$1,987.95	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
JS46	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	COUNTER SIGNATURE PAD PLUS	\$2,285.00	\$1,987.95	13%	\$338.00	\$262.40	20%	\$24.38	n/a	n/a	n/a	n/a
BM53	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CLIENT HOST SOFTWARE ONLY	\$2,399.00	\$1,991.17	17%	\$134.00	\$107.20	20%	\$9.96	\$624.00	\$499.20	20%	\$46.38
PTITAP78F5EA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRC3/TRC8 S SLOT CHARGE CRADLE W/ETHNT	\$2,325.94	\$2,023.57	13%	\$254.00	\$203.20	20%	\$18.88	n/a	n/a	n/a	n/a
PTIWWEDSCN	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI WIRELESS WEDGE SCANNER	\$2,387.00	\$2,076.69	13%	\$486.00	\$388.80	20%	\$36.12	n/a	n/a	n/a	n/a
TAC3STOCELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT SSTO C CELLULAR	\$2,416.00	\$2,101.92	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
TASSTCELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT SST CELLULAR	\$2,416.00	\$2,101.92	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
RETRORFID	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RETRO RFID KIT FOR ANY INDOOR LOCKER	\$2,483.00	\$2,160.21	13%	\$59.00	\$47.20	20%	\$4.38	n/a	n/a	n/a	n/a
PTITAPROFWIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INBOUND TRACKING ASSIST PRO FED WIFI	\$2,509.10	\$2,182.92	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
PTITAPROWIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INBOUND TRACKING ASSIST PRO WIFI	\$2,509.10	\$2,182.92	13%	\$264.00	\$211.20	20%	\$19.62	n/a	n/a	n/a	n/a
PTITAPROCELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INBOUND TRACKING ASSIST PRO ADD CELL	\$2,657.60	\$2,312.11	13%	\$685.00	\$548.00	20%	\$50.91	n/a	n/a	n/a	n/a
PTITAPROCELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INBOUND TRACKING ASSIST PRO FED ADD CELL	\$2,657.60	\$2,312.11	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
RETRODDC3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RETRO DOOR FOR OUTDOOR WITH RFID	\$2,706.00	\$2,354.22	13%	\$600.00	\$480.00	20%	\$44.59	n/a	n/a	n/a	n/a
PTISIGPLS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	COUNTER SIGNATURE PAD PLUS	\$2,742.00	\$2,385.54	13%	\$354.00	\$283.20	20%	\$26.31	n/a	n/a	n/a	n/a
CRM7	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$2,858.38	\$2,486.79	13%	n/a	n/a	n/a	n/a	\$1,200.00	\$960.00	20%	\$89.18
CRM8	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED SOFTWARE	\$2,858.38	\$2,486.79	13%	n/a	n/a	n/a	n/a	\$1,200.00	\$960.00	20%	\$89.18
W592	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WINDOWS 10 PC	\$2,966.00	\$2,580.42	13%	\$129.00	\$103.20	20%	\$9.59	n/a	n/a	n/a	n/a
LOCKERW	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER W	\$4,158.00	\$2,702.70	35%	\$17.00	\$13.60	20%	\$1.26	n/a	n/a	n/a	n/a
TSP4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PC W/ FLAT PANEL MONITOR	\$3,201.00	\$2,784.87	13%	\$480.00	\$384.00	20%	\$35.67	n/a	n/a	n/a	n/a
BMPC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER HOST WORKSTATION PC	\$3,298.00	\$2,869.26	13%	\$463.00	\$370.40	20%	\$34.41	n/a	n/a	n/a	n/a
SPESSVG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE BATCH PROCESSING TOOL	\$3,435.00	\$2,988.45	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER V	\$4,557.00	\$3,007.62	34%	\$48.00	\$38.40	20%	\$3.57	n/a	n/a	n/a	n/a
LOCKERR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER R	\$4,956.00	\$3,242.03	39%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
LOCKERU	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER U	\$4,956.00	\$3,242.03	39%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
RETRODC4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RETRO DOOR FOR OUTDOOR WITH RFID, ADA	\$3,498.00	\$3,043.26	13%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
LOCKOU1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR PP KIOSK DOOR NO ADA NO CARD	\$3,960.00	\$3,088.80	22%	\$767.00	\$613.60	20%	\$57.00	n/a	n/a	n/a	n/a
HJ981	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDLESS HANDHELD SCANNER FOR LOCKERS	\$3,656.25	\$3,180.94	13%	\$195.00	\$156.00	20%	\$14.49	n/a	n/a	n/a	n/a
BM52	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	\$3,836.00	\$3,183.88	17%	\$0.00	\$0.00	0%	\$0.00	\$680.00	\$544.00	20%	\$50.54
OL-C5ND-1K-FEE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - SEND 1000 USERS - RE-ENTRY FEE	\$3,671.00	\$3,193.77	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-OLDEV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - DEVELOPMENT LICENSE	\$3,750.00	\$3,262.50	13%	n/a	n/a	n/a	n/a	\$750.00	\$600.00	20%	\$55.74
SLEP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$3,750.00	\$3,262.50	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SLEPSE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE USPS BPOD SPLITTER TOOL	\$3,750.00	\$3,262.50	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-OL-CPCL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - PCL INPUT	\$3,795.00	\$3,301.65	13%	n/a	n/a	n/a	n/a	\$767.00	\$613.60	20%	\$57.00
TSUC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$4,002.00	\$3,321.66	17%	n/a	n/a	n/a	n/a	\$664.00	\$531.20	20%	\$49.35
LOCKERO	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER O	\$5,354.00	\$3,325.76	38%	\$83.00	\$66.40	20%	\$6.17	n/a	n/a	n/a	n/a
LOCKERA1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KIOSK COLUMN A1 CAM, BARC, UPS, HUB	\$4,733.00	\$3,353.98	29%	\$57.00	\$45.60	20%	\$4.24	n/a	n/a	n/a	n/a
LOCKERPKC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PARCELPPOINT KIOSK	\$5,049.00	\$3,403.19	33%	\$93.00	\$74.40	20%	\$6.91	n/a	n/a	n/a	n/a
PTITAPROT8WIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ZTC53 TRACKING ASSISTANT WIFI ONLY	\$3,943.63	\$3,430.96	13%	\$293.00	\$234.40	20%	\$21.78	n/a	n/a	n/a	n/a
PTITAPROT8WIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ZTC53 TRACKING ASSISTANT WIFI FOR FR	\$3,943.63	\$3,430.96	13%	\$293.00	\$234.40	20%	\$21.78	n/a	n/a	n/a	n/a
LOCKERP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER P	\$5,155.00	\$3,453.85	33%	\$74.00	\$59.20	20%	\$5.50	n/a	n/a	n/a	n/a
LOCKERQ	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER Q	\$5,155.00	\$3,453.85	33%	\$74.00	\$59.20	20%	\$5.50	n/a	n/a	n/a	n/a
LOCKERT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER T	\$5,155.00	\$3,453.85	33%	\$74.00	\$59.20	20%	\$5.50	n/a	n/a	n/a	n/a
LOCKERL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER L	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	20%	\$6.84	n/a	n/a	n/a	n/a
LOCKERM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER M	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	20%	\$6.84	n/a	n/a	n/a	n/a
OL-CPRO-FEE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - PROFESSIONAL - RE-ENTRY FEE	\$4,000.00	\$3,480.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPROT8CELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ZTC58 TRACKING ASSISTANT CELLULAR	\$4,144.23	\$3,605.48	13%	\$308.00	\$246.40	20%	\$22.89	n/a	n/a	n/a	n/a
PTITAPROT8CELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ZTC58 TRACKING ASSISTANT CELLULAR FOR FR	\$4,144.23	\$3,605.48	13%	\$308.00	\$246.40	20%	\$22.89	n/a	n/a	n/a	n/a
LOCKERN	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER N	\$5,354.00	\$3,640.72	32%	\$83.00	\$66.40	20%	\$6.17	n/a	n/a	n/a	n/a
LOCKER-S	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER S	\$5,354.00	\$3,640.72	32%	\$83.00	\$66.40	20%	\$6.17	n/a	n/a	n/a	n/a
LOCKOU2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR PP KIOSK DOOR ADA NO CARD	\$4,800.00	\$3,640.00	24%	\$804.00	\$643.20	20%	\$59.75	n/a	n/a	n/a	n/a
LOCKER-CBC-NOUI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER CBC WITHOUT UI EXCL COMPARTMENTS	\$4,199.00	\$3,650.00	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
LOCKERK	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER K	\$5,553.00	\$3,776.04	32%	\$92.00	\$73.60	20%	\$6.84	n/a	n/a	n/a	n/a
AC2100-102-00-01	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PP CONNECT CARE - REENTRY	\$4,560.00	\$3,967.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKOU3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UI FOR NEW IN, OUT LOCKER WITH RFID	\$4,560.00	\$3,967.20	13%	\$600.00	\$480.00	20%	\$44.59	n/a	n/a	n/a	n/a
LOCKERH	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER H	\$5,952.00	\$4,113.49	31%	\$130.00	\$104.00	20%	\$9.66	n/a	n/a	n/a	n/a
LOCKERJ	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UI PANEL WITH BARCODE SCANNER DOOR	\$4,197.00	\$4,197.00	0%	\$4,197.00	\$4,197.00	0%	\$4,197.00	n/a	n/a	n/a	n/a
LOCKERF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER F	\$6,151.00	\$4,254.90	31%	\$139.00	\$111.20	20%	\$10.33	n/a	n/a	n/a	n/a
LOCKERI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER I	\$5,753.00	\$4,314.75	25%	\$122.00	\$97.60	20%	\$9.07	n/a	n/a	n/a	n/a
LOCKERI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER J	\$5,753.00	\$4,314.75	25%	\$122.00	\$97.60	20%	\$9.07	n/a	n/a	n/a	n/a
LOCKERA2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KIOSK COLUMN A2: MMKMMM	\$5,101.44	\$4,387.24	14%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
LOCKERA3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KIOSK COLUMN A3: MMKSSL	\$5,101.44	\$4,387.24	14%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
LOCKERE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER E	\$6,351.00	\$4,396.28	31%	\$148.00	\$118.40	20%	\$11.00	n/a	n/a	n/a	n/a
LOCKERA4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KIOSK COLUMN A4: MMKSSMM	\$5,291.55	\$4,550.73	14%	\$75.00	\$60.00	20%	\$5.57	n/a	n/a	n/a	n/a
LOCKERG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER G	\$6,151.00	\$4,674.76	24%	\$139.00	\$111.20	20%	\$10.33	n/a	n/a	n/a	n/a
LOCKOU4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UI FOR NEW IN, OUT LOCKER W RFID, ADA	\$5,400.00	\$4,698.00	13%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
LOCKERA5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KIOSK COLUMN A5: SSSKSSL	\$5,481.65	\$4,714.22	14%	\$84.00	\$67.20	20%	\$6.24	n/a	n/a	n/a	n/a
LOCKERA6	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KIOSK COLUMN A6: MMSKSSMM	\$5,481.65	\$4,714.22	14%	\$84.00	\$67.20	20%	\$6.24	n/a	n/a	n/a	n/a
TRUM	SOFTWARE, LICENSE AND SUBSCRIPTION	UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED WORKSTATION	\$5,725.00	\$4,751.75	17%	n/a	n/a	n/a	n/a	\$1,656.00	\$1,324.80	20%	\$123.07
LOCKERA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER A	\$6,948.00	\$4,820.46	31%	\$174.00	\$139.20	20%	\$12.93	n/a	n/a	n/a	n/a
LOCKERD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER D	\$6,351.00	\$4,826.76	24%	\$148.00	\$118.40	20%	\$11.00	n/a	n/a	n/a	n/a
RIPS	SOFTWARE, LICENSE AND SUBSCRIPTION	RELAY INTEGRITY PRO	\$5,588.00	\$4,861.56	13%	n/a	n/a	n/a	n/a	\$593.00	\$474.40	20%	\$44.07
LOCKERA7	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KIOSK COLUMN A7: MSKSSSSSM	\$5,671.76	\$4,877.71	14%	\$93.00	\$74.40	20%	\$6.91	n/a	n/a	n/a	n/a
LOCKERC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER C	\$6,550.00	\$4,978.00	24%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
SPESSVE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PLANETPRESS CONNECT PLUG-IN	\$5,724.00	\$4,979.88	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMSU	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE TO SQL EDITION FOR CURRENT CUSTOMERS	\$5,771.00	\$5,020.77	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERA8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KIOSK COLUMN A8: SSSKSSSSSM	\$5,861.86	\$5,041.20	14%	\$102.00	\$81.60	20%	\$7.58	n/a	n/a	n/a	n/a
LOCKERB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER B	\$6,749.00	\$5,129.24	24%	\$165.00	\$132.00	20%	\$12.26	n/a	n/a	n/a	n/a
LOCKERA9	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KIOSK COLUMN A9: SSSKSSSSSS	\$6,051.97	\$5,204.69	14%	\$111.00	\$88.80	20%	\$8.25	n/a	n/a	n/a	n/a
TZ3	SOFTWARE, LICENSE AND SUBSCRIPTION	UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED WORKSTATION	\$6,429.00	\$5,336.07	17%	n/a	n/a	n/a	n/a	\$877.00	\$701.60	20%	\$65.18
LXAE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER	\$6,236.00	\$5,425.00	13%	\$699.00	\$559.20	20%	\$51.95	n/a	n/a	n/a	n/a
LXAG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER	\$6,236.00	\$5,425.00	13%	\$280.00	\$224.00	20%	\$20.81	n/a	n/a	n/a	n/a
LOCKUI3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UI PANEL WITH BARCODE SCANNER, RFID	\$6,250.00	\$5,437.50	13%	\$600.00	\$480.00	20%	\$44.59	n/a	n/a	n/a	n/a
LOCKUI2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UI PANEL WITH BARCODE AND ADA DOOR	\$7,369.65	\$5,600.93	24%	\$804.00	\$643.20	20%	\$59.75	n/a	n/a	n/a	n/a
RETROU11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UI PANEL WITH BARCODE SCANNER DOOR WITH SCAN AND ELECTRONICS PKG	\$6,625.00	\$5,631.25	15%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
BM52	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	\$6,950.00	\$5,768.50	17%	\$617.00	\$493.60	20%	\$45.86	\$624.00	\$499.20	20%	\$46.38
LXAD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR FRONT LOAD ADD-ON LOCKER	\$7,031.00	\$6,117.00	13%	\$7							

Software, License and Subscription (Reference Part 3.19)		
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response	
NO VOLUME OR TERM DISCOUNTS INCLUDED		
Required		
Percent (%) Discount from MSRP off Base Category Equipment	13%	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
RETROI4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UI PANEL WITH BARCODE SCANNER DOOR WITH SCAN AND ELECTRONICS PKG	\$9,317.54	\$8,106.26	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
LOCKINXL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR PARCELPPOINT DUAL ADD ON XXL	\$10,019.20	\$8,716.70	13%	\$48.00	\$38.40	20%	\$3.57	n/a	n/a	n/a	n/a
BMS1	SOFTWARE, LICENSE AND SUBSCRIPTION	BUSINESS MANAGER HOST WORKSTATION SOFTWARE	\$10,607.00	\$8,803.81	17%	\$0.00	\$0.00	0%	\$0.00	\$1,186.00	\$948.80	20%	\$88.14
TZK1	SOFTWARE, LICENSE AND SUBSCRIPTION	SINGLE SITE UNLIMITED WORKSTATION	\$11,008.00	\$9,136.64	17%	n/a	n/a	n/a	n/a	\$1,637.00	\$1,309.60	20%	\$121.66
LXAX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR FRONT LOAD HIGH DENSITY	\$10,794.00	\$9,391.00	13%	\$1,649.00	\$1,319.20	20%	\$122.55	n/a	n/a	n/a	n/a
SDTK	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SOFTWARE DEVELOPER TOOL KIT	\$11,443.00	\$11,540.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-CBC-WITHUI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER CBC WITH UI EXCL COMPARTMENTS	\$11,540.00	\$10,039.00	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
LOCKOUTF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR PPOINT DUAL ADD ON MSSSSSSSML	\$14,802.40	\$10,361.68	30%	\$278.00	\$222.40	20%	\$20.66	n/a	n/a	n/a	n/a
LOCKINF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR PPOINT DUAL ADD-ON MSSSSSSSML	\$14,802.40	\$10,361.68	30%	\$278.00	\$222.40	20%	\$20.66	n/a	n/a	n/a	n/a
OL-CENT-FEE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - ENTERPRISE - RE-ENTRY FEE	\$12,043.08	\$10,477.48	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LXOB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR FRONT LOAD MAIN	\$12,118.00	\$10,543.00	13%	\$1,286.00	\$1,028.80	20%	\$95.58	n/a	n/a	n/a	n/a
PB-OL-CSND-1K	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - SEND 1000 USERS - LICENSE	\$12,235.00	\$10,644.45	13%	n/a	n/a	n/a	n/a	\$2,448.00	\$1,958.40	20%	\$181.94
LOCKOUTA3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOR PP DUAL KIOSK MSSMKSL MSSMSSSSSL	\$13,622.40	\$10,897.92	20%	\$205.00	\$164.00	20%	\$15.24	n/a	n/a	n/a	n/a
LOCKINA3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR PP DUAL KIOSK MSSMKSL MSSMSSSSSL	\$13,622.40	\$10,897.92	20%	\$148.00	\$118.40	20%	\$11.00	n/a	n/a	n/a	n/a
PB-OL-CPRO	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - PROFESSIONAL LICENSE	\$15,000.00	\$13,050.00	13%	n/a	n/a	n/a	n/a	\$3,000.00	\$2,400.00	20%	\$222.96
LOCKEXP4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXPRESS LOCKER 4	\$18,675.00	\$14,059.63	25%	\$331.00	\$264.80	20%	\$24.60	n/a	n/a	n/a	n/a
LOCKXNKS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR PARCELPPOINT DUAL ADD ON XS	\$19,164.40	\$16,673.03	13%	\$572.00	\$457.60	20%	\$42.51	n/a	n/a	n/a	n/a
LOCKOUTXS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR PARCELPPOINT DUAL ADD ON XS	\$19,164.40	\$16,673.03	13%	\$572.00	\$457.60	20%	\$42.51	n/a	n/a	n/a	n/a
TRMM	SOFTWARE, LICENSE AND SUBSCRIPTION	MULTIPLE SITE UNLIMITED WORKSTATION	\$20,865.00	\$17,317.95	17%	n/a	n/a	n/a	n/a	\$3,273.00	\$2,618.40	20%	\$243.25
PB-OL-CENT-UPG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE TO OL CONNECT ENTERPRISE	\$20,075.00	\$17,465.25	13%	n/a	n/a	n/a	n/a	\$8,083.00	\$6,466.40	20%	\$600.73
LOCKEXP5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXPRESS LOCKER 5	\$23,258.00	\$17,508.73	25%	\$423.00	\$338.40	20%	\$31.44	n/a	n/a	n/a	n/a
LOCKSYS5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSS	\$23,325.00	\$20,293.00	13%	\$1,730.00	\$1,384.00	20%	\$128.57	n/a	n/a	n/a	n/a
LOCKSYS6	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSG	\$23,524.00	\$20,466.00	13%	\$1,746.00	\$1,396.80	20%	\$129.76	n/a	n/a	n/a	n/a
LOCKEXP6	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXPRESS LOCKER 6	\$27,940.00	\$21,033.18	25%	\$514.00	\$411.20	20%	\$38.20	n/a	n/a	n/a	n/a
LOCKYS4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSG	\$24,720.00	\$21,506.00	13%	\$1,842.00	\$1,473.60	20%	\$136.90	n/a	n/a	n/a	n/a
CARRIER-API	SOFTWARE, LICENSE AND SUBSCRIPTION	CARRIER API	\$25,000.00	\$21,750.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKYS3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSG	\$25,118.00	\$21,853.00	13%	\$1,875.00	\$1,500.00	20%	\$139.38	n/a	n/a	n/a	n/a
LOCKYS2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSG	\$25,317.00	\$22,021.00	13%	\$1,891.00	\$1,512.80	20%	\$140.54	n/a	n/a	n/a	n/a
LOCKYS1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSG	\$27,310.00	\$23,760.00	13%	\$2,052.00	\$1,641.60	20%	\$152.51	n/a	n/a	n/a	n/a
LOCKEXP7	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXPRESS LOCKER 7	\$32,523.00	\$24,482.30	25%	\$606.00	\$484.80	20%	\$45.04	n/a	n/a	n/a	n/a
CARRIER-CUSTOM	SOFTWARE, LICENSE AND SUBSCRIPTION	CARRIER CUSTOM	\$30,000.00	\$26,100.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HS	SOFTWARE, LICENSE AND SUBSCRIPTION	HOSTING SERVICES	\$31,800.00	\$27,666.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TSMX	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$35,203.00	\$29,218.49	17%	n/a	n/a	n/a	n/a	\$5,843.00	\$4,674.40	20%	\$434.25
SSK-SET	SOFTWARE, LICENSE AND SUBSCRIPTION	SELF-SERVICE SHIPPING KIOSK	\$35,000.00	\$30,450.00	13%	\$3,350.00	\$2,680.00	20%	\$248.97	n/a	n/a	n/a	n/a
PB-OL-CENT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - ENTERPRISE LICENSE	\$40,145.00	\$34,926.15	13%	n/a	n/a	n/a	n/a	\$8,083.00	\$6,466.40	20%	\$600.73
TSML	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$151,114.00	\$125,424.62	17%	n/a	n/a	n/a	n/a	\$25,080.00	\$20,064.00	20%	\$1,863.96
TSMC	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$250,712.00	\$208,090.96	17%	n/a	n/a	n/a	n/a	\$41,610.00	\$33,288.00	20%	\$3,092.47
TPRO-MH	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERR1	SOFTWARE, LICENSE AND SUBSCRIPTION	RETURN RECEIPT FEATURE	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERR3	SOFTWARE, LICENSE AND SUBSCRIPTION	RETURN RECEIPT FEATURE	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
GPSS-MH	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ILP-SSTO	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER OS INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MPSS-MH	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NV90	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW SUBSCRIPTION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NV99	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW SOFTWARE	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PBIL-SST	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER CONNECTOR PBIL	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI1	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP POSTAL ACCESS	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI8	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP MAILING	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI3	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP BASIC 1 USER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJN	SOFTWARE, LICENSE AND SUBSCRIPTION	SINGLE USER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTK1	SOFTWARE, LICENSE AND SUBSCRIPTION	WEB BROWSER INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTK3	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECT+ METER INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTKA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	US MARKET	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPEPP000	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE PURCHASE POWER BUNDLE - CLEANUP	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-USPSAPI	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS SHIPPING API	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSLSHAPI	SOFTWARE, LICENSE AND SUBSCRIPTION	SSL SHIPPING API	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTNY-ANALYTICS	SOFTWARE, LICENSE AND SUBSCRIPTION	PITNEYANALYTICS	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTNY-TRACK	SOFTWARE, LICENSE AND SUBSCRIPTION	PITNEYTRACK	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BRONZE COST ACCTG FOR SP MAIL CENTER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERIN	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENCL LIVES USPS ENR	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LBLVOL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LABEL VOLUME BAND	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NUMCAR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	NUMBER OF CARRIERS	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NUMDEVICE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	NUMBER OF DEVICES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NUMLOCATIONS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	NUMBER OF LOCATIONS	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NUMUSERS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	NUMBER OF USERS	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTKX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PITNEYTRACK INBOUND	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-REGIONAL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE REGIONAL CARRIER SUBSCRIPTION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	\$2,940.00	\$2,352.00	20%	\$218.50
SYLP3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS ACTIVATION FOR LOCKERS	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYMAIL03	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS ACTIVATION FOR MAILING	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYMP3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS ACTIVATION FOR PITNEYSHIP PRO	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYSP3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS ACTIVATION FOR SPE, PITNEYSHIP ENTERPRISE	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYSP03	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS ACTIVATION FOR SENDPRO ONLINE, PITNEYSHIP	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYSS03	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS ACTIVATION FOR RECEIVING	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ILPTRACK	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PARCELPPOINT INTEGRATION TO PITNEYTRACK	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTNY-SHP-PRO	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PITNEYSHIPPRO	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
360-SEND-API-BASIC	SOFTWARE, LICENSE AND SUBSCRIPTION	360 API BASIC SENDING	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND0	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 0	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NUMDATAMTHS-SND	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	NUMBER OF MONTHS RETAIN	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTKHV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PITNEYSHIP MAILCENTER INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-PTI0	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING PTI 0	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NUMDATAMTHS-RCV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETENTION MONTHS - RECEIVING	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRUSPSTRUST	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 USPS TRUST	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSELOWCODESUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-LOW CODE SUBSCRIPTPN	\$0.00/MONTH	\$0.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-SCR	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTOR - SCRIPTPRO	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-EPIC	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTOR - EPIC HEALTH	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-MCK	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTOR - MCKESSON	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DHLEXP-US-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DHL EXP US UPDATES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FEDEX-US-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDEX US UPDATES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
UPS-US-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPS US UPDATES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
USPS-US-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS US UPDATES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-STMP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PSP LOCATION STAMP PRINTING	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-STMP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PSE LOCATION STAMP PRINTING	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 1	\$1.00/MONTH	\$0.87/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 2	\$1.00/MONTH	\$0.87/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING	\$1,392.00/MONTH	\$1,211.04/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD34	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER D	\$1,638.00/MONTH	\$1,425.06/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-5000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-5000 TRANSACTIONS MONTH	\$1,652.00/MONTH	\$1,437.24/MONTH	13%	n/a	n/a	n/a	n/a</				

Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
IL4FEDMOD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TIER 1 ENH IT SEC CONTROLS MIN 373-ENTER	\$15,291.85	\$13,303.91/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMC	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UP TO 5 METERS	\$15.00/MONTH	\$13.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 5	\$15.00/MONTH	\$13.05/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAABL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BASIC COST ACCTG FOR SP MAIL CENTER	\$15.00/MONTH	\$13.05/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAB3SL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STANDALONE ANALYTICS (SINGLE LOC)	\$16.00/MONTH	\$13.92/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-C	SOFTWARE, LICENSE AND SUBSCRIPTION	300 LABELS PER MONTH	\$150.00/MONTH	\$130.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
360-ECON-CON	SOFTWARE, LICENSE AND SUBSCRIPTION	360-ECON-CONNECTOR	\$150.00/MONTH	\$130.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TACP10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	4G CELLULAR DATA PLAN FOR TA DEVICES	\$150.00/MONTH	\$130.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR ROUTER 10G MONTHLY DATA PLAN	\$150.00/MONTH	\$131.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMF	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UP TO 100 METERS	\$150.00/MONTH	\$131.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIQ	SOFTWARE, LICENSE AND SUBSCRIPTION	UNLIMITED USERS WITHOUT HARDWARE OR METER	\$155.00/MONTH	\$135.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJS	SOFTWARE, LICENSE AND SUBSCRIPTION	UNLIMITED USERS WITH HARDWARE OR METER	\$155.00/MONTH	\$135.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP3-SSO	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 SINGLE SIGN ON	\$158.00/MONTH	\$137.46/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT14	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP MULTICARRIER	\$18.00/MONTH	\$14.22/MONTH	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIC	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP INDIVIDUAL	\$18.00/MONTH	\$14.22/MONTH	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MPSS-ML	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS TRACKING SERVICES-ACTIVATION	\$17.00/MONTH	\$14.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD31	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER A1	\$164.00/MONTH	\$142.68/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CA3A360E	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ACTIVATION FOR ALM CONTROL OF COST ACCOUNTS	\$170.00/MONTH	\$147.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAEI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UNLIMITED COST ACCTG FOR SP MAIL CENTER	\$170.00/MONTH	\$147.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UNLIMITED COST ACCOUNTING	\$170.00/MONTH	\$148.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-250000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-250000 TRANSACTIONS MONTH	\$18,252.00/MONTH	\$15,879.24/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIE	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP UNLIMITED	\$180.00/MONTH	\$157.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-S-LAUSPS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PSP LOCATION ADMINISTRATION - USPS	\$20.00/MONTH	\$17.40/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-S-LAUSPS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PSE LOCATION ADMINISTRATION - USPS	\$20.00/MONTH	\$17.40/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE	\$20.00/MONTH	\$17.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT3A	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTA TRACKING UP TO 10000 ASSETS	\$199.00/MONTH	\$173.13/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CSK-WEB-APP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOSKI WEB APP	\$199.00/MONTH	\$173.13/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD10	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 10	\$200.00/MONTH	\$174.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ADDISONLEE-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CARRIER UPDATES - ADDISON-LEE	\$200.00/MONTH	\$174.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CARRIER-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CARRIER UPDATES - CUSTOM OR API	\$200.00/MONTH	\$174.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
GLSUS-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CARRIER UPDATES - GLSUS	\$200.00/MONTH	\$174.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ONTRAC-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CARRIER UPDATES - ONTRAC	\$200.00/MONTH	\$174.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPEEDEE-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CARRIER UPDATES - SPEEDEE	\$200.00/MONTH	\$174.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ROADIES-US-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CARRIER UPDATES -ROADIES US	\$200.00/MONTH	\$174.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RX2GO-US-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CARRIER UPDATES -RX2GO US	\$200.00/MONTH	\$174.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-300000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-300000 TRANSACTIONS MONTH	\$21,827.00/MONTH	\$18,989.49/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERB3	SOFTWARE, LICENSE AND SUBSCRIPTION	ERETURN RECEIPT SUBSCRIPTION - DM300/400	\$21.00/MONTH	\$18.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SENDHDS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DEVIEHUB SOFTWARE	\$22.00/MONTH	\$19.14/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SENDERR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO ERR BUNDLE	\$22.00/MONTH	\$19.14/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYFEEDTOL3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA FEED FOR SP AUTO, SP P SERIES	\$22.00/MONTH	\$19.14/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SFE-HL3	SOFTWARE, LICENSE AND SUBSCRIPTION	HOSTING LEVEL 3	\$2,500.00/MONTH	\$2,175.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-1	SOFTWARE, LICENSE AND SUBSCRIPTION	25,000 LABELS PER MONTH	\$2,625.00/MONTH	\$2,283.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-10000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-10000 TRANSACTIONS MONTH	\$2,646.00/MONTH	\$2,302.02/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD35	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER E	\$2,730.00/MONTH	\$2,375.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FEDMODL	SOFTWARE, LICENSE AND SUBSCRIPTION	TIER 3 ENH IT SEC CONTROLS MIN 325-1 LOCATION	\$3,333.00/MONTH	\$2,900.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 3	\$3.00/MONTH	\$2.61/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H00-MLM5	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR IMI SENDPRO C200/C425	\$23.00/MONTH	\$20.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H02-ML	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDPRO C200/C425	\$23.00/MONTH	\$20.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-NEG-01	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LVL D1	\$24.00/MONTH	\$20.88/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-NEG-01	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LVL D1	\$24.00/MONTH	\$20.88/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
360-API-S-SFTP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	API SFTP HOSTING SUBSCRIPTION	\$24.00/MONTH	\$20.88/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAC	SOFTWARE, LICENSE AND SUBSCRIPTION	COST ACCOUNTING GOLD PLAN	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERB1	SOFTWARE, LICENSE AND SUBSCRIPTION	ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTID	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP OFFICE	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC9G	SOFTWARE, LICENSE AND SUBSCRIPTION	INTEGRITY EXP SALES PAK 2500 -3500	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIEL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PITNEYTRACK LOCATION ADDON	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAB3ADDON	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SCHEDULED REPORTS AND MANUAL TRX ADD-ON	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AC35	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADDRESS CORRECTION SVCS 575 / QTR	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SHMSNOTIFY2	SOFTWARE, LICENSE AND SUBSCRIPTION	SHMS NOTIFICATION FOR MID VOLUME 1K - 9,999 PER MONTH	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TACP20	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	4G CELLULAR DATA PLAN FOR TA DEVICES	\$250.00/MONTH	\$217.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF20	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR ROUTER 20G MONTHLY DATA PLAN	\$250.00/MONTH	\$218.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMG	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UNLIMITED METERS	\$250.00/MONTH	\$218.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAB3	SOFTWARE, LICENSE AND SUBSCRIPTION	ANALYTICS FOR METER	\$26.00/MONTH	\$22.62/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-USAGE-1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SCRIPTPRO USAGE SUBSCRIPTION	\$26.00/MONTH	\$22.62/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-USAGE-3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	MCKESSON ENTERPRISEX USAGE SUBSCRIPTION	\$26.00/MONTH	\$22.62/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SFTP-SUB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SECURE FTP MGMT ADD-ON	\$26.00/MONTH	\$22.62/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-USAGE-2	SOFTWARE, LICENSE AND SUBSCRIPTION	EPIC USAGE SUBSCRIPTION	\$26.00/MONTH	\$22.62/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SEND	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO SINGLE USER	\$27.00/MONTH	\$23.49/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-100	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-100 TRANSACTIONS MONTH	\$270.00/MONTH	\$234.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-D	SOFTWARE, LICENSE AND SUBSCRIPTION	1000 LABELS PER MONTH	\$270.00/MONTH	\$234.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERB4	SOFTWARE, LICENSE AND SUBSCRIPTION	ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00/MONTH	\$24.30/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-400000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-400000 TRANSACTIONS MONTH	\$28,998.00/MONTH	\$25,228.26/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SMD6	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 6	\$29.00/MONTH	\$25.23/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 10	\$294.00/MONTH	\$255.78/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPMCCONNECT	SOFTWARE, LICENSE AND SUBSCRIPTION	SP360F MAILCENTER CONNECTIVITY	\$30.00/MONTH	\$26.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-S-LAMC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PSP LOCATION ADMINISTRATION-MULTICARRIER	\$30.00/MONTH	\$26.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-S-LAMC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PSE LOCATION ADMINISTRATION-MULTICARRIER	\$30.00/MONTH	\$26.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIX	SOFTWARE, LICENSE AND SUBSCRIPTION	PITNEYTRACK INBOUND	\$299.00/MONTH	\$260.13/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD15	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 15	\$300.00/MONTH	\$261.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
COUNTRY-UPDATES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	COUNTRY UPDATES	\$300.00/MONTH	\$261.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360-PITNEYSHIP PRO 12 LOCATIONS	\$315.00/MONTH	\$274.05/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD32	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER B	\$328.00/MONTH	\$285.36/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-25000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-25000 TRANSACTIONS MONTH	\$3,964.00/MONTH	\$3,448.68/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD36	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER F	\$4,040.00/MONTH	\$3,514.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-J	SOFTWARE, LICENSE AND SUBSCRIPTION	PS PRO - 50,000 TRANSACTIONS PER MONTH	\$4,080.00/MONTH	\$3,549.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IL4FEDMODL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TIER 3 ENH IT SEC CONTROLS MIN 373-3 LOC	\$4,332.90/MONTH	\$3,769.62/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYFEEDBOL3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA FEED FOR SP MAILSTATION	\$4.00/MONTH	\$3.48/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMA	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - SINGLE METER	\$4.00/MONTH	\$3.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAACL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PREMIUM COST ACCTG FOR SP MAIL CENTER	\$35.00/MONTH	\$30.45/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYFEEDINF3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA FEED FOR DM INFINITY	\$35.00/MONTH	\$30.45/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC9H	SOFTWARE, LICENSE AND SUBSCRIPTION	INTEGRITY EXP SALES PAK 4500	\$35.00/MONTH	\$30.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-500000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-500000 TRANSACTIONS MONTH	\$36,126.00/MONTH	\$31,429.62/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H00-MMMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR IMI SENDPRO C300/C400	\$36.00/MONTH	\$31.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H02-MM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDPRO C300/C400	\$36.00/MONTH	\$31.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SENDADV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO ADVANCED SINGLE USER	\$39.00/MONTH	\$33.93/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD20	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 20	\$400.00/MONTH	\$348.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD2	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 2	\$40.00/MONTH	\$35.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-A1	SOFTWARE, LICENSE AND SUBSCRIPTION	PS PRO - 50 TRANSACTIONS PER MONTH	\$45.00/MONTH	\$36.45/MONTH	19%	n/a	n/a	n/a	n/a	n/a			

Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
CDSF1	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR CONNECTION FOR SENDPRO MAILSTATION	\$5.00/MONTH	\$4.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKPPSUBSC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER COLUMN SUBSCRIPTION	\$5.00/MONTH	\$4.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-PT1	SOFTWARE, LICENSE AND SUBSCRIPTION	DATA RETENTION SUBSCRIPTION 3 - 10 YEARS	\$5.00/MONTH	\$4.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BASIC SINGLE CARRIER WITH STAMPS	\$5.00/MONTH	\$4.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ILIOS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER OS BANK	\$49.00/MONTH	\$42.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKDAYUSE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PARCELPPOINT DAY USE FEATURE SUBSCR	\$49.00/MONTH	\$42.63/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360LOCKSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 LOCKER MANAGEMENT	\$49.00/MONTH	\$42.63/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMD	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UP TO 20 METERS	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC9F	SOFTWARE, LICENSE AND SUBSCRIPTION	INTEGRITY EXPRESS RELAY 2500-4500	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SMSNOTIFY1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SMS NOTIFICATION FOR LOW VOLUME 1-999 PER MONTH	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTES	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PITNEYTRACK ENTERPRISE SUBSCRIPTION	\$499.00/MONTH	\$434.13/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SMSNOTIFY3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SMS NOTIFICATION FOR HIGH VOLUME 10K PLUS PER MONTH	\$500.00/MONTH	\$435.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-700000	SOFTWARE, LICENSE AND SUBSCRIPTION	P5 ENTERPRISE-700000 TRANSACTIONS MONTH	\$50,760.00/MONTH	\$44,161.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W00-MLMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR GREEN CONNECT+500 /SENDPRO P SERIES METER15000	\$52.00/MONTH	\$45.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W00-MMMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/2000	\$52.00/MONTH	\$45.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7W00-ML	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR MAILCENTER 1000	\$52.00/MONTH	\$45.24/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7W00-MH	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR MAILCENTER 2000	\$52.00/MONTH	\$45.24/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML25	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO 25 LOCATIONS	\$525.00/MONTH	\$456.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
G900-MMMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR DM400 SERIES	\$53.00/MONTH	\$46.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-BASE-B	SOFTWARE, LICENSE AND SUBSCRIPTION	EPIC HEALTH CONNECTOR SUBSCRIPTION	\$53.00/MONTH	\$46.11/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-BASE-C	SOFTWARE, LICENSE AND SUBSCRIPTION	MCKESSON ENTERPRISERX CONNECTOR SUBSCRPTN	\$53.00/MONTH	\$46.11/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD321	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER B1	\$546.00/MONTH	\$475.02/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-E	SOFTWARE, LICENSE AND SUBSCRIPTION	2,500 LABELS PER MONTH	\$560.00/MONTH	\$476.00/MONTH	15%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 4	\$6.00/MONTH	\$5.22/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 8	\$59.00/MONTH	\$51.33/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 11	\$588.00/MONTH	\$511.56/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD3	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 3	\$60.00/MONTH	\$52.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAD	SOFTWARE, LICENSE AND SUBSCRIPTION	COST ACCOUNTING PLATINUM PLAN	\$60.00/MONTH	\$52.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAADL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENTERPRISE COST ACCTG FOR SP MAIL CENTER	\$60.00/MONTH	\$52.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML50	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO 50 LOCATIONS	\$630.00/MONTH	\$548.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
G900-MHMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR DM475 SERIES	\$64.00/MONTH	\$56.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD31	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER A	\$65.00/MONTH	\$56.55/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-X	SOFTWARE, LICENSE AND SUBSCRIPTION	P5 PRO - 100,000 TRANSACTIONS PER MONTH	\$6,935.00/MONTH	\$6,033.45/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-75000	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	P5 ENTERPRISE-75000 TRANSACTIONS MONTH	\$7,335.00/MONTH	\$6,381.45/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYADV3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADVANCED ADVISOR	\$7.00/MONTH	\$6.09/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYCARR3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CARRIER ANALYTICS ADD-ON	\$7.00/MONTH	\$6.09/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYRETJ3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ORDERS AND RETURNS ANALYTICS ADD-ON	\$7.00/MONTH	\$6.09/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTPRO-ML	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS TRACKING SERVICES-ACTIVATION	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
GBSS-ML	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS TRACKING SERVICES-ACTIVATION	\$6.10/MONTH	\$5.29/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMB	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UP TO 2 METERS	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTKM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO CSD1 PRINTING	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTKN	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO CSD1 PRINTING UPGRADE	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-B	SOFTWARE, LICENSE AND SUBSCRIPTION	100 LABELS PER MONTH	\$75.00/MONTH	\$60.00/MONTH	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-1000	SOFTWARE, LICENSE AND SUBSCRIPTION	P5 ENTERPRISE-1000 TRANSACTIONS MONTH	\$734.00/MONTH	\$638.58/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-BASE-A	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SCRIPTPRO - SUBSCRIPTION AND SFTP	\$74.00/MONTH	\$64.38/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF14	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR ROUTER	\$75.00/MONTH	\$65.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSG3	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR SUBSCRIPTION	\$75.00/MONTH	\$65.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TACP14	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	4G CELLULAR DATA PLAN FOR TA DEVICES	\$75.00/MONTH	\$65.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W00-MHMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR CONNECT GREEN+3000 & SENDPRO P3000	\$76.00/MONTH	\$66.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7W00-MH	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR MAILCENTER 3000	\$76.00/MONTH	\$66.12/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FEDMODM	SOFTWARE, LICENSE AND SUBSCRIPTION	TIER 2 ENH IT SEC CONTROLS MIN 325- MAX 12 LOCATIONS	\$8,620.00/MONTH	\$7,500.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD4	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 4	\$80.00/MONTH	\$70.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD33	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER C	\$874.00/MONTH	\$760.38/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND12	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 12	\$882.00/MONTH	\$767.34/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-100000	SOFTWARE, LICENSE AND SUBSCRIPTION	P5 ENTERPRISE-100000 TRANSACTIONS MONTH	\$9,234.00/MONTH	\$8,033.58/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-L	SOFTWARE, LICENSE AND SUBSCRIPTION	P5 PRO - 150,000 TRANSACTIONS PER MONTH	\$9,450.00/MONTH	\$8,221.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF2	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR CONNECTION FOR SENDPRO C	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIB	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP BASIC 50 USERS	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIP	SOFTWARE, LICENSE AND SUBSCRIPTION	UP TO 50 USERS WITHOUT HARDWARE OR METER	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIR	SOFTWARE, LICENSE AND SUBSCRIPTION	UP TO 50 USERS WITH HARDWARE OR METER	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ALMSP360	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ALM SUPPORT FOR SP360 COST ACCOUNTS	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYACCT31	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ACCOUNTING ADD-ON	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-NEG-03	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LVL 03	\$97.00/MONTH	\$84.39/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-NEG-03	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LVL 03	\$98.00/MONTH	\$85.26/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT1A	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTA TRACKING UP TO 1000 ASSETS	\$99.00/MONTH	\$86.13/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-F	SOFTWARE, LICENSE AND SUBSCRIPTION	5,000 LABELS PER MONTH	\$995.00/MONTH	\$865.65/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD5	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 5	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR ROUTER 8G MONTHLY DATA PLAN	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVME	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UP TO 50 METERS	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC9E	SOFTWARE, LICENSE AND SUBSCRIPTION	RELAY INTEGRITY EXPRESS	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ACCTSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 ANALYTICS	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360EQTF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EQUIPMENT CONNECTIVITY (METERS)	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360SENSDF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360TRACSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 RECEIVING	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BB5DK	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDK	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AUDITSUB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	AUDIT LOGGING	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TACP8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	4G CELLULAR DATA PLAN FOR TA DEVICES	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HL1	SOFTWARE, LICENSE AND SUBSCRIPTION	HOSTING LEVEL 1	\$1,000.00/MONTH	\$870.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-NEG-03	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS NEGOTIATED RATE LVL 03	\$102.00/MONTH	\$88.74/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IL4FEDMODM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TIER 2 ENH IT SEC CONTROLS MIN 373-MAX	\$11,206.00/MONTH	\$9,749.22/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-150000	SOFTWARE, LICENSE AND SUBSCRIPTION	P5 ENTERPRISE-150000 TRANSACTIONS MONTH	\$11,210.00/MONTH	\$9,752.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
360-API-BASE	SOFTWARE, LICENSE AND SUBSCRIPTION	360 API BASE SUBSCRIPTION	\$105.00/MONTH	\$91.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSEAUDITSUB	SOFTWARE, LICENSE AND SUBSCRIPTION	P5 ENTERPRISE-AUDIT LOGGING SUBSCRIPTN	\$105.00/MONTH	\$91.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML100	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO 100 LOCATIONS	\$1,050.00/MONTH	\$913.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-2500	SOFTWARE, LICENSE AND SUBSCRIPTION	P5 ENTERPRISE-2500 TRANSACTIONS MONTH	\$1,058.00/MONTH	\$920.46/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
1E02	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E05	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E07	\$ -	\$ -	\$ -	\$ -
1E08	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E20	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E23	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E26	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E27	\$ 71.00	\$ 80.94	\$ 97.27	\$ 121.41
1E28	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E30	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E31	\$ 180.00	\$ 205.20	\$ 246.60	\$ 307.80
1E40	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E41	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E43	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E44	\$ 69.00	\$ 78.66	\$ 94.53	\$ 117.99
1E45	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E48	\$ 41.00	\$ 46.74	\$ 56.17	\$ 96.05
1E50	\$ 236.00	\$ 269.04	\$ 323.32	\$ 403.56
1E58	\$ 234.00	\$ 266.76	\$ 320.58	\$ 548.19
1E0T	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E26-A	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E2R	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E3R	\$ 228.00	\$ 259.92	\$ 312.36	\$ 389.88
1E3S	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E6R	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1ER3	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1SDL	\$ 884.00	\$ 1,007.76	\$ 1,211.08	\$ 1,511.64
2H00	\$ 151.00	\$ 172.14	\$ 206.87	\$ 258.21
397-B	\$ -	\$ -	\$ -	\$ -
3C00	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3C01	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C0R	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C0X	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C10	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C5R	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3CE5	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3CER	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3CES	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
4C00	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C0R	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C0X	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C10	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C5R	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
4CE5	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4CER	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4CES	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
6C00	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6C05	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6C0R	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6CF1	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
6CFR	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
8H00	\$ 151.00	\$ 172.14	\$ 206.87	\$ 258.21
9H00	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
APK1	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
APK2	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
APK3	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
AR100	\$ 1,064.00	\$ 1,212.96	\$ 1,457.68	\$ 1,819.44
AR200	\$ 1,810.00	\$ 2,063.40	\$ 2,479.70	\$ 3,095.10
ARPF	\$ 2,999.00	\$ 3,418.86	\$ 4,108.63	\$ 5,128.29
AZBA	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZBAOMAS	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZBB	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZBBOMAS	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZBC	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBCOMAS	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBD	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBDOMAS	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBE	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
AZBF	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBJ	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBL	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBM	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBN	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBP	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBR	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZBS	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZBT	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
AZBU	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
AZBV	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
AZBX	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
AZCE	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
AZCF	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCG	\$ 566.58	\$ 645.90	\$ 776.21	\$ 968.85
AZCGOMAS	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
AZCJ	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCL	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCM	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
AZCQ	\$ 250.97	\$ 286.11	\$ 343.83	\$ 429.16
AZCR	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZCS	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZCW	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZCX	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZCY	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZCZ	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZDS	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
AZDT	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
AZDU	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
AZSA	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
AZSB	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
BM10	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM11	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM40	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM41	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
BM42	\$ 221.00	\$ 251.94	\$ 302.77	\$ 377.91
BM43	\$ 297.00	\$ 338.58	\$ 406.89	\$ 507.87
BM44	\$ 221.00	\$ 251.94	\$ 302.77	\$ 377.91
BM48	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM52	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BMPC	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
C190	\$ 117.00	\$ 133.38	\$ 160.29	\$ 200.07
C190DSK	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
C190POS	\$ 104.00	\$ 118.56	\$ 142.48	\$ 177.84
C200	\$ -	\$ -	\$ -	\$ -
C2C1	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
C2C2	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
C300	\$ 123.00	\$ 140.22	\$ 168.51	\$ 210.33
C400	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
C5C1	\$ 419.00	\$ 477.66	\$ 574.03	\$ 716.49
C5C2	\$ 637.00	\$ 726.18	\$ 872.69	\$ 1,089.27
C5C3	\$ 456.00	\$ 519.84	\$ 624.72	\$ 779.76
C5CC	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
CG12	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
CG15	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
CML5	\$ 86.00	\$ 98.04	\$ 117.82	\$ 147.06
CS88	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
CS8A	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
CT00	\$ 156.00	\$ 177.84	\$ 213.72	\$ 365.46
DA5X	\$ 1,600.00	\$ 1,824.00	\$ 2,192.00	\$ 2,736.00
DA79	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DA7X	\$ 1,992.00	\$ 2,270.88	\$ 2,729.04	\$ 3,406.32
DA86	\$ 215.00	\$ 245.10	\$ 294.55	\$ 367.65

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DA8A	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DA8X	\$ 1,221.00	\$ 1,391.94	\$ 1,672.77	\$ 2,087.91
DASC	\$ 565.00	\$ 644.10	\$ 774.05	\$ 966.15
DDG1	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
DDL3	\$ 233.00	\$ 265.62	\$ 319.21	\$ 398.43
DDL4	\$ 146.00	\$ 166.44	\$ 200.02	\$ 249.66
DDL8	\$ 208.00	\$ 237.12	\$ 284.96	\$ 355.68
DDM1	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
DDM3	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
DDMR	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
DEF1	\$ 383.00	\$ 436.62	\$ 524.71	\$ 654.93
DF10	\$ 84.00	\$ 95.76	\$ 115.08	\$ 143.64
DF80	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
DF8R	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
DF90	\$ 813.00	\$ 926.82	\$ 1,113.81	\$ 1,390.23
DF9R	\$ 813.00	\$ 926.82	\$ 1,113.81	\$ 1,390.23
DFCS	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
DI22	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI23	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI2R	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI2S	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI3C	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3F	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3G	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3H	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3P	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3S	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3T	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3W	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI90	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI95	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DI9A	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9B	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DI9C	\$ 6,420.00	\$ 7,318.80	\$ 8,795.40	\$ 10,978.20
DI9D	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9G	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9H	\$ 4,878.00	\$ 5,560.92	\$ 6,682.86	\$ 8,341.38
DI9J	\$ 5,834.00	\$ 6,650.76	\$ 7,992.58	\$ 9,976.14
DI9K	\$ 4,060.00	\$ 4,628.40	\$ 5,562.20	\$ 6,942.60
DI9L	\$ 6,756.00	\$ 7,701.84	\$ 9,255.72	\$ 11,552.76
DI9P	\$ 863.00	\$ 983.82	\$ 1,182.31	\$ 1,475.73
DI9R	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DIBB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBD	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DIBF	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBX	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIC0	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
DIC1	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
DIC2	\$ 12,800.00	\$ 14,592.00	\$ 17,536.00	\$ 21,888.00
DIC3	\$ 2,892.00	\$ 3,296.88	\$ 3,962.04	\$ 4,945.32
DIC5	\$ 3,679.00	\$ 4,194.06	\$ 5,040.23	\$ 6,291.09
DIC6	\$ 1,222.00	\$ 1,393.08	\$ 1,674.14	\$ 2,089.62
DIC7	\$ 2,893.00	\$ 3,298.02	\$ 3,963.41	\$ 4,947.03
DIC8	\$ 1,534.00	\$ 1,748.76	\$ 2,101.58	\$ 2,623.14
DIC9	\$ 3,205.00	\$ 3,653.70	\$ 4,390.85	\$ 5,480.55
DICB	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,456.92
DICJ	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
DICL	\$ 2,080.00	\$ 2,371.20	\$ 2,849.60	\$ 3,556.80
DICP	\$ 7,889.00	\$ 8,993.46	\$ 10,807.93	\$ 13,490.19
DICQ	\$ 21,766.00	\$ 24,813.24	\$ 29,819.42	\$ 37,219.86
DIHS	\$ 355.00	\$ 404.70	\$ 486.35	\$ 607.05
DIPS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIPX	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIRS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIST	\$ 3,328.00	\$ 3,793.92	\$ 4,559.36	\$ 5,690.88
DIVP	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DL03	\$ 298.00	\$ 339.72	\$ 408.26	\$ 509.58
DL08	\$ 671.00	\$ 764.94	\$ 919.27	\$ 1,147.41
DLA2	\$ 298.00	\$ 339.72	\$ 408.26	\$ 509.58
DLA3	\$ 671.00	\$ 764.94	\$ 919.27	\$ 1,147.41
DLU1	\$ -	\$ -	\$ -	\$ -
DLU2	\$ -	\$ -	\$ -	\$ -
DLU3	\$ -	\$ -	\$ -	\$ -
DMIV2	\$ 1,248.00	\$ 1,422.72	\$ 1,709.76	\$ 2,923.69
DMIV202	\$ 1,348.00	\$ 1,536.72	\$ 1,846.76	\$ 3,157.96
DP19	\$ -	\$ -	\$ -	\$ -
DRVS	\$ 179.00	\$ 204.06	\$ 245.23	\$ 306.09
DT3A	\$ 2,464.00	\$ 2,808.96	\$ 3,375.68	\$ 4,213.44
DT3S	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DT50	\$ 948.00	\$ 1,080.72	\$ 1,298.76	\$ 1,621.08
DTS6	\$ 322.00	\$ 367.08	\$ 441.14	\$ 550.62
DTS7	\$ 442.00	\$ 503.88	\$ 605.54	\$ 755.82
ERCM	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
F37B	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F37C	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F37D	\$ -	\$ -	\$ -	\$ -
F37E	\$ -	\$ -	\$ -	\$ -
F383	\$ 1,839.00	\$ 2,096.46	\$ 2,519.43	\$ 3,144.69

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F386	\$ 1,839.00	\$ 2,096.46	\$ 2,519.43	\$ 3,144.69
F3N0	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
F3P7	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
F3X2	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
F3Y2	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
F3Z2	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
F4US	\$ 496.00	\$ 565.44	\$ 679.52	\$ 848.16
F652	\$ 568.00	\$ 647.52	\$ 778.16	\$ 971.28
F653	\$ 1,842.00	\$ 2,099.88	\$ 2,523.54	\$ 3,149.82
F654	\$ 1,333.00	\$ 1,519.62	\$ 1,826.21	\$ 2,279.43
F655	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
F656	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
F657	\$ 3,334.00	\$ 3,800.76	\$ 4,567.58	\$ 5,701.14
F658	\$ 778.00	\$ 886.92	\$ 1,065.86	\$ 1,330.38
F66P	\$ 501.00	\$ 571.14	\$ 686.37	\$ 856.71
F680	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F690	\$ 1,129.00	\$ 1,287.06	\$ 1,546.73	\$ 1,930.59
F6US	\$ 1,024.00	\$ 1,167.36	\$ 1,402.88	\$ 1,751.04
F70D	\$ 2,552.00	\$ 2,909.28	\$ 3,496.24	\$ 4,363.92
F70G	\$ 4,508.00	\$ 5,139.12	\$ 6,175.96	\$ 7,708.68
F70I	\$ 458.00	\$ 522.12	\$ 627.46	\$ 783.18
F70K	\$ 6,234.00	\$ 7,106.76	\$ 8,540.58	\$ 10,660.14
F70Q	\$ 759.00	\$ 865.26	\$ 1,039.83	\$ 1,297.89
F70R	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
F70S	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F70T	\$ -	\$ -	\$ -	\$ -
F70V	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
F70Y	\$ 976.00	\$ 1,112.64	\$ 1,337.12	\$ 1,668.96
F72D	\$ 1,098.00	\$ 1,251.72	\$ 1,504.26	\$ 1,877.58
F72R	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F732	\$ 3,179.00	\$ 3,624.06	\$ 4,355.23	\$ 5,436.09
F733	\$ 946.00	\$ 1,078.44	\$ 1,296.02	\$ 1,617.66
F734	\$ 2,937.00	\$ 3,348.18	\$ 4,023.69	\$ 5,022.27
F736	\$ 1,973.00	\$ 2,249.22	\$ 2,703.01	\$ 3,373.83
F737	\$ 1,163.00	\$ 1,325.82	\$ 1,593.31	\$ 1,988.73
F738	\$ 2,901.00	\$ 3,307.14	\$ 3,974.37	\$ 4,960.71
F739	\$ 3,530.00	\$ 4,024.20	\$ 4,836.10	\$ 6,036.30
F745	\$ 5,595.00	\$ 6,378.30	\$ 7,665.15	\$ 9,567.45
F74S	\$ -	\$ -	\$ -	\$ -
F753	\$ -	\$ -	\$ -	\$ -
F755	\$ 4,014.00	\$ 4,575.96	\$ 5,499.18	\$ 6,863.94
F769	\$ 3,342.00	\$ 3,809.88	\$ 4,578.54	\$ 5,714.82
F7DI	\$ -	\$ -	\$ -	\$ -
F7EF	\$ -	\$ -	\$ -	\$ -

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F7ER	\$ -	\$ -	\$ -	\$ -
F7FB	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7FS	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7HC	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F7HD	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7M1	\$ -	\$ -	\$ -	\$ -
F7MB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F7MS	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F7S1	\$ -	\$ -	\$ -	\$ -
F7S2	\$ -	\$ -	\$ -	\$ -
F7T2	\$ -	\$ -	\$ -	\$ -
F7T4	\$ -	\$ -	\$ -	\$ -
F7TB	\$ 421.00	\$ 479.94	\$ 576.77	\$ 719.91
F7TT	\$ 217.00	\$ 247.38	\$ 297.29	\$ 371.07
F7TU	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
F7TV	\$ 217.00	\$ 247.38	\$ 297.29	\$ 371.07
F89A	\$ -	\$ -	\$ -	\$ -
F89C	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,008.90
F89E	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
F89F	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
F89J	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
F89K	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
F89L	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
F89P	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
F89Q	\$ 121.00	\$ 137.94	\$ 165.77	\$ 283.47
F8AA	\$ -	\$ -	\$ -	\$ -
F8AB	\$ -	\$ -	\$ -	\$ -
F90A	\$ 201.00	\$ 229.14	\$ 275.37	\$ 343.71
F90G	\$ 6,765.00	\$ 7,712.10	\$ 9,268.05	\$ 11,568.15
F9B1	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
F9B4	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
F9G6	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9L6	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
F9P6	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
F9RB	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
F9W2	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9W5	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9ZA	\$ 5,998.00	\$ 6,837.72	\$ 8,217.26	\$ 10,256.58
FD90	\$ 732.00	\$ 834.48	\$ 1,002.84	\$ 1,251.72
FD9A	\$ 732.00	\$ 834.48	\$ 1,002.84	\$ 1,251.72
FD9R	\$ 129.00	\$ 147.06	\$ 176.73	\$ 220.59
FDA0	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
FR5L	\$ 1,882.00	\$ 2,145.48	\$ 2,578.34	\$ 3,218.22
FS26	\$ 1,667.00	\$ 1,900.38	\$ 2,283.79	\$ 2,850.57

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
GW66	\$ 1,657.00	\$ 1,888.98	\$ 2,270.09	\$ 2,833.47
H1981	\$ 195.00	\$ 222.30	\$ 267.15	\$ 456.83
H20A	\$ -	\$ -	\$ -	\$ -
H301	\$ 537.00	\$ 612.18	\$ 735.69	\$ 918.27
HS9D	\$ 71.00	\$ 80.94	\$ 97.27	\$ 121.41
HV1P	\$ 498.00	\$ 567.72	\$ 682.26	\$ 1,166.66
HZ00	\$ 15.00	\$ 17.10	\$ 20.55	\$ 25.65
HZ0R	\$ 16.00	\$ 18.24	\$ 21.92	\$ 37.48
IA14	\$ 4,483.00	\$ 5,110.62	\$ 6,141.71	\$ 10,502.32
IA28	\$ 3,443.00	\$ 3,925.02	\$ 4,716.91	\$ 8,065.92
IFDT	\$ 460.00	\$ 524.40	\$ 630.20	\$ 786.60
J541	\$ 207.00	\$ 235.98	\$ 283.59	\$ 484.94
J546	\$ 328.00	\$ 373.92	\$ 449.36	\$ 560.88
J64Z	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
J696	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
J794	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
J7D0	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
J7E0	\$ 457.00	\$ 520.98	\$ 626.09	\$ 781.47
J7V0	\$ 370.00	\$ 421.80	\$ 506.90	\$ 632.70
J7W8	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
J7W9	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
JB67	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
JB76	\$ 253.00	\$ 288.42	\$ 346.61	\$ 432.63
JB77	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
JB7X	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
JP67	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
JP6R	\$ 336.00	\$ 383.04	\$ 460.32	\$ 574.56
JP85	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
JP94	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
JR64	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
JR76	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
JZ20	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
JZ22	\$ 234.00	\$ 266.76	\$ 320.58	\$ 548.19
JZ30	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
JZ31	\$ 525.00	\$ 598.50	\$ 719.25	\$ 1,229.92
K789	\$ -	\$ -	\$ -	\$ -
KGMM	\$ 1,493.00	\$ 1,702.02	\$ 2,045.41	\$ 2,553.03
LOCKERA	\$ 174.00	\$ 198.36	\$ 238.38	\$ 297.54
LOCKERB	\$ 165.00	\$ 188.10	\$ 226.05	\$ 282.15
LOCKERC	\$ 156.00	\$ 177.84	\$ 213.72	\$ 266.76
LOCKER-CBC-NOU	\$ -	\$ -	\$ -	\$ -
LOCKER-CBC-WITH	\$ -	\$ -	\$ -	\$ -
LOCKER-CC	\$ 9.00	\$ 10.26	\$ 12.33	\$ 15.39
LOCKERD	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
LOCKERE	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
LOCKERF	\$ 139.00	\$ 158.46	\$ 190.43	\$ 237.69
LOCKERG	\$ 139.00	\$ 158.46	\$ 190.43	\$ 237.69
LOCKERH	\$ 130.00	\$ 148.20	\$ 178.10	\$ 222.30
LOCKERI	\$ 122.00	\$ 139.08	\$ 167.14	\$ 208.62
LOCKERJ	\$ 122.00	\$ 139.08	\$ 167.14	\$ 208.62
LOCKERK	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERK1	\$ 1,471.00	\$ 1,676.94	\$ 2,015.27	\$ 2,515.41
LOCKERK2	\$ 1,488.00	\$ 1,696.32	\$ 2,038.56	\$ 2,544.48
LOCKERK3	\$ 1,488.00	\$ 1,696.32	\$ 2,038.56	\$ 2,544.48
LOCKERK4	\$ 1,503.00	\$ 1,713.42	\$ 2,059.11	\$ 2,570.13
LOCKERK5	\$ 1,520.00	\$ 1,732.80	\$ 2,082.40	\$ 2,599.20
LOCKERK6	\$ 1,520.00	\$ 1,732.80	\$ 2,082.40	\$ 2,599.20
LOCKERK7	\$ 1,536.00	\$ 1,751.04	\$ 2,104.32	\$ 2,626.56
LOCKERK8	\$ 1,552.00	\$ 1,769.28	\$ 2,126.24	\$ 2,653.92
LOCKERK9	\$ 1,568.00	\$ 1,787.52	\$ 2,148.16	\$ 2,681.28
LOCKERL	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERM	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERN	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERO	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERP	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERQ	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERR	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
LOCKER-S	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERT	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERU	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
LOCKERV	\$ 48.00	\$ 54.72	\$ 65.76	\$ 82.08
LOCKERW	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
LOCKERX	\$ -	\$ -	\$ -	\$ -
LOCKINA3	\$ 148.00	\$ 168.72	\$ 202.76	\$ 346.72
LOCKINF	\$ 278.00	\$ 316.92	\$ 380.86	\$ 651.27
LOCKINQ	\$ 148.00	\$ 168.72	\$ 202.76	\$ 346.72
LOCKINV	\$ 96.00	\$ 109.44	\$ 131.52	\$ 224.90
LOCKSYS1	\$ 2,052.00	\$ 2,339.28	\$ 2,811.24	\$ 3,508.92
LOCKSYS2	\$ 1,891.00	\$ 2,155.74	\$ 2,590.67	\$ 3,233.61
LOCKSYS3	\$ 1,875.00	\$ 2,137.50	\$ 2,568.75	\$ 3,206.25
LOCKSYS4	\$ 1,842.00	\$ 2,099.88	\$ 2,523.54	\$ 3,149.82
LOCKSYS5	\$ 1,730.00	\$ 1,972.20	\$ 2,370.10	\$ 2,958.30
LOCKSYS6	\$ 1,746.00	\$ 1,990.44	\$ 2,392.02	\$ 2,985.66
LOCKSYS7	\$ 2,295.00	\$ 2,616.30	\$ 3,144.15	\$ 3,924.45
LOCKSYS8	\$ 2,181.00	\$ 2,486.34	\$ 2,987.97	\$ 3,729.51
LXAB	\$ 1,144.00	\$ 1,304.16	\$ 1,567.28	\$ 1,956.24
LXAD	\$ 793.00	\$ 904.02	\$ 1,086.41	\$ 1,356.03
LXAE	\$ 699.00	\$ 796.86	\$ 957.63	\$ 1,195.29

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
LXAF	\$ 161.00	\$ 183.54	\$ 220.57	\$ 275.31
LXAG	\$ 280.00	\$ 319.20	\$ 383.60	\$ 478.80
LXAM	\$ 934.00	\$ 1,064.76	\$ 1,279.58	\$ 1,597.14
LXAP	\$ 10,399.00	\$ 11,854.86	\$ 14,246.63	\$ 17,782.29
LXAQ	\$ 10,399.00	\$ 11,854.86	\$ 14,246.63	\$ 17,782.29
LXAX	\$ 1,649.00	\$ 1,879.86	\$ 2,259.13	\$ 2,819.79
LXOB	\$ 1,286.00	\$ 1,466.04	\$ 1,761.82	\$ 2,199.06
LXOD	\$ 888.00	\$ 1,012.32	\$ 1,216.56	\$ 1,518.48
LXOE	\$ 803.00	\$ 915.42	\$ 1,100.11	\$ 1,373.13
LXOF	\$ 154.00	\$ 175.56	\$ 210.98	\$ 263.34
LXOG	\$ 360.00	\$ 410.40	\$ 493.20	\$ 615.60
M020	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
M022	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M025	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M02X	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M03A	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
M03B	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M03C	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M03D	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M05X	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
M065	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
M06A	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06B	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06C	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06X	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
M090	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
M093	\$ 2,779.00	\$ 3,168.06	\$ 3,807.23	\$ 4,752.09
M0C0	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
M0E0	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
M0E3	\$ 2,501.00	\$ 2,851.14	\$ 3,426.37	\$ 4,276.71
M0L2	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
M0L5	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
M0X3	\$ 3,477.00	\$ 3,963.78	\$ 4,763.49	\$ 5,945.67
M996	\$ -	\$ -	\$ -	\$ -
M997	\$ -	\$ -	\$ -	\$ -
M998	\$ -	\$ -	\$ -	\$ -
MP04	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP06	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MP08	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
MP0C	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP0R	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP1A	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
MP1C	\$ 88.00	\$ 100.32	\$ 120.56	\$ 150.48
MP1R	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
MP1W	\$ 98.00	\$ 111.72	\$ 134.26	\$ 167.58
MP30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP3R	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP3W	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP49	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP4D	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
MP4R	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP4W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP60	\$ 1,148.00	\$ 1,308.72	\$ 1,572.76	\$ 1,963.08
MP70	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP81	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8110	\$ 12.00	\$ 13.68	\$ 16.44	\$ 20.52
MP8115	\$ 23.00	\$ 26.22	\$ 31.51	\$ 39.33
MP82	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8A	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8R	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
MP9C	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
MP9G	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
MP9R	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MPC1	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
MPC4	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MPC5	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
MPCJ	\$ 63.00	\$ 71.82	\$ 86.31	\$ 107.73
MPCR	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MPR1	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
MPR2	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPR4	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPRR	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
MPRS	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPRT	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MS1R	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
MS2R	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
MS30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MS3R	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
MSD1	\$ -	\$ -	\$ -	\$ -
MSD2	\$ -	\$ -	\$ -	\$ -
MSDR	\$ -	\$ -	\$ -	\$ -
MSDS	\$ -	\$ -	\$ -	\$ -
MSF1	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
MSF2	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
MSF3	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
MSF4	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
MSF5	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
MSF6	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
MSPR	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
MSPS	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
MT30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MT3W	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MT49	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT4W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT70	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT73	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT7W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
OCRS	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
OM306	\$ 1,560.00	\$ 1,778.40	\$ 2,137.20	\$ 2,667.60
OM306S	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
OMCONV	\$ 167.00	\$ 190.38	\$ 228.79	\$ 285.57
OMPRINT	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
OMSTAT	\$ 125.00	\$ 142.50	\$ 171.25	\$ 213.75
P9L6	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
PPXA	\$ 497.00	\$ 566.58	\$ 680.89	\$ 849.87
PR96	\$ -	\$ -	\$ -	\$ -
PR97	\$ -	\$ -	\$ -	\$ -
PRG1	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
PTK4	\$ -	\$ -	\$ -	\$ -
PTK6	\$ -	\$ -	\$ -	\$ -
R760	\$ 1,348.00	\$ 1,536.72	\$ 1,846.76	\$ 3,157.96
RDW10	\$ 3,482.00	\$ 3,969.48	\$ 4,770.34	\$ 8,157.28
RDYG	\$ 135.00	\$ 153.90	\$ 184.95	\$ 316.26
RF7A0	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
RS11	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
RS11R	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
S-7358	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
SBBG	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBH	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBW	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBX	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBDJ	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBDS	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
SBGP	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBGS	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBJC	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJD	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBJE	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJF	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJG	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJH	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBJZ	\$ 2,084.00	\$ 2,375.76	\$ 2,855.08	\$ 3,563.64

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBLJ	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SBLK	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLI	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLM	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLN	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBNG	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
SBNH	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
SBNJ	\$ 2,956.00	\$ 3,369.84	\$ 4,049.72	\$ 5,054.76
SBNK	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
SBNP	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBNR	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNS	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNT	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBNU	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNV	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBNW	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBNX	\$ 3,448.00	\$ 3,930.72	\$ 4,723.76	\$ 5,896.08
SBNY	\$ 3,933.00	\$ 4,483.62	\$ 5,388.21	\$ 6,725.43
SBNZ	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBPG	\$ 3,933.00	\$ 4,483.62	\$ 5,388.21	\$ 6,725.43
SBPJ	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SBRL	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
SBRM	\$ 3,235.00	\$ 3,687.90	\$ 4,431.95	\$ 5,531.85
SBRN	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBSN	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBSP	\$ 393.00	\$ 448.02	\$ 538.41	\$ 672.03
SBSV	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBSX	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBTA	\$ -	\$ -	\$ -	\$ -
SBTB	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTC	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTD	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTE	\$ 660.00	\$ 752.40	\$ 904.20	\$ 1,128.60
SBTF	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
SBTG	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTH	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTR	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTS	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTU	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTU	\$ 1,555.00	\$ 1,772.70	\$ 2,130.35	\$ 2,659.05
SBUD	\$ 439.00	\$ 500.46	\$ 601.43	\$ 750.69
SBVK	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBVL	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBWN	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBWP	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWR	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWS	\$ 991.00	\$ 1,129.74	\$ 1,357.67	\$ 1,694.61
SBWT	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWU	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWV	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWW	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBXB	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBXC	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBXE	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBXF	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBXG	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBYD	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBYE	\$ 393.00	\$ 448.02	\$ 538.41	\$ 672.03
SBYM	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYN	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYP	\$ -	\$ -	\$ -	\$ -
SBYR	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYS	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYT	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYU	\$ 399.00	\$ 454.86	\$ 546.63	\$ 682.29
SBYV	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
SBYW	\$ -	\$ -	\$ -	\$ -
SBYY	\$ -	\$ -	\$ -	\$ -
SBZB	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBZC	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZD	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZE	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZF	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZG	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZH	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZJ	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZK	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZX	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SC85	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
SDIM	\$ 1,326.00	\$ 1,511.64	\$ 1,816.62	\$ 2,267.46
SFAL	\$ 497.00	\$ 566.58	\$ 680.89	\$ 849.87
SFAM	\$ 697.00	\$ 794.58	\$ 954.89	\$ 1,191.87
SFCC	\$ 2,643.00	\$ 3,013.02	\$ 3,620.91	\$ 4,519.53
SFCG	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDA	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDB	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDD	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDE	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SFDF	\$ 991.00	\$ 1,129.74	\$ 1,357.67	\$ 1,694.61
SFDG	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDH	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDJ	\$ 1,165.00	\$ 1,328.10	\$ 1,596.05	\$ 1,992.15
SFRA	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SFRF	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SFRN	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SFXA	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SH0B	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH0C	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH10A	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH11A	\$ 110.00	\$ 125.40	\$ 150.70	\$ 188.10
SH12A	\$ 277.00	\$ 315.78	\$ 379.49	\$ 473.67
SH13	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SH13A	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH14	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
SH14A	\$ 607.00	\$ 691.98	\$ 831.59	\$ 1,037.97
SH16	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
SH19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SH1B	\$ 110.00	\$ 125.40	\$ 150.70	\$ 188.10
SH21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SH22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SH26	\$ 54.00	\$ 61.56	\$ 73.98	\$ 92.34
SH31	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SH32	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
SH33	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
SH3B	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH3C	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH56	\$ 245.00	\$ 279.30	\$ 335.65	\$ 418.95
SH5A	\$ 76.00	\$ 86.64	\$ 104.12	\$ 129.96
SH66	\$ 379.00	\$ 432.06	\$ 519.23	\$ 648.09
SH6A	\$ 193.00	\$ 220.02	\$ 264.41	\$ 330.03
SH75	\$ 627.00	\$ 714.78	\$ 858.99	\$ 1,072.17
SH76	\$ 1,032.00	\$ 1,176.48	\$ 1,413.84	\$ 1,764.72
SH7A	\$ 452.00	\$ 515.28	\$ 619.24	\$ 772.92
SH8A	\$ 627.00	\$ 714.78	\$ 858.99	\$ 1,072.17
SH9A	\$ 816.00	\$ 930.24	\$ 1,117.92	\$ 1,395.36
SHC0	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SHG6	\$ 452.00	\$ 515.28	\$ 619.24	\$ 772.92
SHG7	\$ 816.00	\$ 930.24	\$ 1,117.92	\$ 1,395.36
SL19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SL20	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
SL21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SL22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SL30	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SL32	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
SL33	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
SL39	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SL91	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SL9M	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SL-SPM8	\$ -	\$ -	\$ -	\$ -
SLWW	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SOCR	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
SPE19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SPE20	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
SPE21	\$ 180.00	\$ 205.20	\$ 246.60	\$ 307.80
SPE22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SPE30	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SPE32	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
SPE33	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
SPE39	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SPE91	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SPE-JP85	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SPE-JR64	\$ 336.00	\$ 383.04	\$ 460.32	\$ 574.56
SPE-JR76	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
SPE-OCR	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
SPE-SDIM	\$ 884.00	\$ 1,007.76	\$ 1,211.08	\$ 1,511.64
SPE-SPM8	\$ -	\$ -	\$ -	\$ -
SPE-T332	\$ 328.00	\$ 373.92	\$ 449.36	\$ 560.88
SPE-T539	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SPE-T6WE	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
SPE-T7WE	\$ 16.60	\$ 18.92	\$ 22.74	\$ 38.89
SPTA-1	\$ 541.00	\$ 616.74	\$ 741.17	\$ 925.11
SPTB	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPTS	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPTW	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPY8	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SPY9	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SVAG	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SVAJ	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SVAL	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SVBA	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
SVBB	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
SVBG	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SVDF	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SVXA	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
SVXB	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
SVXC	\$ 1,070.00	\$ 1,219.80	\$ 1,465.90	\$ 1,829.70

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T124	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T12B	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T310	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
T312	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
T313	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
T319	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T320	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T321	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T322	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T327	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
T330	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T331	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T332	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T339	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T530	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T531	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T534	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T536	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T538	\$ 192.00	\$ 218.88	\$ 263.04	\$ 328.32
T539	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T542	\$ 378.00	\$ 430.92	\$ 517.86	\$ 646.38
T5CE	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5EA	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5ET	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5HP	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T5MP	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T5P4	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T5PP	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T5R0	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T5T0	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T5T8	\$ 192.00	\$ 218.88	\$ 263.04	\$ 328.32
T5T9	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T5UM	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5WM	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T6ME	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T6MS	\$ 58.00	\$ 66.12	\$ 79.46	\$ 99.18
T742	\$ 413.00	\$ 470.82	\$ 565.81	\$ 706.23
T746	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T747	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T762	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T764	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T764VISA	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T765	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T765VISA	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T7WE	\$ 18.00	\$ 20.52	\$ 24.66	\$ 42.17
T853	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T855	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
TI01	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
TI02	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
TI03	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI0E	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
TI0H	\$ 759.00	\$ 865.26	\$ 1,039.83	\$ 1,297.89
TI10	\$ 451.00	\$ 514.14	\$ 617.87	\$ 771.21
TI11	\$ 537.00	\$ 612.18	\$ 735.69	\$ 918.27
TI20	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
TI23	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI24	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI25	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
TI2D	\$ 1,287.00	\$ 1,467.18	\$ 1,763.19	\$ 2,200.77
TI30	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
TI35	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
TI40	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
TI45	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
TI50	\$ 2,552.00	\$ 2,909.28	\$ 3,496.24	\$ 4,363.92
TI5P	\$ 362.00	\$ 412.68	\$ 495.94	\$ 619.02
TI60	\$ 3,617.00	\$ 4,123.38	\$ 4,955.29	\$ 6,185.07
TI6P	\$ 863.00	\$ 983.82	\$ 1,182.31	\$ 1,475.73
TI70	\$ 4,508.00	\$ 5,139.12	\$ 6,175.96	\$ 7,708.68
TI80	\$ 5,994.00	\$ 6,833.16	\$ 8,211.78	\$ 10,249.74
TI90	\$ -	\$ -	\$ -	\$ -
TI92	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI93	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI99	\$ 9,862.00	\$ 11,242.68	\$ 13,510.94	\$ 16,864.02
TI9B	\$ 3,742.00	\$ 4,265.88	\$ 5,126.54	\$ 6,398.82
TI9C	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
TI9E	\$ 3,334.00	\$ 3,800.76	\$ 4,567.58	\$ 5,701.14
TI9F	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
TI9G	\$ 778.00	\$ 886.92	\$ 1,065.86	\$ 1,330.38
TI9J	\$ 1,129.00	\$ 1,287.06	\$ 1,546.73	\$ 1,930.59
TI9P	\$ 362.00	\$ 412.68	\$ 495.94	\$ 619.02
TIAT	\$ -	\$ -	\$ -	\$ -
TIBB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
TIBD	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
TIHC	\$ 976.00	\$ 1,112.64	\$ 1,337.12	\$ 1,668.96
TIRM	\$ 421.00	\$ 479.94	\$ 576.77	\$ 719.91
TIRS	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
TIRX	\$ 1,098.00	\$ 1,251.72	\$ 1,504.26	\$ 1,877.58
TIRY	\$ 1,287.00	\$ 1,467.18	\$ 1,763.19	\$ 2,200.77

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
TIVP	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
V310	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
V312	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
V319	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
V320	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
V321	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
VS44	\$ 720.00	\$ 820.80	\$ 986.40	\$ 1,231.20
VS45	\$ 488.00	\$ 556.32	\$ 668.56	\$ 834.48
VS46	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
W35R	\$ 679.00	\$ 774.06	\$ 930.23	\$ 1,161.09
W360	\$ 2,125.00	\$ 2,422.50	\$ 2,911.25	\$ 3,633.75
W36F	\$ 341.00	\$ 388.74	\$ 467.17	\$ 583.11
W546	\$ 596.00	\$ 679.44	\$ 816.52	\$ 1,019.16
W56D	\$ 596.00	\$ 679.44	\$ 816.52	\$ 1,019.16
W592	\$ 129.00	\$ 147.06	\$ 176.73	\$ 220.59
W593	\$ 501.00	\$ 571.14	\$ 686.37	\$ 856.71
W760	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W763	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W764	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
W76C	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W76R	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W823	\$ 1,200.00	\$ 1,368.00	\$ 1,644.00	\$ 2,052.00
W824	\$ 1,200.00	\$ 1,368.00	\$ 1,644.00	\$ 2,052.00
W833	\$ 1,079.00	\$ 1,230.06	\$ 1,478.23	\$ 1,845.09
W853	\$ 128.00	\$ 145.92	\$ 175.36	\$ 218.88
W85R	\$ 128.00	\$ 145.92	\$ 175.36	\$ 218.88
W863	\$ 215.00	\$ 245.10	\$ 294.55	\$ 367.65
W983	\$ 351.00	\$ 400.14	\$ 480.87	\$ 600.21
W985	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
WF8A	\$ 1,221.00	\$ 1,391.94	\$ 1,672.77	\$ 2,087.91
WF9A	\$ 965.00	\$ 1,100.10	\$ 1,322.05	\$ 1,650.15
WF9S	\$ -	\$ -	\$ -	\$ -
WH51	\$ 1,064.00	\$ 1,212.96	\$ 1,457.68	\$ 1,819.44
WH52	\$ 1,810.00	\$ 2,063.40	\$ 2,479.70	\$ 3,095.10
WH53	\$ 2,642.00	\$ 3,011.88	\$ 3,619.54	\$ 4,517.82
WH55	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
WP70	\$ 559.00	\$ 637.26	\$ 765.83	\$ 955.89
WP77	\$ -	\$ -	\$ -	\$ -
WP7C	\$ 332.00	\$ 378.48	\$ 454.84	\$ 567.72
WP9E	\$ 5,953.00	\$ 6,786.42	\$ 8,155.61	\$ 10,179.63
WP9M	\$ 2,165.00	\$ 2,468.10	\$ 2,966.05	\$ 3,702.15
WPVG	\$ 5,469.00	\$ 6,234.66	\$ 7,492.53	\$ 9,351.99
WPVH	\$ 4,712.00	\$ 5,371.68	\$ 6,455.44	\$ 8,057.52
WPVJ	\$ 4,333.00	\$ 4,939.62	\$ 5,936.21	\$ 7,409.43

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
WPVK	\$ 3,323.00	\$ 3,788.22	\$ 4,552.51	\$ 5,682.33
WPVM	\$ 2,945.00	\$ 3,357.30	\$ 4,034.65	\$ 5,035.95
WPVU	\$ 1,490.00	\$ 1,698.60	\$ 2,041.30	\$ 2,547.90
WPVY	\$ 1,047.00	\$ 1,193.58	\$ 1,434.39	\$ 1,790.37
WPVZ	\$ 2,108.00	\$ 2,403.12	\$ 2,887.96	\$ 3,604.68
WPWJ	\$ 1,047.00	\$ 1,193.58	\$ 1,434.39	\$ 1,790.37
WPWK	\$ 2,108.00	\$ 2,403.12	\$ 2,887.96	\$ 3,604.68
WPYA	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYD	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPYK	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYN	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYP	\$ 3,036.00	\$ 3,461.04	\$ 4,159.32	\$ 5,191.56
WPYQ	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYT	\$ 3,036.00	\$ 3,461.04	\$ 4,159.32	\$ 5,191.56
WPZA	\$ 4,886.00	\$ 5,570.04	\$ 6,693.82	\$ 8,355.06
WPZB	\$ 5,698.00	\$ 6,495.72	\$ 7,806.26	\$ 9,743.58
WPZC	\$ 4,886.00	\$ 5,570.04	\$ 6,693.82	\$ 8,355.06
WPZD	\$ 5,698.00	\$ 6,495.72	\$ 7,806.26	\$ 9,743.58
WPZH	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
WPZK	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPZM	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPZQ	\$ 1,037.00	\$ 1,182.18	\$ 1,420.69	\$ 1,773.27
WPZR	\$ 1,037.00	\$ 1,182.18	\$ 1,420.69	\$ 1,773.27
WPZT	\$ 2,148.00	\$ 2,448.72	\$ 2,942.76	\$ 3,673.08
WPZU	\$ 2,148.00	\$ 2,448.72	\$ 2,942.76	\$ 3,673.08
WS5A	\$ 1,600.00	\$ 1,824.00	\$ 2,192.00	\$ 2,736.00
WS7A	\$ 1,992.00	\$ 2,270.88	\$ 2,729.04	\$ 3,406.32
Y20R	\$ -	\$ -	\$ -	\$ -
Y235B	\$ -	\$ -	\$ -	\$ -
Y235T	\$ -	\$ -	\$ -	\$ -
Y23A	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,382.19
Y23C	\$ -	\$ -	\$ -	\$ -
Y23N	\$ -	\$ -	\$ -	\$ -
Y244C	\$ -	\$ -	\$ -	\$ -
Y25ET	\$ 2,078.76	\$ 2,369.79	\$ 2,847.90	\$ 4,869.91
Y31E	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,995.98
Y31G	\$ 1,153.00	\$ 1,314.42	\$ 1,579.61	\$ 1,971.63
Y31J	\$ 636.00	\$ 725.04	\$ 871.32	\$ 1,489.96
Y320	\$ 2,704.00	\$ 3,082.56	\$ 3,704.48	\$ 6,334.66
Y36F	\$ 349.00	\$ 397.86	\$ 478.13	\$ 817.60
Y370	\$ 5,416.00	\$ 6,174.24	\$ 7,419.92	\$ 12,688.06
Y371	\$ 5,300.00	\$ 6,042.00	\$ 7,261.00	\$ 12,416.31
Z601	\$ 820.00	\$ 934.80	\$ 1,123.40	\$ 1,402.20
Z604	\$ 689.00	\$ 785.46	\$ 943.93	\$ 1,178.19

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
ZX0T	\$ 12,800.00	\$ 14,592.00	\$ 17,536.00	\$ 21,888.00
ZX0U	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
ZX75	\$ 2,789.00	\$ 3,179.46	\$ 3,820.93	\$ 4,769.19
ZX76	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
ZX77	\$ 3,679.00	\$ 4,194.06	\$ 5,040.23	\$ 6,291.09
ZX78	\$ 1,222.00	\$ 1,393.08	\$ 1,674.14	\$ 2,089.62
ZX79	\$ 2,893.00	\$ 3,298.02	\$ 3,963.41	\$ 4,947.03
ZX80	\$ 1,534.00	\$ 1,748.76	\$ 2,101.58	\$ 2,623.14
ZX81	\$ 3,205.00	\$ 3,653.70	\$ 4,390.85	\$ 5,480.55
ZX82	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
ZX84	\$ 3,328.00	\$ 3,793.92	\$ 4,559.36	\$ 5,690.88
ZX85	\$ -	\$ -	\$ -	\$ -
ZX86	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
ZX87	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
ZX88	\$ 832.00	\$ 948.48	\$ 1,139.84	\$ 1,422.72
ZX89	\$ 832.00	\$ 948.48	\$ 1,139.84	\$ 1,422.72
ZX90	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,008.90
ZX91	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
ZX92	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
ZX93	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
ZX95	\$ 2,080.00	\$ 2,371.20	\$ 2,849.60	\$ 3,556.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
BM10	\$ 153.60
BM52	\$ 519.20
BMS1	\$ 987.20
BMS2	\$ 566.40
BMS3	\$ 519.20
CRM1	\$ 998.40
CRM2	\$ 998.40
CRM4	\$ 332.80
CRM7	\$ 998.40
CRM8	\$ 998.40
CRMB	\$ 540.80
CRMC	\$ 998.40
CRMR	\$ 998.40
DI9P	\$ 300.00
DSAF	\$ 1,198.40
ESAR	\$ 200.00
ESBM	\$ 200.00
ESFT	\$ 200.00
ESPP	\$ 200.00
ESPS	\$ 124.80
ESSM	\$ 200.00
ESSS	\$ 200.00
ESSX	\$ 200.00
F9YG	\$ 699.20
LSKA	\$ 400.00
MCK1	\$ 925.60
MCKA	\$ 112.80
MCKD	\$ 63.20
MCKM	\$ 112.80
MCKU	\$ 63.20
MCKZ	\$ 876.80
MP60	\$ 2,496.00
PSSA	\$ 2,246.40
PSSB	\$ 4,492.80
PSSC	\$ 1,580.80
PSSS	\$ 1,600.00
SCR1	\$ 998.40
SCR2	\$ 332.80
SCR3	\$ 540.80
SFP1	\$ 95.20
SFP2	\$ 202.40
SFPC	\$ 1,264.80
SFPE	\$ 3,161.60
SFPL	\$ 948.80
SFPT	\$ 632.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SFPV	\$ 228.00
SFPX	\$ 316.80
SGB1	\$ 90.40
SGB2	\$ 180.00
SGBC	\$ 1,198.40
SGBE	\$ 2,995.20
SGBL	\$ 899.20
SGBT	\$ 599.20
SGBV	\$ 216.00
SGBX	\$ 300.00
SGC1	\$ 95.20
SGC2	\$ 202.40
SGCC	\$ 1,264.80
SGCE	\$ 3,161.60
SGCL	\$ 948.80
SGCT	\$ 632.80
SGCV	\$ 228.00
SGCX	\$ 316.80
SGDV	\$ 1,123.20
SGF1	\$ 1,423.20
SGF2	\$ 2,371.20
SGFC	\$ 15,808.00
SGFE	\$ 15,808.00
SGFL	\$ 14,227.20
SGFT	\$ 11,856.00
SGFV	\$ 4,742.40
SGFX	\$ 7,904.00
SGK1	\$ 142.40
SGK2	\$ 237.60
SGKC	\$ 3,161.60
SGKE	\$ 3,952.00
SGKL	\$ 2,371.20
SGKT	\$ 1,580.80
SGKV	\$ 474.40
SGKX	\$ 790.40
SGL1	\$ 142.40
SGL2	\$ 237.60
SGLC	\$ 3,161.60
SGLE	\$ 3,952.00
SGLL	\$ 2,371.20
SGLT	\$ 1,580.80
SGLV	\$ 474.40
SGLX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SGM1	\$ 135.20
SGM2	\$ 224.80
SGMC	\$ 1,264.80
SGME	\$ 3,161.60
SGML	\$ 948.80
SGMT	\$ 632.80
SGMV	\$ 228.00
SGMX	\$ 316.80
SGN1	\$ 142.40
SGN2	\$ 237.60
SGNC	\$ 3,161.60
SGNE	\$ 3,952.00
SGNL	\$ 2,371.20
SGNT	\$ 1,580.80
SGNV	\$ 474.40
SGNX	\$ 790.40
SGS1	\$ 142.40
SGS2	\$ 237.60
SGSC	\$ 3,161.60
SGSE	\$ 3,952.00
SGSL	\$ 2,371.20
SGST	\$ 1,580.80
SGSV	\$ 474.40
SGSX	\$ 790.40
SGT1	\$ 142.40
SGT2	\$ 237.60
SGTC	\$ 3,161.60
SGTE	\$ 3,952.00
SGTL	\$ 2,371.20
SGTT	\$ 1,580.80
SGTV	\$ 474.40
SGTX	\$ 790.40
SGW1	\$ 95.20
SGW2	\$ 202.40
SGWC	\$ 1,264.80
SGWE	\$ 3,161.60
SGWL	\$ 948.80
SGWT	\$ 632.80
SGWV	\$ 228.00
SGWX	\$ 316.80
SHA1	\$ 790.40
SHA2	\$ 1,185.60
SHAC	\$ 3,952.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHAE	\$ 3,952.00
SHAL	\$ 3,952.00
SHAT	\$ 3,161.60
SHAV	\$ 1,580.80
SHAX	\$ 2,371.20
SHC1	\$ 95.20
SHC2	\$ 180.00
SHCC	\$ 1,198.40
SHCE	\$ 3,161.60
SHCL	\$ 899.20
SHCT	\$ 632.80
SHCV	\$ 228.00
SHCX	\$ 316.80
SHD1	\$ 95.20
SHD2	\$ 190.40
SHDC	\$ 1,198.40
SHDE	\$ 3,161.60
SHDL	\$ 899.20
SHDT	\$ 632.80
SHDV	\$ 228.00
SHDX	\$ 316.80
SHH1	\$ 948.80
SHH2	\$ 1,423.20
SHHC	\$ 4,742.40
SHHE	\$ 4,742.40
SHHL	\$ 4,742.40
SHHT	\$ 3,794.40
SHHV	\$ 1,897.60
SHHX	\$ 2,845.60
SHL1	\$ 95.20
SHL2	\$ 142.40
SHLC	\$ 1,580.80
SHLE	\$ 3,161.60
SHLL	\$ 948.80
SHLT	\$ 632.80
SHLV	\$ 237.60
SHLX	\$ 316.80
SHN1	\$ 142.40
SHN2	\$ 237.60
SHNC	\$ 3,161.60
SHNE	\$ 3,952.00
SHNL	\$ 2,371.20
SHNT	\$ 1,580.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHNV	\$ 474.40
SHNX	\$ 790.40
SHP1	\$ 95.20
SHP2	\$ 180.00
SHPC	\$ 1,198.40
SHPE	\$ 3,161.60
SHPL	\$ 899.20
SHPT	\$ 632.80
SHPV	\$ 228.00
SHPX	\$ 316.80
SHR1	\$ 142.40
SHR2	\$ 237.60
SHRC	\$ 3,161.60
SHRE	\$ 3,952.00
SHRL	\$ 2,371.20
SHRT	\$ 1,580.80
SHRV	\$ 474.40
SHRX	\$ 790.40
SHT1	\$ 142.40
SHT2	\$ 237.60
SHTC	\$ 3,161.60
SHTE	\$ 3,952.00
SHTL	\$ 2,371.20
SHTT	\$ 1,580.80
SHTV	\$ 474.40
SHTX	\$ 790.40
SHV1	\$ 135.20
SHV2	\$ 224.80
SHVL	\$ 2,246.40
SHVT	\$ 1,497.60
SHVV	\$ 449.60
SHVX	\$ 748.80
SHW1	\$ 135.20
SHW2	\$ 224.80
SHWL	\$ 2,246.40
SHWT	\$ 1,497.60
SHWV	\$ 449.60
SHWX	\$ 748.80
SHX1	\$ 1,348.00
SHX2	\$ 1,797.60
SHXL	\$ 11,232.00
SHXT	\$ 8,424.00
SHXV	\$ 3,369.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHXX	\$ 4,492.80
SHY1	\$ 748.80
SHY2	\$ 899.20
SHYL	\$ 2,246.40
SHYT	\$ 1,872.00
SHYV	\$ 1,123.20
SHYX	\$ 1,497.60
SHZ1	\$ 748.80
SHZ2	\$ 899.20
SHZL	\$ 2,246.40
SHZT	\$ 1,872.00
SHZV	\$ 1,123.20
SHZX	\$ 1,497.60
SLAV	\$ 83.20
SLB1	\$ 135.20
SLB2	\$ 269.60
SLBA	\$ 135.20
SLBC	\$ 1,797.60
SLBE	\$ 3,161.60
SLBL	\$ 1,348.00
SLBT	\$ 899.20
SLBV	\$ 324.00
SLBX	\$ 449.60
SLC1	\$ 449.60
SLC2	\$ 748.80
SLCA	\$ 325.60
SLCC	\$ 316.80
SLCE	\$ 7,488.00
SLCL	\$ 2,995.20
SLCT	\$ 2,246.40
SLCV	\$ 1,123.20
SLCX	\$ 1,497.60
SLD1	\$ 1,423.20
SLD2	\$ 2,371.20
SLDC	\$ 15,808.00
SLDE	\$ 15,808.00
SLDL	\$ 14,227.20
SLDT	\$ 11,856.00
SLDV	\$ 4,742.40
SLDX	\$ 7,904.00
SLER	\$ 28.80
SLF1	\$ 135.20
SLF2	\$ 224.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLFC	\$ 2,995.20
SLFE	\$ 3,744.00
SLFL	\$ 2,246.40
SLFT	\$ 1,497.60
SLFV	\$ 449.60
SLFX	\$ 748.80
SLG1	\$ 135.20
SLG2	\$ 224.80
SLGC	\$ 2,995.20
SLGE	\$ 3,744.00
SLGL	\$ 2,246.40
SLGT	\$ 1,497.60
SLGV	\$ 449.60
SLGX	\$ 748.80
SLH1	\$ 790.40
SLH2	\$ 1,185.60
SLHC	\$ 3,952.00
SLHE	\$ 3,952.00
SLHL	\$ 3,952.00
SLHT	\$ 3,161.60
SLHV	\$ 1,580.80
SLHX	\$ 2,371.20
SLJ1	\$ 1,348.00
SLJ2	\$ 2,246.40
SLJC	\$ 14,976.00
SLJE	\$ 14,976.00
SLJL	\$ 13,478.40
SLJT	\$ 11,232.00
SLJV	\$ 4,492.80
SLJX	\$ 7,488.00
SLK1	\$ 1,348.00
SLK2	\$ 2,696.00
SLKC	\$ 14,976.00
SLKE	\$ 14,976.00
SLKL	\$ 13,478.40
SLKT	\$ 8,985.60
SLKV	\$ 3,235.20
SLKX	\$ 4,492.80
SLL1	\$ 1,423.20
SLL2	\$ 2,696.00
SLLC	\$ 15,808.00
SLL E	\$ 15,808.00
SLLL	\$ 14,227.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLLT	\$ 11,856.00
SLLV	\$ 4,742.40
SLLX	\$ 7,904.00
SLM1	\$ 1,348.00
SLM2	\$ 2,246.40
SLMC	\$ 14,976.00
SLME	\$ 14,976.00
SLML	\$ 13,478.40
SLMT	\$ 11,232.00
SLMV	\$ 4,492.80
SLMX	\$ 7,488.00
SLMZ	\$ 150.40
SLN1	\$ 1,348.00
SLN2	\$ 2,246.40
SLNC	\$ 14,976.00
SLNE	\$ 14,976.00
SLNL	\$ 13,478.40
SLNT	\$ 11,232.00
SLNV	\$ 4,492.80
SLNX	\$ 7,488.00
SLP1	\$ 1,348.00
SLP2	\$ 2,246.40
SLPC	\$ 14,976.00
SLPE	\$ 14,976.00
SLPL	\$ 13,478.40
SLPT	\$ 11,232.00
SLPV	\$ 4,492.80
SLPX	\$ 7,488.00
SLR1	\$ 1,348.00
SLR2	\$ 2,246.40
SLRC	\$ 14,976.00
SLRE	\$ 14,976.00
SLRL	\$ 13,478.40
SLRT	\$ 11,232.00
SLRV	\$ 4,492.80
SLRX	\$ 7,488.00
SLT1	\$ 95.20
SLT2	\$ 202.40
SLTC	\$ 1,264.80
SLTE	\$ 3,161.60
SLTL	\$ 948.80
SLTT	\$ 632.80
SLTV	\$ 228.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLTX	\$ 316.80
SLW1	\$ 135.20
SLW2	\$ 224.80
SLWC	\$ 2,995.20
SLWE	\$ 3,744.00
SLWL	\$ 2,246.40
SLWT	\$ 1,497.60
SLWX	\$ 748.80
SLX1	\$ 135.20
SLX2	\$ 224.80
SLXC	\$ 2,995.20
SLXE	\$ 3,744.00
SLXL	\$ 2,246.40
SLXT	\$ 1,497.60
SLXV	\$ 449.60
SLXX	\$ 748.80
SLY1	\$ 1,423.20
SLY2	\$ 2,371.20
SLYC	\$ 15,808.00
SLYE	\$ 15,808.00
SLYL	\$ 14,227.20
SLYT	\$ 11,856.00
SLYV	\$ 4,742.40
SLYX	\$ 7,904.00
SMAE	\$ 1,123.20
SMBS	\$ 3,744.00
SMCL	\$ 374.40
SMDE	\$ 3,744.00
SMDL	\$ 3,744.00
SMDS	\$ 3,744.00
SMF1	\$ 1,348.00
SMF2	\$ 2,696.00
SMFC	\$ 14,976.00
SMFE	\$ 14,976.00
SMFL	\$ 13,478.40
SMFT	\$ 8,985.60
SMFV	\$ 3,235.20
SMFX	\$ 4,492.80
SMG1	\$ 1,348.00
SMG2	\$ 2,696.00
SMGC	\$ 14,976.00
SMGE	\$ 14,976.00
SMGL	\$ 13,478.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SMGT	\$ 8,985.60
SMGV	\$ 3,235.20
SMGX	\$ 4,492.80
SMHM	\$ 3,744.00
SMJ1	\$ 135.20
SMJ2	\$ 269.60
SMJC	\$ 1,797.60
SMJE	\$ 2,246.40
SMJL	\$ 1,348.00
SMJT	\$ 899.20
SMJV	\$ 324.00
SMJX	\$ 449.60
SMM1	\$ 899.20
SMM2	\$ 599.20
SMMC	\$ 112.80
SMME	\$ 97.60
SMML	\$ 150.40
SMMT	\$ 224.80
SMMV	\$ 449.60
SMMX	\$ 300.00
SMN1	\$ 135.20
SMN2	\$ 269.60
SMNC	\$ 1,797.60
SMNE	\$ 2,246.40
SMNL	\$ 1,348.00
SMNT	\$ 899.20
SMNV	\$ 324.00
SMP1	\$ 899.20
SMP2	\$ 1,198.40
SMPL	\$ 7,488.00
SMPT	\$ 5,616.00
SMPV	\$ 2,246.40
SMPX	\$ 2,995.20
SMST	\$ 3,744.00
SMT1	\$ 135.20
SMT2	\$ 339.20
SMTC	\$ 2,995.20
SMTE	\$ 3,744.00
SMTL	\$ 2,246.40
SMTT	\$ 1,497.60
SMTV	\$ 449.60
SMTX	\$ 748.80
SMUC	\$ 3,744.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SMUE	\$ 3,744.00
SMV1	\$ 135.20
SMV2	\$ 339.20
SMVC	\$ 2,912.00
SMVE	\$ 3,744.00
SMVL	\$ 2,246.40
SMVT	\$ 1,497.60
SMVV	\$ 449.60
SMVX	\$ 748.80
SMW1	\$ 135.20
SMW2	\$ 224.80
SMWC	\$ 2,995.20
SMWE	\$ 3,744.00
SMWL	\$ 2,246.40
SMWT	\$ 1,497.60
SMWV	\$ 449.60
SMWX	\$ 748.80
SMX1	\$ 135.20
SMX2	\$ 269.60
SMXC	\$ 1,797.60
SMXE	\$ 2,246.40
SMXL	\$ 1,348.00
SMXT	\$ 899.20
SMXV	\$ 324.00
SMXX	\$ 449.60
SMY1	\$ 135.20
SMY2	\$ 269.60
SMYC	\$ 1,797.60
SMYE	\$ 2,246.40
SMYL	\$ 1,348.00
SMYT	\$ 899.20
SMYV	\$ 324.00
SMYX	\$ 449.60
SMZ1	\$ 135.20
SMZ2	\$ 224.80
SMZC	\$ 2,995.20
SMZE	\$ 3,744.00
SMZL	\$ 2,246.40
SMZT	\$ 1,497.60
SMZV	\$ 449.60
SMZX	\$ 748.80
SNB1	\$ 142.40
SNB2	\$ 237.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNBC	\$ 3,161.60
SNBE	\$ 3,952.00
SNBL	\$ 2,371.20
SNBT	\$ 1,580.80
SNBV	\$ 474.40
SNBX	\$ 790.40
SNC1	\$ 135.20
SNC2	\$ 224.80
SNCC	\$ 2,995.20
SNCE	\$ 3,744.00
SNCL	\$ 2,246.40
SNCT	\$ 1,497.60
SNCV	\$ 449.60
SNCX	\$ 748.80
SND1	\$ 95.20
SND2	\$ 142.40
SNDC	\$ 1,580.80
SNDE	\$ 3,161.60
SNDL	\$ 948.80
SNDT	\$ 632.80
SNDV	\$ 237.60
SNDX	\$ 316.80
SNE1	\$ 142.40
SNE2	\$ 237.60
SENEC	\$ 3,161.60
SNEE	\$ 3,952.00
SNEL	\$ 2,371.20
SNET	\$ 1,580.80
SNEV	\$ 474.40
SNEX	\$ 790.40
SNF1	\$ 95.20
SNF2	\$ 142.40
SNFC	\$ 1,580.80
SNFE	\$ 3,161.60
SNFL	\$ 948.80
SNFT	\$ 632.80
SNFV	\$ 237.60
SNFX	\$ 316.80
SNG1	\$ 142.40
SNG2	\$ 237.60
SNGC	\$ 3,161.60
SNGE	\$ 3,952.00
SNGL	\$ 2,371.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNGT	\$ 1,580.80
SNGV	\$ 474.40
SNGX	\$ 790.40
SNH1	\$ 142.40
SNH2	\$ 237.60
SNHC	\$ 3,161.60
SNHE	\$ 3,952.00
SNHL	\$ 2,371.20
SNHT	\$ 1,580.80
SNHV	\$ 474.40
SNHX	\$ 790.40
SNJ1	\$ 142.40
SNJ2	\$ 237.60
SNJC	\$ 3,161.60
SNJE	\$ 3,952.00
SNJL	\$ 2,371.20
SNJT	\$ 1,580.80
SNJV	\$ 474.40
SNJX	\$ 790.40
SNK1	\$ 142.40
SNK2	\$ 237.60
SNKC	\$ 3,161.60
SNKE	\$ 3,952.00
SNKL	\$ 2,371.20
SNKT	\$ 1,580.80
SNKV	\$ 474.40
SNKX	\$ 790.40
SNL1	\$ 95.20
SNL2	\$ 142.40
SNLC	\$ 1,580.80
SNLE	\$ 3,161.60
SNLL	\$ 948.80
SNLT	\$ 632.80
SNLV	\$ 237.60
SNLX	\$ 316.80
SNM1	\$ 142.40
SNM2	\$ 237.60
SNMC	\$ 3,161.60
SNME	\$ 3,952.00
SNML	\$ 2,371.20
SNMT	\$ 1,580.80
SNMV	\$ 474.40
SNMX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNN1	\$ 135.20
SNN2	\$ 224.80
SNNC	\$ 2,995.20
SNNE	\$ 3,744.00
SNNL	\$ 2,246.40
SNNT	\$ 1,497.60
SNNV	\$ 449.60
SNNX	\$ 748.80
SNP1	\$ 135.20
SNP2	\$ 224.80
SNPC	\$ 2,995.20
SNPE	\$ 3,744.00
SNPL	\$ 2,246.40
SNPT	\$ 1,497.60
SNPV	\$ 449.60
SNPX	\$ 748.80
SNR1	\$ 142.40
SNR2	\$ 237.60
SNRC	\$ 3,161.60
SNRE	\$ 3,952.00
SNRL	\$ 2,371.20
SNRT	\$ 1,580.80
SNRV	\$ 474.40
SNRX	\$ 790.40
SNS1	\$ 142.40
SNS2	\$ 237.60
SNSC	\$ 3,161.60
SNSE	\$ 3,952.00
SNSL	\$ 2,371.20
SNST	\$ 1,580.80
SNSV	\$ 474.40
SNSX	\$ 790.40
SNT1	\$ 135.20
SNT2	\$ 224.80
SNTC	\$ 2,995.20
SNTE	\$ 3,744.00
SNTL	\$ 2,246.40
SNTT	\$ 1,497.60
SNTV	\$ 449.60
SNTX	\$ 748.80
SNU1	\$ 142.40
SNU2	\$ 237.60
SNUC	\$ 3,161.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNUE	\$ 3,952.00
SNUL	\$ 2,371.20
SNUT	\$ 1,580.80
SNUV	\$ 474.40
SNUX	\$ 790.40
SNV1	\$ 142.40
SNV2	\$ 237.60
SNVC	\$ 3,161.60
SNVE	\$ 3,952.00
SNVL	\$ 2,371.20
SNVT	\$ 1,580.80
SNVV	\$ 474.40
SNVX	\$ 790.40
SNW1	\$ 7,488.00
SNW2	\$ 7,488.00
SNWC	\$ 24,710.40
SNWE	\$ 26,208.00
SNWL	\$ 22,464.00
SNWT	\$ 18,720.00
SNWV	\$ 7,488.00
SNWX	\$ 11,232.00
SNX1	\$ 90.40
SNX2	\$ 192.00
SNXC	\$ 1,198.40
SNXE	\$ 2,995.20
SNXL	\$ 899.20
SNXT	\$ 599.20
SNXV	\$ 216.00
SNXX	\$ 300.00
SNY1	\$ 142.40
SNY2	\$ 237.60
SNYC	\$ 3,161.60
SNYE	\$ 3,952.00
SNYL	\$ 2,371.20
SNYT	\$ 1,580.80
SNYV	\$ 474.40
SNYX	\$ 790.40
SNZ1	\$ 142.40
SNZ2	\$ 237.60
SNZC	\$ 3,161.60
SNZE	\$ 3,952.00
SNZL	\$ 2,371.20
SNZT	\$ 1,580.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNZV	\$ 474.40
SNZX	\$ 790.40
SPE-100L-UNLTD	\$ 23,712.00
SPE-10L-UNLTD	\$ 7,904.00
SPE-1L1W	\$ 790.40
SPE-1L-SERVER	\$ 1,264.80
SPE-1L-UNLTD	\$ 2,371.20
SPE-25L-UNLTD	\$ 11,856.00
SPE-2L-UNLTD	\$ 3,161.60
SPE-50L-UNLTD	\$ 15,808.00
SPE-5L-UNLTD	\$ 5,928.00
SPE-AALZ	\$ 632.80
SPE-ACAA	\$ 158.40
SPE-ACE	\$ 790.40
SPE-ACE-10	\$ 2,371.20
SPE-ACE-100	\$ 3,952.00
SPE-ACE-2	\$ 1,185.60
SPE-ACE-25	\$ 3,161.60
SPE-ACE-5	\$ 1,580.80
SPE-ACE-50	\$ 3,952.00
SPE-ACE-ENT	\$ 3,952.00
SPE-BBSDK-1	\$ 1,423.20
SPE-BBSDK-10	\$ 7,904.00
SPE-BBSDK-100	\$ 15,808.00
SPE-BBSDK-2	\$ 2,371.20
SPE-BBSDK-25	\$ 11,856.00
SPE-BBSDK-5	\$ 4,742.40
SPE-BBSDK-50	\$ 14,227.20
SPE-BBSDK-ENT	\$ 15,808.00
SPE-DGIS	\$ 948.80
SPE-DGIS-10	\$ 2,845.60
SPE-DGIS-100	\$ 4,742.40
SPE-DGIS-2	\$ 1,423.20
SPE-DGIS-25	\$ 3,794.40
SPE-DGIS-5	\$ 1,897.60
SPE-DGIS-50	\$ 4,742.40
SPE-DGIS-ENT	\$ 4,742.40
SPE-DHLCSECOM	\$ 95.20
SPE-DHLEAPI-10	\$ 316.80
SPE-DHLEAPI-100	\$ 1,580.80
SPE-DHLEAPI-2	\$ 142.40
SPE-DHLEAPI-25	\$ 632.80
SPE-DHLEAPI-5	\$ 237.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-DHLEAPI-50	\$ 948.80
SPE-DHLEAPI-ENT	\$ 3,161.60
SPE-DHLECOMAPI	\$ 95.20
SPE-DHLES-10	\$ 316.80
SPE-DHLES-100	\$ 1,580.80
SPE-DHLES-2	\$ 142.40
SPE-DHLES-25	\$ 632.80
SPE-DHLES-5	\$ 237.60
SPE-DHLES-50	\$ 948.80
SPE-DHLES-ENT	\$ 3,161.60
SPE-DHLXMLPI	\$ 95.20
SPE-DHLXMLPI-10	\$ 316.80
SPE-DHLXMLPI-100	\$ 1,580.80
SPE-DHLXMLPI-2	\$ 142.40
SPE-DHLXMLPI-25	\$ 632.80
SPE-DHLXMLPI-5	\$ 237.60
SPE-DHLXMLPI-50	\$ 948.80
SPE-DHLXMLPI-ENT	\$ 3,161.60
SPE-FEDEX	\$ -
SPE-FSMS	\$ -
SPE-FSP-1	\$ 95.20
SPE-FSP-10	\$ 316.80
SPE-FSP-100	\$ 1,264.80
SPE-FSP-2	\$ 202.40
SPE-FSP-25	\$ 632.80
SPE-FSP-5	\$ 228.00
SPE-FSP-50	\$ 948.80
SPE-FSP-ENT	\$ 3,161.60
SPE-FSPWS-1	\$ 95.20
SPE-FSPWS-10	\$ 316.80
SPE-FSPWS-100	\$ 1,264.80
SPE-FSPWS-2	\$ 202.40
SPE-FSPWS-25	\$ 632.80
SPE-FSPWS-5	\$ 228.00
SPE-FSPWS-50	\$ 948.80
SPE-FSPWS-ENT	\$ 3,161.60
SPE-FT-1	\$ 1,423.20
SPE-FT-10	\$ 7,904.00
SPE-FT-100	\$ 15,808.00
SPE-FT-2	\$ 2,371.20
SPE-FT-25	\$ 11,856.00
SPE-FT-5	\$ 4,742.40
SPE-FT-50	\$ 14,227.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-FT-ENT	\$ 15,808.00
SPE-FTWS-1	\$ 1,423.20
SPE-FWS	\$ -
SPE-GSO	\$ 142.40
SPE-GSO-10	\$ 790.40
SPE-GSO-100	\$ 3,161.60
SPE-GSO-2	\$ 237.60
SPE-GSO-25	\$ 1,580.80
SPE-GSO-5	\$ 474.40
SPE-GSO-50	\$ 2,371.20
SPE-GSO-ENT	\$ 3,952.00
SPE-H1	\$ 790.40
SPE-H2	\$ 1,580.80
SPE-H3	\$ 1,185.60
SPE-HAZFO	\$ 790.40
SPE-HAZFO-10	\$ 2,371.20
SPE-HAZFO-100	\$ 3,952.00
SPE-HAZFO-2	\$ 1,185.60
SPE-HAZFO-25	\$ 3,161.60
SPE-HAZFO-5	\$ 1,580.80
SPE-HAZFO-50	\$ 3,952.00
SPE-HAZFO-ENT	\$ 3,952.00
SPE-HC	\$ 237.60
SPE-HL	\$ 316.80
SPE-HT	\$ 474.40
SPE-HX	\$ 790.40
SPE-LSO	\$ 142.40
SPE-LSO-10	\$ 790.40
SPE-LSO-100	\$ 3,161.60
SPE-LSO-2	\$ 237.60
SPE-LSO-25	\$ 1,580.80
SPE-LSO-5	\$ 474.40
SPE-LSO-50	\$ 2,371.20
SPE-LSO-ENT	\$ 3,952.00
SPE-LTLCZ	\$ 142.40
SPE-LTLCZ-10	\$ 790.40
SPE-LTLCZ-100	\$ 3,161.60
SPE-LTLCZ-2	\$ 237.60
SPE-LTLCZ-25	\$ 1,580.80
SPE-LTLCZ-5	\$ 474.40
SPE-LTLCZ-50	\$ 2,371.20
SPE-LTLCZ-ENT	\$ 3,952.00
SPE-MDC-1	\$ 142.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-MDC-10	\$ 790.40
SPE-MDC-100	\$ 3,161.60
SPE-MDC-2	\$ 237.60
SPE-MDC-25	\$ 1,580.80
SPE-MDC-5	\$ 474.40
SPE-MDC-50	\$ 2,371.20
SPE-MDC-ENT	\$ 3,952.00
SPE-ONT	\$ 142.40
SPE-ONT-10	\$ 790.40
SPE-ONT-100	\$ 3,161.60
SPE-ONT-2	\$ 237.60
SPE-ONT-25	\$ 1,580.80
SPE-ONT-5	\$ 474.40
SPE-ONT-50	\$ 2,371.20
SPE-ONT-ENT	\$ 3,952.00
SPE-RCSFEE	\$ 120.80
SPE-SPEED	\$ 142.40
SPE-SPEED-10	\$ 790.40
SPE-SPEED-100	\$ 3,161.60
SPE-SPEED-2	\$ 237.60
SPE-SPEED-25	\$ 1,580.80
SPE-SPEED-5	\$ 474.40
SPE-SPEED-50	\$ 2,371.20
SPE-SPEED-ENT	\$ 3,952.00
SPE-SS1	\$ 384.00
SPE-T1	\$ 95.20
SPE-T2	\$ 202.40
SPE-TC	\$ 1,264.80
SPE-TE	\$ 3,161.60
SPE-TL	\$ 948.80
SPE-TT	\$ 632.80
SPE-TV	\$ 228.00
SPE-TX	\$ 316.80
SPE-UNLTD	\$ 39,520.00
SPE-UPS	\$ -
SPE-UPSAF-1	\$ 142.40
SPE-UPSAF-10	\$ 790.40
SPE-UPSAF-100	\$ 3,161.60
SPE-UPSAF-2	\$ 237.60
SPE-UPSAF-25	\$ 1,580.80
SPE-UPSAF-5	\$ 474.40
SPE-UPSAF-50	\$ 2,371.20
SPE-UPSAF-API-1	\$ 142.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-UPSAF-ENT	\$ 3,952.00
SPE-UPSAPI	\$ -
SPE-UPS-CCR	\$ 325.60
SPE-UPSCS	\$ -
SPE-UPSDMI-10	\$ 316.80
SPE-UPSDMI-100	\$ 1,264.80
SPE-UPSDMI-2	\$ 224.80
SPE-UPSDMI-25	\$ 632.80
SPE-UPSDMI-5	\$ 228.00
SPE-UPSDMI-50	\$ 948.80
SPE-UPSDMI-ENT	\$ 3,161.60
SPE-UPSMI-1	\$ 135.20
SPE-UPSSP-1	\$ 95.20
SPE-UPSSP-10	\$ 316.80
SPE-UPSSP-100	\$ 1,264.80
SPE-UPSSP-2	\$ 202.40
SPE-UPSSP-25	\$ 632.80
SPE-UPSSP-5	\$ 228.00
SPE-UPSSP-50	\$ 948.80
SPE-UPSSP-ENT	\$ 3,161.60
SPE-UPSTDCBC-1	\$ 1,423.20
SPE-UPSTDCBC-10	\$ 7,904.00
SPE-UPSTDCBC-100	\$ 15,808.00
SPE-UPSTDCBC-2	\$ 2,371.20
SPE-UPSTDCBC-25	\$ 11,856.00
SPE-UPSTDCBC-5	\$ 4,742.40
SPE-UPS-TDCBC-50	\$ 14,227.20
SPE-UPSTDCBC-ENT	\$ 15,808.00
SPE-USPS	\$ -
SPE-USPSCS	\$ -
SS1M	\$ 730.40
SS2M	\$ 1,572.80
SSCA	\$ 158.40
SSD1	\$ 224.80
SSFC	\$ 224.80
SSH1	\$ 790.40
SSH2	\$ 1,580.80
SSHC	\$ 237.60
SSHE	\$ 38,788.00
SSHL	\$ 316.80
SSHT	\$ 474.40
SSHV	\$ 1,185.60
SSHX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SSJ1	\$ 1,872.00
SSJ2	\$ 2,995.20
SSJC	\$ 26,208.00
SSJE	\$ 74,880.00
SSJL	\$ 18,720.00
SSJT	\$ 11,232.00
SSJV	\$ 3,744.00
SSJX	\$ 5,616.00
SSK1	\$ 374.40
SSK2	\$ 599.20
SSKC	\$ 4,492.80
SSKL	\$ 3,744.00
SSKT	\$ 2,246.40
SSKV	\$ 1,123.20
SSKX	\$ 1,872.00
SSL1	\$ 790.40
SSL2	\$ 3,161.60
SSLC	\$ 23,712.00
SSLE	\$ 39,520.00
SSLL	\$ 15,808.00
SSLN	\$ 2,371.20
SSLS	\$ 1,264.80
SSLT	\$ 11,856.00
SSLV	\$ 5,928.00
SSLX	\$ 7,904.00
SSLZ	\$ 632.80
SSN1	\$ 3,744.00
SSN2	\$ 5,990.40
SSNC	\$ 52,416.00
SSNE	\$ 74,880.00
SSNL	\$ 37,440.00
SSNT	\$ 22,464.00
SSNV	\$ 7,488.00
SSNX	\$ 11,232.00
SSPC	\$ 224.80
SSPT	\$ 249.60
SSR0	\$ 33.60
SSSP	\$ 384.00
SSTSIMPLESINGLE	\$ 1,072.00
SSVS	\$ 495.20
SSY1	\$ 1,423.20
SSY2	\$ 2,371.20
SSYC	\$ 15,808.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SSYE	\$ 15,808.00
SSYL	\$ 14,227.20
SSYT	\$ 11,856.00
SSYV	\$ 4,742.40
SSYX	\$ 7,904.00
SSZ1	\$ 790.40
SSZ2	\$ 1,185.60
SSZC	\$ 3,952.00
SSZE	\$ 3,952.00
SSZL	\$ 3,952.00
SSZT	\$ 3,161.60
SSZV	\$ 1,580.80
SSZX	\$ 2,371.20
SUD1	\$ 224.80
SUF1	\$ 449.60
SUF2	\$ 748.80
SUFC	\$ 3,744.00
SUFL	\$ 2,995.20
SUFT	\$ 2,246.40
SUFV	\$ 1,123.20
SUG1	\$ 449.60
SUG2	\$ 748.80
SUGC	\$ 3,744.00
SUGE	\$ 7,488.00
SUGL	\$ 2,995.20
SUGT	\$ 2,246.40
SUGV	\$ 1,123.20
SUGX	\$ 1,497.60
SUR1	\$ 449.60
SUR2	\$ 748.80
SURC	\$ 7,488.00
SURE	\$ 3,744.00
SURL	\$ 2,995.20
SURT	\$ 2,246.40
SURV	\$ 1,123.20
SURX	\$ 1,497.60
SUU1	\$ 224.80
SW10	\$ 524.80
SW20	\$ 748.80
SWS1	\$ 674.40
SWS2	\$ 973.60
T25B	\$ 724.00
T25C	\$ 850.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
T25D	\$ 1,040.00
T25E	\$ 1,230.40
T25S	\$ 394.40
T2K1	\$ 490.40
T2RH	\$ 850.40
T2RJ	\$ 1,040.00
T2RK	\$ 1,562.40
T2RL	\$ 2,036.00
T2X1	\$ 1,362.40
T2X2	\$ 1,072.00
T2X3	\$ 730.40
T2X4	\$ 602.40
T528	\$ 172.00
T52C	\$ 1,983.20
T52D	\$ 2,931.20
T545	\$ 126.40
T550	\$ 495.20
T56A	\$ 275.20
T56B	\$ 607.20
T56C	\$ 670.40
T5C3	\$ 79.20
T5C4	\$ 37.60
T5F1	\$ 237.60
T5F2	\$ 119.20
T5F8	\$ 324.80
T5FF	\$ 198.40
T5FG	\$ 198.40
T5FM	\$ 149.60
T5L1	\$ 1,291.20
T5L3	\$ 568.80
T5LE	\$ 668.00
T5LP	\$ 1,148.80
T5LX	\$ 1,464.80
T5MC	\$ 34,620.00
T5ML	\$ 20,867.20
T5MX	\$ 4,861.60
T5NL	\$ 79.20
T5PR	\$ 126.40
T5R0	\$ 974.40
T5SC	\$ 7,825.60
T5SL	\$ 4,704.00
T5SU	\$ 126.40
T5SX	\$ 1,099.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
T5UC	\$ 552.80
T5VT	\$ 119.20
T5WC	\$ 48.00
T5XC	\$ 2,416.00
T5XE	\$ 973.60
TI0H	\$ 401.60
TI5P	\$ 300.00
TI6P	\$ 300.00
TI9P	\$ 300.00
TRMH	\$ 2,723.20
TRMM	\$ 2,723.20
TRUH	\$ 1,378.40
TRUM	\$ 1,378.40
TSA2	\$ 394.40
TSA3	\$ 552.80
TSA4	\$ 648.00
TSMB	\$ 170.40
TSMC	\$ 170.40
VP50	\$ 495.20
VP51	\$ 495.20
VS27	\$ 328.80
VS28	\$ 155.20
VS42	\$ 490.40
VS43	\$ 790.40
VSDE	\$ 1,312.00
VSDH	\$ 789.60
VSDP	\$ 789.60
VSG1	\$ 32.00
VSG2	\$ 32.00
VSG3	\$ 277.60
VSG4	\$ 1,185.60
VSG5	\$ 1,976.00
VSN1	\$ 395.20
VSNC	\$ 24,660.80
VSNL	\$ 14,860.00
VSNX	\$ 3,478.40
VSX1	\$ 241.60
W9SM	\$ 44.00
WDF1	\$ 216.80
WMAP	\$ 1,406.40
WMAV	\$ 1,939.20
WMAX	\$ 2,646.40
WMDE	\$ 344.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
WMDP	\$ 345.60
WMEL	\$ 345.60
WMEM	\$ 873.60
WMFB	\$ 345.60
WMGC	\$ 786.40
WMLC	\$ 254.40
WMM7	\$ 873.60
WMMW	\$ 873.60
WMPR	\$ 1,319.20
WMPS	\$ 873.60
WMSM	\$ 187.20
WMU2	\$ 441.60
WP81	\$ 208.00
WP82	\$ 374.40
WP83	\$ 582.40
WPB5	\$ 54.40
WPCP	\$ 407.20
WPD1	\$ 216.80
WPFA	\$ 46.40
WPMD	\$ 88.00
WPP5	\$ 799.20
WPP6	\$ 1,514.40
WPP7	\$ 2,512.80
WPP8	\$ 1,897.60
WPRA	\$ 1,315.20
WPSA	\$ 162.40
WPSB	\$ 814.40
WPSC	\$ 1,302.40
WPSM	\$ 187.20
WPSP	\$ 260.80
WRAA	\$ 948.80
WRAB	\$ 948.80
WRAC	\$ 474.40
WRAD	\$ 474.40
WRAE	\$ 349.60
WRAF	\$ 349.60
WRAG	\$ 175.20
WRAH	\$ 175.20
WRAJ	\$ 88.00
WRAK	\$ 88.00
WRAM	\$ 516.00
WRAN	\$ 516.00
WRAP	\$ 258.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
WRAQ	\$ 258.40
WRAR	\$ 129.60
WRAT	\$ 129.60
WRAU	\$ 765.60
WRAV	\$ 765.60
WRAW	\$ 383.20
WRAX	\$ 383.20
WRAY	\$ 192.00
WRAZ	\$ 192.00
WRBP	\$ 948.80
WRBQ	\$ 1,081.60
WRBR	\$ 948.80
WRBT	\$ 901.60
WRBU	\$ 765.60
WRBX	\$ 374.40
WRBY	\$ 582.40
WRBZ	\$ 208.00
WRCA	\$ 948.80
WRCD	\$ 474.40
WRCF	\$ 237.60
WRCH	\$ 4,592.80
WRCJ	\$ 2,296.80
WRCL	\$ 1,148.80
WRCN	\$ 566.40
WRCP	\$ 283.20
WRCR	\$ 141.60
WRCT	\$ 2,296.80
WRCV	\$ 1,148.80
WRCX	\$ 574.40
WRDA	\$ 832.00
WRDC	\$ 416.00
WRDE	\$ 208.00
WRDG	\$ 1,664.00
WRDH	\$ 832.00
WRDI	\$ 416.00
WSMS	\$ 828.00
WSMT	\$ 1,240.00
WSSB	\$ 162.40
Z6ME	\$ 566.40
Z6MG	\$ 987.20

AMENDMENT TO AN INTERLOCAL AGREEMENT BETWEEN KITTITAS COUNTY
AND THE CITIES OF ELLENSBURG, ROSLYN, AND CLE ELUM FOR A
CONSOLIDATED LODGING TAX GRANT PROCESS

This Agreement is made and entered into this 18th day of November, 2025, by and between the cities of Ellensburg, Roslyn and Cle Elum Washington municipal corporations (the "Cities" or "City"), and Kittitas County, a political subdivision of the State of Washington (the "County") (collectively, "Municipalities").

WHEREAS, Ch. 67.28 RCW provides for the collection and use of lodging tax revenues by local jurisdictions subject to certain conditions as set forth therein; and

WHEREAS, the four municipalities in Kittitas County collect and distribute lodging taxes for tourism promotion through an application and grant process; and

WHEREAS, the four municipalities in Kittitas County entered into an interlocal Agreement for such application and grant process in 2014, which was amended in 2016, and again in 2018; and

WHEREAS, attached as exhibit A is an updated draft of the entire agreement, so that the 2016, 2018, and proposed 2025 amendments are all reflected in one document, for purposes of clarity and ease of reference;

WHEREAS, each municipality wishes to amend said Interlocal Agreement as provided herein;

NOW, THEREFORE, it is hereby agreed as follows

1. Section 2(A) shall be amended to read as follows:

A. Consolidated Application: The Chairperson of each Lodging Tax Advisory Committee ("LTAC"), or jurisdictional appointees if there is no LTAC, will review existing applications and draft a consolidated application, including instructions for applicants, which will include the pre-activity reporting requirements as set forth in RCW 67.28.1816(2)(a)-(b). The draft consolidated application will be forwarded to each municipality's LTAC (or other appointees if there is no LTAC) for review and comment.

- Any proposed changes to the grant application, such as format or hosting location/medium, must be communicated to the Clerk of the Consolidated Lodging Tax Advisory Committee ("CLTAC") no later than December of the preceding year.
- The CLTAC Clerk will make reasonable efforts to accommodate a municipality's requests; however, any requests that exceed staff capacity may be deferred at the Clerk's discretion.
- The CLATC Clerk shall approve and prepare the final version of the consolidated application based on the feedback from each municipality. After approval, applicants for consolidated lodging tax grants will be required to submit applications to Kittitas County.

2. The paragraph of Section 2(D) labeled “Review, Ranking and Recommendations by LTAC’s” shall be amended to read as follows:

Review, Ranking and Recommendations by LTAC's. The County will compile and distribute all applications to the municipalities for review by each LTAC (or appointee(s) if no LTAC) for review, ranking, and funding recommendation, which will then be processed as follows:

- a. Each municipality’s LTAC (or appointee(s) if no LTAC) will review every application and assign it a rating based upon an agreed scoring system.
- b. Each municipality's LTAC (or appointee(s) if no LTAC) will rank the applications in order by score.
- c. Each municipality’s LTAC (or appointee(s) if no LTAC) will produce a recommended funding level, considering each application in order of rank, and including any additional comments which provide insight into the respective funding decision. If any applications are disqualified, an explanation shall be provided.
- d. The ratings, rankings, and recommendations from each LTAC (or appointee(s) if no LTAC) will be submitted to the LTAC Clerk.
- e. Each municipality’s LTAC (or appointee(s) if there is no LTAC) must adhere to the agreed-upon grant scoring methodology and meet deadlines for submission.
- f. The CLTAC Clerk will provide at least two weeks’ notice, via email, of any deadline(s) to all municipalities, and each CLTAC member.
- g. If a municipality’s LTAC (or appointee(s) if there is no LTAC) does not adhere to the agreed-upon grant scoring methodology and/or does not meet process deadlines, that municipality will not be allowed to score the applications relevant to that grant cycle and participate in the presentation meeting and voting process. However, that municipality must still contribute funding as described herein, and such funding will be allocated based on the scoring from the compliant municipalities’ submissions. For purposes of this paragraph, as long as one member from a municipality’s LTAC (or appointee(s) if there is no LTAC) adheres to the agreed-upon grant scoring methodology and meets process deadlines, that municipality will be allowed to score applications, and participate in the presentation meeting and voting process.

3. Section 2(D)(2) shall be amended to read as follows:

2) LTAC Work Group Review. The County will compile the ratings, rankings, and recommendations along with the applications and submit them to a combined county-wide LTAC work group which will be comprised of three members from the LTAC of each participating municipality (or appointees if there is no LTAC) for consideration. The County will act as Chair of the work group. After submission:

- a. The work group will hold a public meeting where it will provide an opportunity for applicants to make a presentation before the work group and answer any questions from work group members.
- b. The work group will review the recommendations, deliberate publicly, and make final recommendations based upon the master list. All decisions will be made by simple majority

vote. In the event of a tie vote, the application or motion will be deemed to have been rejected or failed, respectively.

- c. Meetings of the work group must comply with the Open Public Meetings Act (Chapter 42.30 RCW), which includes public meeting notice and member quorum requirements.

4. Section 2(F) shall be amended to read as follows:

F. Streamlined Reimbursement Process. Each municipality will contribute funds as outlined in Section 2.C of the coordinated funding process. Such contributions will be totaled, and all grant recipients will receive an award amount proportional to each municipality's percentage of the overall total contributed. The County will review and distribute funds to recipients in accordance with the terms of the grant award requirements. The County will send a quarterly invoice to each municipality, and each municipality will send a quarterly payment to the County.

5. A new Section 2(H) is added to the agreement, and shall read as follows:

(New Section) H. Administrative Costs. All municipalities will share the administrative costs associated with providing staff support to the Consolidated Lodging Tax Process. Administrative costs will be shared and allocated proportionally to each municipality's total Consolidated Lodging Tax Contribution and must be paid in addition to the funding requirement specified in Section 2(C). For example, if the County contributed 70% of the CLATC funds, then the County must also pay 70% of the total administrative support costs for that year.

6. Section 5(B) shall be amended to read as follows:

B. The City/Cities shall indemnify and hold harmless the County and its officers, agents, employees and elected officials, or any of them, from any and all claims, actions, suits, liability, loss, costs, expenses and damages of any nature whatsoever, by any reason of or arising out of any act or omission of the City/Cities, their officers, agents, employees and elected officials, or any of them, relating to or arising out of the performance of this contract. In the event that any suit bases upon such a claim, action, loss or damage is brought against the County, the City/Cities shall defend the same at its sole cost and expense; provided that the County retains the right to participate in said suit if any principle of governmental or public law is involved; and if final judgment be rendered against the County or its officers, agents, employees and elected officials, or any of them, or jointly against the County and the City/Cities and their respective officers, agents, employees and elected officials, or any of them, the City/Cities shall satisfy the same.

7. A new Section 6, Insurance, is added to the agreement and shall read as follows:

6. Insurance. Each party shall maintain general liability coverage at all times, and such liability coverage documents shall be made available to the other party on an annual basis. Each party may choose to share the other party's coverage documents with their insurance carrier or risk pool. The failure of any insurance carrier or self-insured pooling organization to agree to or follow the terms of this section shall not relieve any individual party from its obligations under this Agreement.

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed as of the date first written above.

CITY OF ELLENSBURG



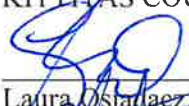
Mayor

Attest:

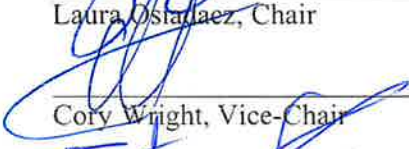


City Clerk

BOARD OF COUNTY COMMISSIONERS
KITITAS COUNTY, WASHINGTON



Laura Ostadaez, Chair

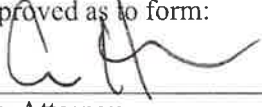


Cory Wright, Vice-Chair



Brett Wachsmith, Commissioner

Approved as to form:



City Attorney

Attest:



Clerk of the Board



CITY OF ROSLYN

City Attorney

Prosecuting Attorney

CITY OF CLE ELUM

Mayor

Exhibit A

1. Purpose. The purpose of this Agreement is to set forth the respective responsibilities of the Cities of Ellensburg, Roslyn, and Cle Elum and Kittitas County regarding the provision for a consolidated lodging tax grant process.

2. Scope of Activities. The Municipalities will implement as soon as reasonably feasible the process for consolidating the lodging tax application and review process as set forth in the "Consolidated Lodging Tax Grant Process Proposal," as described in Subsections A through H of this Section of the Interlocal Agreement:

A. **Consolidated Application.** The Chairperson of each Lodging Tax Advisory Committee ("LTAC"), or jurisdictional appointees if there is no LTAC, will review existing applications and draft a consolidated application, including instructions for applicants, which will include the pre-activity reporting requirements as set forth in RCW 67.28.1816(2)(a)-(b). The draft consolidated application will be forwarded to each municipality's LTAC (or other appointees if there is no LTAC) for review and comment.

- Any proposed changes to the grant application, such as format or hosting location/medium, must be communicated to the Clerk of the Consolidated Lodging Tax Advisory Committee ("CLTAC") no later than December of the preceding year.
- The CLTAC Clerk will make reasonable efforts to accommodate a municipality's requests; however, any requests that exceed staff capacity may be deferred at the Clerk's discretion.
- The CLATC Clerk shall approve and prepare the final version of the consolidated application based on the feedback from each municipality. After approval, applicants for consolidated lodging tax grants will be required to submit applications to Kittitas County.

B. **Coordinated Schedule.** The schedule for application deadlines, review and awards will be coordinated by the municipalities.

C. **Coordinated Funding.** Each participating municipality will make available 13% of their annual lodging tax collections to be awarded through the consolidated lodging tax grant process. The funds provided by each municipality will be noticed publicly for award consideration, and each municipality providing funding for the coordinated process shall be guaranteed grant awards will be made for applications that will directly impact that jurisdiction in an amount equal to or greater than the funding level which has been committed (subject to qualifying applications).

D. **Streamlined Application Review and Award Process.** Lodging tax grant applications will be processed as follows:

1) Categorize applications. Applicants may apply for one or both funding categories. Applications will be categorized as follows:

- a. New Projects/Events. This category is for applications from events/projects which are within the first four (4) years of existence. Applications may also be considered in this category for established projects/events which have previously received funding but are proposing a new or expanded project/event which will increase tourism as part of an ongoing project/event.
- b. Ongoing Project/Event Support. This category is for applications from established projects/events (ongoing for more than four (4) years) which may request continuing support. Grant awards are limited in this category to no greater than 10% of the projects's/event's expense budget.

Review, Ranking and Recommendations by LTAC's. The County will compile and distribute all applications to the municipalities for review by each LTAC (or appointee(s) if no LTAC) for review, ranking, and funding recommendation, which will then be processed as follows:

- a. Each municipality's LTAC (or appointee(s) if no LTAC) will review every application and assign it a rating based upon an agreed scoring system.
- b. Each municipality's LTAC (or appointee(s) if no LTAC) will rank the applications in order by score.

- c. Each municipality's LTAC (or appointee(s) if no LTAC) will produce a recommended funding level, considering each application in order of rank, and including any additional comments which provide insight into the respective funding decision. If any applications are disqualified, an explanation shall be provided.
 - d. The ratings, rankings, and recommendations from each LTAC (or appointee(s) if no LTAC) will be submitted to the LTAC Clerk.
 - e. Each municipality's LTAC (or appointee(s) if there is no LTAC) must adhere to the agreed-upon grant scoring methodology and meet deadlines for submission.
 - f. The CLTAC Clerk will provide at least two weeks' notice, via email, of any deadline(s) to all municipalities, and each CLTAC member.
 - g. If a municipality's LTAC (or appointee(s) if there is no LTAC) does not adhere to the agreed-upon grant scoring methodology and/or does not meet process deadlines, that municipality will not be allowed to score the applications relevant to that grant cycle and participate in the presentation meeting and voting process. However, that municipality must still contribute funding as described herein, and such funding will be allocated based on the scoring from the compliant municipalities' submissions. For purposes of this paragraph, as long as one member from a municipality's LTAC (or appointee(s) if there is no LTAC) adheres to the agreed-upon grant scoring methodology and meets process deadlines, that municipality will be allowed to score applications, and participate in the presentation meeting and voting process.
- 2) LTAC Work Group Review. The County will compile the ratings, rankings, and recommendations along with the applications and submit them to a combined county-wide LTAC work group which will be comprised of three members from the LTAC of each participating municipality (or appointees if there is no LTAC) for consideration. The County will act as Chair of the work group. After submission:
- a. The work group will hold a public meeting where it will provide an opportunity for applicants to make a presentation before the work group and answer any questions from work group members.
 - b. The work group will review the recommendations, deliberate publicly, and make final recommendations based upon the master list. All decisions will be made by simple majority vote. In the event of a tie vote, the application or motion will be deemed to have been rejected or failed, respectively.
 - c. Meetings of the work group must comply with the Open Public Meetings Act (Chapter 42.30 RCW), which includes public meeting notice and member quorum requirements.

3) Legislative Decision. The County will submit the work group's final recommendations for funding events and projects to each funding jurisdiction's legislative body for final decision and action. If a legislative body does not approve the work group's final recommendations, the legislative body must notify the chair of the work group in writing with specific objections. The work group will reconvene in a public meeting to reconsider the final recommendations. After reconsideration, the county will re-submit the work group's final recommendation to each funding jurisdictions for final decision and action.

4) Notification. The County will notify all applicants of the final grant decisions on behalf of the funding municipalities.

E. **Contracts for Grant Recipients**. All grantees will be required to enter into a single grant contract which clearly communicates the responsibilities and expectations of the grantee as well as the amount and authorized use of the funding as approved by each legislative body. Contracts should be approved by all participating entities prior to being utilized. As with the other coordination and streamlining, the County shall be the contracting agency.

F. **Streamlined Reimbursement Process**. Each municipality will contribute funds as outlined in Section 2.C of the coordinated funding process. Such contributions will be totaled, and all grant recipients will receive an award amount proportional to each municipality's percentage of the overall total contributed. The County will review and distribute funds to recipients in accordance with the terms of the grant award requirements. The County will send a quarterly invoice to each municipality, and each municipality will send a quarterly payment to the County.

G. **Post-Activity Reports**. Each grant recipient will comply with the post-activity reporting requirements of RCW 67.28.1816(2)(c) and provide copies of the report to all Municipalities. The County will prepare and submit all required post-activity reports to the Joint Legislative and Audit Review Committee (JLARC), which will conform to the reporting requirements of Ch. 67.28 RCW.

H. **Administrative Costs**. All municipalities will share the administrative costs associated with providing staff support to the Consolidated Lodging Tax Process. Administrative costs will be shared and allocated proportionally to each municipality's total Consolidated Lodging Tax Contribution and must be paid in addition to the funding requirement specified in Section 2(C). For example, if the County contributed 70% of the CLATC funds, then the County must also pay 70% of the total administrative support costs for that year.

3. Duration/Termination. This Agreement shall remain in full force and effect until terminated by agreement of the parties, or by written notice of termination given by one party to the other parties at least thirty (30) days prior to the date of such termination; PROVIDED, that this Agreement shall remain in full force and effect as to the remaining parties hereto so long as at least two parties remain active participants.

4. Disputes. In the event that a dispute arises under this Agreement, it shall be determined by a Dispute Board in the following manner: Each party to this Agreement shall appoint one member

to the Dispute Board. The members so appointed shall jointly appoint an additional member to the Dispute Board. The Dispute Board shall review the facts, agreement terms and applicable statutes and rules and make a determination of the dispute. The determination of the Dispute Board shall be final and binding on the parties hereto. Appeals from grant recipients regarding reimbursement decisions made by the County shall be handled as disputes and determined by the Dispute Board in the same manner as previously described.

5. Indemnification.

A. The County shall indemnify and hold harmless the Cities and their officers, agents employees and elected officials, or any of them, from any and all claims, actions, suits, liability, loss, costs, expenses and damages of any nature whatsoever by any reason of or arising out of any act or omission of the County, its officers, agents, employees and elected officials, or any of them, relating to or arising out of the performance of this contract. In the event that any suit based upon such a claim, action, loss or damage is brought against the Cities, the County shall defend that same at its sole cost and expense, provided that the Cities retain the right to participate in said suit if any principle or governmental or public law is involved; and if final judgment be rendered against the Cities or their officers, agents, employees and elected officials, or any of them, or jointly against the Cities and the County and their respective officers, agents, employees and elected officials, or any of them, the County shall satisfy the same.

B. The City/Cities shall indemnify and hold harmless the County and its officers, agents, employees and elected officials, or any of them, from any and all claims, actions, suits, liability, loss, costs, expenses and damages of any nature whatsoever, by any reason of or arising out of any act or omission of the City/Cities, their officers, agents, employees and elected officials, or any of them, relating to or arising out of the performance of this contract. In the event that any suit bases upon such a claim, action, loss or damage is brought against the County, the City/Cities shall defend the same at its sole cost and expense; provided that the County retains the right to participate in said suit if any principle of governmental or public law is involved; and if final judgment be rendered against the County or its officers, agents, employees and elected officials, or any of them, or jointly against the County and the City/Cities and their respective officers, agents, employees and elected officials, or any of them, the City/Cities shall satisfy the same.

6. Insurance. Each party shall maintain general liability coverage at all times, and such liability coverage documents shall be made available to the other party on an annual basis. Each party may choose to share the other party's coverage documents with their insurance carrier or risk pool. The failure of any insurance carrier or self-insured pooling organization to agree to or follow the terms of this section shall not relieve any individual party from its obligations under this Agreement.

7. Future support. No party to this Agreement makes any commitment to future support and assumes no obligation for future support of any activity contracted for herein, except as may be expressly set forth in this Agreement.

8. Compliance with laws. Each party hereto, in its performance of this Agreement, agrees to comply with all applicable local, State, and Federal laws and ordinances.

9. Relationship of the parties. No agent, employee or representative of the County shall be deemed to be an agent, employee or representative of the Cities for any purpose, and the employees of the County are not entitled to any of the benefits the Cities provide to City employees. No agent, employee or representative of the Cities shall be deemed to be an agent, employee or representative of the County for any purpose, and the employees of the Cities are not entitled to any of the benefits the County provides to County employees.

10. Non-delegation/Non-assignment. No party may delegate the performance of any contractual obligation to a third party, unless agreed in writing by all other parties. No party may assign this Agreement without the written consent of the other parties.

11. Agreement not for benefit of third parties. This Agreement is entered into solely for the benefit of the parties hereto and vests no rights in, or is it enforceable by, any third parties.

12. Governing law; venue. This Agreement shall be governed by and construed in accordance with the Laws of State of Washington. The venue for any action to enforce or interpret this Agreement shall be in the Kittitas County Superior Court.

13. Entire agreement; modification. This Agreement constitutes the entire Agreement of the parties. The provisions of this Agreement may be modified or amended only by written mutual consent of the parties.

14. Waiver. A failure by either party to exercise its rights under this Agreement shall not preclude that party from subsequent exercise of such rights and shall not constitute a waiver of any other rights under this Agreement unless stated to be such in a writing signed by an authorized representative of the party and attached to the original Agreement.

15. Severability. If any provision of this Agreement or any provision of any document incorporated by reference shall be held invalid, such invalidity shall not affect the other provisions of this Agreement which can be given effect without the invalid provision, if such remainder conforms to the requirements of applicable law and the fundamental purpose of this agreement, and to this end the provisions of this Agreement are declared to be severable.

16. Ratification. Acts taken in conformity with this Agreement prior to its execution are hereby ratified and affirmed.

17. Administration and notices. This Agreement will be administered on behalf of the Cities by, and all notices to be issued to the Cities shall be addressed to the attention of:

City of Ellensburg
Attn: Lodging Tax Grant Application
501 N. Anderson Street
Ellensburg, W A 98926

City of Roslyn
Attn: Lodging Tax Grant Application
100 E. Pennsylvania Ave

P.O. Box 451
Roslyn, W A 98941

City of Cle Elum
Attn: Lodging Tax Grant Application
119 West First Street
Cle Elum, W A 98922

This Agreement will be administered on behalf of the County by, and all notices to be issued to the County by the Cities shall be addressed to the attention of:

Kittitas County Auditor
Attn: Lodging Tax Grant Application
Consolidated Lodging Tax Grant Process Interlocal - 6
205 West 5th, Suite
Ellensburg, WA 98926

18. Filing. Pursuant to RCW 39.34.040, this Agreement shall be posted on the Kittitas County and City of Ellensburg public websites and/or filed with the County Auditor.

19. Financing. There shall be no budget maintained for any joint or cooperative undertaking pursuant to this agreement.

20. Property. This interlocal agreement does not provide for the acquisition, holding or disposal of real or personal property.

21. Joint Administration. No separate legal or administrative entity is created by this agreement.

**BOARD OF COUNTY COMMISSIONERS
COUNTY OF KITTITAS
STATE OF WASHINGTON**

**RESOLUTION
NO. 2025 - 242**

**RESOLUTION TO AUTHORIZE AMENDMENT TO INTERLOCAL AGREEMENT
BETWEEN KITTITAS COUNTY AND THE CITIES OF ELLENSBURG, ROSLYN,
AND CLE ELUM FOR A CONSOLIDATED LODGING TAX GRANT PROCESS**

- WHEREAS**, Chapter 39.34 RCW, the Interlocal Cooperation Act, provides authorization for public agencies to cooperate for mutual advantage; and
- WHEREAS**, On February 4, 2014, the municipalities of Ellensburg, Roslyn, Cle Elum, and Kittitas County entered an Interlocal Agreement for a Consolidated Lodging Tax Grant Process (the “Agreement”) as attached hereto; and
- WHEREAS**, The Agreement was amended in 2018 as attached hereto; and
- WHEREAS**, The County, and the cities of Ellensburg, Roslyn, and Cle Elum intend to amend the Agreement, to incorporate the 2018, and proposed 2025 amendments into a single document for clarity and ease of reference; and
- WHEREAS**, The terms and conditions of are detailed in the attached amended Agreement; and
- WHEREAS**, The amended Agreement has been reviewed by legal representatives of the County, and the cities of Ellensburg, Roslyn, and Cle Elum; and
- WHEREAS**, The amended Agreement approved by the City of Ellensburg contains minor, non-substantive changes compared to the Amendment approved by the Board of County Commissioners on November 18, 2025; and
- WHEREAS**, The Board of County Commissioners find that it is in the best interest of the County to sign an updated Amendment that is aligned with the verbiage signed by the other municipalities.

NOW THEREFORE, BE IT RESOLVED,

That the Board of County Commissioners of Kittitas County, Washington, authorizes execution of the Amendment to the Interlocal Agreement Between Kittitas County, and the cities of Ellensburg, Roslyn, and Cle Elum for a Consolidated Lodging Tax Grant Process.

City Administrator

Staff Report
(December 9, 2025)

Public Records Requests for November 2025:

See attached

Building Department Permit Data:

See attached

Audit News:

As I mentioned at the council meeting two weeks ago, we recently completed our exit conference for the financial statements and federal single audit, along with the entrance conference for the Accountability Audit. Well, Today - we held the exit conference for that Accountability Audit.

I'm pleased to report that the audit went extremely well. This is a testament to the hard work of all our city staff, especially our Finance Director Robin Newcomb. I would like to share a statement from the auditors, which will also appear in the final report:

"City operations complied with applicable state laws, regulations, and its own policies, and provided adequate controls over the safeguarding of public resources."

While the wording may sound underwhelming, this is a significant achievement which was reflected in the audit.

Flooding:

The city has been, and continues to be, responsive to flooding concerns throughout the city. But I will defer the detailed updates to Director Bailey's report. But I do want to thank Public Works for their commendable efforts.

PUBLIC RECORDS REQUESTS FOR NOVEMBER 2025

	Request Date	Departments	Requester Name	Requester City	Requester State
1	11/25/2025 09:10:07 AM	Police	Christina Davis	Ellensburg WA 98926	WA
2	11/24/2025 06:36:49 PM	Police	Collin May	Ellensburg	WA
3	11/22/2025 10:51:15 PM	Police	Austin	Cle Elum	WA
4	11/21/2025 01:29:40 PM	Police	Caitlin Copp	Ellensburg, WA	WA
5	11/20/2025 02:19:55 PM	Police	Anthony Reese	Bellingham	WA
6	11/19/2025 07:55:50 PM	Police	Katrina Lovett	Oak Harbor	WA
7	11/18/2025 12:13:30 PM	Police	Laura Osiadacz	Roslyn	WA
8	11/17/2025 11:15:35 AM	Police	Monica Sandoval	Monroe	WA
9	11/12/2025 05:25:13 PM	Police	Kate Sander	Ellensburg	WA
10	11/11/2025 04:27:39 PM	Police	Thomas Baker	Puyallup	WA
11	11/10/2025 09:00:50 AM	Administration	Daryl McIntyre	Cle elum	WA
12	11/05/2025 10:03:27 AM	Police	Angelea Earlene Nolting	Bremerton	WA



City of Cle Elum

Department of Community Development
Building & Fire Safety Division

2025 Building Permit Data

NOVEMBER				YEAR TO DATE		
# OF PERMITS	VALUATION	PERMIT FEES	PERMIT TYPE	# OF PERMITS	VALUATION	PERMIT FEES
0	0.00	0.00	COMMERCIAL	3	1,696,912.56	15,083.91
0	0.00	0.00	DEMOLITION	0	0.00	0.00
1	0.00	350.87	FIRE SAFETY	6	24,831.12	2,072.73
0	0.00	0.00	FOUNDATION	0	0.00	0.00
0	0.00	0.00	GAS CONVERSION	0	0.00	0.00
0	0.00	0.00	MANUFACTURED HOME	2	0.00	2,709.25
3	0.00	907.20	MECHANICAL / PLUMBING	21	39,443.04	7,505.14
0	0.00	0.00	MULTI FAMILY	2	7,413,863.00	53,011.64
3	5,400.00	1,073.00	OTHER	29	527,210.00	15,162.90
0	0.00	0.00	GARAGE	2	56,059.68	1,628.47
0	0.00	0.00	SFR ADDITION / REMODEL	6	567,860.40	10,124.70
1	0.00	346.50	ROOF	7	0.00	2,444.00
0	0.00	0.00	NEW SINGLE FAMILY	6	2,440,025.64	34,146.46
0	0.00	0.00	TENANT IMPROVEMENT	9	737,459.53	12,700.21
8	\$5,400.00	\$2,677.57	TOTALS	93	\$13,503,664.97	\$156,589.41



City of Cle Elum

Department of Community Development
Building & Fire Safety Division

2024 Building Permit Data

NOVEMBER				YEAR TO DATE		
# OF PERMITS	VALUATION	PERMIT FEES	PERMIT TYPE	# OF PERMITS	VALUATION	PERMIT FEES
0	0.00	0.00	COMMERCIAL	5	2,726,559.19	23,170.57
1	0.00	176.50	DEMOLITION	5	0.00	919.50
0	0.00	0.00	FIRE SAFETY	16	1,273,764.78	18,626.75
1	9,500.00	316.48	FOUNDATION	1	9,500.00	316.48
0	0.00	0.00	GAS CONVERSION	0	0.00	0.00
0	0.00	0.00	MANUFACTURED HOME	0	0.00	0.00
6	28,000.00	1,786.00	MECHANICAL / PLUMBING	25	175,327.83	8,331.80
0	0.00	0.00	MULTI FAMILY	0	0.00	0.00
1	0.00	702.48	OTHER	31	411,205.25	15,555.03
0	0.00	0.00	GARAGE	1	82,187.52	1,496.54
1	20,000.00	541.55	SFR ADDITION / REMODEL	6	188,095.00	4,955.87
1	13,000.00	346.50	ROOF	7	50,900.00	2,462.50
1	466,920.04	6,573.98	NEW SINGLE FAMILY	10	3,932,665.24	51,344.90
1	3,500.00	289.60	TENANT IMPROVEMENT	9	503,050.00	12,263.44
13	\$540,920.04	\$10,733.09	TOTALS	116	\$9,353,254.81	\$139,443.38

CITY OF CLE ELUM
Planning Department

AGENDA
STAFF REPORT

AGENDA DATE:	December 9, 2025
ACTION REQUESTED:	None, Current Planning Update: November 25, 2025 – December 4, 2025
LEAD STAFF:	Colleda Monick, HLA

BACKGROUND:

Current Planning Permits:

1. **Site and Design Review:**

- a. SDR-2025-004: Teanaway Court, comment period closed. Public hearing date TBD.

2. **SEPA:**

- a. SEP-2025-002: Teanaway Court, comment period closed.

3. **Preliminary Long Plat:**

- a. SUB-2023-003, DA-2024-001, SEPA-2024-004: Wildwood Ranch, Preliminary Plat and Development Agreement, MDNS issued, public hearing date TBD

4. **Building Permits:**

- a. Upper Kittitas County Community Recreation Center: on hold

5. **Franchise Agreement:**

- a. FA-2025-001: redlines returned to City on 11/5

6. **Final Plats:**

- a. FP-2025-001: Bullfrog Flats, Phase 1, S-1 - notice of incomplete issued
- b. FP-2025-002: Bullfrog Flats, Phase 1, J - notice of incomplete issued
- c. FP-2025-003: Bullfrog Flats, Phase 1, S-2 - notice of incomplete issued
- d. Amendment to the Traffic Mitigation Agreement

General Planning Support:

1. **Business License Review**

2. **On-site Planning Support:** Provided on-site planning staff support, ensuring a seamless integration of planning efforts with the City's objectives. This included assisting staff with various project-related tasks such as reviewing building permits, code interpretation, participation in staff meetings, and providing project updates.

Public Support: Responded to development-related inquiries including questions regarding a proposed restaurant in the Downtown Commercial zoning district, subdivision concerns involving an accessory structure, a right-of-way vacation request, and multiple sign code interpretations from various sign companies. Additional guidance was provided on “off-premises” sign requirements; processing considerations for the Vogue Theater as a Historic Registry building; compensatory mitigation for critical-area setback reductions; construction of a garage on a parcel containing a nonconforming use; and repeated inquiries from a prospective mixed martial arts studio in the Downtown Commercial zoning district. Staff also continued to support the Horse Park with environmental review–related questions and next-step guidance.

3. **Planning Commission.** Planning Commission meetings continue to occur about twice a month, which includes managing agenda preparation, packet assembly, minute-taking, and meeting facilitation. I also worked closely with staff to ensure timely

updates to the City’s website and internal systems, supporting clear and transparent communication with the public.

The Planning Commission discussed proposed edits to Sports Facilities in the Downtown Commercial zoning district at their last meeting, following several public requests for an expansion of use and have finalized their recommendation. I have started compiling all supporting documentation for a text amendment with plans to issue on December 11th, 2025 and a proposed public hearing scheduled for January 6th, 2025 at 6 PM with the Planning Commission. Two revisions of the code will be put forth for public comment including a change to the table of permitted uses and changes to general provisions, specifically “non-conforming” buildings and structures.

4. **Historic Preservation.** The Historic Preservation Commission is currently considering a request for Special Valuation application.

5. **Council Presentations**

Prepared reports and presentations on:

- Planning Department Reports
- Transportation Benefit District
- Climate Element Survey

Cle Elum 4th Qtr Summary

		OCT	NOV	DEC	4th Qtr Totals
BOOKINGS					
DUI		2	2		4
Assault DV					0
Assault					0
Felony Arrests		1	1		2
Other Arrests					0
Juvenile Arrest					0
Warrant Arrests		1			1
					0
TOTAL MONTHLY BOOKINGS		4	3	0	7
TOTAL 2ND HALF BOOKINGS					15
Citations/Infractions		OCT	NOV	DEC	4th Qtr Totals
Traffic Infractions		7	6		13
Non-Traffic Infractions		0			0
Criminal Traffic Citations		1			1
Criminal Non- Traffic Citations		1	1		2
DUI Traffic Criminal Citations		2	3		5
Parking Citations					0
MONTHLY CITATION/INFRACTIONS		11	10	0	21

Monthly Report to Cle Elum City Council 4th Qtr

	Oct '24	Nov '24	Dec '24	4th Qtr TOTAL
Traffic Stops	56	27		83
DUI	2	3		5
Domestic Violence	1			1
Assault		1		1
assault - Child	1	1		2
Suicidal				0
Burglary	1	2		3
Vio of Order	1	1		2
Mal Misch	3	5		8
Theft	8	3		11
Alarm Calls	3	8		11
Public Assist , Civil Matter & Check Welfare	37	37		74
Overdose				0
Kidnapping				0
Homicide				0
Robbery				0
Stab/Gunshot Wound				0
Animal at Large	12	10		22
Animal Problems	3	2		5
Motor Vehicle Collision	4			
TOTAL CALLS	302	248		550
2024 Total Calls	298	300	352	950

Roslyn 4th Qtr Summary

	OCT	NOV	DEC	4th Qtr Totals
BOOKINGS				
DUI	0	0		0
Assault DV	0	0		0
Assault	0	0		0
Felony Arrests	0	0		0
Other Arrests	0	0		0
Juvenile Arrest	0	0		0
Warrant Arrests	0	0		0
				0
TOTAL MONTHLY BOOKINGS	0	0	0	
TOTAL 1Qtr HALF BOOKINGS				0
Citations/Infractions	OCT	NOV	DEC	4th Qtr Totals
Traffic Infractions				0
Non-Traffic Infractions				0
Criminal Traffic Citations				0
Criminal Non- Traffic Citations				0
DUI Traffic Criminal Citations				0
Parking Infractions	1	1		0
MONTHLY CITATION/INFRACTIONS	1	1	0	0

Monthly Report to Roslyn City Council

4th Qtr

	Oct '25	Nov '25	Dec '25	4th Qtr TOTAL
Traffic Stops	5	4		9
DUI				
Domestic Violence				
Assault				
assault - Child				
Suicidal	1	1		2
Burglary				
Vio of Order				
Mal Misch	1			1
Theft	1	1		2
Alarm Calls	4			4
Public Assist		5		5
Overdose				
Kidnapping				
Homicide				
Robbery				
Stab/Gunshot Wound				
Animal at Large	1			1
Animal Problems		1		1
TOTAL CALLS	71	61		132
2024 Total Calls	71	87	96	254

Council Meetings

Honorable Mayor and council,

- We had two parades last week, the Roslyn Lighted Parade and the Christmas in Cle Elum Parade
 - Both parades were very fun and well attended
 - I have been working with both city's downtown associations
 - These events take a lot of time, organization, planning, and patience
 - I am grateful for the partnership and appreciate all of the work we have put in over the years to standardize our events to make them both fun and safe. Thank you
- Last week Cle Elum was hit with a large amount of graffiti
 - It appears to be from one suspect, still investigating
 - Working with EPD crime analyst as they spend a lot of time tracking and analyzing graffiti
 - I will also be asking the public safety committee to help me work on a graffiti ordinance
- I am in the home stretch of completing the compliance work for HB2015
 - I will be submitting everything next week
 - The next step is CJTC reviewing the documents and sending a letter back with anything we have to add, change, or update
- Will be gone after 19th to the end of the year
 - As usual I will be checking e-mails and will be available by phone

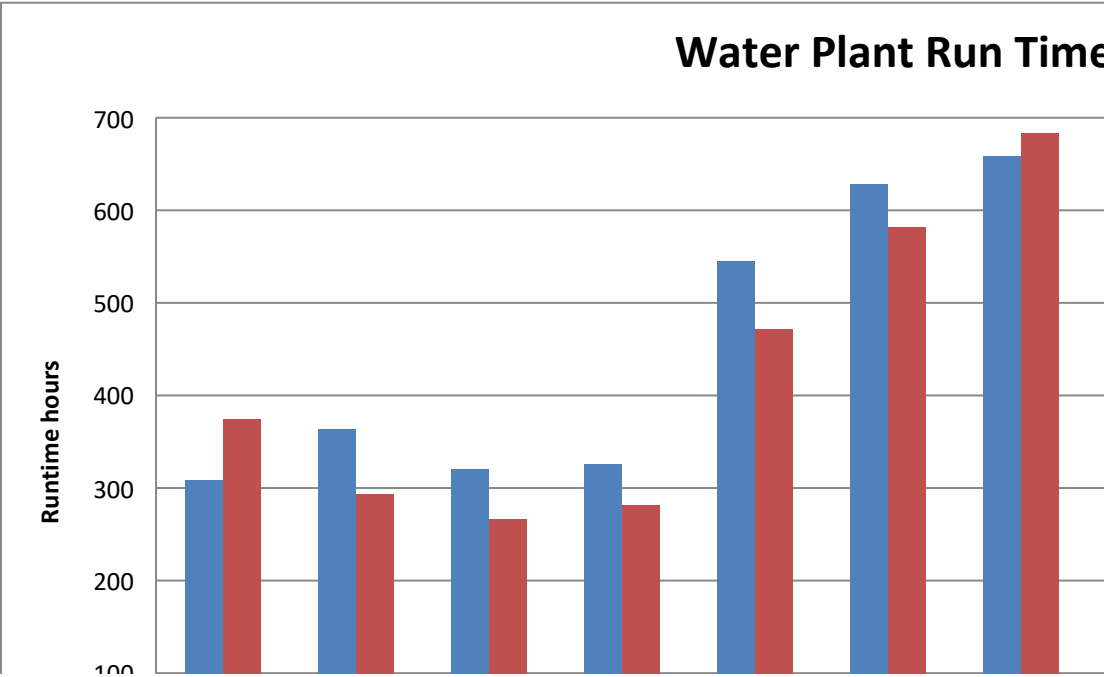
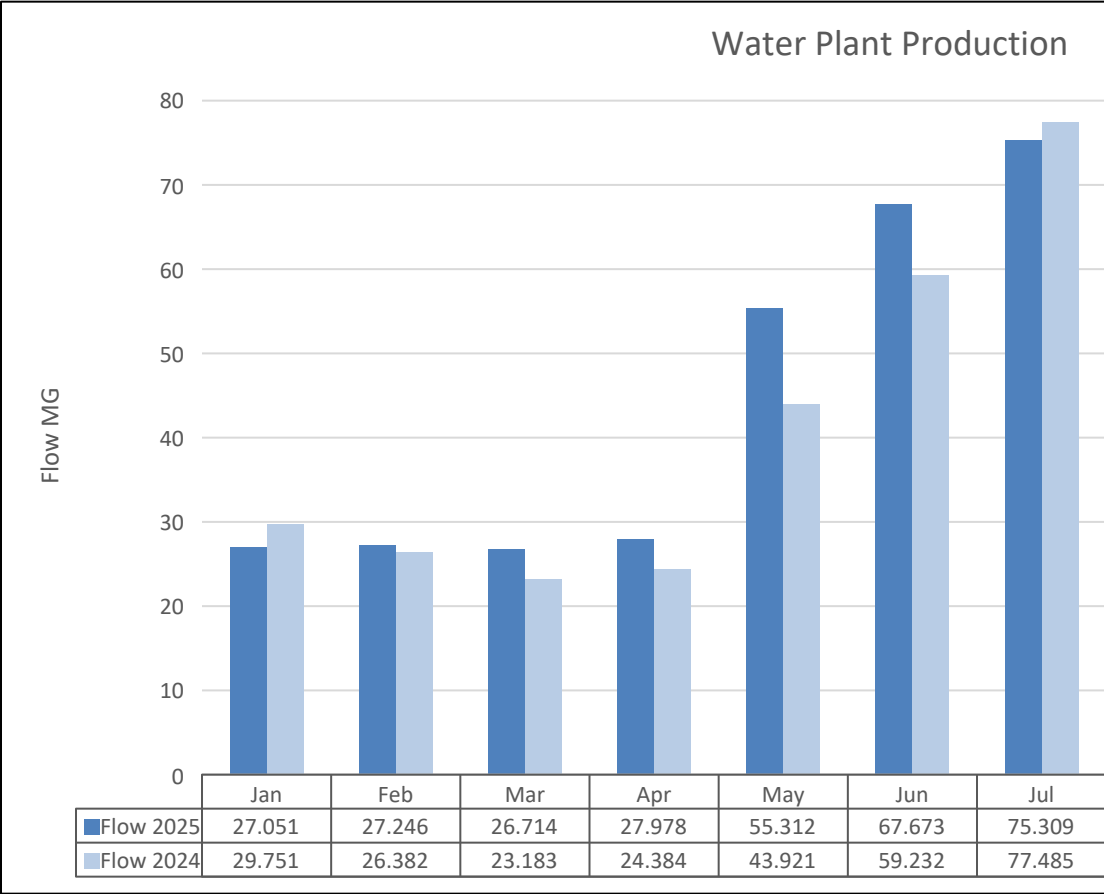
Officer Report Council Meeting 12-09-2025

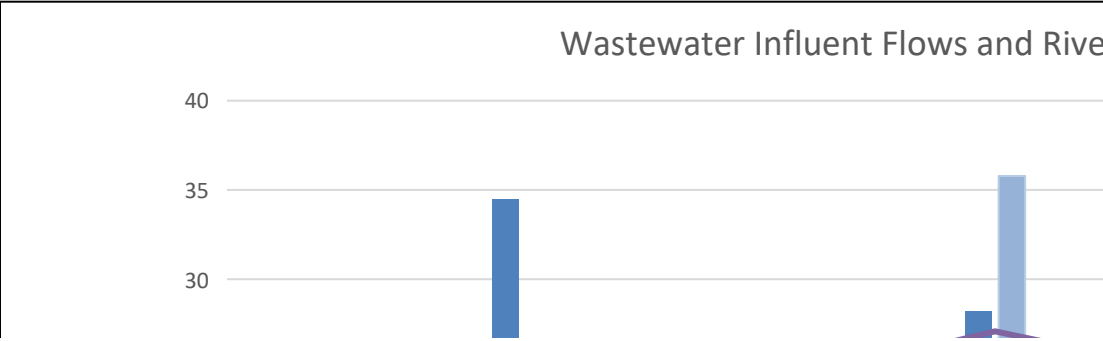
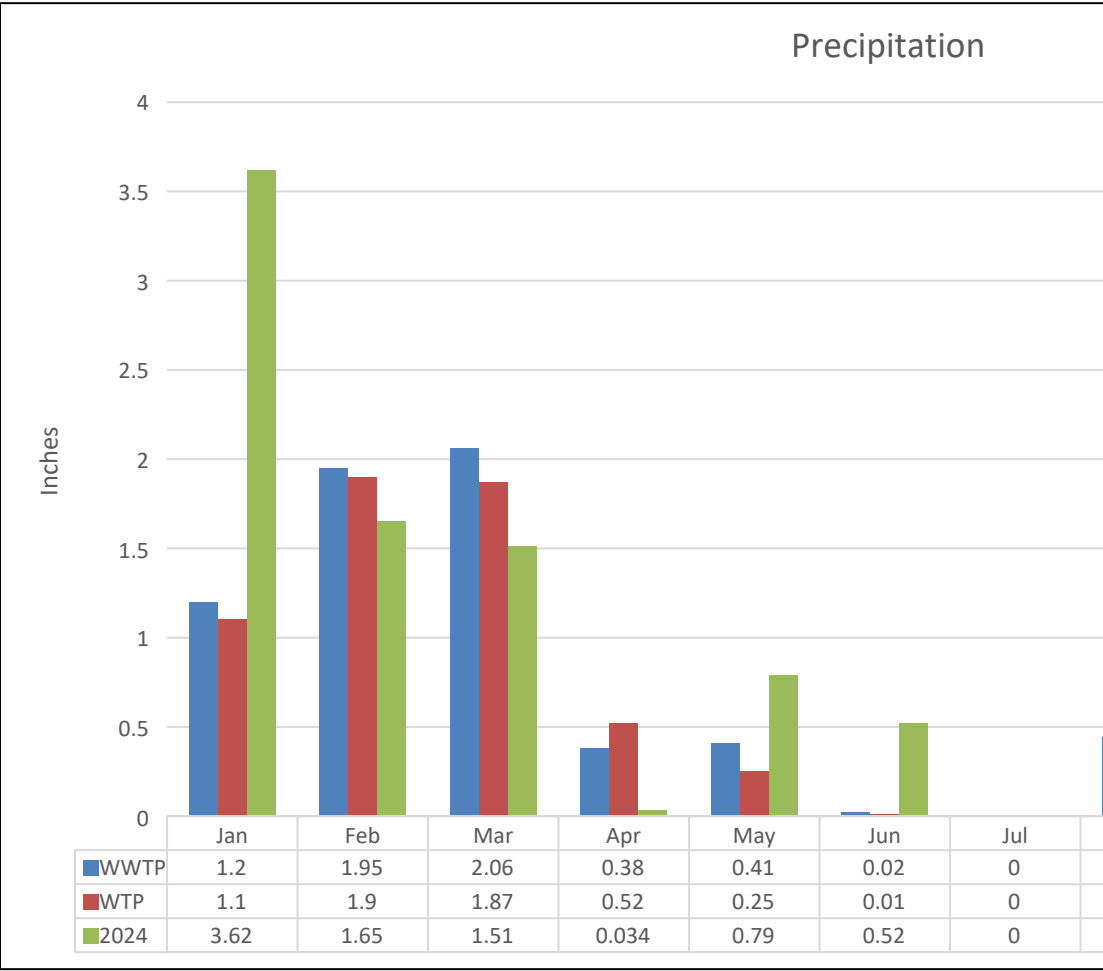
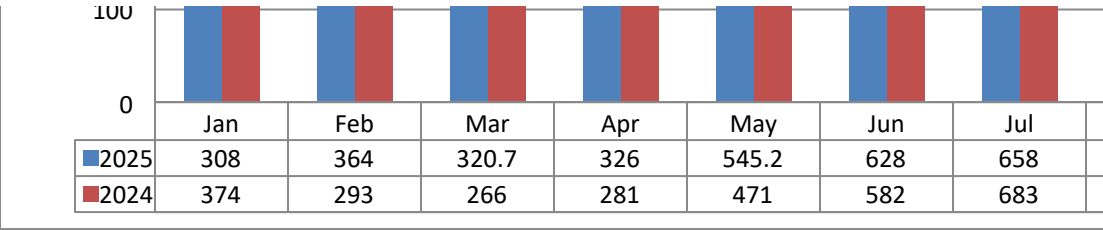
Your honorable Mayor and city council,

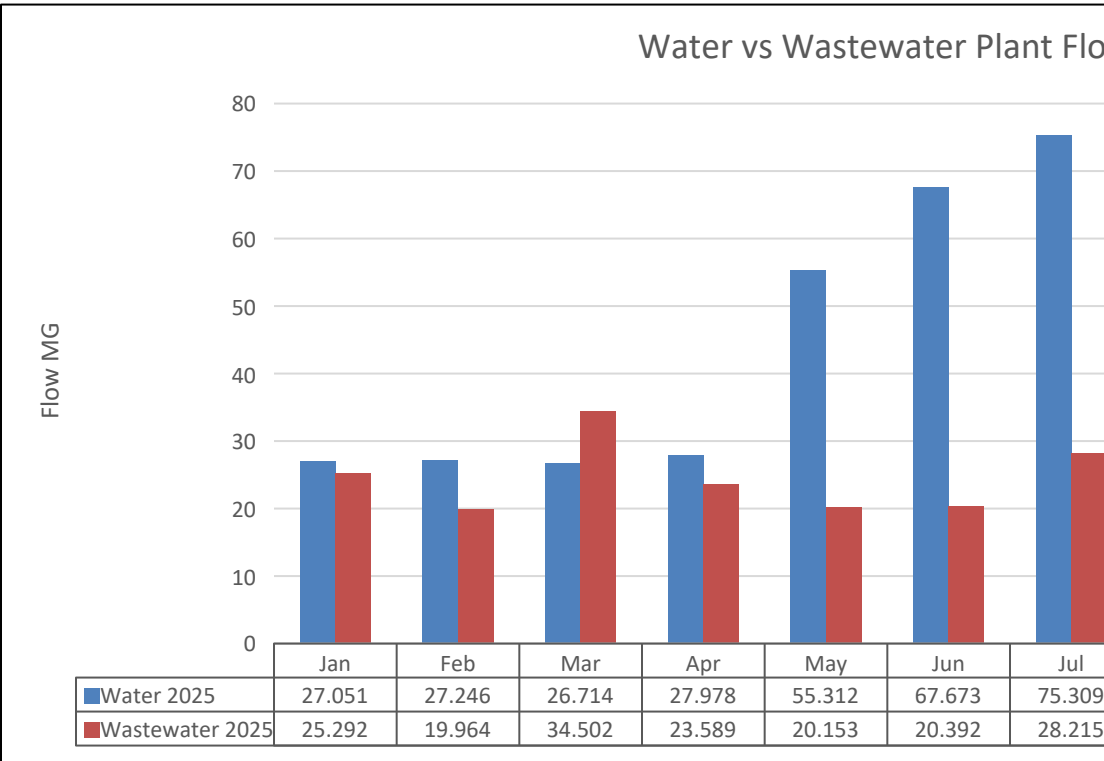
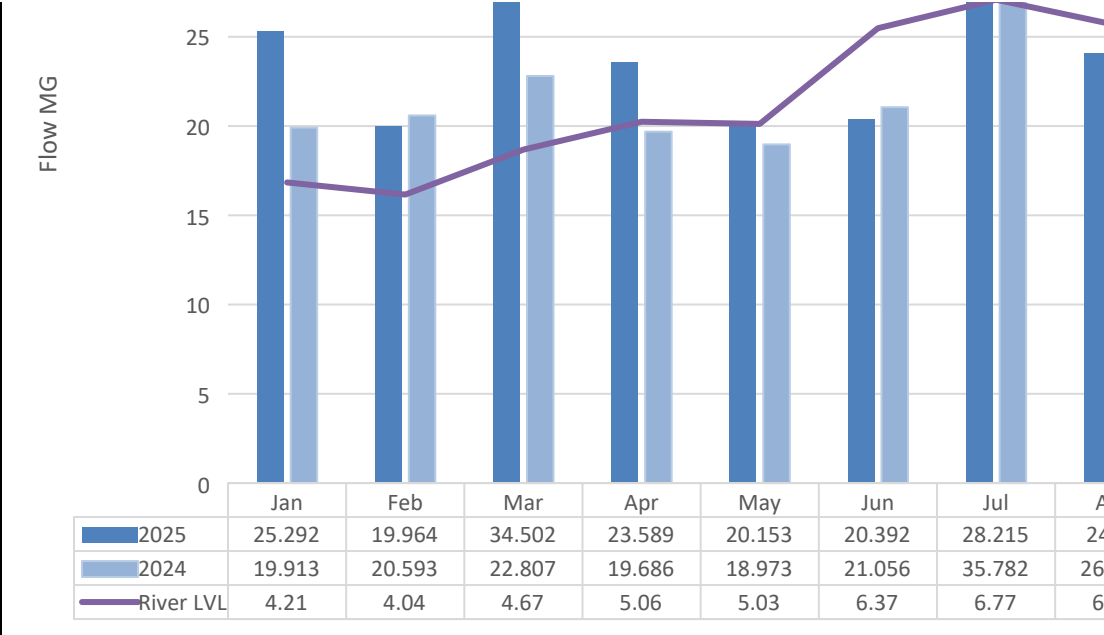
1. Report of calls in the month of Nov we had 49 calls No fires, 1 was toned out as a brush fire automatic aid request for district 7 was false alarm legal burn.

No report Month of Nov my new program isn't sorting out call correctly from dispatch. Working on a fix Hope to have for fixed for new year.

2. Had 7 people attended the burn academy in North Bend Live fire requires certification or re certification.
3. Will be meeting soon with the new chief of South Cle Elum and reviewing process for staging our second out aid unit at South Cle Elum Fire station 53. With review from the life and safety board, it's been discussed and approved to move forward with efforts to move unit to station 53. I need to update some documents before the move.
4. Rear drive tire replacement for engine 521 was found to have a flat on inner rear dually. Had Les Swab replaced all four tires.
5. Any questions for me currently

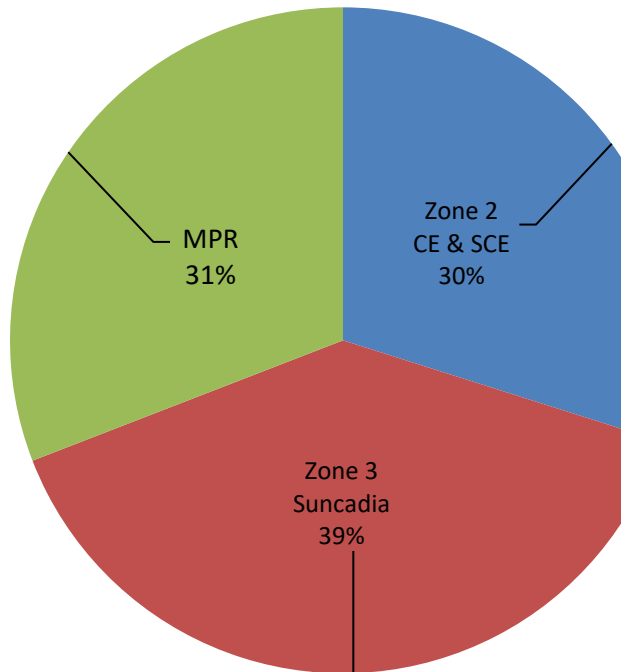


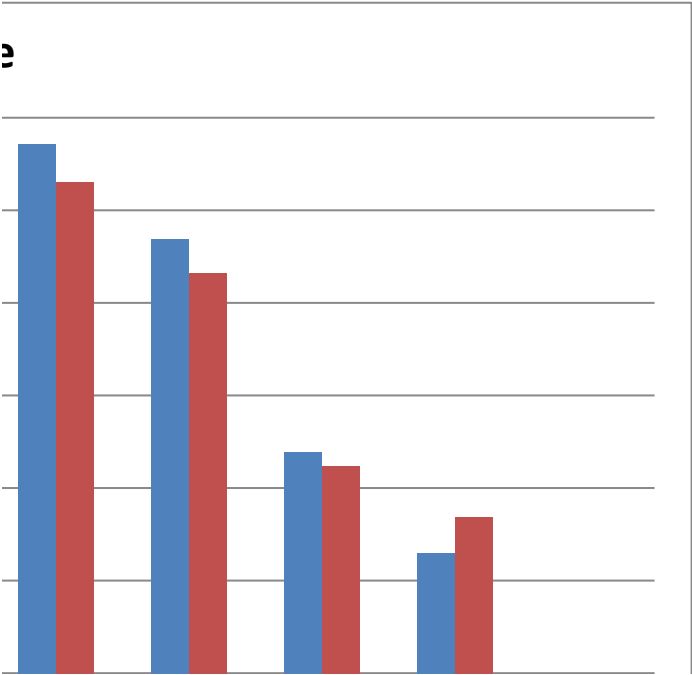
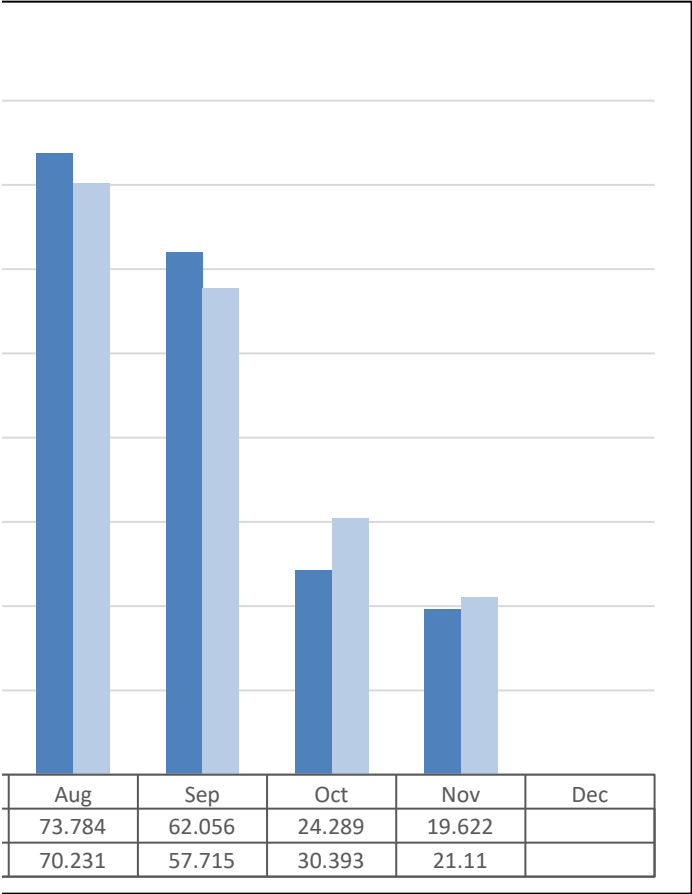


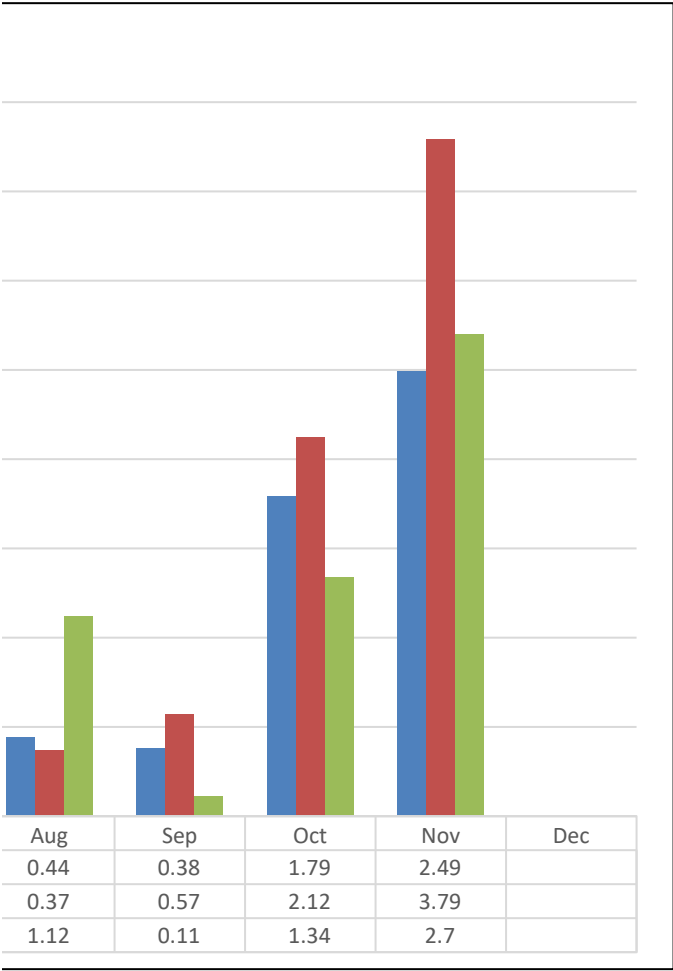
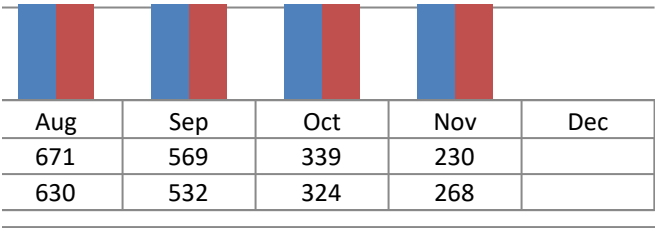


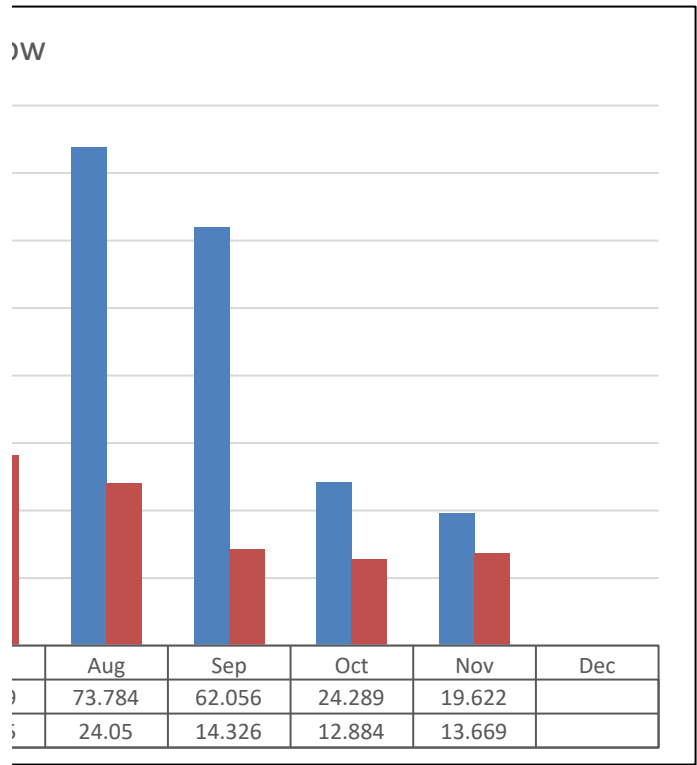
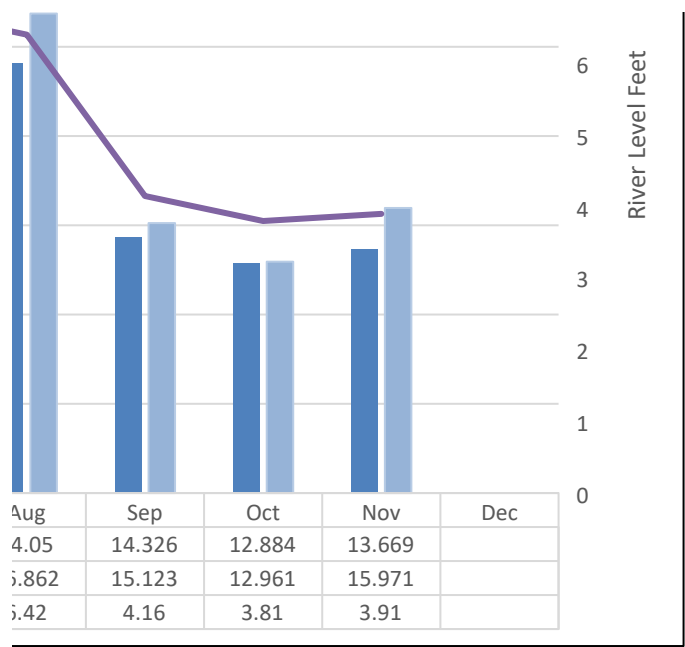
Percent of Flow - October

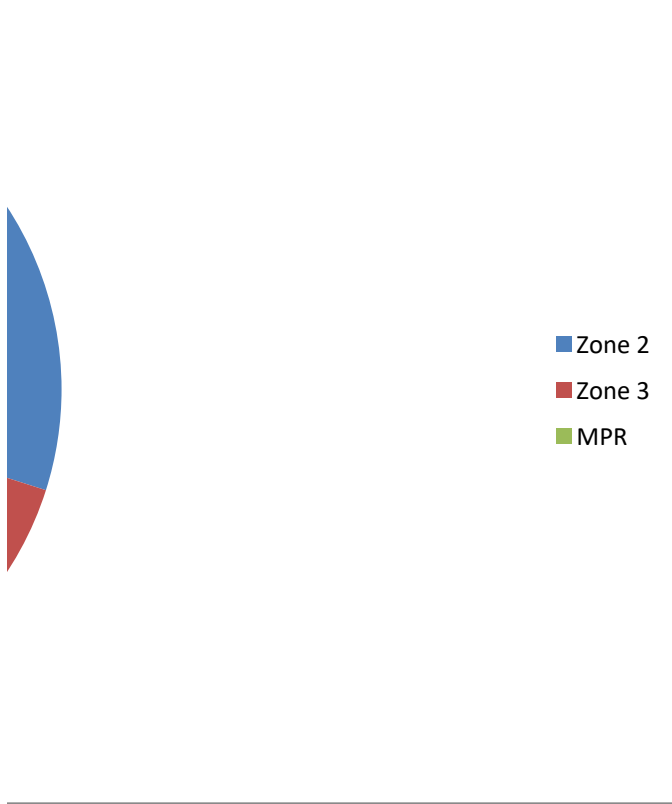
PERCENTAGE BREAKDOWN











December 9, 2025 Council Meeting

- Good evening Honorable Mayor and members of the Council.
 - My usual graphs are enclosed in your council packet, I would be happy to answer any questions you may have about them.
 - The new variable frequency drive has been installed at the wastewater plant, waiting on a communication converter before it can be put into service.
 - With the exception of the last few days things have been quiet at the plants. Monday morning we switched to the well field due to the projected flooding conditions on the Yakima River
 - Fun Facts: Monday the water plant produced 526,000 gallons, we recorded 2.27 inches of rain for the day, so far today, we have recorded 0.95 inches of rain, most of which fell between midnight and 5:00 am.
 - Monday morning at 0700 the average flow into the wastewater plant was 600 gpm, by 7:00 pm average flows jumped to 3,000 gpm, peak flows were 4100 gpm.
 - Both plants were monitored remotely throughout night and we will do the same tonight as we anticipate another round of heavy rainfall.

CITY OF CLE ELUM
Planning Department

First Amendment to the Transportation Mitigation Agreement: Bullfrog Flats

AGENDA DATE: December 9, 2025

ITEM TITLE: **First Amendment to Agreement between the City of Cle Elum and Bullfrog Flats for the Mitigation and Monitoring of Transportation Impacts Associated with the Bullfrog UGA Development**

SUMMARY: The City Council previously approved the Agreement with Bullfrog Flats LLC to mitigate and monitor transportation impacts associated with the Bullfrog UGA development (Resolution 2025-009, March 25, 2025). The Agreement requires Bullfrog Flats to construct certain site access improvements on Bullfrog Road as part of the development of Phases S-1, S-2, and J, as well as identifies other transportation mitigation requirements.

The First Amendment, requested by Blue Fern, would allow bonding for Site Access Intersection #2 (Center Access Roundabout on Bullfrog Road) prior to final plat approval, with construction required before issuance of the fifth certificate of occupancy of any of the above mentioned phases.

The County provided input regarding this revision, which was signed off by Josh Fredrickson, Kittitas County Public Works Director. Staff recommends that the City Council approve and authorize the Mayor to execute the First Amendment, ensuring flexibility for final plat approvals while maintaining assurances for the required transportation improvements.

ATTACHMENTS: First Amendment, Traffic Mitigation Agreement 03-25-2025

LEAD STAFF: Colleda Monick, Planning Consultant for the City of Cle Elum

**FIRST AMENDMENT TO AGREEMENT BETWEEN THE CITY OF CLE ELUM AND
BULLFROG FLATS FOR THE MITIGATION AND MONITORING OF
TRANSPORTATION IMPACTS ASSOCIATED WITH THE BULLFROG UGA
DEVELOPMENT**

This First Amendment to the Bullfrog Flats UGA Transportation Impacts Mitigation and Monitoring Agreement (the “Amendment”), effective as of _____, is entered into and between the City of Cle Elum, a Washington Municipal Corporation (“City”) and Bullfrog Flats LLC, a Washington limited liability company (“Project Sponsor” or “Bullfrog Flats”). The aforementioned are referred to herein as the Parties, collectively.

Recitals

A. On March 25, 2025, at an open public meeting by and through Resolution 2025-009, the Cle Elum City Council authorized the City Mayor to execute the Agreement Between the City of Cle Elum and Bullfrog Flats for the Mitigation and Monitoring of Transportation Impacts Associated with the Bullfrog UGA Development (the “Agreement”).

B. Bullfrog Flats and its assigns have since pursued preliminary plat, engineering and now have submitted final plat applications for Phases S-1, S-2 and J of the Bullfrog Flats Master Plat. As part of the final plat actions necessary for approval, the Agreement requires construction of certain intersection improvements described in Recital F and Section 2.

C. It has become apparent to the Parties that, given the timeframes required for the entitlement process and the construction weather windows available, flexibility as secured by financial security would be a mutually beneficial means of ensuring future construction of certain, specific road improvements identified in the Agreement while allowing expeditious processing of the final plat applications.

Amendment to Agreement

NOW, THEREFORE, in consideration of the foregoing and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties hereto agree as follows:

1. Recitals. The recitals set forth above are true and correct and are hereby incorporated by this reference.

2. Section 2. Section 2, Site Access Intersections, found on page 6 of the Agreement is hereby amended to add the following additional language set forth below, underlined:

Bullfrog Flats shall be responsible for all costs to design and construct the Site Access Intersections and the Douglas Munro Blvd connection described in Recital F above. Bullfrog Flats shall be required to obtain Kittitas County, WSDOT and/or City review and approval of the Site Access Intersection design and construction, based on which jurisdiction(s) controls the affected rights of way. Site Access Intersections #2 (Center access) and #3 (North

access), shall be constructed prior to final plat approval for Phase S-1, Phase S-2 and Phase J, whichever occurs first. In the alternative, the Project Sponsor or its assignee may bond and/or provide other finance security assurance acceptable to the County for Site Access Intersection #2 (Center access, Roundabout on Bullfrog Road) prior to final plat approval for Phase S-1, Phase S-2 and Phase J, whichever occurs first, and shall (a) ensure right of way access is secured and granted to the County and design work is approved before commencement of construction, which may occur after final plat approval, and (b) complete construction for said Intersection prior to issuance of the fifth certificate of occupancy for all of the above referenced Phases, combined. Ongoing maintenance of any elements of the Site Access Intersections that exceed County or City Road standards, such as, without limitation, additional landscaping or lighting located in the public right of way shall be the responsibility of the Project Sponsor.

3. Ratification; Amendment Controls. Except as herein amended, the Agreement is hereby ratified and affirmed in its entirety by the Parties. In the event of a conflict in the terms and conditions of the Agreement and this Amendment, the terms and conditions of this Amendment shall control.

4. Authority. Each person executing this Amendment on behalf of a party to the Agreement represents and warrants that it has the full power, authority, and legal right to execute and deliver this Amendment on behalf of such party and that this Amendment constitutes the legal, valid, and binding obligations of such party, its heirs, representatives, successors and assigns, enforceable against such party in accordance with its terms.

5. Counterparts. This Amendment may be executed in any number of counterparts, all of which taken together shall constitute on and the same instrument. A PDF or electronically transmitted signature on this Amendment shall be binding as an original.

IN WITNESS WHEREOF, this Amendment is executed by the parties, intending to be legally bound, as of the date first written above.

Project Sponsor: Bullfrog Flats LLC, a Washington limited liability company

By: _____
Ben Paulus

Its: Manager

City: City of Cle Elum,
a Washington municipal corporation

By: _____
Its: _____

**AGREEMENT BETWEEN THE CITY OF CLE ELUM AND
BULLFROG FLATS FOR THE
MITIGATION AND MONITORING OF TRANSPORTATION IMPACTS
ASSOCIATED WITH THE BULLFROG UGA DEVELOPMENT**

This Bullfrog Flats UGA Transportation Impacts Mitigation and Monitoring Agreement (“**Transportation Mitigation Agreement**”) is entered into by and between the City of Cle Elum, a Washington municipal corporation (“**City**”), and Bullfrog Flats LLC, a Washington limited liability company (“**Project Sponsor**” or “**Bullfrog Flats**”), (collectively the “**Parties**”), effective as of March 25, 2025 (“**Effective Date**”). This Transportation Mitigation Agreement is intended as an amendment to and incorporated into a development agreement approved by the City in 2002 titled: “Development Agreement By and Between the City of Cle Elum, Trendwest Investments, Inc., and Trendwest Properties, Inc., Relating to the Development of Real Property Located within the Cle Elum Urban Growth Area, Commonly Known as the Bullfrog UGA dated October 30, 2002”, (“**2002 Development Agreement**”) and is intended to replace and supersede the Transportation Monitoring Program Agreement for the Bullfrog UGA dated November 28, 2007 between Suncadia, LLC and the City of Cle Elum

RECITALS

A. On October 30, 2002, the City and Bullfrog Flats’ predecessor in interest, Trendwest Properties, Inc., and Trendwest Investments, Inc., entered into the 2002 Development Agreement, including conditions of approval authorizing development of property known as the “**Bullfrog UGA**” (the “**Project**”). The 2002 Development Agreement term was subsequently extended by the City and currently expires on October 30, 2027. The rights and obligations relating to development of the Bullfrog UGA contained in the 2002 Development Agreement were subsequently transferred from Trendwest to Sun 47 North. Sun 47 North and Bullfrog Flats have entered into an agreement for Bullfrog Flats to purchase the Bullfrog UGA property from Sun 47 North, dependent on the outcome of the City’s decisions on Bullfrog Flats’ applications for the Bullfrog UGA and request to extend the 2002 Development Agreement. Upon such transfer of the Bullfrog UGA property from Sun 47 North to Bullfrog Flats, Bullfrog Flats is desirous of stepping into all of the outstanding obligations of the 2002 Development Agreement that are currently the responsibility of Sun 47 North.

B. On September 19, 2024, the City issue a Notice of Complete Applications for Bullfrog Flats’ applications for a Master Plat, a Boundary Line Adjustment, Preliminary Plats for three phases (parcels Phase S-1, Phase S-2 and Phase J) of the Bullfrog UGA development originally approved in the 2002 Development Agreement, a Request to Assign the 2002 Development Agreement to Bullfrog Flats, and a Request to Extend the 2002 Development Agreement term until 2037, (the “**Applications**”). Bullfrog Flats’ stated intent is to pursue development of the Bullfrog UGA property consistent with the existing 2002 Development Agreement.

C. The 2002 Development Agreement included seven traffic mitigation measures (condition #85 A-G) that were included as part of the 2002 approval for the Bullfrog UGA. As of the date of this Agreement, some of those mitigation measures have been installed by others; some have not.

D. On November 28, 2008, Suncadia LLC, predecessor in interest to Sun 47 North and Bullfrog Flats, and the City of Cle Elum entered into a Transportation Monitoring Agreement for the Bullfrog UGA (the “**TMP**”) to satisfy condition #92 of the Conditions of Approval.

E. Pursuant to the provisions of the 2002 Development Agreement, including, but not limited to section 6 of the 2002 Development Agreement and condition #92 of the Conditions of Approval attached to the 2002 Development Agreement related to traffic monitoring, the City contracted with Transportation Engineering Northwest (“**TENW**”) to conduct new traffic counts and complete a new traffic impact analysis to determine whether the transportation mitigation measures identified in the 2002 Development Agreement require modification or whether additional traffic impact mitigation measures are warranted to address potential impacts from the proposed project based on current traffic conditions (the “**2024 TENW Analysis**”).

F. The 2024 TENW Analysis included new traffic counts at 27 intersections and calculated expected levels of service at each of those intersections under existing conditions and in 2032 and 2037, based on reasonable assumptions regarding Bullfrog UGA and other projected project-specific or general background growth. Based on the 2024 TENW Analysis, the Parties to this agreement have identified nine intersections that are expected to operate below adopted levels of service between 2024 and 2037, including those from the 2002 Development Agreement that have not yet been constructed and have recommended intersection improvements (“**Intersection Mitigation Measures**”) that would address projected level of service failures at those nine intersections. These Intersection Mitigation Measures do not include four new intersections required to provide access to the Project more fully described in Recital ___ below and the connection to Douglas Munro Boulevard. These access intersections and the Douglas Munro Boulevard connection are the sole responsibility of the Project Sponsor to construct.

G. The 2024 TENW Analysis has also identified the proportionate share of traffic associated with the Project (“**Project Sponsor’s Proportionate Share**” or “**Project Share**”) and the background traffic or public share for each of these required transportation mitigation measures (“**Background Share**”). The intersections that are predicted to operate at levels of service below adopted standard and the year in which that failure is expected, based on the development assumptions in the 2024 TENW Analysis are as follows:

Year of Expected Failure	Intersection	Proposed Mitigation
2024 (existing condition)	#8—Ranger Station Rd/Miller Ave/W. Second St.	Turn restrictions
2024 (existing condition)	#12—N.Pine St./W. 1 st St.	Compact roundabout
2032	#9—N. Pine/W. 2 nd St (SR 903)	Compact roundabout
2032	#13—N.Stafford/W.2 nd (SR 903)	Compact roundabout
2032 or 2037*	#1—Bullfrog/I-90 EB Ramp	Compact roundabout
2032	#7—Denny/W. 2 nd (SR 903)	Turn restrictions

2032	#15—N.Oakes/W. 2 nd (SR 903)	Compact roundabout
2032	#21—Pennsylvania/1 st St	4-way stop
2037	#3—Bullfrog/Tumble Creek Dr.	Merge refuge lane

*Year depends on whether and how much business park development occurs: 2037 if no business park; 2032 if 50% business park.

H. Based on 2023 pre-design construction estimates, the estimated cost for the Intersection Mitigation Measures is as follows:

Intersection	Proposed Mitigation	2023-Predesign Estimated Cost
#1—Bullfrog/I-90 EB Ramp ¹	Compact roundabout	\$1,370,000
#3—Bullfrog/Tumble Creek Dr.	Merge refuge lane	\$ 260,000
#7—Denny/W. 2 nd (SR 903)	Turn restrictions	\$ 130,000
#8—Ranger Station Rd/Miller Ave/W. Second St.	Turn restrictions	\$130,000
#9—N. Pine/W. 2 nd St (SR 903)	Compact roundabout	\$ 760,000
#12--N.Pine St./W. 1 st St.	Compact roundabout	\$ 970,000
#13—N.Stafford/W.2 nd (SR 903)	Compact roundabout	\$ 950,000
#15—N.Oakes/W. 2 nd (SR 903)	Compact roundabout	\$ 900,000
#21—Pennsylvania/1 st St	Four-way stop	\$ 40,000
Total:		\$5,510,000

These preliminary construction cost estimates used to calculate Project Sponsor's Proportionate Share payments and Background Share account contributions required by this Transportation Mitigation Agreement will be updated as described in Section 4 below.

I. The Project Sponsor's Proportionate Share payment for each Intersection Mitigation Measure varies depending on whether, how much of, and when (if ever) the business park portion of the project is developed. Based on the 2023 pre-design construction estimates and the two business park development assumptions in the 2024 TENW Analysis, the Project Sponsor's Proportionate Share of each Intersection Mitigation Measure is as follows:

Intersection	Project Share with 50% Business Park	Project Share with No Business Park
#1—Bullfrog/I-90 EB Ramp*	10.7%--\$ 146,590	10.6%--\$145,220
#3—Bullfrog/Tumble Creek Dr.	21.4%--\$ 55,640	15.4%--\$ 40,040
#7—Denny/W. 2 nd (SR 903)	19.7%--\$ 25,610	18.4%--\$ 23,920
#8—Ranger Station Rd/Miller Ave/W. Second St.	17.9%--\$ 23,270	11.9%--\$15,540
#9—N. Pine/W. 2 nd St (SR 903)	19.7%--\$ 149,720	13.2%--\$100,320

¹ Under Condition 85.G, Bullfrog Flats is entitled to seek contribution from the MPR development for its proportionate share of the impacts to this intersection. Bullfrog Flats acknowledges the City does not have authority to impose mitigation or require contribution from the MPR development, which is under the jurisdiction of Kittitas County.

#12--N.Pine St./W. 1 st St.	13.8%--\$ 133,860	9.2%--\$ 89,240
#13—N.Stafford/W.2 nd (SR 903)	17.4%--\$ 165,300	11.5%--\$109,250
#15—N.Oakes/W. 2 nd (SR 903)	16.4%--\$ 147,600	10.6%--\$ 95,400
#21—Pennsylvania/1 st St	13.9%--\$ 5,560	9.0%--\$ 3,600
Total:	\$853,150	\$ 622,500

*Level of service failure in 2032, if 50% Business Park. Level of service failure in 2037 if No Business Park.

J. The 2024 TENW Analysis identified a Project Share and a Background Share for each of the impacted intersections. The City and the Project Sponsor have agreed to a mitigation funding strategy that incorporates both proportionate share and transportation concurrency concepts by establishing a “**Transportation Account**” for each of the Intersection Mitigation Measures more fully described in Section 4 of this Transportation Mitigation Agreement. The Transportation Accounts may include funds from the following sources: (i) a Project Share, (ii) any public grant funds obtained for any of the Intersection Mitigation Measures (“**Grant Funds**”), (iii) any other funds from any reimbursement or credit mechanism that may be established pursuant to Section 7; (iv) any other funds obtained from traffic mitigation imposed on other development in the City (“**Other Development Traffic Mitigation**”), and (v) a Transportation Contribution by the Project Sponsor if required to cover the total cost to construct the Intersection Mitigation measure that will be eligible for subsequent reimbursement, if available from other sources pursuant to Section 7 below (collectively, “**Proportionate Share Method**”). This Proportionate Share Method is consistent with the transportation mitigation funding approach used in the 2002 Development Agreement, Condition #89.

K. The Parties acknowledge that the 2002 Development Agreement Condition #89, the Growth Management Act, Chapter 36.70A RCW and the City Comprehensive Plan all include the requirement for transportation concurrency, where the City cannot allow development to proceed if traffic from the proposed development would cause the level of service on city streets and intersections to fall below adopted acceptable levels of service, unless there is a plan or program providing sufficient certainty that the necessary intersection improvements will be constructed within six years of development approval. The City applied this same transportation concurrency concept to streets and intersections within the unincorporated areas of Kittitas County (“**County**”). Transportation concurrency allows the City to give the Project Sponsor the option of either waiting to construct a phase or subphase of the proposed development until the public share of the traffic mitigation measure is secured or, alternatively, the Project Sponsor may pay the Background Share of the required transportation mitigation and proceed with development. To adequately address concurrency requirements, the City and the Project Sponsor have agreed to an additional Project Sponsor contribution to be made into an account to ensure sufficient funds are available to construct the Intersection Mitigation Measures when required to satisfy concurrency (the “**Transportation Account Contribution**”) that will be eligible for subsequent reimbursement, if available from other sources pursuant to Section 7 below.

L. As of the Effective Date of this Transportation Mitigation Agreement, the Parties understand that the City only has dedicated public funds to cover approximately \$700,000 (of which approximately \$170,000 has been allocated and spent on design and construction engineering) of the Background Share for Intersection #13, and thus the City can make no guarantee regarding the future availability or City receipt of Grant Funds to apply to the

Background Shares of the Intersection Mitigation Measures costs. Upon execution of this Transportation Mitigation Agreement, the Parties have agreed to work diligently and cooperatively to seek Grant Funds and Other Development Traffic Mitigation, where warranted to maximize opportunities for other sources of funds for those Background Shares and thus reducing the Transportation Account Contribution obligation of the Project Sponsor described in Section 7 below. Any effort to obtain other sources of funds for Background Share are subject to the legal requirements, procedures and limitations applicable to other source funding mechanisms.

M. The 2024 TENW Analysis makes certain assumptions regarding the expected pace of project development and analyzes existing conditions (2024) and two future year conditions (2032 and 2037), based on those pace of development assumptions. Actual project development may occur at a faster or slower pace than assumed in the 2024 TENW Analysis and the Parties recognize that the trips generated by the project may trigger level of service failure and the corresponding need for mitigation at a time that may vary from the specific years identified in the 2024 TENW Analysis. This Transportation Mitigation Agreement includes provisions regarding future year monitoring and traffic impact analysis to confirm impacts and mitigation timing based on the actual pace of project development in Section 10.

N. The City and the Project Sponsor have reviewed the results and the recommended Intersection Mitigation Measures in the 2024 TENW Analysis and have conferred with the County and the Washington State Department of Transportation (“**WSDOT**”) to obtain their input on the analysis and the mitigation measures that are identified for those intersections under the jurisdiction of the County and WSDOT. The City met with representatives from the County and WSDOT on November 21, 2024 to discuss preliminary findings and to answer questions. The City provided a copy of the preliminary 2024 TENW Analysis to the County and WSDOT on November 1, 2024. The City met again with the County and WSDOT on November 21, 2024 to discuss the analysis and answer additional questions. The County provided comments on December 5, 2024. TENW and the City made additional changes to the draft 2024 TENW Analysis in response to the County’s comments.

O. The proposed Bullfrog UGA project includes four (“**Site Access Intersections**”) at existing public rights of way that were included in the 2024 TENW Analysis, identified as follows:

1. Bullfrog Road southern access (#30 in the 2024 TENW Analysis)
2. Bullfrog Road central access (#29 in the 2024 TENW Analysis)
3. Bullfrog Road north access (#28 in the 2024 TENW Analysis)
4. SR 903 and Bala Dr. (#31 in the 2024 TENW Analysis)

In addition, the 2002 Development Agreement requires the Project Sponsor to construct a connection to Douglas Munro Boulevard. The Project Sponsor will be responsible for 100 percent of the costs to design and construct these four Site Access Intersections and the Douglas Munro Blvd connection, subject to review and approval by the City, the County and potentially WSDOT where Site Access Intersection construction will occur at least partially within the public rights of way controlled by those respective state and local jurisdictions.

NOW, THEREFORE, Bullfrog Flats and the City agree as follows:

AGREEMENT

1. **Recitals Incorporated.** Recitals A – O recited above are hereby incorporated into this Transportation Mitigation Agreement as substantive provisions and basis for interpretation of its terms.

2. **Site Access Intersections.** Bullfrog Flats shall be responsible for all costs to design and construct the Site Access Intersections and the Douglas Munro Blvd connection described in Recital F above. Bullfrog Flats shall be required to obtain Kittitas County, WSDOT and/or City review and approval of the Site Access Intersection design and construction, based on which jurisdiction(s) controls the affected rights of way. Site Access Intersections #2 (Center access) and #3 (North access), shall be constructed prior to final plat approval for Phase S-1, Phase S-2 and Phase J, whichever occurs first. Ongoing maintenance of any elements of the Site Access Intersections that exceed County or City Road standards, such as, without limitation, additional landscaping or lighting located in the public right of way shall be the responsibility of the Project Sponsor.

3. **Concurrency Alternative.** If an improvement is demonstrated to be necessary because of projected level of service failures at an intersection, but there are not sufficient funds available to provide the required Background Share of costs, the Project Sponsor may elect to pursue one of the following options:

3.1. Either the Project Sponsor may agree to wait to construct the next Phase of development until funds are available for the Background Share, or

3.2. The Project Sponsor may agree to pay the required Background Share as a Transportation Account Contribution and proceed with the next phase of development.

4. **Transportation Account Established.**

4.1. Prior to final plat approval for Phase S-1, Phase S-2, or Phase J, whichever occurs first, the Parties shall have fully executed this Transportation Mitigation Agreement, and the Project Sponsor shall deposit the following amounts: (1) \$157,130.00, representing the Project Sponsor's Proportionate Share of all of the 2024 Intersection Mitigation Measures based on the 2023 construction cost estimate into the Transportation Accounts established by the City; (2) \$942,870, representing the Background Share of the 2024 Intersection Mitigation Measures, based on 2023 construction cost estimates; (3) \$268,500, representing the approximate design costs for Intersection #7, #9, and #15 of the 2024 TENW Analysis (calculated as 15% of the 2023 construction cost estimates); and (4) any remaining amount necessary for the construction of Intersection #13 of the 2024 TENW Analysis, for which the City has received partial grant funding. These Transportation Account funds shall be used for the design and construction of the Intersection Mitigation Measures and other purposes as provided herein. The City shall administer the City's use of the Transportation Account as provided for herein.

4.2. The City may, after consultation with Project Sponsor and providing Project Sponsor an opportunity to review the anticipated costs, use funds from the Transportation Account for the following purposes: to cover the cost of design, permitting, right of way acquisition, and construction of the Intersection Mitigation Measures; to prepare funding applications in pursuit of grant funding to cover the cost of design, right of way acquisition for and construction of the Intersection Mitigation Measures; to prepare cost estimate updates and detailed accountings under this Transportation Mitigation Agreement; and to engage with consulting services as deemed necessary to help implement this Transportation Mitigation Agreement. Consulting services may include, but are not limited to, professional engineering, design, and construction services, financial services, and legal services.

4.3. With respect to the 2032 and 2037 Intersection Mitigation Measures, Project Sponsor shall have the option to deposit additional funds into the Transportation Account for these mitigation measures at any point before the 2032 and 2037 Intersection Mitigation Measures are triggered. The City and Project Sponsor have discussed the fact that the availability of such funds will aid the City's ability to apply for Grant Funds and other alternative funding mechanisms.

4.4. The construction cost estimates and, correspondingly, the Project Sponsor Proportionate Share and the Background Share shall be updated and, potentially additional deposits required, throughout the design, bidding, contract award and final acceptance of the Intersection Mitigation Measures as follows:

4.4.1. Within 30 days from the date the 2024, 2032 and 2037 Intersection Mitigation Measures are triggered as set forth in this Agreement, the Project Sponsor shall deposit additional funds into the Transportation Account so that the total funds in the Transportation Account are sufficient to cover 100% of the then-current construction cost estimate, as calculated and approved by the jurisdictional authority, for the triggered Intersection Mitigation Measure(s) (2024, 2032 or 2037). Following this deposit, the jurisdictional authority shall commence the design of the Intersection Mitigation Measure(s). The jurisdictional authority shall prepare a construction bid package and publish a bid advertisement for public works bidding for the Intersection Mitigation Measures that are triggered. The jurisdictional authority shall also prepare an updated construction cost estimate at the time the bid package is prepared.

4.4.2. Prior to notice and publication of the bid package, if the current construction estimate exceeds the construction cost estimate that was the basis of the prior Project Sponsor Proportionate Share payment and Transportation Account payment, the Project Sponsor shall deposit additional funds to provide 100% of the current construction cost estimate.

4.4.3. Within 30 days from the bid opening date for any Intersection Mitigation Measure(s), the Project Sponsor shall deposit into the Transportation Account any additional Project Sponsor's Proportionate Share for those Intersection Mitigation Measure(s) and any additional Transportation Account Contribution necessary to pay for the cost equal to the lowest responsible and responsive bid, plus twenty percent of the bid amount for construction

engineering and construction administration, plus contingency funding equal to ten percent of the construction bid (“**Contract Cost**”).

4.4.4. After the Intersection Mitigation Measure(s) has been accepted by jurisdictional authority’s governing body, the construction contract has been closed out and thus construction costs have been finalized, the City shall prepare a final detailed accounting for the constructed Intersection Mitigation Measure(s) and the respective Transportation Account(s). If the Intersection Mitigation Measure(s)’ final cost exceeds the Contract Cost for the Intersection Mitigation Measure(s), within 30 days from receipt of the final accounting, Project Sponsor shall pay both Project Sponsor's Proportionate Share and the Transportation Account Contribution (if required) for any amount of the final construction cost that exceeds the Contract Cost. If the Intersection Mitigation Measure(s) cost is below the Contract Cost for the Intersection Mitigation Measure(s), Project Sponsor shall be entitled to a reimbursement for any amount of that difference remaining in the Transportation Account that Project Sponsor paid above the Project Sponsor’s Proportionate Share.

4.5. If the City receives Grant Funds or proceeds from other alternative funding mechanisms intended to be used for construction of any of the Intersection Mitigation Measures that exceed the Background Share, the City may retain such money if all of the Intersection Mitigation Measures have been constructed, and if the terms of the Grant Funds or alternative funding mechanism allows City retention of these funds. Any such surplus funds shall not be applied to reduce Project Sponsor’s Proportionate Share obligations, nor eligible for refund to the Project Sponsor as described in Section 8below.

4.6. The City shall, no later than March 31st of each year, provide the Project Sponsor with a detailed accounting of the following:

4.6.1. The funds credited to the Transportation Accounts from (a) Project Sponsor Proportionate Share contributions, (b) Grant Funds, (c) Other Development Traffic Mitigation and (d) Project Sponsor Transportation Account Contribution;

4.6.2. The funds debited from the Transportation Accounts in the past fiscal year and for what purpose;

4.6.3. The Intersection Mitigation Measure(s) toward which those funds were directed;

4.6.4. The current status and planned completion date for the Intersection Mitigation Measures; and

4.6.5. The amount remaining in the Transportation Accounts.

4.6.6. This annual detailed accounting may also include an updated cost estimate of Intersection Mitigation Measures if such cost estimate update has been prepared as described in Section 4.2 above based on comparable public works construction projects from the prior year, to determine if the Transportation Account balance is adequate, or if additional contributions (both

Project Sponsor Proportionate Share and Transportation Account Contribution) are necessary to account for inflation and other cost escalation. Should additional contributions become necessary to ensure funding for the outstanding Intersection Mitigation Measures, the City shall provide the Project Sponsor with notice and an explanation of why additional contributions are necessary to complete construction of the Intersection Mitigation Measures. At the request of the Project Sponsor, the City agrees to meet and confer, and use reasonable efforts to value engineer the Intersection Mitigation Measure to reduce, if possible, additional contribution requirements. Any additional contributions required shall be deposited by the Project Sponsor by June 30th of each year, unless the Parties agree to a different deadline.

5. **Required Intersection Mitigation Measures.** The City and the Project Sponsor agree that the following Intersection Mitigation Measures, or an alternative intersection mitigation measure that may be approved by the City, the County and/or WSDOT (whichever public entity has jurisdiction over the intersection), are required to address projected level of service failures based in part due to traffic from the Bullfrog UGA development. The expected timing for these projected level of service failures and the need for these Intersection Mitigation Measures are as follows:

5.1. **2024 Existing Condition Intersection Mitigation Measures:**

#8 Ranger Station Rd/Miller Ave/W. Second St.	Turn restrictions
#12 N.Pine St./W. 1 st St.	Compact Roundabout

These 2024 Existing Condition Intersection Mitigation Measures shall be included as a condition of final plat approval for Parcels Phase S-1, Phase S-2 and Phase J, by establishing the Transportation Accounts for each of the Intersection Mitigation Measures with the Project Sponsor making the Project Sponsor's Proportionate Share payment and the Transportation Account Contribution payments for these two 2024 Intersection Mitigation Measures as described in Section 4.1 above. The Transportation Account for these 2024 Intersection Mitigation Measures shall be established and all funds deposited prior to final plat approval by the City for Phase S-1, Phase S-2 or Phase J, whichever occurs first. Additionally, as further described in Section 4.1 above, at the time the Transportation Account is established for these 2024 Intersection Mitigation Measures, the City shall also establish a Transportation Account for each of the 2032 and 2037 Intersection Mitigation Measures described in Section 5.2 and 5.3, and the City shall deposit any funding received from the Project Sponsor for all 2032 and 2037 Intersection Mitigation Measures into those Transportation Accounts. Should the Project Sponsor elect to proceed with development of any other parcel or phase prior to final plat approval for Phase S-1, Phase S-2 and Phase J, the City reserves the right to require establishment of the Transportation Account and deposit of all of the funds described in this section prior to commencement of such alternative construction in addition to any other traffic impact mitigation that may be warranted by such alternative construction. The City shall be responsible for the design and construction of these 2024 Intersection Mitigation Measures, funded by the Transportation Account.

5.2. **2032 Intersection Mitigation Measures:**

#7 Denny/W. 2 nd (SR 903)	Turn restrictions
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#9 N. Pine/W. 2 nd St (SR 903)	Compact Roundabout
#13 N.Stafford/W.2 nd (SR 903)	Compact Roundabout
#15 N.Oakes/W. 2 nd (SR 903)	Compact Roundabout
#21 Pennsylvania/1 st St	Four-way Stop

These 2032 Intersection Mitigation Measures shall be included as a condition of final plat approval for Parcels Phase P1, Phase P2, Phase P3, Phase P4, and Phase M or binding site plan or building permit approval for Phase B or any of the business park parcels, by establishing the Transportation Account with Bullfrog Flats making the Proportionate Share payment and the Transportation Account Contribution payments for each of these 2032 Intersection Mitigation Measures prior to City approval of the first final plat or binding site plan for any of these phases. as further described in Section 4 above. The City shall be responsible for the design and construction of Intersection #7, #9, #13, and #15, funded by the Transportation Accounts. The City shall offer to the City of Roslyn all payments made into the Transportation Account by the Project Sponsor attributable to the Intersection #21 improvement, provided the City of Roslyn agrees to spend those funds on the four-way stop recommended in the 2024 TENW Analysis. These 2032 Intersection Mitigation Measures shall not be a condition of approval of the Affordable Housing units required by Condition 19 in the 2002 Development Agreement.

5.3. 2037 Intersection Mitigation Measures:

#3 Bullfrog Road and Tumble Creek Drive	Merge Refuge Lane
#1 Bullfrog Road/I-90 EB On-ramp	Compact Roundabout

The 2037 Intersection Mitigation Measures above shall be included as a condition of final plat approval for Parcels Phase P1, Phase P2, Phase P3, Phase P4, and Phase M or binding site plan or building permit approval for Phase B or any of the business park parcels, by establishing the Transportation Account with Project Sponsor making the Project Sponsor Proportionate Share payment and the Transportation Account Contribution payments for the 2037 Intersection Mitigation Measures as described in Section 4 above. Intersection #3 improvements must be reviewed and approved by Kittitas County, even if the Project Sponsor takes the lead in the design and construction of that Intersection Mitigation Measure. The City shall offer to the County all payments made into the Transportation Account by the Project Sponsor attributable to the Intersection #3 improvement, provided the County agrees to spend those funds on the merge refuge lane recommended in the 2024 TENW Analysis. WSDOT shall be responsible for the design and construction of Intersection #1, if warranted. The City shall offer to WSDOT all payments made into the Transportation Account by the Project Sponsor attributable to Intersection #1 improvements, provided WSDOT agrees to spend those funds on the compact roundabout recommended in the 2024 TENW Analysis or other adequate mitigation measure for that intersection approved by WSDOT. These 2037 Intersection Mitigation Measures shall not be a condition of approval of the Affordable Housing units required by Condition 19 in the 2002 Development Agreement.

6. Monitoring and Updated Impact Analysis to Determine the Timing of 2032 and 2037 Intersection Mitigation Measures. The need for and timing of the 2032 Intersections (#7, 9, 13, 15, and 21) and 2037 Intersections (#1 and #3) shall be reviewed and confirmed or

modified based upon the results of the traffic monitoring and impact analysis update described in Section 10. Funding for this traffic monitoring and impact analysis update shall either be the responsibility of the applicant for any future phase of Bullfrog UGA development for which applications are filed after October 30, 2027, or funded by the City out of the Transportation Account described in Section 4.2 above, if no application for future phases is pending when the City determines traffic monitoring is warranted to determine timing for 2032 or 2037 Intersection Mitigation Measures.

7. Possible Reimbursement or Credit for Transportation Account Contribution.

The Parties agree that a portion of Project Sponsor's Transportation Account Contributions are in excess of Project Sponsor's Proportionate Share and therefore eligible for reimbursement or credit. To the extent that the City spends funds from the Transportation Account Contribution for actual Intersection Mitigation Measure design, permitting, right of way, bidding and construction costs (excluding cost estimate updates, annual detailed accounting of the Transportation Account, updated monitoring and impact analysis and Grant Fund applications), the Parties agree to diligently pursue various legal mechanisms for reimbursement or credit for the Transportation Account Contribution amounts in excess of the Project Share. Possible reimbursement mechanisms may include but are not limited to latecomer's agreement, pursuant to Chapter 35.72, RCW; a local improvement district, pursuant to Chapter 35.43, RCW; tax increment financing ("TIF"), Chapter 39.114, RCW, Community Revitalization Financing, Chapter 39.89 RCW; revenue bonds or transportation impact fees, Chapter 82.02, RCW. However, nothing in this Transportation Mitigation Agreement shall be construed to require the City to establish any reimbursement or credit mechanisms unless and until the City has complied with all of the constitutional and statutory requirements for consideration of such mechanisms, and then only if the City determines, in its sole discretion, that the establishment of the reimbursement mechanism is consistent with those requirements. If the City establishes a reimbursement or credit mechanism, the Parties will develop procedures regarding the administration, accounting, and any other procedures or logistics to implement the reimbursement or credit mechanism.

8. Transportation Account Termination and Potential Refund. This

Transportation Mitigation Agreement, and the Parties' obligations hereunder, shall terminate on the earlier of the following: (i) completion of construction of all of the Intersection Mitigation Measures; or (ii) the expiration of the term of the 2002 Development Agreement as may be extended by separate City Council action (the "**Termination Date**"). Upon termination, the City shall have the right to retain funds to pay for any obligations incurred under this Transportation Mitigation Agreement prior to the Termination Date. Following payment of such obligations, if any funds remain in the Transportation Accounts on the Termination Date that are properly attributed to Project Sponsor's additional Transportation Account Contribution, the Project Sponsor shall be entitled to a refund of any amount attributed to Project Sponsor's additional Transportation Account Contribution. The Project Sponsor shall not be entitled to a refund of any Project Sponsor's Proportionate Share payment, any Grant Fund sources or any Other Development Traffic Mitigation Funds. As added incentive for the City to pursue public funds for the Intersection Mitigation Measures during the term of this Transportation Mitigation Agreement, the Parties agree that the City shall be entitled to retain any funds remaining in the Transportation Accounts that came from public sources, subject to any limitations contained in those public sources of funds.

9. **Limitation of Project Sponsor Responsibility.** By depositing the Project Sponsor's Proportionate Share into the Transportation Account in accordance with the terms of this Agreement, and subject to the provision above that address additional Project Sponsor contribution requirements to achieve transportation concurrency, the City agrees that Project Sponsor will satisfy its obligations to mitigate for the Project's transportation impacts for the Bullfrog UGA development as approved in the 2002 Development Agreement, including, without limitation, the first phase applications for subdivisions of Phase S-1, Phase S-2 and Phase J.

10. **Future Traffic Monitoring.** The Parties hereby agree that Condition # 92 from the 2002 Development Agreement regarding ongoing traffic monitoring requirements is hereby amended by deleting those requirements in the 2002 Development Agreement and superseding prior implementing agreements, including Attachment 5 to the 2002 Development Agreement, "Final Draft MountainStar MPR Transportation Monitoring Program" dated April 30, 2002 and the "Transportation Monitoring Program Agreement for the Bullfrog UGA" dated November 28, 2007, and replacing it with the traffic monitoring requirements contained in this section.

10.1. No additional traffic monitoring shall be required for construction and occupancy of all the residential units approved in the Phase S-1, Phase S-2 and Phase J subdivisions, provided Project Sponsor files and obtains final plat approval for those phases within five (5) years from the date of preliminary plat approval as provided by CEMC 16.30.040A and the conditions of the preliminary plat approvals for those phases.

10.2. No additional traffic monitoring shall be required for construction and occupancy of residential units or up to 450,000 square feet of commercial development in the business park parcels in any additional subdivision or binding site plan applications filed on or before October 30, 2027. Additional traffic monitoring and updated traffic impact assessment shall be required for any binding site plan or building permit application to construct more than 450,000 square feet of commercial development in the business park parcels, whether filed before or after October 30, 2027.

10.3. Annual traffic monitoring is not required.

10.4. Updated traffic monitoring and an updated traffic impact analysis may be required if the Project Sponsor, or its successor in interest, files an application for a major modification to the Bullfrog UGA development approved in the 2002 Development Agreement in the City's reasonable discretion. Costs associated with this update shall be the responsibility of the applicant for the major modification.

10.5. Updated traffic monitoring and an updated traffic impact analysis may be required for any preliminary subdivision or binding site plan applications filed after October 30, 2027. The appropriate scope of those updates, including but not limited to methods and locations for traffic counts and level of service standards to be applied to impose mitigation shall be determined by the City at the time of such applications. Costs associated with this update shall be the responsibility of the applicant for these future subdivisions or binding site plans. Once an updated traffic impact analysis for applications filed after October 30, 2027, has been prepared

and approved by the City, and traffic mitigation measures confirmed or modified, no additional traffic monitoring will be required for development consistent with those applications unless or until the term of the 2002 Development Agreement, as may be extended, has expired.

10.6. Updated traffic monitoring and an updated traffic impact analysis may, at the City's reasonable discretion, be required if or when the Project Sponsor asks to extend the 2002 Development Agreement from October 30, 2027, to October 30, 2032; if or when the Project Sponsor asks to extend the 2002 Development Agreement from October 30, 2032, to October 30, 2037; and if or when Project Sponsor requests any further extension of the 2002 Development Agreement beyond October 30, 2037.

10.7. The City may use Transportation Account funds to conduct updated traffic monitoring and an updated traffic impact analysis if deemed necessary to support Grant Fund applications.

11. **Dispute Resolution.** In the event that any dispute, controversy, disagreement or impasse arises out of or relates to this Agreement ("Dispute"), such dispute shall be resolved pursuant to Section 11.18 of the Second Amendment to the 2002 Development Agreement.

12. **Severability.** If any term or provision of this Agreement; or its applicability to a particular situation, is found to be invalid, void or unenforceable by a court of competent jurisdiction, then the remaining provisions of this Agreement or its applications to other situations shall continue in full force and effect

13. **Mutual Drafting and Construction.** The Parties agree that both Parties participated fully in the negotiation and drafting of this Agreement and the rules of construction of ambiguities against the drafter shall not apply to either Party.

14. **Counterparts; Electronic Signatures.** This Agreement may be executed in counterparts. Each Party agrees that this Agreement may be electronically signed, and that any electronic signature appearing on this Agreement are the same as handwritten signatures for the purposes of validity, enforceability, and admissibility.

15. **Parties and Authority.** The signatories below to this Agreement represent that they have the full authority of their respective entities to commit to all of the terms of this Agreement, to perform the obligations hereunder, and to execute the same.

Signatures:

Bullfrog Flats LLC




City of Cle Elum

1. Definitions

1.1. 2002 Development Agreement. Development Agreement by and between the City of Cle Elum, Trendwest Investments, Inc., and Trendwest Properties, Inc., relating to the development of real property located within the Cle Elum Urban Growth Area, commonly known as the Bullfrog UGA dated October 30, 2002.

1.2. 2024 TENW Analysis. Updated traffic counts and traffic impact analysis prepared by Transportation Engineering Northwest dated December, __, 2024.

1.3. Applications. Bullfrog Flats' submitted applications dated _____ for a Master Plat, a Boundary Line Adjustment, Preliminary Plats for three phases (parcels Phase S-1, Phase S-2 and Phase J) of the Bullfrog UGA development originally approved in the 2002 Development Agreement, a Request to Assign the 2002 Development Agreement to Bullfrog Flats, and a Request to Extend the 2002 Development Agreement term until 2037.

1.4. Background Share. The percentage of total traffic at an intersection requiring mitigation associated with background growth or identified projects other than the Bullfrog UGA development.

1.5. Bullfrog UGA. Real property authorized to be developed according to the 2002 Development Agreement, entered into on October 30, 2002, between the City and Bullfrog Flats' predecessor in interest, Trendwest Properties, Inc., and Trendwest Investments, Inc.

1.6. County. Kittitas County.

1.7. City. City of Cle Elum.

1.8. Contract Cost. The cost equal to the lowest responsible and responsive bid, plus twenty percent of the bid amount for construction engineering and construction administration, plus contingency funding equal to ten percent of the construction bid.

1.9. Effective Date. Date of execution for the Transportation Mitigation Agreement.

1.10. Grant Funds. Any public grant funds obtained for any of the Intersection Mitigation Measures.

1.11. Intersection Mitigation Measures. Nine intersections identified in the 2024 TENW Analysis that are expected to operate below adopted levels of service between 2024 and 2037 and recommended intersection improvements that would address projected level of service failures at those nine intersections.

1.12. Other Development Traffic Mitigation. Other funds obtained from traffic mitigation imposed on other development in the City.

1.13. Parties. The City of Cle Elum and Bullfrog Flats.

1.14. Project Sponsor or Bullfrog Flats. Bullfrog Flats LLC, a Washington limited liability company.

1.15. Project Sponsor's Proportionate Share or Project Share. The percentage of total traffic at an intersection requiring mitigation associated with the Bullfrog UGA development.

1.16. Proportionate Share Method. Funding strategy that includes the Project Share, any public grant funds obtained for any of the Intersection Mitigation Measures, any other funds obtained from traffic mitigation imposed on other development in the City and a Transportation Account Contribution that may be eligible for subsequent reimbursement, if available from other sources.

1.17. Site Access Intersections. Four site access intersections included in the proposed Bullfrog UGA project that were identified in the 2024 TENW Analysis: (1) Bullfrog Road southern access (#30 in the 2024 TENW Analysis); (2) Bullfrog Road central access (#29 in the 2024 TENW Analysis); (3) Bullfrog Road north access (#28 in the 2024 TENW Analysis); (4) SR 903 and Bala (#31 in the 2024 TENW Analysis).

1.18. TENW. Transportation Engineering Northwest.

1.19. Termination Date. The date when the Transportation Mitigation Agreement, and the Parties' obligations hereunder, terminate.

1.20. Transportation Account. Account where funds are credited from (a) Project Sponsor Proportionate Share contributions, (b) Grant Funds, (c) Other Development Transportation Mitigation, and (d) Project Sponsor Transportation Account Contribution.

1.21. Transportation Account Contribution. Additional contribution from the Project Sponsor to be put into an account to ensure sufficient funds are available to construct the Intersection Mitigation Measures when required to satisfy concurrency.

1.22. Transportation Mitigation Agreement. The Bullfrog Flats UGA Transportation Impacts Mitigation and Monitoring Agreement entered into by and between the City of Cle Elum, a Washington municipal corporation and Bullfrog Flats intended as an amendment to and incorporated into the 2002 Development Agreement.

1.23. WSDOT. The Washington Department of Transportation.

Attachment A Table Summary of Intersection Mitigation Measures							
Year of Failure	Intersection	Jurisdiction	Proposed Mitigation	2002 Mitigation	2023-Predesign Estimated Cost	Project Share % with 50% Business Park	Project share with No Business Park
2024							
	#8 — Ranger Station Rd/Miller Ave/W. Second St.	WSDOT/ City of Cle Elum	Turn Restrictions	—	\$ 130,000	17.9% — \$ 23,270	11.9% — \$15,540
	#12 — N.Pine St./W. 1 st St.	City of Cle Elum	Compact Roundabout	#85 E — Not Completed	\$ 970,000	13.8% — \$ 133,860	9.2% — \$ 89,240
2032							
	#7 — Denny/W. 2 nd (SR 903)	WSDOT/ City of Cle Elum	Merge Refuge Lane	—	\$ 130,000	19.7% — \$ 25,610	18.4% — \$ 23,920
	#9 — N. Pine/W. 2 nd St (SR 903)	WSDOT/ City of Cle Elum	Compact Roundabout	—	\$ 760,000	19.7% — \$ 149,720	13.2% — \$100,320
	#13 — N.Stafford/W.2 nd (SR 903)	WSDOT/ City of Cle Elum	Compact Roundabout	#85 D — Not Completed ²	\$ 950,000	17.4% — \$ 165,300	11.5% — \$109,250
	#15 — N.Oakes/W. 2 nd (SR 903)	WSDOT/ City of Cle Elum	Compact Roundabout	—	\$ 900,000	16.4% — \$ 147,600	10.6% — \$ 95,400
	#21 — Pennsylvania/1st St	WSDOT/ City of Roslyn	4-Way Stop	—	\$ 40,000	13.9% — \$ 5,560	9.0% — \$ 3,600
2037							
	#1 — Bullfrog/I-90 EB Ramp	WSDOT	Compact Roundabout	#85 G — Not Completed	\$ 1,370,000	10.7% — \$ 146,590	10.6% — \$145,220
	#3 — Bullfrog/Tumble Creek Dr.	Kittitas County	Merge Refuge Lane	—	\$ 260,000	21.4% — \$ 55,640	15.4% — \$ 40,040
					Total = \$ 5,510,000	Total = \$853,150	Total = \$622,500

² City has been awarded partial grant funding for this intersection.

CITY OF CLE ELUM
Chief of Police

**AGENDA STAFF
REPORT**

AGENDA DATE: 12/09/25

ACTION REQUESTED: Authorize the Mayor to sign Axon Agreement

BACKGROUND: Body cameras and in-vehicle cameras have become the standard in law enforcement. They capture important interactions between police and the public to hold all parties accountable, and capture crucial evidence used in court proceedings.

The department has been utilizing GETAC body cameras an in-vehicle equipment since 2021, and the lease is terminated in April of 2026. I have been researching different technologies, speaking to other departments, and identifying which technologies are most important and useful for us.

I have come to the conclusion that the AXON equipment bundle is most appropriate and affordable for it's capabilities. This option would not raise the cost of body cameras in 2026, and only increase the payments for the 4 subsequent years by approximately \$540.00 per month. With AXON, the body cameras and in-vehicle cameras integrate seamlessly with each other, we will have an option for livestreaming body cameras in emergency situations, and have improved video redaction capabilities. There is also functionality that allows proximity activation so that officers who are within a certain range of another camera that is activated, it automatically activates. These are just some of the features, with the ability to add other software technologies as they are available. Every other local and county law enforcement agency has also gone to AXON for the same technology, and they are a proven and reliable company. I have also attached a sole source letter because I believe that the proprietary technology and software are instrumental in the police department's success. I also negotiated a 10% discount if the agreement is signed in 2025.

RECOMMENDATION: Authorize the Mayor to sign Axon Agreement

ATTACHMENTS:

LEAD STAFF: Chief Rich Albo



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic:(800) 978-2737
International: +1.800.978.2737

Q-781476-45994JH

Issued: 12/03/2025

Quote Expiration: 12/19/2025

Estimated Contract Start Date: 04/01/2026

Account Number: 151343

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Cle Elum Police Dept. - WA 807 W 2nd St Cle Elum, WA 98922-1023 USA	Cle Elum Police Dept. - WA 807 W 2nd St Cle Elum WA 98922-1023 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
John Hunt Phone: Email: jhunt@axon.com Fax:	Rich Albo Phone: 5096742991 Email: ralbo@cleelum.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$176,852.80
ESTIMATED TOTAL W/ TAX	\$189,123.96

Discount Summary

Average Savings Per Year	\$12,435.65
TOTAL SAVINGS	\$62,178.24

Payment Summary

Date	Subtotal	Tax	Total
Mar 2026	\$24,052.00	\$1,668.87	\$25,720.87
Mar 2027	\$38,200.20	\$2,650.57	\$40,850.77
Mar 2028	\$38,200.20	\$2,650.57	\$40,850.77
Mar 2029	\$38,200.20	\$2,650.57	\$40,850.77
Mar 2030	\$38,200.20	\$2,650.58	\$40,850.78
Total	\$176,852.80	\$12,271.16	\$189,123.96

Quote Unbundled Price:	\$239,017.60
Quote List Price:	\$191,086.00
Quote Subtotal:	\$176,852.80

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B+TAP	Fleet 3 Basic + TAP	10	60	\$233.42	\$210.15	\$189.14	\$113,484.00	\$7,869.50	\$121,353.50
B00047	AXON BODY CAMERA STARTER PLAN	12	60	\$100.26	\$53.08	\$53.08	\$38,217.60	\$2,314.10	\$40,531.70
A la Carte Software									
100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	1	60		\$27.12	\$0.00	\$0.00	\$0.00	\$0.00
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	60		\$10.85	\$10.85	\$7,812.00	\$648.40	\$8,460.40
73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	60		\$20.61	\$20.61	\$14,839.20	\$1,231.66	\$16,070.86
A la Carte Services									
80146	AXON BODY - PSO - VIRTUAL STARTER	1			\$2,500.00	\$2,500.00	\$2,500.00	\$207.50	\$2,707.50
Total							\$176,852.80	\$12,271.16	\$189,123.96

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AXON BODY CAMERA STARTER PLAN	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	12	1	03/01/2026
AXON BODY CAMERA STARTER PLAN	100206	AXON BODY 4 - 8 BAY DOCK	2	1	03/01/2026
AXON BODY CAMERA STARTER PLAN	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	14	1	03/01/2026
AXON BODY CAMERA STARTER PLAN	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	14	1	03/01/2026
AXON BODY CAMERA STARTER PLAN	11507	AXON BODY - MOUNT - RAPIDLOCK SINGLE MOLLE	14	1	03/01/2026
AXON BODY CAMERA STARTER PLAN	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	2	1	03/01/2026
AXON BODY CAMERA STARTER PLAN	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	2	1	03/01/2026
Fleet 3 Basic + TAP	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	10	1	03/01/2026
Fleet 3 Basic + TAP	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	10	1	03/01/2026
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	10	1	03/01/2026
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	10	1	03/01/2026
AXON BODY CAMERA STARTER PLAN	73309	AXON BODY - TAP REFRESH 1 - CAMERA	12	1	09/01/2028
AXON BODY CAMERA STARTER PLAN	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	09/01/2028
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	10	1	03/01/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
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Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AXON BODY CAMERA STARTER PLAN	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	12	04/01/2026	03/31/2031
AXON BODY CAMERA STARTER PLAN	73746	AXON EVIDENCE - ECOM LICENSE - PRO	1	04/01/2026	03/31/2031
AXON BODY CAMERA STARTER PLAN	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	12	04/01/2026	03/31/2031
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	10	04/01/2026	03/31/2031
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	20	04/01/2026	03/31/2031
A la Carte	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	1	04/01/2026	03/31/2031
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	04/01/2026	03/31/2031
A la Carte	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	04/01/2026	03/31/2031

Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	10
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	10
A la Carte	80146	AXON BODY - PSO - VIRTUAL STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AXON BODY CAMERA STARTER PLAN	80464	AXON BODY - TAP WARRANTY - CAMERA	12	03/01/2027	03/31/2031
AXON BODY CAMERA STARTER PLAN	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2	03/01/2027	03/31/2031
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	10	03/01/2027	03/31/2031
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	10	03/01/2027	03/31/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	807 W 2nd St	Cle Elum	WA	98922-1023	USA

Payment Details

Mar 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	\$1,062.43	\$88.18	\$1,150.61
Annual Payment 1	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	\$2,018.13	\$167.51	\$2,185.64
Annual Payment 1	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$340.00	\$28.22	\$368.22
Annual Payment 1	B00047	AXON BODY CAMERA STARTER PLAN	12	\$5,197.58	\$314.71	\$5,512.29
Annual Payment 1	Fleet3B+TAP	Fleet 3 Basic + TAP	10	\$15,433.86	\$1,070.25	\$16,504.11
Total				\$24,052.00	\$1,668.87	\$25,720.87

Apr 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	1	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Mar 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	\$1,687.39	\$140.05	\$1,827.44
Annual Payment 2	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	\$3,205.27	\$266.04	\$3,471.31
Annual Payment 2	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$540.00	\$44.82	\$584.82
Annual Payment 2	B00047	AXON BODY CAMERA STARTER PLAN	12	\$8,254.99	\$499.85	\$8,754.84
Annual Payment 2	Fleet3B+TAP	Fleet 3 Basic + TAP	10	\$24,512.55	\$1,699.81	\$26,212.36
Total				\$38,200.20	\$2,650.57	\$40,850.77

Mar 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	\$1,687.39	\$140.05	\$1,827.44
Annual Payment 3	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	\$3,205.27	\$266.04	\$3,471.31
Annual Payment 3	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$540.00	\$44.82	\$584.82
Annual Payment 3	B00047	AXON BODY CAMERA STARTER PLAN	12	\$8,254.99	\$499.85	\$8,754.84
Annual Payment 3	Fleet3B+TAP	Fleet 3 Basic + TAP	10	\$24,512.55	\$1,699.81	\$26,212.36
Total				\$38,200.20	\$2,650.57	\$40,850.77

Mar 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	\$1,687.39	\$140.05	\$1,827.44
Annual Payment 4	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	\$3,205.27	\$266.04	\$3,471.31
Annual Payment 4	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$540.00	\$44.82	\$584.82
Annual Payment 4	B00047	AXON BODY CAMERA STARTER PLAN	12	\$8,254.99	\$499.85	\$8,754.84
Annual Payment 4	Fleet3B+TAP	Fleet 3 Basic + TAP	10	\$24,512.55	\$1,699.81	\$26,212.36

Mar 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Total				\$38,200.20	\$2,650.57	\$40,850.77

Mar 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	\$1,687.39	\$140.07	\$1,827.46
Annual Payment 5	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	\$3,205.27	\$266.03	\$3,471.30
Annual Payment 5	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$540.00	\$44.82	\$584.82
Annual Payment 5	B00047	AXON BODY CAMERA STARTER PLAN	12	\$8,254.98	\$499.84	\$8,754.82
Annual Payment 5	Fleet3B+TAP	Fleet 3 Basic + TAP	10	\$24,512.56	\$1,699.82	\$26,212.38
Total				\$38,200.20	\$2,650.58	\$40,850.78

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

12/3/2025

Date Signed





17800 N 85TH STREET
SCOTTSDALE, ARIZONA 85255

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December 2, 2025

To: City of Cle Elum, WA Police Department

Re: Sole Source Letter for Axon Enterprise, Inc.'s TASER Energy Weapons, Axon brand products, and Axon Evidence (Evidence.com) Digital Evidence Management Solutions¹

A sole source justification exists because the following goods and services required to satisfy the agency's needs are only manufactured and available for purchase from Axon Enterprise. Axon is also the sole distributor and retailer of all TASER brand products for the agency identified in this letter.

TASER Energy Weapon Descriptions



TASER 10 Energy Weapon

- Multi-shot energy weapon
- Detachable magazine holding 10 TASER 10 Cartridges
- 45-foot (13.7-meter) range
- High-efficiency flashlight
- Green LASER sight
- Central Information Display (CID): Displays mission critical data such as remaining battery energy, burst time, and cartridge status.
- Weapon logs
- TASER Weapons Dock connected to Axon Evidence (Evidence.com) services
- Onboard self-diagnostic and system status monitoring and reporting
- Real-time clock updated when the battery pack is plugged into the TASER Weapons Dock
- Ambidextrous selector switch
- Can be configured by the agency to alert Axon camera systems
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (unless configured by the agency to stop at five seconds). The energy weapon cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER 10 Cartridges only

TASER 7 Energy Weapon

- Multiple-shot energy weapon
- High-efficiency flashlight
- Close Quarter and Standoff cartridges

¹ Axon is also the sole developer and offeror of the Axon Evidence (Evidence.com) data management services. Axon Evidence is both a division of Axon and a data management product solution offered by Axon. Axon Evidence is not a separate corporate entity.



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- Green LASER and dual red LASERs that adjust for cartridge angle
- Arc switch enables drive-stun with or without a TASER 7 Cartridge installed
- Central Information Display (CID): Displays mission critical data such as remaining battery energy, burst time, and cartridge status.
- Weapon logs
- TASER Weapons Dock connected to Axon Evidence (Evidence.com) services
- Onboard self-diagnostic and system status monitoring and reporting
- Real-time clock updated when the battery pack is plugged into the TASER Weapons Dock
- Ambidextrous safety switch
- Can be configured by the agency to alert Axon camera systems
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (unless configured by the agency to stop at five seconds). The energy weapon cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER 7 Cartridges only

TASER 7 CQ Energy Weapon

- Multiple-shot energy weapon for agencies that deploy energy weapons mostly at close quarters (CQ)
- High-efficiency flashlight
- Close Quarter cartridges
- Arc switch enables drive-stun with or without a TASER 7 Cartridge installed
- Central Information Display (CID): Displays mission critical data such as remaining battery energy, burst time, and cartridge status.
- Weapon logs
- TASER Weapons Dock connected to Axon Evidence (Evidence.com) services
- Onboard self-diagnostic and system status monitoring and reporting
- Real-time clock updated when the battery pack is plugged into the TASER Weapons Dock
- Ambidextrous safety switch
- Can be configured by the agency to alert Axon camera systems
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (unless configured by the agency to stop at five seconds). The energy weapon cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with 12-degree TASER 7 Cartridges only

X2 Energy Weapon

- Multiple-shot energy weapon
- High efficiency flashlight
- Static dual LASERs (used for target acquisition)
- ARC switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission-critical data such as remaining battery energy, burst time, operating mode, and user menu to change settings and view data on a yellow-on-black display
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a



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universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Evidence.com services.

- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The energy weapon cycle can be stopped by placing the safety switch in the down (SAFE) position
- Compatible with TASER Smart Cartridges only

X26P Energy Weapon

- High efficiency flashlight
- Red LASER (used for target acquisition)
- Central Information Display (CID): Displays data such as calculated remaining energy, burst time, and notifications
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Evidence.com services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The energy weapon cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER standard series cartridges

Axon Signal Performance Power Magazine (SPPM)

- Battery pack for the X2 and X26P conducted energy weapons
- Shifting the safety switch from the down (SAFE) to the up (ARMED) positions sends a signal from the SPPM. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode. Axon Signal technology only works with Axon cameras.

TASER Brand Energy Weapon Model Numbers

1. Energy Weapons:
 - TASER 10 Models: 100390, 100391
 - TASER 7 Models: 20008, 20009, 20010, and 20011
 - TASER 7 CQ Models 20213, 20214
 - TASER X2 Models: 22002 and 22003
 - TASER X26P Models: 11002 and 11003
2. Optional Extended Warranties for Energy Weapons:
 - TASER 7 – 4-year extended warranty, item number 20040



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- X2 – 4-year extended warranty, item number 22014
 - X26P – 2-year extended warranty, item number 11008
 - X26P – 4-year extended warranty, item number 11004
3. TASER 7 Cartridges (compatible with the TASER 7; required for this Energy Weapon to function in the probe deployment mode)
 - Standoff cartridge, 3.5 degrees, Model 22175
 - Close Quarter cartridge, 12 degrees, Model 22176
 - Hook and Loop Training (HALT) cartridge, 3.5 degrees, Model 22177
 - Hook and Loop Training (HALT) cartridge, 12 degrees, Model 22178
 - Inert cartridge, 3.5 degrees, Model 22179
 - Inert cartridge, 12 degrees, Model 22181
 4. TASER 10 Magazines
 - TASER 10 live duty magazine (black), item number 100393
 - TASER 10 Hook and Loop Training (HALT) magazine (blue), item number 100394
 - TASER 10 live training magazine (purple), item number 100395
 - TASER 10 inert training magazine (red), item number 100396
 5. TASER 10 Cartridges (compatible with the TASER 10, required for this energy weapon to function in the probe deployment mode)
 - TASER 10 live cartridge, item number 100399
 - TASER 10 HALT cartridge, item number 10400
 - TASER 10 inert cartridge, item number 100401
 6. TASER standard cartridges (compatible with the X26P; required for this energy weapon to function in the probe deployment mode):
 - 15-foot Model: 22188
 - 21-foot Model: 22189
 - 21-foot non-conductive Model: 44205
 - 25-foot Model: 22190
 7. TASER Smart cartridges (compatible with the X2; required for this energy weapon to function in the probe deployment mode):
 - 15-foot Model: 22184
 - 25-foot Model: 22185
 - 25-foot inert simulation Model: 22155
 - 25-foot non-conductive Model: 22157
 8. Battery Packs for TASER 7 and TASER 10 energy weapons:
 - Tactical battery pack Model 22018
 - Compact battery pack Model 22019
 - Non-Rechargeable battery pack Model 22020
 - Disconnect battery pack Model 20027
 9. TASER CAM HD recorder Model: 26810 (full HD video and audio) and TASER CAM HD with AS (automatic shut-down feature) Model: 26820. The TASER CAM HD is compatible with both the X26P and X2 energy weapons.
 - TASER CAM HD replacement battery Model: 26764



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- TASER CAM HD Download Kit Model: 26762
 - TASER CAM HD optional 4-year extended warranty, item number 26763
10. Battery Packs for X26P and X2 Energy Weapons:
 - Performance Power Magazine (PPM) Model: 22010
 - Tactical Performance Power Magazine (TPPM) Model: 22012
 - Automatic Shut-Down Performance Power Magazine (APPM) Model: 22011
 - eXtended Performance Power Magazine (XPPM) Model: 11010
 - eXtended Automatic Shut-Down Performance Power Magazine (XAPPM) Model: 11015
 - Axon Signal Performance Power Magazine (SPPM) Model: 70116
 11. TASER Weapons Dock, used with TASER 7 and TASER 10 battery packs:
 - TASER Weapons Dock Core and Multi-bay Module: 74200
 - TASER Weapons Dock Core and Single-bay Module: 74201
 - TASER Weapons Dock Single Bay Dataport: 74208
 12. TASER Dataport Download Kits:
 - Dataport Download Kit for the X2 and X26P Model: 22013
 13. TASER Blast Door Repair Kit Model 44019 and TASER Blast Door Replenishment Kit Model 44023
 14. Energy Weapon Holsters:
 - Right-hand TASER 10 holster by Safariland Model: 100611
 - Left-hand TASER 10 holster by Safariland Model: 100613
 - Right-hand TASER 10 holster by Blade-Tech Model: 100614
 - Left-hand TASER 10 holster by Blade-Tech Model: 100615
 - Right-hand TASER 10 holster by BLACKHAWK Model: 100616
 - Left-hand TASER 10 holster by BLACKHAWK Model: 100617
 - Ambidextrous TASER 10 holster by So-Tech Model: 100621
 - Right-hand TASER 7 holster by Safariland Model: 20063
 - Left-hand TASER 7 holster by Safariland Model: 20068
 - Right-hand TASER 7 holster with cartridge carrier by Safariland Model: 20160
 - Left-hand TASER 7 holster by with cartridge carrier by Safariland Model: 20161
 - Right-hand X2 holster by BLACKHAWK Model: 22501
 - Left-hand X2 holster by BLACKHAWK Model: 22504
 - Right-hand X26P holster by BLACKHAWK Model: 11501
 - Left-hand X26P holster by BLACKHAWK Model: 11504
 15. Enhanced HALT Suit Model: 100623
 16. TASER Simulation Suit II Model 44550
 17. TASER 7 conductive target Model: 80087
 18. Blue X26P Demonstrator/LASER Pointer Model: 11023



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Axon Products & Services Descriptions

Axon Body 4 Video Camera (DVR)

- Improved, 160-degree field of view
- Upgraded sensor provides sharper, more detailed images
- 13-hour battery, even when using Axon Respond real-time services
- Bi-directional communications with Watch Me button allows wearers to request that a supervisor watch their livestream and provide guidance. (Requires Axon Respond)
- Configurable automatic activation capabilities
- Option of 4:3 or 16:9 aspect ratio
- Multiple mounting options available for a variety of needs, uniforms, and use cases
- Real-time support allows supervisor or dispatcher to view user locations on live maps, receive alerts, and view live streams. (Requires Axon Respond location services)
- Video Recall allows for recovery of footage up to 18 hours prior in the event a camera was not activated
- Fast-charge cable (20 percent in 30 minutes) with magnetic disconnect
- Optional point-of-view (Flex POV) camera module
- Up to 120-second buffering period to record footage before pressing the record button
- Simplified registration

Axon Body 3 Video Camera (DVR)

- Improved video quality with reduced motion blur and better low-light performance
- Multi-mic audio—four built-in microphones
- Wireless upload option
- Gunshot detection and alerts
- Streaming audio and video capability (requires the Axon Respond operations platform)
- “Find my camera” feature
- Verbal transcription with Axon Records
- End-to-end encryption
- Twelve-hour battery
- Up to 120-second buffering period to record footage before pressing record button

Axon Flex 2 Video Camera

- Video playback on mobile devices in the field via Bluetooth pairing
- Retina Low Light capability sensitive to less than 0.1 lux
- Audio tones to alert user of usage
- Low SD, high SD, low HD, and high HD resolution (customizable by the agency)
- Up to 120-second buffering period to record footage before pressing record button
- Multiple mounting options using magnetic attachment: head, collar, shoulder, helmet, ball cap, car dash, and Oakley sunglass mounts available
- 120-degree diagonal field of view camera lens, 102-degree horizontal field of view, and 55-degree vertical field of view

Axon Flex 2 Controller

- 12+ hours of battery operation per shift (even in recording mode)



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- LED lights to show current battery level and operating mode
- Haptic notification available
- Tactical beveled button design for use in pocket
- Compatible with Axon Signal technology

Axon Air System

- Purpose-built solution for law enforcement UAV programs
- Supported applications on iOS and Android
- Automated tracking of pilot, aircraft, and flight logs
- Unlimited Storage of UAV data in Axon Evidence (Evidence.com)
- In application ingestion of data in Axon Evidence (Evidence.com)
- Axon Respond integration for live streaming and situational awareness

Axon Body 2 Video Camera

- Video playback on mobile devices in the field via Bluetooth pairing
- Retina Low Light capability sensitive to less than 1 lux
- Audio tones and haptic (vibration) notification to alert user of usage
- Audio mute during event option
- Wi-Fi capability
- High, medium, and low quality recording available (customizable by the agency)
- Up to 2-minute buffering period to record footage before pressing record button
- Multiple mounting options using holster attachment: shirt, vest, belt, and dash mounts available
- 12+ hours of battery operation per shift (even in recording mode)
- LED lights to show current battery level and operating mode
- 143-degree lens
- Includes Axon Signal technology

Axon Fleet 3 Camera

- High-definition Dual-View Camera with panoramic field of view, 12x zoom, and AI processing for automatic license plate reader (ALPR)
- High-definition Interior Camera with infrared illumination for back seat view in complete darkness
- Wireless Mic and Charging Base for capturing audio when outside of vehicle
- Fleet Hub with connectivity, global navigation satellite system (GNSS), secure solid-state storage, and Signal inputs
- Automatic transition from Buffering to Event mode with configurable Signals
- Video Recall records last 24 hours of each camera in case camera not activated for an event
- Intuitive mobile data terminal app, Axon Dashboard, for controlling system, reviewing video, quick tagging, and more
- Ability to efficiently categorize, play back and share all video and audio alongside other digital files on Evidence.com
- Multi-cam playback, for reviewing up to four videos, including body-worn and in-car footage, at the same time
- Fully integrated with Evidence.com services and Axon devices
- Automatic time synchronization with all Axon Fleet and other Axon on-officer cameras allows for multi-camera playback on Evidence.com.



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- Prioritized upload to Evidence.com of critical event videos via 4G/LTE
- Wireless alerts from the TASER energy weapon Signal Performance Power Magazine (SPPM) and Signal Side Arm (SSA).
- Best-in-class install times, wireless updates and quick remote troubleshooting
- Optional Axon Respond live stream, alerts, and location updates for situational awareness
- Optional Axon ALPR hotlist alerts, plate read retention, and investigative search

Axon Fleet 2 Camera

- Fully integrated with Axon Evidence services and Axon devices
- Automatic time synchronization with other Axon Fleet and Axon on-officer cameras allows for multi-camera playback on Axon Evidence.
- Immediate upload to Axon Evidence of critical event videos via 4G/LTE
- Wireless alerts from the TASER energy weapon Signal Performance Power Magazine (SPPM).
- Automatic transition from BUFFERING to EVENT mode in an emergency vehicle equipped with the Axon Signal Unit
- Decentralized system architecture without a central digital video recorder (DVR).
- Cameras that function independently and communicate wirelessly with the computer in the vehicle (MDT, MDC, MDU) for reviewing, tagging and uploading video.
- Wireless record alert based on Bluetooth communication from Axon Signal Vehicle when a configured input is enabled (e.g. emergency light, siren, weapon rack, etc.).
- Receives alerts from Axon Signal Sidearm.
- Plug-And-Play design allowing for cameras to be easily replaced and upgraded.
- Ability for an unlimited number of agency vehicles recording in the same vicinity with an Axon Fleet system to be automatically associated with one another when reviewing video in the video management platform. This feature is also supported across body cameras.

Axon Signal Vehicle Unit

- Communications device that can be installed in emergency vehicles.
- With emergency vehicle light bar activation, or other activation triggers, the Axon Signal Unit sends a signal. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode.

Axon Signal Performance Power Magazine (SPPM)

- Battery pack for the TASER X2 and X26P conducted electrical weapons
- Shifting the safety switch from the down (SAFE) to the up (ARMED) positions sends a signal from the SPPM. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode. Axon Signal technology only works with Axon cameras.

Axon Signal Sidearm Sensor

- Can be installed on common duty holsters
- Drawing a service handgun from the holster sends a signal from the Axon Signal Sidearm sensor. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode.



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Axon Assistant

- AI-powered voice assistant for use in the field
- Real-time translation
- Agency Q&A features
- General Q&A features
- Used with the Axon Body 4 camera

Axon Interview Solution

- High-definition cameras and microphones for interview rooms
- Covert or overt camera installations
- Touch-screen user interface
- Motion-based activation
- Up to 7-minute pre- and post-event buffering period
- Full hardware and software integration
- Upload to Axon Evidence services
- Interview room files can be managed under the same case umbrella as files from Axon on-officer cameras and Axon Fleet cameras; i.e., Axon video of an arrest and interview room video are managed as part of the same case in Axon Evidence
- Dual integration of on-officer camera and interview room camera with Axon Evidence digital evidence solution

Axon Signal Technology

- Sends a broadcast of status that compatible devices recognize when certain status changes are detected
- Only compatible with TASER energy weapons and other Axon products

Axon Dock

- Automated docking station uploads to Axon Evidence services through Internet connection
- No computer necessary for secure upload to Axon Evidence
- Charges and uploads simultaneously
- The Axon Dock is tested and certified by TUV Rheinland to be in compliance with UL 60950-1: 2007 R10.14 and CAN/ CSA-C22.2 NO.60950-I-07+A1:2011+A2:2014 Information Technology Equipment safety standards.

Axon Evidence Digital Evidence Management System (DEMS)

- Software as a Service (SaaS) delivery model that allows agencies to manage and share digital evidence without local storage infrastructure or software needed
- SaaS model reduces security and administration by local IT staff: no local installation required
- Automatic, timely security upgrades and enhancements deployed to application without the need for any local IT staff involvement
- Securely share digital evidence with other agencies or prosecutors without creating copies or requiring the data to leave your agency's domain of control
- Controlled access to evidence based on pre-defined roles and permissions and pre-defined individuals
- Password authentication includes customizable security parameters: customizable password complexity, IP-based access restrictions, and multi-factor authentication support



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- Automated category-based evidence retention policies assists with efficient database management
- Deleted files are sent to a deletion queue for 7 days, to help prevent unintentional deletion
- Stores and supports all major digital file types: .mpeg, .doc, .pdf, .jpeg, etc.
- Requires NO proprietary file formats
- Ability to upload files directly from the computer to Axon Evidence via an Internet browser
- Data Security: Robust Transport Layer Security (TLS) implementation for data in transit and 256-bit AES encryption for data in storage
- Security Testing: Independent security firms perform in-depth security and penetration testing
- Reliability: Fault- and disaster-tolerant infrastructure in at least 4 redundant data centers in both the East and West regions of the United States
- Chain-of-Custody: Audit logs automatically track all system and user activity. These logs cannot be edited or deleted, even by account administrators and IT staff
- Protection: With no on-site application, critical evidence stored in Axon Evidence is protected from local malware that may penetrate agency infrastructure
- Stability: Axon Enterprise is a publicly traded company with stable finances and funding, reducing concerns of loss of application support or commercial viability
- Application and data protected by a CJIS and ISO 27001 compliant information security program
- Dedicated information security department that protects Axon Evidence and data with security monitoring, centralized event log analysis and correlation, advanced threat and intrusion protection, and incident response capabilities
- Easily redact videos utilizing Redaction Studio within the system. With the optional Redaction Assistant add-on, leverage additional features that includes automated assistants of heads, license plates, and screens

Axon Evidence for Prosecutors

- All the benefits of the standard Axon Evidence services
- Ability to share information during the discovery process
- Standard licenses available for free to prosecutors working with agencies already using Axon Evidence services
- Unlimited storage for data collected by Axon cameras and Axon Capture

Axon Justice

- Productivity tool for prosecutors and defense attorneys
- Streamlined evidence management
- Purpose-built user interface based on prosecutors' and public defenders' workflow. Optimizes evidence collection, management and review functionalities, and disclosure capabilities
- Unlimited AI transcription of playable video and audio files
- Native image and PDF redaction software
- Ability to natively play a wide variety of 3rd party video codecs (CCTV) and extract file into an MP4
- Ability to obtain evidence directly from members of the community via secure web link



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- Ability to collect digital evidence from LEAs not using axon products today via a trusted user or an ingestion portal
- Unlimited storage and data collected and shared by Axon partner agencies via Axon Evidence (Evidence.com)
- Available unlimited 3rd party data source storage plan
- Pro Licenses – all users have access to pro license features, including the Redaction Studio, Transcription Assistant, and Multi-Cam, and Reporting functionalities
- Transcription is Unlimited and automatic (i.e. all videos ingested into Axon Justice Premier are automatically transcribed)
- Discovery module designed to optimize all aspects of discovery management
- Chain of custody reports with extensive audit trail
- Free sharing with partners
- Customer-defined data retention policies

Axon Capture Application

- Free app for iOS and Android mobile devices
- Allows users to capture videos, audio recordings, and photos and upload these files to their Axon Evidence account from the field
- Allows adding metadata to these files, such as: Category, Title, Case ID, and GPS data

Axon Evidence Local Services

- On-premises data management platform
- Chain of custody reports with extensive audit trail
- Automated workflows, access control, storage, and retention
- Compatible with multiple file formats

Axon View Application

- Free app for iOS and Android mobile devices
- Allows user to view the camera feed from a paired Axon Body, Axon Body 2, Axon Flex, or Axon Flex 2 camera in real-time
- Allows for playback of videos stored on a paired Axon Body, Axon Body 2, Axon Body 3, Axon Body 4, Axon Flex, or Axon Flex 2 system
- Allows adding meta-data to videos, such as: Category, Title, Case ID, and GPS data

Axon App

- Free application (app) for iOS and Android mobile devices
- Allows user access to key features of Axon Evidence, Axon Records, Axon Standards on the go
- Manage evidence missing ID & categories. Create and submit reports
- Initiate Community Requests

Axon Records

- Continuously improving automated report writing by leveraging AI and ML on officer recorded video, and audio from BWC, In-Car, Mobile App (Axon Capture), or other digital media
- Collaborative report writing through instantly synced workspaces allowing officers to delegate information gathering on scene
- Detectives can begin their investigations, and records clerks can update information



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- exchanges on things like missing people or stolen property as a draft report exists
- Close integration with Axon Evidence sharing allows fast, efficient, digital, and secure sharing of records and cases to DAs and Prosecutors
- Robust APIs allow data to be easily ingested and pushed out to other systems—preventing data silos
- In-context search of master indexes (people, vehicles, locations, charges)—promoting efficient report writing through prefilling of existing data, which promotes clean and deduped data in the system
- Quick views for users to track calls for service and reports in draft, ready for review, kicked back for further information, or submitted to Records for archiving.
- Federal and State IBRS fields are captured and validated—ensuring the officer knows what fields to fill and what information needs to be captured
- Intuitive validation ensures officers know what information to submit without being burdened by understanding the mapping of NIBRS to state or local crime codes
- Ability to create custom forms and add custom fields to incident reports—allowing your agency to gather the information you find valuable
- Software as a Service (SaaS) delivery model that allows agencies to write, manage, and share digital incident reports without local storage infrastructure or software needed
- SaaS model reduces security and administration by local IT staff: no local installation required
- Automatic, timely security upgrades and enhancements deployed to application without the need for any local IT staff involvement
- Controlled access based on pre-defined users, groups, and permissions
- Chain-of-Custody: Audit logs automatically track all system and user activity. These logs cannot be edited or deleted, even by account administrators and IT staff

Axon Standards

- Internal affairs case management and use of force and professional standards reporting
- Can be deployed with and used alongside Axon Records, while ensuring Use-of-Force data remains safely silo'ed and permissioned
- Deep integration with Axon Evidence for efficient, digital, and secure sharing of records and cases
- Customizable information display, including custom forms
- Customizable workflows and user groups
- Automated alerts
- Data Store allowing custom summary reports and integration into 3rd-party analytic tools.
- Workflow analytics to provide SLA on throughputs
- Integration with the TASER 7 and TASER 10 energy weapons for automatically pulling firing logs (alpha)



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Axon Professional Services

- Dedicated implementation team
- Project management and deployment best practices aid
- Training and train-the-trainer sessions
- Integration services with other systems

Axon Auto-Transcribe

- Transcribes audio to text, producing a time-synchronized transcript of incidents
- Allows searches for keywords (e.g., names, and addresses)
- Embedded time stamps when critical details were said and events occurred
- Produce transcripts in substantially less time than with manual methods
- Pull direct quotes and witness statements directly into reports

Axon Support Engineer:

- Dedicated Axon Regional/Resident Support Engineer Services
- Quarterly onsite visits
- Solution and Process Guidance custom to your agency
- White-Glove RMA and TAP (if applicable) Service for devices
- Monthly Product Usage Analysis
- Resident Support Engineer also includes onsite product maintenance, troubleshooting, and beta testing assistance

Axon Fusus

- Integration with Axon Fusus for Axon Fleet cameras and body cameras for location and/or live streaming.
- Integration with Axon Signal Sidearm, TASER 7 and TASER 10 energy weapons for enhanced situational awareness.
- Integration with Axon Air, Skydio, and Dedrone systems.
- SaaS model reduces security and administration by local IT staff: no local installation
- Robust API and SDK allows data to be easily ingested and pushed out to other systems -- preventing data silos. Technology agnostic platform enables integration of a vast array of third-party technologies as required by the agency.
- Complete leveraging of Axon Evidence (Evidence.com) sharing to allow fast, efficient, digital and secure sharing of data to DAs and Prosecutors.
- Future versions/enhancements included with minimal down time and no need to purchase an upgrade to the latest version.
- Native integration with Axon Records.
- Reliability: Fault – and disaster – tolerant infrastructure in at least four redundant data centers in both the East and West regions of the United States.
- Security Testing: Independent security firms perform in- depth security and penetration testing.
- Automatic, timely security upgrades and enhancements deployed to application without the need for any local IT staff involvement.

Axon Investigate

- Video analysis software
- Compatible with video from cell phones, on-officer cameras, in-car camera systems, social media, and other sources



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- Oriented to investigators and prosecutors
- Integration with Axon Evidence services
- Automatically identify video file codecs, formats, hash values, and other metadata
- Automatically determine the required codec necessary to play a wide variety of video formats
- Play forwards/backwards and fast forward through almost any video file
- Scrub forwards/backwards through almost any video file
- Mark and auto export an unlimited number of tagged video frames
- Create subclips from any readable media
- Batch transcode files to standard file formats (including uncompressed, lossless h.264, wmv, and more)
- Add filters to transcode workflow (including resize, deinterlace, pad, crop, blur, concatenate, etc.)
- Provide enhancement capabilities, such as stabilization, brightness adjustments, and frame averaging
- Produce dynamic frame analysis spreadsheets to xml documents
- Validate results compared with hexadecimal analysis tools
- Build and share workflows with other users
- Transcode files directly to Avid Media Composer projects
- Identify duplicate files in any folder based on md5 hash
- Produce detailed written reports via interactive PDF with embedded video and image content within INPUT-ACE
- Extract I-frames
- Decimate
- Canvas Editor (picture-in-picture)
- Add raw FFmpeg arguments
- Perform four types of macroblock analysis
 - 4x4 prediction removed
 - 8x8 prediction removed
 - Color coded block types
 - Quantization parameter evaluation
- Offered INPUT-ACE Software (from Axon Enterprise)
- Variable frame rate (VFR) lightboard designed to accurately calculate time and vehicle speed from any video surveillance camera. This feature is designed to eliminate common errors that might occur during calculations based on frame rate.
- Camera match overlay tool that provides margin of error reports based on scanner, calibration, and resolution accuracy (e.g., a margin of error of +0.5 feet) for data collected from footage.

Draft One

- AI-powered report-writing assistant
- Audio from Axon body-worn camera (BWC) footage is uploaded over long-term evolution (LTE) and transcribed automatically so report drafts are available within five minutes of an incident ending, without having to dock camera (this feature requires Axon Respond+)
- Create a single narrative from one or more body-worn camera recordings
- Supports audio from multiple devices, including 3rd party devices (anything that's playable on Axon Evidence)



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- Integrates with Axon Records, allowing you to insert narratives into your report
- Multiple safeguards in place to ensure officers proofread and sign off on reports
- Security: all data processed in CJIS GovCloud environment (in US)
- Compatible with any 3rd-party RMS system
- No statistically significant levels of racial bias towards suspect's race
- Ability to include header and footer language to note when Draft One was used on a given report
- Ability to specify which incident types and level of charges can be used with Draft One
- Ability to warn or block users if they don't edit a certain percentage of words before submitting

Axon Customer Support

- Online and email-based support available 24/7
- Human phone-based support available Monday–Friday 7:00 AM–5:00 PM MST; support is located in Scottsdale, AZ, USA
- Library of webinars available 24/7
- Remote-location troubleshooting



Axon Brand Model Numbers

1. Axon Body 4 Cameras:
 - Axon Body 4 Camera Model: 100147
 - Axon Body 4 Flex POV Module Model: 100200
2. Axon Body 3 Camera Model: 73202
3. Axon Flex 2 Cameras:
 - Axon Flex 2 Camera (online) Model: 11528
 - Axon Flex 2 Camera (offline) Model: 11529
4. Axon Flex 2 Controller Model: 11532
5. Axon Flex 2 USB Sync Cable Model: 11534
6. Axon Flex 2 Coiled Cable, Straight to Right Angle, 48" (1.2 m)
7. Axon Flex 2 Camera Mounts:
 - Oakley Flak Jacket Kit Model: 11544
 - Collar Mount Model: 11545
 - Oakley Clip Model: 11554
 - Epaulette Mount Model: 11546
 - Ballcap Mount Model: 11547
 - Ballistic Vest Mount Model: 11555



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8. Universal Helmet Mount Model: 11548
9. Axon Air System with Axon Evidence (Evidence.com) 5-Year License Model: 12332
10. Axon Body 2 Camera Model: 74001
11. Axon Flex 2 Controller and Axon Body 2 Camera Mounts:
 - Z-Bracket, Men's, Axon RapidLock Model: 74018
 - Z-Bracket, Women's Axon RapidLock Model: 74019
 - Magnet, Flexible, Axon RapidLock Model: 74020
 - Magnet, Outerwear, Axon RapidLock Model: 74021
 - Small Pocket, 4" (10.1 cm), Axon RapidLock Model: 74022
 - Large Pocket, 6" (15.2 cm), Axon RapidLock Model: 74023
 - MOLLE Mount, Single, Axon RapidLock Model: 11507
 - MOLLE Mount, Double, Axon RapidLock Model: 11508
 - Belt Clip Mount, Axon RapidLock Model: 11509
12. Axon Fleet Camera
 - Axon Fleet 2 Front Camera: 71079
 - Axon Fleet 2 Front Camera Mount: 71080
 - Axon Fleet 2 Rear Camera: 71081
 - Axon Fleet 2 Rear Camera Controller: 71082
 - Axon Fleet 2 Rear Camera Controller Mount: 71083
 - Axon Fleet Battery System: 74024
 - Axon Fleet Bluetooth Dongle: 74027
 - Axon Fleet 3 Dual View Camera: 72000
 - Axon Fleet 3 Interior Camera: 72037
 - Axon Fleet Hub: 72010
13. Axon Signal Unit Model: 70112
14. Axon Dock Models:
 - Axon Body 3 Dock – 8-Bay Model AX1026
 - Axon Body 3 Dock – 1-Bay Model AX1027
 - Power cord for Axon Body 3 6-Bay and Axon Body 2 6-Bay and 1-Bay Docks Model: 71019
 - Axon Dock – Individual Bay and Core for Axon Flex 2
 - Axon Dock – 6-Bay and Core for Axon Flex 2
 - Individual Bay for Axon Flex 2 Model: 11538
 - Core (compatible with all Individual Bays and 6-Bays) Model: 70027
 - Wall Mount Bracket Assembly for Axon Dock: 70033
 - Axon Dock – Individual Bay and Core for Axon Body 2 and Axon Fleet Model 74009
 - Axon Dock – 6-Bay and Core for Axon Body 2 and Axon Fleet Model 74008
 - Individual Bay for Axon Body 2 and Axon Fleet Model: 74011
 - Axon Signal Performance Power Magazine (SPPM) Model: 70116



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Axon Brand Model Numbers

1. Axon Body 3 Camera Model: 73202
2. Axon Flex 2 Cameras:
 - Axon Flex 2 Camera (online) Model: 11528
 - Axon Flex 2 Camera (offline) Model: 11529
3. Axon Flex 2 Controller Model: 11532
4. Axon Flex 2 USB Sync Cable Model: 11534
5. Axon Flex 2 Coiled Cable, Straight to Right Angle, 48" (1.2 m)
6. Axon Flex 2 Camera Mounts:
 - Oakley Flak Jacket Kit Model: 11544
 - Collar Mount Model: 11545
 - Oakley Clip Model: 11554
 - Epaulette Mount Model: 11546
 - Ballcap Mount Model: 11547
 - Ballistic Vest Mount Model: 11555
 - Universal Helmet Mount Model: 11548
7. Axon Body 2 Camera Model: 74001
8. Axon Body 2 Camera Mounts:
 - Axon RapidLock Velcro Mount Model: 74054
9. Axon Flex 2 Controller and Axon Body 2 Camera Mounts:
 - Z-Bracket, Men's, Axon RapidLock Model: 74018
 - Z-Bracket, Women's Axon RapidLock Model: 74019
 - Magnet, Flexible, Axon RapidLock Model: 74020
 - Magnet, Outerwear, Axon RapidLock Model: 74021
 - Small Pocket, 4" (10.1 cm), Axon RapidLock Model: 74022
 - Large Pocket, 6" (15.2 cm), Axon RapidLock Model: 74023
 - MOLLE Mount, Single, Axon RapidLock Model: 11507
 - MOLLE Mount, Double, Axon RapidLock Model: 11508
 - Belt Clip Mount, Axon RapidLock Model: 11509
10. Axon Air System with Axon Evidence (Evidence.com) 5-Year License Model: 12332
11. Axon Fleet 2 Camera
 - Axon Fleet 2 Front Camera: 71079
 - Axon Fleet 2 Front Camera Mount: 71080
 - Axon Fleet 2 Rear Camera: 71081



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- Axon Fleet 2 Rear Camera Controller: 71082
- Axon Fleet 2 Rear Camera Controller Mount: 71083
- Axon Fleet Battery System: 74024
- Axon Fleet Bluetooth Dongle: 74027

12. Axon Signal Unit Model: 70112

13. Axon Dock Models:

- Axon Dock – Individual Bay and Core for Axon Flex 2
- Axon Dock – 6-Bay and Core for Axon Flex 2
- Individual Bay for Axon Flex 2 Model: 11538
- Core (compatible with all Individual Bays and 6-Bays) Model: 70027
- Wall Mount Bracket Assembly for Axon Dock: 70033
- Axon Dock – Individual Bay and Core for Axon Body 2 and Axon Fleet Model 74009
- Axon Dock – 6-Bay and Core for Axon Body 2 and Axon Fleet Model 74008
- Individual Bay for Axon Body 2 and Axon Fleet Model: 74011
- Axon Dock – 1-Bay for Axon Body 3 Model: 71104
- Axon Dock – 8-Bay for Axon Body 3 Model: 74210
- Axon Dock – Individual Bay for Axon Body 4 Model: 100201
- Axon Dock – Multi-Bay for Axon Body 4 Model: 100206

TASER 7 Warranties

1. Tactical Battery Pack Model 20041
2. TASER 7 Dock and Core Warranty Model: 20042
3. TASER 7 Single Bay Dock and Core Warranty Model: 20047

Axon Product Packages

1. **Officer Safety Plan 10:** Includes a TASER 10 energy weapon, the TASER 10 standard certification bundle (including the Axon VR TASER Skills Package), Axon body camera unlimited Axon Evidence (Evidence.com), Axon Evidence Pro Command Staff Pro license (1 per 100 users), Axon Signal Sidearm, Axon Body Device Connectivity, 100 gigabytes (GB) – Third-party (3P) storage, Axon Standards, and Fusus Plus.
2. **Officer Safety Plan 10 Plus (Officer Safety Plan 10+):** Includes a TASER 10 energy weapon, the TASER 10 certification pro bundle, Axon body camera, unlimited Axon Evidence (Evidence.com), Axon Evidence Pro Command Staff Pro license (1 per 100 users), Axon Signal Sidearm, Axon Body Device Connectivity, 100 gigabytes (GB) – 3P storage, Axon Standards, Channel Services (one integration), Auto-Tagging, Auto Tagging PSO, Axon Redaction Assistant, 3P video and Axon Investigate Pro, 3P video and Axon Investigate Pro training (up to 15 sworn personnel per package), Axon Performance, Axon Community Request, Axon VR Full VR Package, Axon Records (must have over 100 sworn personnel), Fusus Pro (Fusus Plus included), Fusus Pro PSO, Dedrone counter UAS sensors, unlimited 3P storage, My90, My90 PSO, , Dedrone Beyond long range solution, and three Drone as First Responder (DFR) Dock systems' hardware, software, and extended warranty.



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3. **Officer Safety Plan 10 Premium:** Includes a TASER 10 energy weapon, the TASER 10 certification pro bundle, Axon body camera, unlimited Axon Evidence (Evidence.com), Axon Evidence Pro Command Staff Pro license (1 per 100 users), Axon Signal Sidearm, Axon Body Device Connectivity, 100 gigabytes (GB) – 3P storage, Axon Standards, Channel Services (one integration), Auto-Tagging, Auto Tagging PSO, Axon Redaction Assistant, 3P video and Axon Investigate Pro, 3P video and Axon Investigate Pro training (up to 15 sworn personnel per package), Axon Performance, Axon Community Request, Axon VR Full VR Package Axon Records (must have over 100 sworn personnel), Fusus Pro+ (Fusus Plus included), Fusus Pro+ PSO, Dedrone counter UAS sensors, unlimited 3P storage, My90, My90 PSO, Dedrone Beyond long range solution and three Drone as First Responder (DFR) Dock systems' hardware, software, and extended warranty.
4. **Axon AI Era:** Unlimited Axon Auto-Transcribe, Draft One, Real-Time Translation, Policy Chat, Axon Evidence Translation, unlimited Smart Detection, Attribute Search, Smart Capture, Brief One, Form One, and Axon AI Assistant.
5. **TASER 10 Basic:** Pays for the TASER 10 program in installments over 5 years including the energy weapon, battery, holster, dock, and core, TASER Axon Evidence license, TASER Research Evaluation and Data Program (TREND), 10 cartridges, live duty magazine, and Axon Academy and Training on demand (this includes Master Instructor vouchers and Instructor vouchers). This plan includes warranties for the energy weapon and battery.
6. **TASER 10 Certification Standard:** Pays for TASER 10 program in installments over 5 years the energy weapon, battery, holster, dock, and core, TASER Axon Evidence license, TASER Research Evaluation and Data Program (TREND), 15 cartridges, live duty magazine, live duty cartridge replacement program, three training magazines per target, 7 HALT cartridges in the first year, 5 HALT cartridges per year for each of the following 4 years, and 4 HALT magazines per HALT suit. One HALT suit is provided per 50 TASER 10 energy weapons purchased, and one HALT professional target and frame is provided per 75 energy weapons sold. The bundle also includes Master Instructor course vouchers, TASER Instructor course vouchers, Axon Academy and Training on demand (this includes Master Instructor vouchers and Instructor vouchers), and the Axon VR TASER Skills Package. This plan includes warranties for the energy weapon and battery, and a 5-year warranty for the battery. A 10-year warranty dock and core warranty is available with a 10-year plan.
7. **TASER 10 Certification Pro:** Pays for TASER 10 program in installments over 5 years the energy weapon, battery, holster, dock, and core, TASER Axon Evidence license, TASER Research Evaluation and Data Program (TREND), 20 cartridges up front, outyear live cartridges, live duty magazine, live duty cartridge replacement program, three training magazines per target, 10 HALT cartridges up front, 12 outyear HALT cartridges, 4 HALT magazines per HALT suit. One HALT suit is provided per 50 TASER 10 energy weapons purchased, and one HALT professional target and frame is provided per 75 energy weapons sold. The bundle also includes Master Instructor course vouchers, TASER Instructor course vouchers, Axon Academy and Training on demand (this includes Master Instructor vouchers and Instructor vouchers), and the Axon VR Full VR Package. This plan includes warranties for the energy weapon and battery, and a 5-year warranty



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for the battery. A 10-year dock and core warranty is available with a 10-year plan.

8. **Officer Safety Plan 10+ for Small/Midsize Agency (0–100):** Includes a TASER 10 energy weapon, Axon Body Worn Camera, TASER 10 certification pro bundle (including the Axon VR TASER Skills Package), unlimited Axon Evidence services, Axon Evidence Pro with command staff access (one license per 100 sworn personnel), Axon Signal Sidearm, Axon Body Device Connectivity, Fusus Plus, Axon Standards, 100 gigabytes (GM) of third-party storage, Channel Services (one migration of the agency's choosing), auto-tagging, Axon Redaction Assistant, third-party video and Axon Investigate Pro (with training for one out of 15 sworn personnel), Axon Performance, Axon Community Request (in the certifications bundle).
9. **Officer Safety Plan 10 Premium for small/mid Agency (0–100):** Includes a TASER 10 energy weapon, Axon Body Worn Camera, TASER 10 certification pro bundle, unlimited Axon Evidence services, Axon Evidence Pro with command staff access (one license per 100 sworn personnel), Axon Signal Sidearm, Axon Body Device Connectivity, Fusus Plus, Axon Standards, unlimited third-party storage, Channel Services (one migration of the agency's choosing), auto-tagging, Axon Redaction Assistant, third-party video and Axon Investigate Pro (with training for one out of 15 sworn personnel), Axon Performance, Axon Community Request (in the certifications bundle), Axon VR Full VR Package, My90, and Fusus Pro+ and professional services organization (PSO).
10. **Officer Safety Plan 7:** Includes a TASER 7 energy weapon, the TASER 7 certification bundle, Axon body worn camera, unlimited Axon Evidence, Axon Evidence Pro Command Staff Pro license (1 per 100 users), Axon Signal Sidearm, Axon Body Device Connectivity, 100 gigabytes (GB) – 3P storage, Axon Standards, and Fusus Plus.
11. **Officer Safety Plan 7 Plus (Officer Safety Plan 7+):** Includes a TASER 7 energy weapon, the TASER 7 certification bundle, Axon Body Worn Camera, unlimited Axon Evidence, Axon Evidence Pro Command Staff Pro license (1 per 100 users), Axon Signal Sidearm, Axon Body Device Connectivity, 100 gigabytes (GB) – 3P storage, Axon Standards, Fusus Plus, Channel Services (one integration), Auto-Tagging, Auto Tagging PSO, Axon Redaction Assistant, 3P video and Axon Investigate Pro, 3P video and Axon Investigate Pro training (up to 15 sworn personnel per package), Axon Performance, Axon Community Request, Axon VR Full VR Package, Axon Records (must have over 100 sworn personnel), Fusus Pro+, Fusus Pro+ Streams, Fusus Pro+ PSO, Dedrone counter UAS sensors.
12. **Officer Safety Plan 7 Premium:** Includes a TASER 7 energy weapon, the TASER 7 certification bundle, Axon Body Worn Camera, unlimited Axon Evidence, Axon Evidence Pro Command Staff Pro license (1 per 100 users), Axon Signal Sidearm, Axon Body Device Connectivity, 100 gigabytes (GB) – 3P storage, Axon Standards, Fusus Plus, Channel Services (one integration), Auto-Tagging, Auto Tagging PSO, Axon Redaction Assistant, 3P video and Axon Investigate Pro, 3P video and Axon Investigate Pro training (up to 15 sworn personnel per package), Axon Performance, Axon Community Request, Axon VR Full VR Package, Axon Records (must have over 100 sworn personnel), Fusus Pro+, Fusus Pro+ Streams, Fusus Pro+ PSO, Dedrone counter UAS sensors, unlimited 3P storage, My90, My90 PSO, and Drone as First Responder (DFR) Dock Pro.



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13. **Officer Safety Plan 7+ for Small/Midsize Agency:** Includes the TASER 7 energy weapon, Axon Body Worn Camera, TASER 7 certification bundle, unlimited Axon Evidence services, Axon Evidence Pro with command staff access (one license per 100 sworn personnel), Axon Signal Sidearm, Axon Body Device Connectivity, Fusus Plus, Axon Standards, 100 gigabytes (GB) of third-party storage, Channel Services (one integration into Axon Evidence), Auto Tagging (+deployment), Axon Redaction Assistant, third-party video and Axon Investigate Pro (with training for one person per every 15 sworn personnel), Axon Performance, Axon Community Request, and Axon VR Full VR Package .
14. **Officer Safety Plan 7 Premium for Small/Midsize Agency:** Includes the TASER 7 energy weapon, Axon Body Worn Camera, TASER 7 certification bundle, unlimited Axon Evidence services, Axon Evidence Pro with command staff access (one license per 100 sworn personnel), Axon Signal Sidearm, Axon Device Connectivity, Fusus Plus, Axon Standards, unlimited 3P storage, Channel Services (one integration into Axon Evidence), Auto Tagging (+deployment), Axon Redaction Assistant, third-party video and Axon Investigate Pro (with training for one person per every 15 sworn personnel), Axon Performance, Axon Community Request, Axon VR Full VR Package , My90, and Fusus Pro+ and professional services organization (PSO).
15. **Unlimited:** Axon Body Worn Camera, unlimited Axon Evidence, Axon Evidence Pro Command Staff Pro license (1 per 100 users), Axon Signal Sidearm, Axon Body Device Connectivity, 100 gigabytes (GB) – 3P storage, Axon Standards, and Fusus Plus.
16. **Unlimited+:** Axon Body Worn Camera, unlimited Axon Evidence, Axon Evidence Pro Command Staff Pro license (1 per 100 users), Axon Signal Sidearm, Axon Body Device Connectivity), 100 gigabytes (GB) – 3P storage, Axon Standards, Fusus Plus, Channel Services (one integration), Auto-Tagging, Auto Tagging PSO, Axon Redaction Assistant, 3P video and Axon Investigate Pro, 3P video and Axon Investigate Pro training (up to 15 sworn personnel per package), Axon Performance, Axon Community Request, Axon VR Full VR Package, Axon Records (must have over 100 sworn personnel), Fusus Pro+, Fusus Pro+ Streams, Fusus Pro+ PSO, Dredrone counter UAS sensors.
17. **Unlimited Premium:** Axon Body Worn Camera, unlimited Axon Evidence, Axon Evidence Pro Command Staff Pro license (1 per 100 users), Axon Signal Sidearm, Axon Body Device Connectivity, 100 gigabytes (GB) – 3P storage, Axon Standards, Fusus Plus, Channel Services (one integration), Auto-Tagging, Auto Tagging PSO, Axon Redaction Assistant, 3P video and Axon Investigate Pro, 3P video and Axon Investigate Pro training (up to 15 sworn personnel per package), Axon Performance, Axon Community Request, Axon VR Full VR Package, Axon Records (must have over 100 sworn personnel), Fusus Pro+, Fusus Pro+ Streams, Fusus Pro+ PSO, Dredrone counter UAS sensors, unlimited 3P storage, My90, My90 PSO, and Drone as First Responder (DFR) Dock Pro.
18. **Axon VR TASER Skills Package:** This bundle is sold with one license per 50 sworn personnel. The bundle includes a VR headset (with accompanying warranty and Technology Assurance Plan (TAP)), a TASER VR controller (with accompanying warranty and TAP), TASER VR controller holster, and a tactical bag. Software includes TASER Arena and Simulator Training, which includes TASER Range Skills and TASER



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10 Validation.²

19. **Axon VR Full VR Package:** This bundle is sold with one license per 25 sworn personnel. The bundle includes a VR headset (with accompanying warranty and Technology Assurance Plan (TAP), a TASER VR controller (with accompanying warranty and TAP), TASER VR controller holster, a Handgun Controller (with accompanying warranty and TAP), a Tablet (with accompanying warranty and TAP), a tablet case, and a tactical bag, and a TASER VR controller holster. Software includes Community Engagement Training (CET), Virtual Reality Based Training Live Action, TASER Arena, and Simulator Training. Simulator Training includes TASER Range Skills, Firearm Range Skills, TASER 10 Validation, Virtual Reality Based Training and a tablet application for the trainer. Upcoming modules include AI Verbal Skills Training and Close Quarters Clearance, scheduled for Q3 and Q4 2025 respectively. The bundle includes a VR headset, headset warranty, headset TAP, tablet, tablet case, tablet warranty, TASER controller, TASER controller holster, TASER controller TAP, handgun controller, handgun controller warranty, tactical carry bag, TASER Arena, Simulator (TASER Range Skills and TASER 10 VR Validation), Simulator (handgun Firearm Range Skills), Simulator (vRBT), Simulator (Tablet App training), vRBT Live Action, community engagement training CET, and AI Verbal Skills Training (scheduled for Q3 of 2025).
20. **TASER 7 Certification:** TASER 7 energy weapon, battery pack, and holster, with warranties for the energy weapon and battery pack. The bundle also includes a TASER Weapons Dock and core, with a 5-year warranty (a 10-year warranty is optional). Also included are an Axon Evidence license, 10 cartridges upfront, four cartridges outyear (year 3), live duty cartridge replacement program, four upfront HALT cartridges upfront, four outyear cartridge (year 3), a HALT suit, HALT professional target and frame, Master Instructor course vouchers, TASER Instructor course vouchers, and Axon Academy and Training on demand (this includes Master Instructor vouchers and Instructor vouchers).
21. **Fusus Basic (Tier 0)** Axon Fusus Map Interface, Push Notifications and Alerts, Axon Evidence (Transfer Digital Evidence to Evidence.com Case), Team Chat, Telestration (Graphic Markup on Map Screenshot), Dashboards (Operational, Analytics, Alerts), Incident Management Markup on Real-Time Map, and iOS & Android Mobile Apps.
22. **Fusus Plus (Tier 1)** Axon Fusus Map Interface, Push Notifications and Alerts, Axon Evidence (Transfer Digital Evidence to Evidence.com Case), Team Chat, Telestration (Graphic Markup on Map Screenshot), Dashboards (Operational, Analytics, Alerts), Incident Management Markup on Real-Time Map, and iOS & Android Mobile Apps, livestreaming, bidirectional communications, and Watch Me (with the Axon Body 4 or newer cameras)..
23. **Fusus Pro (Tier 2):** Access to the Axon Fusus map, with body worn camera locations appearing on the map. Real-time alerts, priority evidence upload (PEU), remote computer-aided dispatch (CAD)-based camera activation and automatic offload via Wi-Fi in addition to live locations on the Fusus map, and livestreaming on the Fusus map. If the agency has purchased livestreaming for body cameras, Axon Fleet cameras, or drones,



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those livestreams will be viewable on the Fusus map. Fusus Pro also includes CCTV streams, most Fusus functionality, including Registry and Connect, and CAD integration and CAD core.³⁴

24. **Fusus Pro+ (Tier 3):** Access to the Axon Fusus map, with body worn camera locations appearing on the map. Real-time alerts, priority evidence upload (PEU), remote computer-aided dispatch (CAD)-based camera activation and automatic offload via Wi-Fi in addition to live locations on the Fusus map, and livestreaming on the Fusus map. If the agency has purchased livestreaming for body cameras, Axon Fleet cameras, or drones, those livestreams will be viewable on the Fusus map. Fusus Pro also includes CCTV streams, most Fusus functionality, including Registry and Connect, and CAD integration and CAD core.³ Fusus Pro+ offers approximately 50 percent more CCTV and core hardware allowance than Fusus Pro, along with Tips, Notify, and RMS integration.⁴
25. **Fusus Pro, CCTV only, no Axon BWCs:** Fusus Pro for customers who do not have Axon Body Worn Cameras.
26. **TASER 7 Certification with Virtual Reality (VR):** Pays for the TASER 7 program in installments over 5 years including access to Axon Evidence for energy weapon program management, annual training cartridges, unlimited duty cartridges, online training content, and Axon VR Full VR Package.
27. **Axon Justice Basic:** Pro license with API access, discovery workflows (with Axon Justice user interface), and Axon Investigate Pro (including 3PV playback).
28. **Axon Justice Premier:** Pro license with API access, discovery workflows (with Axon Justice user interface), and Axon Investigate Pro (including 3PV playback), unlimited 3P storage, Redaction Assistant, and unlimited auto-transcription.
29. **Axon Justice Premier+:** Pro license with API access, discovery workflows (with Axon Justice user interface), and Axon Investigate Pro (including 3PV playback), Redaction Assistant, unlimited auto-transcription, unlimited 3P storage, translation, Policy Chat, and Brief One.
30. **Body worn camera (BWC) Rescue:** Axon Body Worn Camera, BWC TAP refresh, Axon Dock TAP refresh, and warranty for the camera and dock.
31. **Fire/EMS Axon Fleet:** Dual-view Camera, interior and Exterior Cameras, Axon Fleet Hub, Axon Signal Vehicle Unit, Cradlepoint router kit (R980), extended warranty, installation, GeoTab on-board diagnostics (OBD) dongle and hardware, Axon Fleet 3 Vehicle License, Cradlepoint Netcloud License, has Fleet Unlimited Storage, Axon Respond license, and GeoTab license.
32. **Axon Fleet Basic:** Dual-view Camera, Interior Camera, Axon Fleet Hub, Axon Signal Vehicle Unit, Cradlepoint router kit (R980), extended warranty, installation, Axon Fleet warranty, storage, Axon Fleet 3 Vehicle License, real-time alerts, Cradlepoint Netcloud License, and Fleet Unlimited Storage.

³ Axon Evidence third-party storage limits apply to the Fusus Vault.

⁴ An optional CCTV-only bundle is available for customers not using Axon cameras.



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33. **Axon Fleet Basic + TAP:** Dual-view Camera, Interior Camera, Axon Fleet Hub, Axon Signal Vehicle Unit, Cradlepoint router kit (R980), extended warranty, TAP upgrade at five years, installation, Axon Fleet 3 Vehicle License, real-time alerts, Cradlepoint Netcloud license, and Fleet Unlimited Storage.
34. **Axon Fleet Advanced:** Dual-view Camera, Interior Camera, Axon Fleet Hub, Axon Signal Vehicle Unit, Cradlepoint router kit (R980), extended warranty, TAP upgrade at five years, installation, Axon Fleet 3 Vehicle License, Cradlepoint Netcloud license, Fleet Unlimited Storage, ALPR license, and real-time alerts, locations and livestreaming license.
35. **Axon Fleet Advanced with Geotab:** Dual-view Camera, Interior Camera, Axon Fleet Hub, Axon Signal Vehicle Unit, Cradlepoint router kit (R980), extended warranty, TAP upgrade at five years, installation, Geotab ODB dongle and hardware, Axon Fleet 3 Vehicle License, Cradlepoint Netcloud license, Fleet Unlimited Storage, ALPR license, real-time alerts, locations and livestreaming license, and Geotab software license.
36. **Axon Fleet Advanced with ZOLL:** Dual-view Camera, Interior Camera, Axon Fleet Hub, Axon Signal Vehicle Unit, Cradlepoint router kit (R980), extended warranty, TAP upgrade at five years, installation, ZOLL defibrillator, Axon Fleet 3 Vehicle License, Cradlepoint Netcloud license, and Fleet Unlimited Storage.⁵
37. **Axon Interview Room Essential:** Cameras and mounts,⁶ microphone, 5-year warranty, installation, server and client software licenses, unlimited storage for interview videos in Axon Evidence, and a basic Axon Evidence License.⁷
38. **Axon Interview Room Standard:** Cameras and mounts, microphone, 5-year warranty, installation, a power over ethernet (PoE) switch, a touch panel and mounts, two lite servers, server and client software licenses, unlimited storage for interview videos in Axon Evidence, and a basic Axon Evidence License.⁷
39. **Axon Air Basic Patrol:** Axon Air, Axon Evidence pilot data license and professional implementation (services), Skydio Basic Patrol software kit (includes Skydio data storage, media sync, fleet manager, Skydio Connect 5G, and multi-viewer live streaming), Skydio X10 Patrol hardware kit (Skydio X10 Ready Kit, Skydio NightSense, Skydio Spotlight, Skydio Speaker).
40. **Drone as First Responder (DFR) Patrol:** Axon Air, Axon Evidence pilot data license and professional implementation (services), Skydio DFR Command license (includes Skydio Crosshair Coordinates, Data Storage, Media Sync, Fleet Manager, Remote Ops, Skydio Connect 5G), Skydio X10 Patrol hardware kit (includes Skydio X10 Ready Kit, Skydio NightSense, Skydio Spotlight, Skydio Speaker), Skydio Care 3-year extended warranty, Skydio X10 In-Person Training.

⁵ Additional ZOLL products available for purchase are the ZOLL AED 3, ZOLL Compact Trauma Kit, ZOLL AED Puls, and the ZOLL Comprehensive Trauma Kit.

⁶ Axon Interview Room is available with 1- and 2-camera bundles.

⁷ With the Essential bundle, a power over ethernet (PoE) switch, a touch panel and mounts, and two lite servers are available as options.



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41. **Drone as First Responder (DFR) Dock:** Axon Air, Axon Evidence pilot data license and professional implementation (services), Skydio DFR Command license (includes Skydio Crosshair Coordinates, Data Storage, Media Sync, Fleet Manager, Remote Ops, Skydio Connect 5G), Skydio Dock for X10 DFR Kit (Skydio X10 dock bundle, Skydio NightSense, Skydio Spotlight, Skydio Speaker), Skydio Care 3-year extended warranty, Skydio dock maintenance plan, and Skydio dock in-person deployment and training.
42. **Drone as First Responder (DFR) Dock Pro:** Three Axon Air, Axon Evidence pilot data licenses and one professional implementation (services), three Skydio DFR Command licenses (includes Skydio Crosshair Coordinates, Data Storage, Media Sync, Fleet Manager, Remote Ops, Skydio Connect 5G), three Skydio Dock for X10 DFR Kits (Skydio X10 dock bundle, Skydio NightSense, Skydio Spotlight, Skydio Speaker), three Skydio Care 3-year extended warranties, three Skydio dock maintenance plans, Skydio dock in-person deployment and training, Dedrone Beyond Long Range DFR hardware kit, Dedrone Tracker Long Range AI DFR software, Dedrone Long Range four-year warranty, three Dedrone Long Range Radar software, and two Dedrone install service days.

SOLE AUTHORIZED DISTRIBUTOR FOR AXON BRAND CAMERAS AND TASER BRAND ENERGY WEAPON PRODUCTS	SOLE AUTHORIZED REPAIR FACILITY FOR AXON BRAND CAMERAS AND TASER BRAND ENERGY WEAPON PRODUCTS
Axon Enterprise, Inc. 17800 N. 85 th Street, Scottsdale, AZ 85255 Phone: 800-978-2737 Fax: 480-991-0791	Axon Enterprise, Inc. 17800 N. 85 th Street, Scottsdale, AZ 85255 Phone: 800-978-2737 Fax: 480-991-0791

Please contact your local Axon sales representative or call us at 1-800-978-2737 with any questions.

Sincerely,

Josh Isner
President
Axon Enterprise, Inc.

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This Master Services and Purchasing Agreement ("**Agreement**") is between Axon Enterprise, Inc. ("**Axon**"), and the Customer listed below or, if no Customer is listed below, the customer on the Quote (as defined below) ("**Customer**"). This Agreement is effective as of the later of the (a) last signature date on this Agreement or (b) date of acceptance of the Quote ("**Effective Date**"). Axon and Customer are each a "**Party**" and collectively "**Parties**". This Agreement governs Customer's purchase and use of the Axon Devices and Services detailed in the Quote. It is the intent of the Parties that this Agreement will govern all subsequent purchases by Customer for the same Axon Devices and Services in the Quote, and all such subsequent quotes accepted by Customer shall be also incorporated into this Agreement by reference as a Quote. The Parties agree as follows:

1. **Definitions.**

- 1.1. "**Axon Cloud Services**" means Axon's web services, including, but not limited to, Axon Evidence, Axon Records, Axon Dispatch, FUSUS services, and interactions between Axon Evidence and Axon Devices or Axon client software. Axon Cloud Service excludes third-party applications, hardware warranties, and my.evidence.com.
- 1.2. "**Axon Device**" means all hardware provided by Axon under this Agreement. Axon-manufactured Devices are a subset of Axon Devices.
- 1.3. "**Quote**" means an offer to sell and is only valid for devices and services on the offer at the specified prices. Any inconsistent or supplemental terms within Customer's purchase order in response to a Quote will be void. Orders are subject to prior credit approval. Changes in the deployment estimated ship date may change charges in the Quote. Shipping dates are estimates only. Axon is not responsible for typographical errors in any Quote by Axon, and Axon reserves the right to cancel any orders resulting from such errors.
- 1.4. "**Services**" means all services provided by Axon under this Agreement, including software, Axon Cloud Services, and professional services.

2. **Term.** This Agreement begins on the Effective Date and continues until all subscriptions hereunder have expired or have been terminated ("**Term**").

- 2.1. All subscriptions including Axon Evidence, Axon Fleet, Officer Safety Plans, Technology Assurance Plans, and TASER 7 or TASER 10 plans begin on the date stated in the Quote. Each subscription term ends upon completion of the subscription stated in the Quote ("**Subscription Term**").
- 2.2. Upon completion of the Subscription Term, the Subscription Term will automatically renew for an additional 5 year term ("**Renewal Term**"). For purchase of TASER 7 or TASER 10 as a standalone, Axon may increase pricing to its then-current list pricing for any Renewal Term. New devices and services may require additional terms. Axon will not authorize new services until Axon receives a signed Quote or accepts a purchase order, whichever is first.

3. **Payment.** Axon invoices for Axon Devices upon shipment, or on the date specified within the invoicing plan in the Quote. Payment is due net 30 days from the invoice date. Axon invoices for Axon Cloud Services on an upfront annual basis prior to the beginning of the Subscription Term and upon the anniversary of the Subscription Term. Payment obligations are non-cancelable. Unless otherwise prohibited by law, Customer will pay interest on all past-due sums at the lower of one-and-a-half percent (1.5%) per month or the highest rate allowed by law. Customer will pay invoices without setoff, deduction, or withholding. If Axon sends a past due account to collections, Customer is responsible for collection and attorneys' fees.

4. **Taxes.** Customer is responsible for sales and other taxes associated with the order unless Customer provides Axon a valid tax exemption certificate.

5. **Shipping.** Axon may make partial shipments and ship Axon Devices from multiple locations. All shipments are EXW (Incoterms 2020) via common carrier. Title and risk of loss pass to Customer upon Axon's delivery to the common carrier. Customer is responsible for any shipping charges in the Quote.

6. **Returns.** All sales are final. Axon does not allow refunds or exchanges, except warranty returns or as provided by state or federal law.

7. **Warranty.**

- 7.1. **Limited Warranty.** Axon warrants that Axon-manufactured Devices, except for TASER devices covered under the TASER Appendix, are free from defects in workmanship and materials for one (1) year from the date of Customer's receipt, except Signal Sidearm which Axon warrants for thirty (30) months from Customer's receipt and Axon-manufactured accessories, which Axon warrants for ninety (90) days from Customer's receipt, respectively, from the date of Customer's receipt. Extended warranties run from the expiration of the one- (1-) year hardware warranty through the extended warranty term purchased.

- 7.2. **Disclaimer.** All software and Axon Cloud Services are provided "AS IS," without any warranty of any kind, either express or implied, including without limitation the implied warranties of merchantability, fitness for a particular purpose and non-infringement. Axon Devices and Services that are not manufactured, published or performed by Axon ("Third-Party Products") are not covered by Axon's warranty and are only subject to the warranties of the third-party provider or manufacturer. If Customer purchases Axon Loki, Customer acknowledges the Loki device is designed for operation in enclosed, controlled environments and must be used in compliance with all applicable laws and safety guidelines. Operation in open or unapproved areas may result in signal interference, loss of control, or damage, and Axon assumes no liability for improper use, including any resulting harm or regulatory violations.
- 7.3. **Claims.** If Axon receives a valid warranty claim for an Axon-manufactured Device during the warranty term, Axon's sole responsibility is to repair or replace the Axon-manufactured Device with the same or like Axon-manufactured Device, at Axon's option. A replacement Axon-manufactured Device will be new or like new. Axon will warrant the replacement Axon-manufactured Device for the longer of (a) the remaining warranty of the original Axon-manufactured Device or (b) ninety (90) days from the date of repair or replacement.
- 7.3.1. If Customer exchanges an Axon Device or part, the replacement item becomes Customer's property, and the replaced item becomes Axon's property. Before delivering an Axon-manufactured Device for service, Customer must upload Axon-manufactured Device data to Axon Evidence or download it and retain a copy. Axon is not responsible for any loss of software, data, or other information contained in storage media or any part of the Axon-manufactured Device sent to Axon for service.
- 7.4. **Spare Axon Devices.** At Axon's reasonable discretion, Axon may provide Customer a predetermined number of spare Axon Devices as detailed in the Quote ("**Spare Axon Devices**"). Spare Axon Devices are intended to replace broken or non-functioning units while Customer submits the broken or non-functioning units, through Axon's warranty return process. Axon will repair or replace the unit with a replacement Axon Device. Title and risk of loss for all Spare Axon Devices shall pass to Customer in accordance with shipping terms of this Agreement. Axon assumes no liability or obligation in the event Customer does not utilize Spare Axon Devices for the intended purpose.
- 7.5. **Limitations.** Axon's warranty excludes damage related to: (a) failure to follow Axon Device use instructions; (b) Axon Devices used with equipment not manufactured or recommended by Axon; (c) abuse, misuse, or intentional damage to Axon Device; (d) force majeure; (e) Axon Devices repaired or modified by persons other than Axon without Axon's written permission; or (f) Axon Devices with a defaced or removed serial number. Axon's warranty will be void if Customer resells Axon Devices.
- 7.5.1. **To the extent permitted by law, the above warranties and remedies are exclusive. Axon disclaims all other warranties, remedies, and conditions, whether oral, written, statutory, or implied. If statutory or implied warranties cannot be lawfully disclaimed, then such warranties are limited to the duration of the warranty described above and by the provisions in this Agreement. Customer confirms and agrees that, in deciding whether to sign this Agreement, Customer has not relied on any statement or representation by Axon or anyone acting on behalf of Axon related to the subject matter of this Agreement that is not in this Agreement.**
- 7.5.2. **Axon's cumulative liability to any party for any loss or damage resulting from any claim, demand, or action arising out of or relating to this Agreement will not exceed the purchase price paid to Axon for the Axon Device, or if for Services, the amount paid for such Services over the twelve (12) months preceding the claim. Neither Party will be liable for special, indirect, incidental, punitive or consequential damages, however caused, whether for breach of warranty or contract, negligence, strict liability, tort or any other legal theory.**
- 7.6. **Online Support Platforms.** Use of Axon's online support platforms (e.g., Axon Academy and MyAxon) is governed by the Axon Online Support Platforms Terms of Use Appendix available at www.axon.com/sales-terms-and-conditions.
- 7.7. **Third-Party Hardware, Software and Services.** Use of hardware, software, or services other than those provided by Axon is governed by the terms, if any, entered into between Customer and the respective third-party provider, including, without limitation, the terms applicable to such software or services located at www.axon.com/sales-terms-and-conditions, if any.

7.8. **Axon Aid.** Upon mutual agreement between Axon and Customer, Axon may provide certain products and services to Customer, as a charitable donation under the Axon Aid program. In such event, Customer expressly waives and releases any and all claims, now known or hereafter known, against Axon and its officers, directors, employees, agents, contractors, affiliates, successors, and assigns (collectively, "**Releasees**"), including but not limited to, on account of injury, death, property damage, or loss of data, arising out of or attributable to the Axon Aid program whether arising out of the negligence of any Releasees or otherwise. Customer agrees not to make or bring any such claim against any Releasee, and forever release and discharge all Releasees from liability under such claims. Customer expressly allows Axon to publicly announce its participation in Axon Aid and use its name in marketing materials. Axon may terminate the Axon Aid program without cause immediately upon notice to the Customer.

8. **Free Trial.**

8.1. **Trial Period and License.** At any time during the Term, Customer and Axon may elect to enter a free trial of Axon Devices and Services new to the Customer for a designated period ("**Trial Period**") as described in a quote issued ("**Trial Quote**"). During the Trial Period, Axon grants Customer a nonexclusive, terminable, non-transferable, license to use new Axon Devices and Services provided for trial to the Customer ("**Trial Products**"). Trial Products may include Axon beta software or firmware which additional terms may be required and included within the Trial Quote. Axon may limit the number of Trial Products Customer receives within the Trial Quote. Axon may supply refurbished Trial Products. ALL FREE TRIAL PRODUCTS INCLUDING, WITHOUT LIMITATION, AXON CLOUD SERVICES, ARE PROVIDED "AS IS" AND TO THE EXTENT NOT PROHIBITED BY LAW, AXON DISCLAIMS ALL LIABILITY REGARDLESS OF THE CLAIM.

8.2. **Trial Quote Termination.** Upon at least 10 business days' prior written notice to Axon at any time prior to the end of the Trial Period, Customer may as its sole option, terminate the free Trial Period and underlying Trial Quote associated with the Trial Products for convenience. Customer's rights to the Trial Products will immediately terminate at the end of the Trial Period, and Customer will return any Trial Products hardware to Axon within 10 days after the effective date of such termination or at the end of the Trial Period, excluding used CEW cartridges. If any individual component of the Trial Products is not returned, Axon will invoice Customer the MSRP of the unreturned items. Customer agrees to pay the invoice along with any applicable taxes and shipping. Customer will return the Trial Products to Axon in good working condition, minus normal wear and tear. Axon may charge Customer if there is damage beyond normal wear and tear. Any Customer Content shall be stored and returned pursuant to the Axon Cloud Services Terms of Use Appendix

9. **Statement of Work.** Certain Axon Devices and Services, including, but not limited to, Axon Interview Room, Axon Channel Services, Axon Justice Implementation, FUSUS, and Axon Fleet, may require a Statement of Work that details Axon's Service deliverables ("**SOW**"). In the event Axon provides an SOW to Customer, Axon is only responsible for the performance of Services described in the SOW. Additional services outside of the SOW, Quote, or this Agreement are out of scope. The Parties must document scope changes in a written and signed change order. Changes may require an equitable adjustment in fees or schedule. Any applicable SOW is incorporated into this Agreement by reference.

10. **Axon Device Warnings.** See www.axon.com/legal for the most current Axon Device warnings.

11. **Design Changes.** Axon may make design or feature changes to any Axon Device or Service without notifying Customer or making the same change to Axon Devices and Services previously purchased by Customer.

12. **Combined Offerings.** Some offerings in a Quote combine existing and pre-released Axon Devices or Services. Some offerings may not be available at the time of Customer's purchase. Axon will not provide a refund, credit, or additional discount beyond what is in the Quote due to delay of availability or Customer's choice not to utilize any portion of a combined offering.

13. **Insurance.** Axon will maintain General Liability, Workers' Compensation, and Automobile Liability insurance. Upon request, Axon will supply certificates of insurance.

14. **IP Rights.** Axon owns and reserves all right, title, and interest in Axon-manufactured Devices and Services and suggestions to Axon, including all related intellectual property rights. Customer will not cause any Axon proprietary rights to be violated.

15. **IP Indemnification.** Axon will indemnify Customer against all claims, losses, and reasonable expenses from any third-party claim alleging that the use of Axon-manufactured Devices, Axon Cloud Services or Axon software ("**Axon Products**") infringes or misappropriates the third-party's intellectual property rights. Customer must promptly provide Axon with written notice of such claim, tender to Axon the defense or settlement of such claim at Axon's expense and cooperate fully with Axon in the defense or settlement of such claim. Axon's IP indemnification obligations do not apply to claims based on (a) modification of Axon Products by Customer or a third-party not approved by Axon; (b)

use of Axon Products in combination with hardware or services not approved by Axon; (c) use of Axon Products other than as permitted in this Agreement; or (d) use of Axon Products that is not the most current software release provided by Axon.

16. **Customer Responsibilities.** Customer is responsible for (a) Customer's use of Axon Devices; (b) Customer or a Customer-authorized user's breach of this Agreement or violation of applicable law; (c) disputes between Customer and a third-party over Customer's use of Axon Devices; (d) secure and sustainable destruction and disposal of Axon Devices at Customer's cost; and (e) any regulatory violations or fines, as a result of improper destruction or disposal of Axon Devices.
17. **Termination.**
- 17.1. **For Breach.** A Party may terminate this Agreement for cause if it provides thirty (30) days written notice of the breach to the other Party, and the breach remains uncured thirty (30) days after written notice. If Customer terminates this Agreement due to Axon's uncured breach, Axon will refund prepaid amounts on a prorated basis based on the effective date of termination.
- 17.2. **By Customer.** If sufficient funds are not appropriated or otherwise legally available to pay the fees, Customer may terminate this Agreement. Customer will deliver notice of termination under this section as soon as reasonably practicable.
- 17.3. **Effect of Termination.** Upon termination of this Agreement, Customer rights immediately terminate. Customer remains responsible for all fees incurred before the effective date of termination. If Customer purchases Axon Devices for less than the manufacturer's suggested retail price ("**MSRP**") and this Agreement terminates before the end of the Term, Axon will invoice Customer the difference between the MSRP for Axon Devices procured, including any Spare Axon Devices, and amounts paid towards those Axon Devices. Only if terminating for non-appropriation, Customer may return Axon Devices to Axon within thirty (30) days of termination. MSRP is the standalone price of the individual Axon Device at the time of sale. For multiple Axon Devices that may be combined as a single offering on a Quote, MSRP is the standalone price of all individual components.
18. **Confidentiality. "Confidential Information"** means nonpublic information designated as confidential or, given the nature of the information or circumstances surrounding disclosure, should reasonably be understood to be confidential. Each Party will take reasonable measures to avoid disclosure, dissemination, or unauthorized use of the other Party's Confidential Information. Unless required by law, neither Party will disclose the other Party's Confidential Information during the Term and for five (5) years thereafter. To the extent permissible by law, Axon pricing is Confidential Information and competition sensitive. If Customer receives a public records request to disclose Axon Confidential Information, to the extent allowed by law, Customer will provide notice to Axon before disclosure. Axon may publicly announce information related to this Agreement.
19. **General.**
- 19.1. **Force Majeure.** Neither Party will be liable for any delay or failure to perform due to a cause beyond a Party's reasonable control.
- 19.2. **Independent Contractors.** The Parties are independent contractors. Neither Party has the authority to bind the other. This Agreement does not create a partnership, franchise, joint venture, Customer, fiduciary, or employment relationship between the Parties.
- 19.3. **Third-Party Beneficiaries.** There are no third-party beneficiaries under this Agreement.
- 19.4. **Non-Discrimination.** Neither Party nor its employees will discriminate against any person based on race; religion; creed; color; sex; gender identity and expression; pregnancy; childbirth; breastfeeding; medical conditions related to pregnancy, childbirth, or breastfeeding; sexual orientation; marital status; age; national origin; ancestry; genetic information; disability; veteran status; or any class protected by local, state, or federal law.
- 19.5. **Compliance with Laws.** Each Party will comply with all applicable federal, state, and local laws, including without limitation, import and export control laws and regulations as well as firearm regulations and the Gun Control Act of 1968. Customer acknowledges that Axon Devices and Services are subject to U.S. and international export control laws, including the U.S. Export Administration Regulations (EAR) and International Traffic in Arms Regulations (ITAR). Customer represents and warrants that neither it nor any End User is a "Restricted Person," meaning any individual or entity that (1) is subject to U.S. sanctions or trade restrictions, (2) appears on any U.S. government restricted party list, (3) engages in prohibited weapons proliferation activities, or (4) is owned or controlled by, or acting on behalf of, such persons or entities. Customer must promptly notify Axon of any change in status, and Axon may terminate this Agreement if Customer or any End User becomes a Restricted Person or violates export laws.



- 19.6. **Assignment.** Neither Party may assign this Agreement without the other Party's prior written consent. Axon may assign this Agreement, its rights, or obligations without consent: (a) to an affiliate or subsidiary; or (b) for purposes of financing, merger, acquisition, corporate reorganization, or sale of all or substantially all its assets. This Agreement is binding upon the Parties respective successors and assigns.
- 19.7. **Waiver.** No waiver or delay by either Party in exercising any right under this Agreement constitutes a waiver of that right.
- 19.8. **Severability.** If a court of competent jurisdiction holds any portion of this Agreement invalid or unenforceable, the remaining portions of this Agreement will remain in effect.
- 19.9. **Survival.** The following sections will survive termination: Payment, Warranty, Axon Device Warnings, Indemnification, IP Rights, Customer Responsibilities and any other Sections detailed in the survival sections of the Appendices.
- 19.10. **Governing Law.** The laws of the country, state, province, or municipality where Customer is physically located, without reference to conflict of law rules, govern this Agreement and any dispute arising from it. The United Nations Convention for the International Sale of Goods does not apply to this Agreement.
- 19.11. **Notices.** All notices must be in English. Notices posted on Customer's Axon Evidence site are effective upon posting. Notices by email are effective on the sent date of the email. Notices by personal delivery are effective immediately. Notices to Customer shall be provided to the address on file with Axon. Notices to Axon shall be provided to Axon Enterprise, Inc. Attn: Legal, 17800 North 85th Street, Scottsdale, Arizona 85255 with a copy to legal@axon.com.
- 19.12. **Entire Agreement.** This Agreement, the Appendices, including any applicable Appendices not attached herein for the products and services purchased, which are incorporated by reference and located in the Master Purchasing and Services Agreement located at <https://www.axon.com/sales-terms-and-conditions>, Quote and any SOW(s), represents the entire agreement between the Parties. This Agreement supersedes all prior agreements or understandings, whether written or verbal, regarding the subject matter of this Agreement. This Agreement may only be modified or amended in a writing signed by the Parties.

Each Party, by and through its respective representative authorized to execute this Agreement, has duly executed and delivered this Agreement as of the date of signature.

AXON:

Axon Enterprise, Inc.

Signature: _____

Name: _____

Title: _____

Date: _____

CUSTOMER:

Signature: _____

Name: _____

Title: _____

Date: _____

Axon Cloud Services Terms of Use Appendix

1. **Definitions.**

- 1.1. **"Data Controller"** means the natural or legal person, public authority, or any other body which alone or jointly with others determines the purposes and means of the processing of Personal Data.
- 1.2. **"Data Processor"** means a natural or legal person, public authority or any other body which processes Personal Data on behalf of the Data Controller.
- 1.3. **"Customer Content"** is data uploaded into, ingested by, or created in Axon Cloud Services within Customer's tenant, including media or multimedia uploaded into Axon Cloud Services by Customer. Customer Content includes Evidence but excludes Non-Content Data.
- 1.4. **"Evidence"** is media or multimedia uploaded into Axon Evidence as 'evidence' by Customer. Evidence is a subset of Customer Content.
- 1.5. **"End User"** means the natural person subject to Customer's authorized license grant who ultimately uses the Cloud Services as provided under this Agreement. End Users must adhere to the terms of use and are subject to any usage restrictions or limitations specified in this Agreement.
- 1.6. **"Non-Content Data"** is data, configuration, and usage information about Customer's Axon Cloud Services tenant, Axon Devices and client software, and users that is transmitted or generated when using Axon Devices. Non-Content Data includes data about users captured during account management and customer support activities. Non-Content Data does not include Customer Content.
- 1.7. **"Personal Data"** means any information relating to an identified or identifiable natural person. An identifiable natural person is one who can be identified, directly or indirectly, in particular by reference to an identifier such as a name, an identification number, location data, an online identifier or to one or more factors specific to the physical, physiological, genetic, mental, economic, cultural or social identity of that natural person.
- 1.8. **"Provided Data"** means de-identified, de-personalized, data derived from Customer's TASER energy weapon deployment reports, related TASER energy weapon logs, body-worn camera footage, and incident reports.
- 1.9. **"Subprocessor"** means any third party engaged by the Data Processor to assist in data processing activities that the Data Processor is carrying out on behalf of the Data Controller.
- 1.10. **"Transformed Data"** means the Provided Data used for the purpose of quantitative evaluation of the performance and effectiveness of TASER energy weapons in the field across a variety of circumstances.

2. **Access.** Upon Axon granting Customer a subscription to Axon Cloud Services, Customer may access and use Axon Cloud Services to store and manage Customer Content. Customer may not exceed the total number of End Users specified in the Quote. Axon Air requires an Axon Evidence subscription for each drone operator. For Axon Evidence access granted solely for TASER, Customer may access and use Axon Evidence only to store and manage TASER CEW data ("TASER Data") and Customer may not upload non-TASER Data to Axon Evidence.
3. **Customer Owns Customer Content.** Customer controls and owns all rights, title, and interest in Customer Content. Except as outlined herein, Axon obtains no interest in Customer Content, and Customer Content is not Axon's business records. Customer is solely responsible for uploading, sharing, managing, and deleting Customer Content. Axon will only have access to Customer Content for the limited purposes set forth herein. Customer agrees to allow Axon access to Customer Content to (a) perform troubleshooting, maintenance, or diagnostic screenings; and (b) enforce this Agreement or policies governing use of the Axon products.
4. **Security.** Axon will implement commercially reasonable and appropriate measures to secure Customer Content against accidental or unlawful loss, access or disclosure. Axon will maintain a comprehensive information security program to protect Axon Cloud Services and Customer Content including logical, physical access, vulnerability, risk, and configuration management; incident monitoring and response; encryption of uploaded digital evidence; security education; and data protection. Axon agrees to the Federal Bureau of Investigation Criminal Justice Information Services Security Addendum for its digital evidence or records management systems.
5. **Customer Responsibilities.** Customer is responsible for (a) ensuring Customer owns Customer Content or has the necessary rights to use Customer Content (b) ensuring no Customer Content or Customer End User's use of Customer Content or Axon Cloud Services violates this Agreement or applicable laws; (c) maintaining necessary

computer equipment and Internet connections for use of Axon Cloud Services and (d) verify the accuracy of any auto generated or AI-generated reports. If Customer becomes aware of any violation of this Agreement by an End User, Customer will immediately terminate that End User's access to Axon Cloud Services.

- 5.1 Customer will also maintain the security of End User usernames and passwords and security and access by end users to Customer Content. Customer is responsible for ensuring the configuration and utilization of Axon Cloud Services meet applicable Customer regulation and standards. Customer may not sell, transfer, or sublicense access to any other entity or person. If Customer provides access to unauthorized third-parties, Axon may assess additional fees along with suspending Customer's access. Customer shall contact Axon immediately if an unauthorized party may be using Customer's account or Customer Content, or if account information is lost or stolen.
- 5.2 To the extent Customer uses the Axon Cloud Services to interact with YouTube®, such use may be governed by the YouTube Terms of Service, available at <https://www.youtube.com/static?template=terms>.
6. **Privacy.** Customer's use of Axon Cloud Services is subject to the Axon Cloud Services Privacy Policy, a current version of which is available at <https://www.axon.com/legal/cloud-services-privacy-policy>. Customer agrees to allow Axon access to Non-Content Data from Customer to (a) perform troubleshooting, maintenance, or diagnostic screenings; (b) provide, develop, improve, and support current and future Axon products and related services; and (c) enforce this Agreement or policies governing the use of Axon products.
7. **Axon Body Wi-Fi Positioning.** Axon Body cameras may offer a feature to enhance location services where GPS/GNSS signals may not be available, for instance, within buildings or underground. Customer administrators can manage their choice to use this service within the administrative features of Axon Cloud Services. If Customer chooses to use this service, Axon must also enable the usage of the feature for Customer's Axon Cloud Services tenant. Customer will not see this option with Axon Cloud Services unless Axon has enabled Wi-Fi Positioning for Customer's Axon Cloud Services tenant.
8. **Storage.** For Axon Unlimited Device Storage subscriptions, Customer may store unlimited data in Customer's Axon Evidence account only if the Axon Device data is shared to Customer through Axon Evidence from a partner agency using Axon Evidence, or the data originates from Axon Capture or an Axon Device. Axon may charge Customer additional fees for exceeding purchased storage amounts. Axon may place Customer Content that Customer has not viewed or accessed for six (6) months into archival storage. Customer Content in archival storage will not have immediate availability and may take up to twenty-four (24) hours to access.
- 8.1. **Third-Party Unlimited Storage.** For Third-Party Unlimited Storage the following restrictions apply: (i) it may only be used in conjunction with a valid Axon Evidence user license; (ii) is limited to data of the law enforcement Customer that purchased the Third-Party Unlimited Storage and the Axon Evidence End User; (iii) Customer is prohibited from storing data for other customers or law enforcement agencies; and (iv) Customer may only upload and store data that is directly related to (1) the investigation of, or the prosecution or defense of a crime, (2) common law enforcement activities, or (3) any Customer Content created by Axon Devices or Axon Evidence.
- 8.2. **Location of Storage.** Axon may transfer Customer Content to third-party subcontractors for storage. Axon will determine the locations of data centers for storage of Customer Content. If Customer is located in the United States, Canada, or Australia, Axon will ensure all Customer Content stored in Axon Cloud Services remains in the country where Customer is located. Ownership of Customer Content remains with Customer.
9. **Suspension.** Axon may temporarily suspend Customer's or any End User's right to access or use any portion or all of Axon Cloud Services immediately upon notice, if Customer or End User's use of or registration for Axon Cloud Services may (a) pose a security risk to Axon Cloud Services or any third-party; (b) adversely impact Axon Cloud Services, the systems, or content of any other customer; (c) subject Axon, Axon's affiliates, or any third-party to liability; or (d) be fraudulent. Customer remains responsible for all fees incurred through suspension. Axon will not delete Customer Content because of suspension, except as specified in this Agreement.
10. **Axon Cloud Services Warranty.** Axon disclaims any warranties or responsibility for data corruption or errors before Customer uploads data to Axon Cloud Services. Service Offerings will be subject to the Axon Cloud Services Service Level Agreement, a current version of which is available at <https://www.axon.com/products/axon-evidence/sla>.
11. **Roles of the Parties.** To the extent that Customer is the Data Controller of Personal Data, Axon is its Data Processor. To the extent that Customer is a Data Processor of Personal Data, Axon is its Subprocessor. Notwithstanding the foregoing, to the extent any usage data (including query logs and metadata) and/or operations data (including billing

and support data) in connection with Customer's use of the Services (collectively "Usage and Operations Data") is considered Personal Data, Axon is an independent Data Controller and shall Process such data in accordance with the Agreement and applicable data protection laws to develop, improve, support, and operate its products and services. For the avoidance of doubt, Axon will not disclose any Usage and Operations Data that includes confidential information with a third party except (a) in accordance with the relevant confidentiality provisions in the Agreement, or (b) to the extent the Usage and Operations Data is, in accordance with applicable data protection laws, anonymized, de-identified, and/or aggregated such that it can no longer directly or indirectly identify Customer or any particular individual.

12. **TASER Data Science Program.** Axon will provide a quantitative evaluation on the performance and effectiveness of TASER energy weapons in the field across a variety of circumstances.

12.1. If Customer purchases the TASER Data Science Program, Customer grants Axon, its affiliates, and assignees an irrevocable, perpetual, fully paid, royalty-free, and worldwide right and license to use Provided Data solely for the purposes of this Agreement and to create Transformed Data. Customer shall own all rights and title to Provided Data. Axon shall own all rights and title to Transformed Data and any derivatives of Transformed Data.

12.2. Axon grants to Customer an irrevocable, perpetual, fully paid, royalty-free, license to use to TASER Data Science report provided to Customer for its own internal purposes. The Data Science report is provided "as is" and without any warranty of any kind.

12.3. In the event Customer seeks Axon's deletion of Provided Data, it may submit a request to privacy@axon.com. Where reasonably capable of doing so, Axon will implement the request but at a minimum will not continue to collect Provided Data from Customer.

13. **Axon Records.** The following terms apply to Axon Records. Customers may purchase Axon Records either as part of an OSP 7 or OSP 10 plan or individually through a Quote.

13.1. Axon Record subscription begins on the later of the (1) start date of the Quote, or (2) the date Axon provisions Axon Records to Customer. The Axon Records Subscription Term will end upon the completion of the Axon Records Subscription as documented in the Quote, or if purchased as part of an OSP 7 or OSP 10 plan, upon completion of the OSP 7 or OSP 10 Term ("Axon Records Subscription Term").

13.2. An "Update" is a generally available release of Axon Records that Axon makes available from time to time. An "Upgrade" includes (i) new versions of Axon Records that enhance features and functionality, as solely determined by Axon; and/or (ii) new versions of Axon Records that provide additional features or perform additional functions. Upgrades exclude new products that Axon introduces and markets as distinct products or applications. During the Customer's Axon Records Subscription Term Axon will provide Update and Upgrade releases to the Customer on an if-and-when available basis.

13.3. New or additional Axon products and applications, as well as any Axon professional services needed to configure Axon Records, are not included as part of the Axon Records Subscription.

13.4. End Users of Axon Records may upload files to entities (incidents, reports, cases, etc.) in Axon Records with no limit to the number of files and amount of storage. Notwithstanding the foregoing, Axon may limit usage should the Customer exceed an average rate of one-hundred (100) GB per user per year of uploaded files. Axon will not bill for overages.

14. **FUSUS.** If Customer purchases a subscription to FUSUS, the following terms apply:

14.1. **License and Storage.** The specific license number(s) and associated data storage terms for FUSUS subscription and Axon Devices shall be set forth in the applicable Quote provided by Axon.

14.2. **Third party Components.** Customer is responsible for use of any internet access devices and/or all third-party hardware, software, services, telecommunication services (including Internet connectivity), or other items used by Customer to access the service ("Third-Party Components") are the sole and exclusive responsibility of Customer, and Axon has no responsibility for such Third-party Components, FUSUS cloud services, or Customer relationships with such third parties. Customer agrees to at all times comply with the lawful terms and conditions of agreements with such third parties. Axon does not represent or warrant that the FUSUS cloud services and the Customer Content are compatible with any specific third-party hardware or software or any other Third-Party Components. Customer is responsible for providing and maintaining an operating environment as reasonably necessary to accommodate and access the FUSUS cloud services.

- 14.3. **Data Privacy.** Axon may collect, use, transfer, disclose and otherwise process Customer Content in the context of facilitating communication of data with Customer through their use of FUSUS cloud services FUSUS app (iOS or Android interface), complying with legal requirements, monitoring the Customer's use of FUSUS systems, and undertaking data analytics.
15. **Axon Community Request Storage.** If Community Request is included as part of Customer's Quote or combined offering, Customer may store an unlimited amount of data submitted through the public portal ("Portal Content"), within Customer's Axon Evidence instance. The post-termination provisions outlined in the Axon Cloud Services Terms of Use Appendix also apply to Portal Content.
16. **Performance Auto-Tagging Data.** If Axon Performance is included in Customer's Quote or a combined offering, Axon will store call for service data from Customer's CAD or RMS in order to provide services and features of Axon Performance to Customer.
17. **Axon Cloud Services Restrictions.** Customer and Customer End Users (including employees, contractors, agents, officers, volunteers, and directors), may not, or may not attempt to:
- 17.1. copy, modify, tamper with, repair, or create derivative works of any part of Axon Cloud Services;
 - 17.2. reverse engineer, disassemble, or decompile Axon Cloud Services or apply any process to derive any source code included in Axon Cloud Services, or allow others to do the same;
 - 17.3. access or use Axon Cloud Services with the intent to gain unauthorized access, avoid incurring fees or exceeding usage limits or quotas;
 - 17.4. use trade secret information contained in Axon Cloud Services, except as expressly permitted in this Agreement;
 - 17.5. access Axon Cloud Services to build a competitive device or service or copy any features, functions, or graphics of Axon Cloud Services;
 - 17.6. remove, alter, or obscure any confidentiality or proprietary rights notices (including copyright and trademark notices) of Axon's or Axon's licensors on or within Axon Cloud Services; or
 - 17.7. use Axon Cloud Services to store or transmit infringing, libelous, or other unlawful or tortious material; material in violation of third-party privacy rights; or malicious code.
18. **After Termination.** Axon will not delete Customer Content for ninety (90) days following termination. Axon Cloud Services will not be functional during these ninety (90) days other than the ability to retrieve Customer Content. Customer will not incur additional fees if Customer downloads Customer Content from Axon Cloud Services during this time. Axon has no obligation to maintain or provide Customer Content after these ninety (90) days and will thereafter, unless legally prohibited, delete all Customer Content. Upon request, Axon will provide written proof that Axon successfully deleted and fully removed all Customer Content from Axon Cloud Services.
19. **Post-Termination Assistance.** Axon will provide Customer with the same post-termination data retrieval assistance that Axon generally makes available to all customers. Requests for Axon to provide additional assistance in downloading or transferring Customer Content, including requests for Axon's data egress service, will result in additional fees and Axon will not warrant or guarantee data integrity or readability in the external system.
20. **U.S. Government Rights.** If Customer is a U.S. Federal department or using Axon Cloud Services on behalf of a U.S. Federal department, Axon Cloud Services is provided as a "commercial item," "commercial computer software," "commercial computer software documentation," and "technical data", as defined in the Federal Acquisition Regulation and Defense Federal Acquisition Regulation Supplement. If Customer is using Axon Cloud Services on behalf of the U.S. Government and these terms fail to meet the U.S. Government's needs or are inconsistent in any respect with federal law, Customer will immediately discontinue use of Axon Cloud Services.
21. **Survival.** Upon any termination of this Agreement, the following sections in this Appendix will survive: Customer Owns Customer Content, Privacy, Storage, Axon Cloud Services Warranty, Customer Responsibilities and Axon Cloud Services Restrictions.

AI Technology Appendix

This AI Technology Appendix shall only apply to Customers who license Axon Cloud Services in a Quote that specifically utilizes AI Technology. Unless explicitly defined otherwise, capitalized terms used in this Appendix have the same meaning as those in the Agreement.

1. Definitions.

- 1.1. **AI Technology.** Refers to artificial intelligence functionalities embedded in Axon's Cloud Services, which may include: (a) Enhanced Evidence Management; (b) AI-powered redaction tools; (c) Large Language Model-based tools (e.g., "Draft One" "Policy Chat"); (d) Predictive Analytics for operational insights; or (e) Natural Language Processing (NLP) for text and speech analysis.
- 1.2. **Model Drift.** The degradation of AI model performance due to changes in input data or external conditions, requiring retraining or updates.
- 1.3. **Bias Mitigation.** Strategies and techniques used to identify, measure, and minimize bias in AI Technology.

2. Scope and Usage.

- 2.1. **Integration.** Axon AI Technology is intended to improve public safety, streamline operations, and ensure data accuracy. The AI functionalities will only be used as described in the Agreement or applicable documentation.
- 2.2. **Data Use.** Axon acts as a Data Processor for AI Technology. All inquiries submitted are processed solely to provide accurate responses based on Customer Content submitted. Customer remains the Data Controller of all Customer Content. Axon and Axon's subprocessors do not train their models on Customer Content. Customers who elect to participate in Axon's ACEIP program can enter into custom agreements to assist in product development efforts like AI model training. Even in those cases, Axon operates carefully on redacted data and not on Customer Content.
- 2.3. **Automatic Data Collection.** AI Technology may automatically collect Non-Content Data about user interactions with the service and their devices to enhance the functionality and security of the system. The details collected include, but are not limited to, the following:
 - 2.3.1. **User Engagement and Activity Metrics.** AI Technology may track key engagement statistics, including Daily Active Users (DAUs), Weekly Active Users (WAUs), and Monthly Active Users (MAUs). Additional metrics include new user activations, repeat usage rates, total queries submitted, follow-up query volume, session lengths, retention rates, and user satisfaction ratings (e.g., thumbs up/down feedback).
 - 2.3.2. **Sales and Adoption Tracking.** Axon monitors the number of licenses and agencies purchasing the service, including those in trial phases, fully deploying the service, and conversion rates from trials to paid subscriptions.
 - 2.3.3. **End User inputs.** Axon may process de-identified end-user inputs to the AI Technology, excluding Customer Content or any data that directly or indirectly identifies individuals.

3. Axon Responsibilities.

- 3.1. **Ethical AI Development.** Axon shall: (a) Follow its responsible innovation framework; (b) Engage with the Ethics and Equity Advisory Council (EEAC) for feedback; (c) Conduct testing to minimize bias and ensure reliability; and (d) Implement Bias Mitigation techniques in model development and deployment.
- 3.2. **Security Program.** Axon will maintain a comprehensive information security program, including logical and physical access, vulnerability, risk, and configuration management; incident monitoring and response; encryption of digital evidence; and security education.
- 3.3. **Transparency.** Axon will provide documentation describing AI functionalities and their intended use and disclose any material limitations, risks, or Model Drift incidents.
- 3.4. **Incident Response.** Axon will promptly address and rectify anomalies in AI functionalities, as outlined in its incident management procedures.
- 3.5. **Compliance.** Axon will ensure compliance with applicable laws, regulations, and standards, including but not limited to the EU AI Act, NIST AI standards, and ISO/IEC 27001.

4. **Customer Responsibilities.**

- 4.1. **Ownership of Customer Content.** Customer controls and owns all rights, title, and interest in Customer Content. Axon obtains no interest in Customer Content and will only access Customer Content for limited purposes as outlined in the Agreement.
- 4.2. **Use of AI Technologies.** Customer must: (a) review AI-generated outputs to ensure accuracy and appropriateness; (b) maintain control over Customer Content shared with AI Technologies (c) comply with applicable laws when using Axon AI Technology and Axon Services; (d) monitor for potential issues with AI outputs, including false positives or negatives; (e) actively opt-in for programs involving data sharing through Axon's ACEIP program; and (f) provide timely feedback on Axon AI Technology performance.
- 4.3. **Restrictions.** AI Technology is not designed for emergencies, and in such cases, users should contact appropriate emergency services directly. Axon disclaims liability for queries containing prohibited content, such as hate, sexual material, or violence, and reserves the right to restrict such usage.

5. **Policy Chat.** This section outlines the specific terms and conditions related to the use of Policy Chat by the Customer. By utilizing Policy Chat, the Customer agrees to comply with the following provisions:

- 5.1. **License and Content Restrictions.** Any uploads beyond 5,000 pages may be limited by Axon. It is the Customer's responsibility to manage uploads to ensure system efficiency and compliance with these terms.
- 5.2. **Data Processing.** Inquiries submitted to Policy Chat are processed solely to provide accurate responses based on existing policy documents provided by the Customer. The Customer remains the Data Controller of all policy content, and Axon's role is strictly limited to facilitating access to this information through Policy Chat.
- 5.3. **Policy Chat Restrictions.** The information provided by Policy Chat is for informational purposes only and is based on the policy documents uploaded by the Customer. **Axon does not guarantee the accuracy, completeness, or timeliness of the information, and disclaims all liability for any reliance placed on such information.** Policy Chat is not a substitute for official policy documents, legal advice, or comprehensive training. Users should consult their supervisors, legal advisors, or official sources for the most accurate and up-to-date policy guidance. Changes to policies may not be reflected immediately, and it is the Customer's responsibility to ensure data integrity by uploading the most current documents and removing outdated versions.

6. **Draft One.** Specifically for Customers who utilize Draft One, Axon may impose usage restrictions if a single user generates more than three hundred (300) reports per month for two or more consecutive months.

7. **Brief One.** Brief One includes automatic summarization of all products that can be transcribed. If Customer subscribes to Brief One, Customer may utilize Brief One with no limit on the number of pieces of evidence or cases. Notwithstanding the foregoing, Axon may limit evidence and case summaries for cases with over one thousand (1000) pieces of evidence or after three hundred (300) cases per End User per month for two (2) consecutive months in a row.

8. **Auto-Transcribe.** This section outlines licensing terms for Customer's subscription of Auto-Transcribe:

- 8.1. **A-La-Carte Minutes.** Upon Axon granting Customer a set number of minutes, Customer may utilize Axon Auto-Transcribe, subject to the number of minutes allowed on the Quote. Customers cannot roll over unused minutes to future Auto-Transcribe terms. Axon may charge Customer additional fees for exceeding the number of purchased minutes. Axon Auto-Transcribe minutes expire one year after being provisioned to Customer by Axon.
- 8.2. **Axon Unlimited Transcribe.** Upon Axon granting Customer an Unlimited Transcribe subscription to Axon Auto-Transcribe, Customer may utilize Axon Auto-Transcribe with no limit on the number of minutes. Unlimited Transcribe includes automatic transcription of all Axon BWC and Axon Capture footage. With regard to Axon Interview Room, Axon Fleet, Axon Community Request, or third-party transcription, transcription must be requested on demand. Notwithstanding the foregoing, Axon may limit usage after 5,000 minutes per user per month for multiple months in a row. Axon will not bill for overages.

9. **Amendments.** Axon reserves the right to amend this Appendix to reflect changes in applicable laws or improvements in AI Technologies. Axon will provide at least 30 days' notice for any substantive changes. Continued use of Axon Devices and Services after the effective date constitutes acceptance of the updated terms.

Axon Customer Experience Improvement Program Appendix

The ACEIP is designed to accelerate Axon's development of technology, such as building and supporting automated features, aiming to increase safety within communities and efficiency in public safety. Axon may make limited use of Customer Content from participating customers to provide, develop, improve, and support current and future Axon products (collectively, "ACEIP Purposes"). ACEIP has 2 modes of participation, Basic and Custom. Customer is enrolled in ACEIP Basic by default. If Customer does not want to participate in ACEIP Basic, ACEIP Custom, or both, Customer can revoke its consent at any time via email to aceip@axon.com.

Axon Obligations

ACEIP Basic

When Axon uses Customer Content for ACEIP Purposes, Axon will:

- Use Customer Content only for ACEIP Purposes.
- Prohibit direct human access to Customer Content, including by Axon personnel and subprocessors, except as needed to perform or validate deletion.
- Retain Customer Content only as long as needed to create Transformed Content (defined below) and validate the transformations.
- Apply privacy-preserving transformations that remove identifying information appropriate to the use case ("Transformed Content"). AI model weights and similar insights that do not contain Customer Content are Transformed Content. Transformed Content is not Customer Content.
- Retain and permit direct human access to Transformed Content for ACEIP Purposes.
- Maintain security, privacy, and data governance programs as described in the Axon Cloud Services Terms Appendix, and apply them to ACEIP.

Transparency Portal Publication

Before activating a use case, Axon will publish it on the Axon Transparency Portal, including the product development purpose, data types involved, and privacy-preserving techniques used. Axon will also notify ACEIP participants when the Transparency Portal is updated with a new or materially changed use case. Fifteen (15) calendar days after notification, Axon may activate the use case for all Basic participants.

Opt Out

Customer may opt out of ACEIP Basic at any time via aceip@axon.com. Axon endeavors to implement opt outs within fifteen (15) calendar days. Transformations of Customer Content cease when Axon implements the opt out. Axon may retain Transformed Content created before it implemented the opt out request.

ACEIP Custom

Custom use cases may be governed by separate written terms between Axon and Customer. Those terms will control that use case. Please direct inquiries regarding Custom participation to aceip@axon.com.

Professional Services Appendix

If any of the Professional Services specified below are included on the Quote, this Appendix applies.

1. **Utilization of Services.** Customer must use professional services as outlined in the Quote and this Appendix within six (6) months of the Effective Date.
2. **Axon Full Service (Axon Full Service).** Axon Full Service includes advance remote project planning and configuration support and up to four (4) consecutive days of on-site service and a professional services manager to work with Customer to assess Customer's deployment and determine which on-site services are appropriate. If Customer requires more than four (4) consecutive on-site days, Customer must purchase additional days. Axon Full-Service options include:

System set up and configuration

- Instructor-led setup of Axon View on smartphones (if applicable)
- Configure categories and custom roles based on Customer need
- Register cameras to Customer domain
- Troubleshoot IT issues with Axon Evidence and Axon Dock ("Dock") access
- One on-site session included

Dock configuration

- Work with Customer to decide the ideal location of Docks and set configurations on Dock
- Authenticate Dock with Axon Evidence using admin credentials from Customer
- On-site assistance, not to include physical mounting of docks

Best practice implementation planning session

- Provide considerations for the establishment of video policy and system operations best practices based on Axon's observations with other customers
- Discuss the importance of entering metadata in the field for organization purposes and other best practices for digital data management
- Provide referrals of other customers using the Axon camera devices and Axon Evidence
- Recommend rollout plan based on review of shift schedules

System Admin and troubleshooting training sessions

Step-by-step explanation and assistance for Customer's configuration of security, roles & permissions, categories & retention, and other specific settings for Axon Evidence

Axon instructor training (Train the Trainer)

Training for Customer's in-house instructors who can support Customer's Axon camera and Axon Evidence training needs after Axon has fulfilled its contractual on-site obligations

Evidence sharing training

Tailored workflow instruction for Investigative Units on sharing cases and evidence with local prosecuting agencies

Users go-live training and support sessions

- Assistance with device set up and configuration
- Training on device use, Axon Evidence, and Evidence Sync

[Implementation document packet](#)

Axon Evidence administrator guides, camera implementation guides, network setup guide, sample policies, and categories & roles guide

Post go-live review

3. **Body-Worn Camera Starter Service (Axon Starter).** Axon Starter includes advance remote project planning and configuration support and one (1) day of on-site Services and a professional services manager to work closely with Customer to assess Customer's deployment and determine which Services are appropriate. If Customer requires more than one (1) day of on-site Services, Customer must purchase additional on-site Services. The Axon Starter options include:

System set up and configuration (Remote Support)

- Instructor-led setup of Axon View on smartphones (if applicable)
- Configure categories & custom roles based on Customer need

- Troubleshoot IT issues with Axon Evidence and Dock access

Dock configuration

- Work with Customer to decide the ideal location of Dock setup and set configurations on Dock
- Authenticate Dock with Axon Evidence using "Administrator" credentials from Customer
- Does not include physical mounting of docks

Axon instructor training (Train the Trainer)

Training for Customer's in-house instructors who can support Customer's Axon camera and Axon Evidence training needs after Axon's has fulfilled its contracted on-site obligations

User go-live training and support sessions

- Assistance with device set up and configuration
- Training on device use, Axon Evidence, and Evidence Sync

[Implementation document packet](#)

Axon Evidence administrator guides, camera implementation guides, network setup guide, sample policies, and categories & roles guide

4. **Body-Worn Camera Virtual 1-Day Service (Axon Virtual).** Axon Virtual includes all items in the BWC Starter Service Package, except one (1) day of on-site services.
5. **CEW Services Packages.** CEW Services Packages are detailed below:

System set up and configuration

- Configure Axon Evidence categories & custom roles based on Customer need.
- Troubleshoot IT issues with Axon Evidence.
- Register users and assign roles in Axon Evidence.
- **For the CEW Full-Service Package:** On-site assistance included
- **For the CEW Starter Package:** Virtual assistance included

Dedicated Project Manager

Assignment of specific Axon representative for all aspects of planning the rollout (Project Manager). Ideally, Project Manager will be assigned to Customer 4–6 weeks before rollout

Best practice implementation planning session to include:

- Provide considerations for the establishment of CEW policy and system operations best practices based on Axon's observations with other customers
- Discuss the importance of entering metadata and best practices for digital data management
- Provide referrals to other customers using TASER CEWs and Axon Evidence
- **For the CEW Full-Service Package:** On-site assistance included
- **For the CEW Starter Package:** Virtual assistance included

System Admin and troubleshooting training sessions

On-site sessions providing a step-by-step explanation and assistance for Customer's configuration of security, roles & permissions, categories & retention, and other specific settings for Axon Evidence

Axon Evidence Instructor training

- Provide training on the Axon Evidence to educate instructors who can support Customer's subsequent Axon Evidence training needs.
- **For the CEW Full-Service Package:** Training for up to 3 individuals at Customer
- **For the CEW Starter Package:** Training for up to 1 individual at Customer

TASER CEW inspection and device assignment

Axon's on-site professional services team will perform functions check on all new TASER CEW Smart weapons and assign them to a user on Axon Evidence.

Post go-live review

For the CEW Full-Service Package: On-site assistance included.
For the CEW Starter Package: Virtual assistance included.

6. **Smart Weapon Transition Service.** The Smart Weapon Transition Service includes:

Archival of CEW Firing Logs

Axon's on-site professional services team will upload CEW firing logs to Axon Evidence from all TASER CEW Smart Weapons that Customer is replacing with newer Smart Weapon models.

Return of Old Weapons

Axon's on-site professional service team will ship all old weapons back to Axon's headquarters. Axon will provide Customer with a Certificate of Destruction

*Note: CEW Full-Service packages for TASER 7 or TASER 10 include Smart Weapon Transition Service instead of 1-Day Device Specific Instructor Course.

7. **VR Services Package.** VR Service includes advance remote project planning and configuration support and one (1) day of on-site service and a professional services manager to work with Customer to assess Customer's deployment and determine which Services are appropriate. The VR Service training options include:

System set up and configuration (Remote Support)

- Instructor-led setup of Axon VR headset content
- Configure Customer settings based on Customer need
- Troubleshoot IT issues with Axon VR headset

Axon instructor training (Train the Trainer)

Training for up to five (5) Customer's in-house instructors who can support Customer's Axon VR CET and SIM training needs after Axon has fulfilled its contracted on-site obligations

Classroom and practical training sessions

Step-by-step explanation and assistance for Customer's configuration of Axon VR CET and SIM functionality, basic operation, and best practices

8. **Axon Air, On-Site Training.** Axon Air, On-Site training includes advance remote project planning and configuration support and one (1) day of on-site Services and a professional services manager to work closely with Customer to assess Customer's deployment and determine which Services are appropriate. If Customer requires more than one (1) day of on-site Services, Customer must purchase additional on-site Services. The Axon Air, On-Site training options include:

System set up and configuration (Remote Support)

- Instructor-led setup of Axon Air App (ASDS)
- Configure Customer settings based on Customer need
- Configure drone controller
- Troubleshoot IT issues with Axon Evidence

Axon instructor training (Train the Trainer)

Training for Customer's in-house instructors who can support Customer's Axon Air and Axon Evidence training needs after Axon's has fulfilled its contracted on-site obligations

Classroom and practical training sessions

Step-by-step explanation and assistance for Customer's configuration of Axon Respond+ livestreaming functionality, basic operation, and best practices

9. **Axon Air, Virtual Training.** Axon Air, Virtual training includes all items in the Axon Air, On-Site Training Package, except the practical training session, with the Axon Instructor training for up to four hours virtually.

10. **Signal Sidearm Installation Service.**

- a. **Purchases of 50 SSA units or more:** Axon will provide one (1) day of on-site service and one professional services manager and will provide train the trainer instruction, with direct assistance on the first of each unique holster/mounting type. Customer is responsible for providing a suitable work/training area.
- b. **Purchases of less than 50 SSA units:** Axon will provide a 1-hour virtual instruction session on the basics of installation and device calibration.

11. **Axon Justice Implementation.** Axon Justice Implementation includes advanced remote project planning, configuration support, and training. Axon Justice Implementation includes:

System set up and configuration

- Axon performs discovery to understand and document the Agency's needs.
- Axon collaborates with the Client to configure workflows, permissions, and privileges within Axon Evidence based on the Client's needs.
- Axon will facilitate a workflow discussion with the core admin team.

Disclosures

- Axon enables the Client to share digital evidence to the defense through the following methods as determined by Client and Axon:
 1. Public Defender Case Sharing
 2. Disclosure Portal
 3. Download Links

Training

- Agency Trainers. Axon works with the Agency to identify the Agency trainers receiving instruction on the product. Axon provides a training guide that outlines the covered topics, intended audience, facility needs, and duration of the training. Axon will schedule a cadence of remote training sessions as needed, which are not to exceed three (3) 2-hour training sessions for Agency staff. Each session can accommodate up to 20 users and will train them in full system functionality. Training sessions provided by Axon are conducted on consecutive weekdays (Tuesday-Thursday) during normal business hours (9am-6pm with an hour break in between sessions). After the initial training, is responsible for any future training. Axon provides all training materials for successful training.
- Partner Agencies: Axon will provide Train the Trainer training to the Agency so that it is equipped to train and support their partner agencies. Ensuring the partner agencies are trained to follow the ingestion method is the Agency's responsibility.

Go-Live Plan

- Axon works in partnership with the Agency to build, coordinate, and execute a Go-Live plan to ensure successful system acceptance. Axon coordinates the Go-Live event.

Implementation document packet

- Axon Evidence administrator guides, camera implementation guides, network setup guide, sample policies, and categories & roles guide

Post go-live review

12. **Out of Scope Services.** Axon is only responsible to perform the professional services described in the Quote, this Appendix, and any applicable SOW. Any additional professional services are out of scope. The Parties must document scope changes in a written and signed change order. Changes may require an equitable adjustment in the charges or schedule.
13. **Delivery of Services.** Axon personnel will work Monday through Friday, 8:30 a.m. to 5:30 p.m., except holidays. Axon will perform all on-site tasks over a consecutive timeframe. Axon will not charge Customer travel time by Axon personnel to Customer premises as work hours.
14. **Access Computer Systems to Perform Services.** Customer authorizes Axon to access relevant Customer computers and networks, solely for performing the Services. Axon will work to identify as soon as reasonably practicable resources and information Axon expects to use and will provide an initial itemized list to Customer. Customer is responsible for and assumes the risk of any problems, delays, losses, claims, or expenses resulting from the content, accuracy, completeness, and consistency of all data, materials, and information supplied by Customer.
15. **Site Preparation.** Axon will provide a hardcopy or digital copy of current user documentation for the Axon Devices ("User Documentation"). User Documentation will include all required environmental specifications for the professional services and Axon Devices to operate per the Axon Device User Documentation. Before installation of Axon Devices (whether performed by Customer or Axon), Customer must prepare the location(s) where Axon Devices are to be installed ("Installation Site") per the environmental specifications in the Axon Device User Documentation. Following installation, Customer must maintain the Installation Site per the environmental specifications. If Axon modifies Axon Device User Documentation for any Axon Devices under this Agreement, Axon will provide the update to Customer when Axon generally releases it.
16. **Acceptance.** When Axon completes professional services, Axon will present an acceptance form ("Acceptance Form") to Customer. Customer will sign the Acceptance Form acknowledging completion. If Customer reasonably believes Axon did not complete the professional services in substantial conformance with this Agreement, Customer must notify Axon in writing of the specific reasons for rejection within seven (7) calendar days from delivery of the Acceptance Form. Axon will address the issues and re-present the Acceptance Form for signature. If Axon does not receive the signed Acceptance Form or written notification of reasons for rejection within seven (7) calendar days of



delivery of the Acceptance Form, the professional services will be deemed accepted by Customer.

17. **Customer Network**. For work performed by Axon transiting or making use of Customer's network, Customer is solely responsible for maintenance and functionality of the network. In no event will Axon be liable for loss, damage, or corruption of Customer's network from any cause.

Technology Assurance Plan Appendix

If Technology Assurance Plan ("TAP") or a combined offering including TAP is on the Quote, this appendix applies.

1. **TAP Warranty.** The TAP specific warranty is an extended warranty that starts at the end of the one- (1-) year hardware limited warranty.
2. **Officer Safety Plan.** If Customer purchases an Officer Safety Plan ("OSP"), Customer will receive the deliverables detailed in the Quote. Customer must accept delivery of the TASER CEW and accessories as soon as available from Axon.
3. **OSP 7 or OSP 10 Term.** OSP 7 or OSP 10 begins on the date specified in the Quote ("OSP Term").
4. **TAP Refresh.** If Customer has no outstanding payment obligations and purchased TAP, Axon will provide Customer a new Axon Device ("**Device Refresh**") as scheduled in the Quote. If Customer purchased TAP, Axon will provide a Device Refresh that is the same or like Axon Device, at Axon's option. Axon makes no guarantee the Device Refresh will utilize the same accessories or Axon Dock.
5. **TAP Dock Refresh.** If Customer has no outstanding payment obligations and purchased TAP, Axon will provide Customer a new Axon Dock as scheduled in the Quote ("**Dock Refresh**"). Accessories associated with any Dock Refreshes are subject to change at Axon discretion. Dock Refreshes will only include a new Axon Dock Bay configuration unless a new Axon Dock core is required for Axon Device compatibility. If Customer originally purchased a single-bay Axon Dock, the Dock Refresh will be a single-bay Axon Dock model that is the same or like Axon Device, at Axon's option. If Customer originally purchased a multi-bay Axon Dock, the Dock Refresh will be a multi-bay Axon Dock that is the same or like Axon Device, at Axon's option.
6. **Refresh Delay.** Axon may ship the Axon Device and Dock Refreshes as scheduled in the Quote without prior confirmation from Customer unless the Parties agree in writing otherwise at least ninety (90) days in advance. Axon may ship the final Axon Device and Dock Refreshes as scheduled in the Quote sixty (60) days before the end of the Subscription Term without prior confirmation from Customer.
7. **Upgrade Change.** If Customer wants to upgrade Axon Device models from the current Axon Device to an upgraded Axon Device, Customer must pay the price difference between the MSRP for the current Axon Device and the MSRP for the upgraded Axon Device. If the model Customer desires has an MSRP less than the MSRP of the offered Axon Device Refreshes or Dock Refresh, Axon will not provide a refund. The MSRP is the MSRP in effect at the time of the upgrade.
8. **Return of Original Axon Device.** Within thirty (30) days of receiving a BWC or Dock Refresh, Customer must return the original Axon Devices to Axon or destroy the Axon Devices and provide a certificate of destruction to Axon including serial numbers for the destroyed Axon Devices. If Customer does not return or destroy the Axon Devices, Axon will deactivate the serial numbers for the Axon Devices received by Customer.
9. **Termination.** If TAP or OSP terminates or expires:
 - 9.1. TAP and OSP coverage terminate as of the date of termination and no refunds will be given.
 - 9.2. Axon will not and has no obligation to provide the Upgrade Models.
 - 9.3 Customer must make any missed payments due to the termination before Customer may purchase any future TAP or OSP.

TASER Device Appendix

This TASER Device Appendix applies to Customer's TASER 7, TASER 10, OSP 7, OSP 10, OSP Plus, OSP 7 Plus Premium and OSP 10 Plus Premium purchase from Axon, if applicable.

1. **Duty Cartridge Replenishment Plan.** If the Quote includes "**Duty Cartridge Replenishment Plan**", Customer must purchase the plan for each CEW user. A CEW user includes officers that use a CEW in the line of duty and those that only use a CEW for training. Customer may not resell cartridges received. Axon will only replace cartridges used in the line of duty.
2. **Training.** If the Quote includes a TASER On Demand Certification subscription, Customer will have on-demand access to TASER Instructor and TASER Master Instructor courses only for the duration of the TASER Subscription Term. Axon will issue a maximum of ten (10) TASER Instructor vouchers and ten (10) TASER Master Instructor vouchers for every thousand TASER Subscriptions purchased. Customer shall utilize vouchers to register for TASER courses at their discretion; however, Customer may incur a fee for cancellations less than 10 business days prior to a course date or failure to appear to a registered course. The voucher has no cash value. Customer cannot exchange voucher for any other Device or Service. Any unused vouchers at the end of the Term will be forfeited. A voucher does not include any travel or other expenses that might be incurred related to attending a course.
3. **Limited Warranty.**
 - 3.1. **"Deployment"** means use of the TASER weapon resulting in the discharge of the conducted energy weapon ("CEW") cartridge probe. For TASER 10 each probe discharged is consider one Deployment and for TASER 7 the dual probe discharged is considered one Deployment.
 - 3.2. **Single User Warranty.** If the TASER Device is assigned and used by a single user, Axon warrants that Axon-manufactured TASER Device is free from defects in workmanship and materials for the earlier of: (i) one (1) year from the date of Customer's receipt or (ii) 100 Deployments per year or a total of 500 Deployments over 5 years.
 - 3.3. **Pooled User Warranty.** If the TASER Device is assigned and used by multiple users, Axon warrants that Axon-manufactured TASER Device is free from defects in workmanship and materials for the earlier of: (i) one (1) year from the date of Customer's receipt or (ii) 100 Deployments per year or a total of 500 Deployments over 5 years.
 - 3.4. **Training User Devices.** If the TASER Device is used for training, Axon warrants that Axon-manufactured TASER Device is free from defects in workmanship and materials for the earlier of: (i) one (1) year from the date of Customer's receipt or (ii) 100 Deployments per year or a total of 500 Deployments over 5 years.
 - 3.5. **CEW Cartridges.** Used CEW cartridges are deemed to have operated properly.
 - 3.6. **Remaining Terms.** The remaining Warranty terms of the Agreement including Disclaimer, Claims, Spare Axon Devices and Limitations shall apply to this TASER Device Appendix
 - 3.7. **Registration.** Prior to use of the TASER Device, Customer must register each TASER Device in TASER Device Axon Evidence tenancy as a single user, pooled or training device. Failure to properly register the TASER Device prior to its use may void the warranty at Axon's sole discretion.
4. **Extended Warranty.** If the Quote includes an extended warranty, the extended warranty coverage period begins upon the expiration of the Limited Warranty. Each additional year of the warranty purchased will be in accordance with the applicable Limited Warranty category above. The maximum warranty period for an individual TASER Device will be five (5) years including the initial Limited Warranty.
5. **Upgrade Change.** If Customer wants to upgrade TASER Device from the current TASER Device to an upgraded Axon TASER Device that was not available at the time the parties entered into the original Quote, Customer must pay the price difference between the MSRP for the current TASER Device and the MSRP for the upgraded TASER Device. If the model Customer desires has an MSRP less than the MSRP of the offered new TASER Device, Axon will not provide a refund. The MSRP is the MSRP in effect at the time of the upgrade.
6. **Trade-in.** If the Quote contains a discount on CEW-related line items and that discount is contingent upon the trade-in of hardware, Customer must return used hardware and accessories associated with the discount ("**Trade-In Units**") to Axon within the below prescribed timeline. Customer must ship batteries via ground shipping. Axon will provide Customer with a pre-paid shipping label for the return of the Trade-In Units. If Axon does not receive Trade-In Units within the timeframe below, Axon will invoice Customer the value of the trade-in credit. Customer may not destroy Trade-In Units and receive a trade-in credit.

<u>Customer Size</u>	<u>Days to Return from Start Date of TASER 10 Subscription</u>
Less than 100 officers	60 days
100 to 499 officers	90 days
500+ officers	180 days

7. **Customer Warranty.** If Customer is located in the US, Customer warrants and acknowledges that TASER 10 is classified as a firearm and is being acquired for official Customer use pursuant to a law enforcement agency transfer under the Gun Control Act of 1968.
8. **Purchase Order.** To comply with applicable laws and regulations, Customer must provide a purchase order to Axon prior to shipment of TASER 10.
9. **Apollo Grant (US only).** If Customer has received an Apollo Grant from Axon, Customer must pay all fees in the Quote prior to upgrading to any new TASER Device offered by Axon.
10. **Termination.** If payment for TASER Device is more than thirty (30) days past due, Axon may terminate Customer's TASER Device plan by notifying Customer. Upon termination for any reason, then as of the date of termination:
- 10.1. TASER Device extended warranties and access to Training Content will terminate. No refunds will be given.
- 10.2. Customer will be responsible for payment of any missed payments due to the termination before being allowed to purchase any future TASER Device plan.
- 10.3. Axon will invoice Customer the remaining MSRP for TASER Devices received before termination. If terminating for non-appropriation, Axon will not invoice Customer if Customer returns the TASER Device, rechargeable battery, holster, dock, core, training suits, and unused cartridges to Axon within thirty (30) days of the date of termination.

Axon Auto-Tagging Appendix

If Auto-Tagging is included on the Quote, this Appendix applies.

1. **Scope.** Axon Auto-Tagging consists of the development of a module to allow Axon Evidence to interact with Customer's Computer-Aided Dispatch ("**CAD**") or Records Management Systems ("**RMS**"). This allows End Users to auto-populate Axon video meta-data with a case ID, category, and location-based on data maintained in Customer's CAD or RMS.
2. **Support.** For thirty (30) days after completing Auto-Tagging Services, Axon will provide up to five (5) hours of remote support at no additional charge. Axon will provide free support due to a change in Axon Evidence, if Customer maintains an Axon Evidence and Auto-Tagging subscription. Axon will not provide support if a change is required because Customer changes its CAD or RMS.
3. **Changes.** Axon is only responsible to perform the Services in this Appendix for Auto-Tagging and any applicable SOW. Any additional Services are out of scope. The Parties must document scope changes in a written and signed change order. Changes may require an equitable adjustment in fees or schedule.
4. **Customer Responsibilities.** Axon's performance of Auto-Tagging Services requires Customer to:
 - 4.1. Make available relevant systems, including Customer's current CAD or RMS, for assessment by Axon (including remote access if possible);
 - 4.2. Make required modifications, upgrades or alterations to Customer's hardware, facilities, systems and networks related to Axon's performance of Auto-Tagging Services;
 - 4.3. Provide access to the premises where Axon is performing Auto-Tagging Services, subject to Customer safety and security restrictions, and allow Axon to enter and exit the premises with laptops and materials needed to perform Auto-Tagging Services;
 - 4.4. Provide all infrastructure and software information (TCP/IP addresses, node names, network configuration) necessary for Axon to provide Auto-Tagging Services;
 - 4.5. Promptly install and implement any software updates provided by Axon;
 - 4.6. Ensure that all appropriate data backups are performed;
 - 4.7. Provide assistance, participation, and approvals in testing Auto-Tagging Services;
 - 4.8. Provide Axon with remote access to Customer's Axon Evidence account when required;
 - 4.9. Notify Axon of any network or machine maintenance that may impact the performance of the module at Customer; and
 - 4.10. Ensure reasonable availability of knowledgeable staff and personnel to provide timely, accurate, complete, and up-to-date documentation and information to Axon.
5. **Access to Systems.** Customer authorizes Axon to access Customer's relevant computers, network systems, and CAD or RMS solely for performing Auto-Tagging Services. Axon will work diligently to identify the resources and information Axon expects to use and will provide an initial list to Customer. Customer is responsible for and assumes the risk of any problems, delays, losses, claims, or expenses resulting from the content, accuracy, completeness, and consistency of all data, materials, and information supplied by Customer.

Axon ALPR Appendix

If Axon Fleet 2, Axon Fleet 3, or any future generation of Axon Fleet (collectively, "**Axon Fleet**") or Axon Outpost or Axon Lightpost (collectively all "ALPR Products") is included on the Quote, this Appendix applies.

1. **Customer Responsibilities.**

- 1.1. Customer must ensure its infrastructure and vehicles adhere to the minimum requirements to operate Axon ALPR Products as established by Axon during the qualifier call and on-site assessment at Customer and in any technical qualifying questions. If Customer's representations are inaccurate, the Quote is subject to change.
- 1.2. Customer is responsible for providing a suitable work area for Axon or Axon third-party providers to install Axon ALPR Products into Customer vehicles and/or at designated installation location(s).s Customer is responsible for making available all vehicles for which installation services were purchased and preparing all installation sites, during the agreed upon onsite installation dates, Failure to make vehicles available or prepare installation sites may require an equitable adjustment in fees or schedule

2. **Third-party Installer.** Axon will not be liable for the failure of Axon Fleet, Axon Outpost, or Axon Lightpost hardware to operate per specifications if such failure results from installation not performed by, or as directed by Axon.

3. **Upgrade.** If Customer has no outstanding payment obligations and has purchased the "Fleet Technology Assurance Plan" (Fleet TAP) or "Outpost Technology Assurance Plan" (Outpost TAP) or any lightpost extended warranty or refresh, Axon will provide Customer with the same or like model of applicable Axon Devices included in the applicable TAP ("Axon Upgrade") as scheduled on the Quote.

- 3.1. If Customer would like to change models for the Axon Upgrade, Customer must pay the difference between the MSRP for the offered Axon Upgrade and the MSRP for the model desired. The MSRP is the MSRP in effect at the time of the upgrade. Customer is responsible for the removal of previously installed hardware and installation of the Axon Upgrade.
- 3.2. Within thirty (30) days of receiving the Axon Upgrade, Customer must return the original Axon Devices to Axon or destroy the Axon Devices and provide a certificate of destruction to Axon, including serial numbers of the destroyed Axon Devices. If Customer does not destroy or return the Axon Devices to Axon, Axon will deactivate the serial numbers for the Axon Devices received by Customer.

4. **Axon Fleet Specific Terms.**

- 4.1. **Cradlepoint.** If Customer purchases Cradlepoint hardware, software, or services, Customer will comply with Cradlepoint's end user license agreement. The term of the Cradlepoint license may differ from the Axon Evidence Subscription. If Customer requires Cradlepoint support, Customer will contact Cradlepoint directly. By accepting a Quote including Cradlepoint products, Customer designates and authorizes Axon as its partner of record for purposes of Cradlepoint product renewals, support coordination, and other relevant functions. This designation applies to all Cradlepoint products acquired by Customer during the Subscription Term of the applicable Quote whether directly from Cradlepoint, through Axon, or through any third-party vendor or distributor. Axon shall have no liability to Customer or any third party arising out of or relating to Axon's acts or omissions as the Partner of Record. Customer has the right to opt out of this authorization at any time by providing prior written notification to both Axon and Cradlepoint. Upon such notification, the designation will be removed. This authorization remains effective until formally removed in accordance with this section or as otherwise agreed between the parties in the Agreement.
- 4.2. **Axon Vehicle Software License.** Axon grants Customer a non-exclusive, royalty-free, worldwide, perpetual license to use ViewXL or Dashboard (collectively, "Axon Vehicle Software".) "Use" means storing, loading, installing, or executing Axon Vehicle Software solely for data communication with Axon Devices. The Axon Vehicle Software term begins upon the start of the Axon Evidence Subscription
- 4.3. **Restrictions.** Customer may not: (a) modify, alter, tamper with, repair, or create derivative works of Axon Vehicle Software; (b) reverse engineer, disassemble, or decompile Axon Vehicle Software, apply any process to derive the source code of Axon Vehicle Software, or allow others to do so; (c) access or use Axon Vehicle Software to avoid incurring fees or exceeding usage limits; (d) copy Axon Vehicle Software in whole or part; (e) use trade secret information contained in Axon Vehicle Software; (f) resell, rent, loan or sublicense Axon Vehicle Software; (g) access Axon Vehicle Software to build a competitive device or

service or copy any features, functions or graphics of Axon Vehicle Software; or (h) remove, alter or obscure any confidentiality or proprietary rights notices (including copyright and trademark notices) of Axon or Axon's licensors on or within Axon Vehicle Software.

5. **Axon Outpost Specific Terms.**

- 5.1. **Outpost License and Permits.** Customers will obtain, maintain all legally required permits, authorizations, and/or licensing in order to place, maintain, and/or remove the Axon Outpost device at the installation location including licenses or permits for fixed installation of poles. If mutually agreed by the parties, Axon or an Axon authorized subcontractor may assist with obtaining the necessary local, state, or Federal approvals before installing Axon Outpost.
- 5.2. **Installation.** Customer will adhere to the installation requirements as agreed in the Outpost SOW.

6. **Axon Lightpost Specific Terms.**

- 6.1. **Ubicquia.** If Customer purchases Lightpost hardware and installation services, any warranties for the hardware are provided exclusively by the third-party manufacturer Ubicquia. All hardware-related support or warranty claims must be directed to the respective third-party provider. Axon is not responsible for servicing or replacing hardware. Axon will provide and support software components in accordance with the applicable Quote.
- 6.2. **Installation.** Installation of Axon Lightpost equipment will be performed by a third-party service provider authorized by Axon. Axon does not directly perform installation services.
- 6.3. **Power.** Customer agrees to supply a power source, in compliance with Lightpost requirements, at each site where a Lightpost device is installed. The power must be available on a 24-hour, 7 days per week (24/7) basis.

7. **Wireless Offload Server**

- 7.1 **License Grant.** Axon grants Customer a non-exclusive, royalty-free, worldwide, perpetual license to use Wireless Offload Server ("**WOS**"). "Use" means storing, loading, installing, or executing WOS solely for data communication with Axon Devices for the number of licenses purchased. The WOS term begins upon the start of the Axon Evidence Subscription.
- 7.2 **Restrictions.** Customer may not: (a) modify, alter, tamper with, repair, or create derivative works of WOS; (b) reverse engineer, disassemble, or decompile WOS, apply any process to derive the source code of WOS, or allow others to do so; (c) access or use WOS to avoid incurring fees or exceeding usage limits; (d) copy WOS in whole or part; (e) use trade secret information contained in WOS; (f) resell, rent, loan or sublicense WOS; (g) access WOS to build a competitive device or service or copy any features, functions or graphics of WOS; or (h) remove, alter or obscure any confidentiality or proprietary rights notices (including copyright and trademark notices) of Axon or Axon's licensors on or within WOS.
- 7.3 **Updates.** If Customer purchases WOS maintenance, Axon will make updates and error corrections to WOS ("**WOS Updates**") available electronically via the Internet or media as determined by Axon. Customer is responsible for establishing and maintaining adequate Internet access to receive WOS Updates and maintaining computer equipment necessary for use of WOS. The Quote will detail the maintenance term.
- 7.4 **WOS Support.** Upon request by Axon, Customer will provide Axon with access to Customer's store and forward servers solely for troubleshooting and maintenance.
8. **Acceptance Checklist.** If Axon provides Services to Customer pursuant to any statement of work in connection with Axon ALPR Products, within seven (7) days of the date on which Customer retrieves Customer's vehicle(s) from the Axon installer or Axon Outpost or Axon Lightpost installation is complete, said ALPR Products having been installed and configured with tested and fully and properly operational hardware and software identified above, Customer will receive a Professional Services Acceptance Checklist to submit to Axon indicating acceptance or denial of said deliverables. In the event Customer does not respond to the Professional Services Acceptance Checklist within seven (7) business days, the installation of the ALPR Products and services shall be deemed accepted.

Axon Respond Appendix

This Axon Respond Appendix applies to Axon Respond, Axon Respond Device Plus, and Device Connectivity if any are included on the Quote.

1. **Axon Respond Subscription Term.** If Customer purchases Axon Respond as part of a combined offering on a Quote, the Axon Respond subscription begins on the later of the (1) start date of that offering within the Quote, or (2) date Axon provisions Axon Respond to Customer. If Customer purchases Axon Respond as a standalone, the Axon Respond subscription begins the later of the (1) date Axon provisions Axon Respond to Customer, or (2) first day of the month following the Effective Date. The Axon Respond subscription term will end upon the completion of the Axon Evidence Subscription associated with Axon Respond.
2. **Scope of Axon Respond.** The scope of Axon Respond is to assist Customer with real-time situational awareness during critical incidents to improve officer safety, effectiveness, and awareness. In the event Customer uses Axon Respond outside this scope, Axon may initiate good-faith discussions with Customer on upgrading Customer's Axon Respond to better meet Customer's needs.
3. **Axon Body LTE Requirements.** Axon Respond is only available and usable with an LTE enabled body-worn camera. Axon is not liable if Customer utilizes the LTE device outside of the coverage area or if the LTE carrier is unavailable. LTE coverage is available in the United States including U.S. territories. Additional verification will be required for use in select international regions. Axon may utilize a carrier of Axon's choice to provide LTE service. Axon may change LTE carriers during the Term without Customer's consent.
4. **Axon Fleet LTE Requirements.** Axon Respond is only available and usable with a Fleet 3 system configured with LTE modem and service. Customer is responsible for providing LTE service for the modem. Coverage and availability of LTE service is subject to Customer's LTE carrier.
5. **Axon Respond Service Limitations.** Customer acknowledges that LTE service is made available only within the operating range of the networks. Service may be temporarily refused, interrupted, or limited because of: (a) facilities limitations; (b) transmission limitations caused by atmospheric, terrain, other natural or artificial conditions adversely affecting transmission, weak batteries, system overcapacity, movement outside a service area or gaps in coverage in a service area, and other causes reasonably outside of the carrier's control such as intentional or negligent acts of third parties that damage or impair the network or disrupt service; or (c) equipment modifications, upgrades, relocations, repairs, and other similar activities necessary for the proper or improved operation of service.
 - 5.1. With regard to Axon Body, Partner networks are made available as-is and the carrier makes no warranties or representations as to the availability or quality of roaming service provided by carrier partners, and the carrier will not be liable in any capacity for any errors, outages, or failures of carrier partner networks. Customer expressly understands and agrees that it has no contractual relationship whatsoever with the underlying wireless service provider or its affiliates or contractors and Customer is not a third-party beneficiary of any agreement between Axon and the underlying carrier.
6. **Termination.** Upon termination of this Agreement, or if Customer stops paying for Axon Respond or combined offerings that include Axon Respond, Axon will end Axon Respond services, including any Axon-provided LTE service.

Axon Virtual Reality Content Terms of Use Appendix

If Virtual Reality is included on the Quote, this Appendix applies.

1. **Term.** The Quote will detail the products and license duration, as applicable, of the goods, services, and software, and contents thereof, provided by Axon to Customer related to virtual reality (collectively, "**Virtual Reality Media**").
2. **Headsets.** Customer may purchase additional virtual reality headsets from Axon. In the event Customer decides to purchase additional virtual reality headsets for use with Virtual Reality Media, Customer must purchase those headsets from Axon.
3. **License Restrictions.** All licenses will immediately terminate if Customer does not comply with any term of this Agreement. If Customer utilizes more users than stated in this Agreement, Customer must purchase additional Virtual Reality Media licenses from Axon. Customer may not use Virtual Reality Media for any purpose other than as expressly permitted by this Agreement. Customer may not:
 - 3.1. modify, tamper with, repair, or otherwise create derivative works of Virtual Reality Media;
 - 3.2. reverse engineer, disassemble, or decompile Virtual Reality Media or apply any process to derive the source code of Virtual Reality Media, or allow others to do the same;
 - 3.3. copy Virtual Reality Media in whole or part, except as expressly permitted in this Agreement;
 - 3.4. use trade secret information contained in Virtual Reality Media;
 - 3.5. resell, rent, loan or sublicense Virtual Reality Media;
 - 3.6. access Virtual Reality Media to build a competitive device or service or copy any features, functions, or graphics of Virtual Reality Media; or
 - 3.7. remove, alter, or obscure any confidentiality or proprietary rights notices (including copyright and trademark notices) of Axon or Axon's licensors on or within Virtual Reality Media or any copies of Virtual Reality Media.
4. **Privacy.** Customer's use of the Virtual Reality Media is subject to the Axon Virtual Reality Privacy Policy, a current version of which is available at <https://www.axon.com/axonvrprivacypolicy>.
5. **Termination.** Axon may terminate Customer's license immediately for Customer's failure to comply with any of the terms in this Agreement.

Axon Evidence Local Software Appendix

This Appendix applies if Axon Evidence Local is included in the Quote.

1. **License.** Axon owns all executable instructions, images, icons, sound, and text in Axon Evidence Local. All rights are reserved to Axon. Axon grants a non-exclusive, royalty-free, worldwide right and license to use Axon Evidence Local. "Use" means storing, loading, installing, or executing Axon Evidence Local exclusively for data communication with an Axon Device. Customer may use Axon Evidence Local in a networked environment on computers other than the computer it installs Axon Evidence Local on, so long as each execution of Axon Evidence Local is for data communication with an Axon Device. Customer may make copies of Axon Evidence Local for archival purposes only. Customer shall retain all copyright, trademark, and proprietary notices in Axon Evidence Local on all copies or adaptations.
2. **Term.** The Quote will detail the duration of the Axon Evidence Local license, as well as any maintenance. The term will begin upon installation of Axon Evidence Local.
3. **License Restrictions.** All licenses will immediately terminate if Customer does not comply with any term of this Agreement. Customer may not use Axon Evidence Local for any purpose other than as expressly permitted by this Agreement. Customer may not:
 - 3.1. modify, tamper with, repair, or otherwise create derivative works of Axon Evidence Local;
 - 3.2. reverse engineer, disassemble, or decompile Axon Evidence Local or apply any process to derive the source code of Axon Evidence Local, or allow others to do the same;
 - 3.3. access or use Axon Evidence Local to avoid incurring fees or exceeding usage limits or quotas;
 - 3.4. copy Axon Evidence Local in whole or part, except as expressly permitted in this Agreement;
 - 3.5. use trade secret information contained in Axon Evidence Local;
 - 3.6. resell, rent, loan or sublicense Axon Evidence Local;
 - 3.7. access Axon Evidence Local to build a competitive device or service or copy any features, functions, or graphics of Axon Evidence Local; or
 - 3.8. remove, alter, or obscure any confidentiality or proprietary rights notices (including copyright and trademark notices) of Axon or Axon's licensors on or within Axon Evidence Local or any copies of Axon Evidence Local.
4. **Support.** Axon may make available updates and error corrections ("**Updates**") to Axon Evidence Local. Axon will provide Updates electronically via the Internet or media as determined by Axon. Customer is responsible for establishing and maintaining adequate access to the Internet to receive Updates. Customer is responsible for maintaining the computer equipment necessary to use Axon Evidence Local. Axon may provide technical support of a prior release/version of Axon Evidence Local for six (6) months from when Axon made the subsequent release/version available.
5. **Termination.** Axon may terminate Customer's license immediately for Customer's failure to comply with any of the terms in this Agreement. Upon termination, Axon may disable Customer's right to login to Axon Evidence Local.

Axon Application Programming Interface Appendix

This Appendix applies if Axon's API Services or a subscription to Axon Cloud Services are included on the Quote.

1. **Definitions.**

- 1.1. **"API Client"** means the software that acts as the interface between Customer's computer and the server, which is already developed or to be developed by Customer.
- 1.2. **"API Interface"** means software implemented by Customer to configure Customer's independent API Client Software to operate in conjunction with the API Service for Customer's authorized Use.
- 1.3. **"Axon Evidence Partner API, API or Axon API"** (collectively **"API Service"**) means Axon's API which provides a programmatic means to access data in Customer's Axon Evidence account or integrate Customer's Axon Evidence account with other systems.
- 1.4. **"Use"** means any operation on Customer's data enabled by the supported API functionality.

2. **Purpose and License.**

- 2.1. Customer may use API Service and data made available through API Service, in connection with an API Client developed by Customer. Axon may monitor Customer's use of API Service to ensure quality, improve Axon devices and services, and verify compliance with this Agreement. Customer agrees to not interfere with such monitoring or obscure from Axon Customer's use of API Service. Customer will not use API Service for commercial use.
- 2.2. Axon grants Customer a non-exclusive, non-transferable, non-sublicensable, worldwide, revocable right and license during the Term to use API Service, solely for Customer's Use in connection with Customer's API Client.
- 2.3. Axon reserves the right to set limitations on Customer's use of the API Service, such as a quota on operations, to ensure stability and availability of Axon's API. Axon will use reasonable efforts to accommodate use beyond the designated limits.

3. **Configuration.** Customer will work independently to configure Customer's API Client with API Service for Customer's applicable Use. Customer will be required to provide certain information (such as identification or contact details) as part of the registration. Registration information provided to Axon must be accurate. Customer will inform Axon promptly of any updates. Upon Customer's registration, Axon will provide documentation outlining API Service information.

4. **Customer Responsibilities.** When using API Service, Customer and its End Users shall not:

- 4.1. use API Service in any way other than as expressly permitted under this Agreement;
- 4.2. use in any way that results in, or could result in, any security breach to Axon;
- 4.3. perform an action with the intent of introducing any virus, worm, defect, Trojan horse, malware, or any item of a destructive nature to Axon Devices and Services;
- 4.4. interfere with, modify, disrupt or disable features or functionality of API Service or the servers or networks providing API Service;
- 4.5. reverse engineer, decompile, disassemble, or translate or attempt to extract the source code from API Service or any related software;
- 4.6. create an API Interface that functions substantially the same as API Service and offer it for use by third parties;
- 4.7. provide use of API Service on a service bureau, rental or managed services basis or permit other individuals or entities to create links to API Service;
- 4.8. frame or mirror API Service on any other server, or wireless or Internet-based device;
- 4.9. make available to a third-party, any token, key, password or other login credentials to API Service;
- 4.10. take any action or inaction resulting in illegal, unauthorized or improper purposes; or
- 4.11. disclose Axon's API manual.

5. **API Content.** All content related to API Service, other than Customer Content or Customer's API Client content, is considered Axon's API Content, including:

- 5.1. the design, structure and naming of API Service fields in all responses and requests;
 - 5.2. the resources available within API Service for which Customer takes actions on, such as evidence, cases, users, or reports;
 - 5.3. the structure of and relationship of API Service resources; and
 - 5.4. the design of API Service, in any part or as a whole.
6. **Prohibitions on API Content.** Neither Customer nor its End Users will use API content returned from the API Interface to:
- 6.1. scrape, build databases, or otherwise create permanent copies of such content, or keep cached copies longer than permitted by the cache header;
 - 6.2. copy, translate, modify, create a derivative work of, sell, lease, lend, convey, distribute, publicly display, or sublicense to any third-party;
 - 6.3. misrepresent the source or ownership; or
 - 6.4. remove, alter, or obscure any confidentiality or proprietary rights notices (including copyright and trademark notices).
7. **API Updates.** Axon may update or modify the API Service from time to time ("**API Update**"). Customer is required to implement and use the most current version of API Service and to make any applicable changes to Customer's API Client required as a result of such API Update. API Updates may adversely affect how Customer's API Client access or communicate with API Service or the API Interface. Each API Client must contain means for Customer to update API Client to the most current version of API Service. Axon will provide support for one (1) year following the release of an API Update for all depreciated API Service versions.

Axon Channel Services Appendix

This Appendix applies if Customer purchases Axon Channel Service, as set forth on the Quote.

1. **Definitions.**

- 1.1. **"Axon Digital Evidence Management System"** means Axon Evidence or Axon Evidence Local, as specified in the attached Channel Services Statement of Work.
- 1.2. **"Active Channel"** means a third-party system that is continuously communicating with an Axon Digital Evidence Management System.
- 1.3. **"Inactive Channel"** means a third-party system that will have a one-time communication to an Axon Digital Evidence Management System.

2. **Scope.** Customer currently has a third-party system or data repository from which Customer desires to share data with Axon Digital Evidence Management. Axon will facilitate the transfer of Customer's third-party data into an Axon Digital Evidence Management System or the transfer of Customer data out of an Axon Digital Evidence Management System as defined in the Channel Services Statement of Work ("**Channel Services SOW**"). Channel Services will not delete any Customer Content. Customer is responsible for verifying all necessary data is migrated correctly and retained per Customer policy.

3. **Changes.** Axon is only responsible to perform the Services described in this Appendix and Channel Services SOW. Any additional services are out of scope. The Parties must document scope changes in a written and signed change order. Changes may require an equitable adjustment in the charges or schedule.

4. **Purpose and Use.** Customer is responsible for verifying Customer has the right to share data from and provide access to third-party system as it relates to the Services described in this Appendix and the Channel Services SOW. For Active Channels, Customer is responsible for any changes to a third-party system that may affect the functionality of the channel service. Any additional work required for the continuation of the Service may require additional fees. An Axon Field Engineer may require access to Customer's network and systems to perform the Services described in the Channel Services SOW. Customer is responsible for facilitating this access per all laws and policies applicable to Customer.

5. **Project Management.** Axon will assign a Project Manager to work closely with Customer's project manager and project team members and will be responsible for completing the tasks required to meet all contract deliverables on time and budget.

6. **Warranty.** Axon warrants that it will perform the Channel Services in a workmanlike manner.

7. **Monitoring.** Axon may monitor Customer's use of Channel Services to ensure quality, improve Axon devices and services, prepare invoices based on the total amount of data migrated, and verify compliance with this Agreement. Customer agrees not to interfere with such monitoring or obscure from Axon Customer's use of channel services.

8. **Customer's Responsibilities.** Axon's successful performance of the Channel Services requires Customer:

- 8.1. Make available its relevant systems for assessment by Axon (including making these systems available to Axon via remote access);
 - 8.2. Provide access to the building facilities and where Axon is to perform the Channel Services, subject to safety and security restrictions imposed by the Customer (including providing security passes or other necessary documentation to Axon representatives performing the Channel Services permitting them to enter and exit Customer premises with laptop personal computers and any other materials needed to perform the Channel Services);
 - 8.3. Provide all necessary infrastructure and software information (TCP/IP addresses, node names, and network configuration) for Axon to provide the Channel Services;
 - 8.4. Ensure all appropriate data backups are performed;
 - 8.5. Provide Axon with remote access to the Customer's network and third-party systems when required for Axon to perform the Channel Services;
 - 8.6. Notify Axon of any network or machine maintenance that may impact the performance of the Channel Services; and
 - 8.7. Ensure the reasonable availability by phone or email of knowledgeable staff, personnel, system administrators, and operators to provide timely, accurate, complete, and up-to-date documentation and information to Axon (these contacts are to provide background information and clarification of information required to perform the Channel Services).
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Axon Technical Account Manager Appendix

1. The Parties agree that Axon will provide a Axon Records Regional Technical Account Manager (TAM) for the first (2) years of this agreement. The assigned Axon Records Regional Technical Account Manager (TAM) will be limited to supporting Boulder PD and (1) other agency for the first 12 months of the agreement.
2. **Axon Technical Account Manager Payment.** Axon will invoice for Axon Technical Account Manager ("TAM") services, as outlined in the Quote, when the TAM commences work on-site at Customer.
3. **Full-Time TAM Scope of Services.**
 - 3.1. A Full-Time TAM will work on-site four (4) days per week, unless an alternate schedule or reporting location is mutually agreed upon by Axon and Customer.
 - 3.2. Customer's Axon sales representative and Axon's Customer Success team will work with Customer to define its support needs and ensure the Full-Time TAM has skills to align with those needs. There may be up to a six- (6-) month waiting period before the Full-Time TAM can work on-site, depending upon Customer's needs and availability of a Full-Time TAM.
 - 3.3. The purchase of Full-Time TAM Services includes two (2) complimentary Axon Accelerate tickets per year of the Agreement, so long as the TAM has started work at Customer, and Customer is current on all payments for the Full-Time TAM Service.
 - 3.4. The Full-Time TAM **Service options are listed below:**

Ongoing System Set-up and Configuration

Assisting with assigning cameras and registering docks

Maintaining **Customer's Axon Evidence account**

Connecting Customer to "Early Access" programs for new devices

Account Maintenance

Conducting on-site training on new features and **devices for Customer leadership team(s)**

Thoroughly documenting issues and workflows and suggesting new workflows to improve **the effectiveness of the Axon program**

Conducting weekly meetings to cover current issues and program status

Data Analysis

Providing on-demand Axon usage data to identify trends and insights for improving daily workflows

Comparing **Customer's Axon usage and trends to peers to establish best practices**

Proactively monitoring the health of Axon equipment and coordinating returns when needed

Direct Support

Providing on-site, Tier 1 and Tier 2 (as defined in Axon's Service Level Agreement) technical support for Axon Devices

Proactively monitoring the health of **Axon equipment**

Creating and monitoring RMAs **on-site**

Providing Axon app support

Monitoring and testing new firmware and workflows before they are released to Customer's production environment

Customer Advocacy

Coordinating bi-annual **voice of customer meetings with Axon's Device Management team**

Recording and tracking Customer feature requests and major bugs

4. **Regional TAM Scope of Services.**
 - 4.1. A Regional TAM will work on-site for three (3) consecutive days per quarter. Customer must schedule the on-site days at least two (2) weeks in advance. The Regional TAM will also be available by phone and email during regular business hours up to eight (8) hours per week.
 - 4.2. There may be up to a six- (6-) month waiting period before Axon assigns a Regional TAM to Customer, depending upon the availability of a Regional TAM.
 - 4.3. The purchase of Regional TAM Services includes two (2) complimentary Axon Accelerate tickets per year of the Agreement, so long as the TAM has started work at Customer and Customer is current on all payments for the Regional TAM Service.
 - 4.4. The Regional TAM service options are listed below:

Account Maintenance

Conducting remote training on new features and **devices for Customer's leadership**

Thoroughly documenting issues and workflows and suggesting new **workflows to improve the effectiveness of the Axon program**

Conducting weekly conference calls to cover **current issues and program status**

Visiting Customer quarterly (up to 3 consecutive days) to perform a quarterly business review, discuss Customer's goals for your Axon program, and continue to ensure a successful deployment of Axon Devices

Direct Support

Providing remote, Tier 1 and Tier 2 (As defined Axon's Service Level Agreement) technical support for Axon Devices

Creating and monitoring RMAs remotely

Data Analysis

Providing quarterly Axon **usage data to identify trends and program efficiency opportunities**

Comparing **Customer's Axon usage and trends to peers to establish best practices**

Proactively monitoring the health of Axon equipment and coordinating returns when needed

Customer Advocacy

Coordinating bi-yearly Voice of **Customer meetings with Device Management team**

Recording and tracking Customer feature requests and major bugs

5. **Out of Scope Services.** The TAM is responsible to perform only the Services described in this Appendix. Any additional Services discussed or implied that are not defined explicitly in this Appendix will be considered out of the scope.
6. **TAM Leave Time.** The TAM will be allowed up to seven (7) days of sick leave and up to fifteen (15) days of vacation time per each calendar year. The TAM will work with Customer to coordinate any time off and will provide Customer with at least two (2) weeks' notice before utilizing any vacation days.

Axon Investigate Appendix

If the Quote includes Axon's On Prem Video Suite known as Axon Investigate or Third-Party Video Support License, the following appendix shall apply.

1. **License Grant.** Subject to the terms and conditions specified below and upon payment of the applicable fees set forth in the Quote, Axon grants to Customer a nonexclusive, nontransferable license to install, use, and display the Axon Investigate software ("**Software**") solely for its own internal use only and for no other purpose, for the duration of subscription term set forth in the Quote. This Agreement does not grant Customer any right to enhancements or updates, but if such are made available to Customer and obtained by Customer, they shall become part of the Software and governed by the terms of this Agreement.
2. **Third-Party Licenses.** Axon licenses several third-party codecs and applications that are integrated into the Software. Users with an active support contract with Axon are granted access to these additional features. By accepting this agreement, Customer agrees to and understands that an active support contract is required for all of the following features: DNxHD output formats, decoding files via the "fast indexing" method, proprietary file metadata, telephone and email support, and all future updates to the software. If Customer terminates the annual support contract with Axon, the features listed above will be disabled within the Software. It is recommended that users remain on an active support contract to maintain the full functionality of the Software.
3. **Restrictions on Use.** Customer may not permit any other person to use the Software unless such use is in accordance with the terms of this Agreement. Customer may not modify, translate, reverse engineer, reverse compile, decompile, disassemble or create derivative works with respect to the Software, except to the extent applicable laws specifically prohibit such restrictions. Customer may not rent, lease, sublicense, grant a security interest in or otherwise transfer Customer's rights to or to use the Software. Any rights not granted are reserved to Axon.
4. **Title.** Axon and its licensors shall have sole and exclusive ownership of all right, title, and interest in and to the Software and all changes, modifications, and enhancements thereof (including ownership of all trade secrets and copyrights pertaining thereto), regardless of the form or media in which the original or copies may exist, subject only to the rights and privileges expressly granted by Axon. This Agreement does not provide Customer with title or ownership of the Software, but only a right of limited use.
5. **Copies.** The Software is copyrighted under the laws of the United States and international treaty provisions. Customer may not copy the Software except for backup or archival purposes, and all such copies shall contain all Axon's notices regarding proprietary rights as contained in the Software as originally provided to Customer. If Customer receives one copy electronically and another copy on media, the copy on media may be used only for archival purposes and this license does not authorize Customer to use the copy of media on an additional server.
6. **Actions Required Upon Termination.** Upon termination of the license associated with this Agreement, Customer agrees to destroy all copies of the Software and other text and/or graphical documentation, whether in electronic or printed format, that describe the features, functions and operation of the Software that are provided by Axon to Customer ("**Software Documentation**") or return such copies to Axon. Regarding any copies of media containing regular backups of Customer's computer or computer system, Customer agrees not to access such media for the purpose of recovering the Software or online Software Documentation.
7. **Export Controls.** None of the Software, Software Documentation or underlying information may be downloaded or otherwise exported, directly or indirectly, without the prior written consent, if required, of the office of Export Administration of the United States, Department of Commerce, nor to any country to which the U.S. has embargoed goods, to any person on the U.S. Treasury Department's list of Specially Designated Nations, or the U.S. Department of Commerce's Table of Denials.
8. **U.S. Government Restricted Rights.** The Software and Software Documentation are Commercial Computer Software provided with Restricted Rights under Federal Acquisition Regulations and Customer supplements to them. Use, duplication or disclosure by the U.S. Government is subject to restrictions as set forth in subparagraph (c)(1)(ii) of the Rights in Technical Data and Computer Software clause at DFAR 255.227-7013 et. Seq. or 252.211-7015, or subparagraphs (a) through (d) of the Commercial Computer Software Restricted Rights at FAR 52.227-19, as applicable, or similar clauses in the NASA FAR Supplement. Contractor/manufacturer is Axon Enterprise, Inc., 17800 North 85th Street, Scottsdale, Arizona 85255.

My90 Terms of Use Appendix

1. Definitions.

- 1.1. **"My90"** means Axon's proprietary platform and methodology to obtain and analyze feedback, and other related offerings, including, without limitation, interactions between My90 and Axon products.
 - 1.2. **"Recipient Contact Information"** means contact information, as applicable, including phone number or email address (if available) of the individual whom Customer would like to obtain feedback.
 - 1.3. **"Customer Data"** means
 - 1.3.1. "My90 Customer Content" which means data, including Recipient Contact Information, provided to My90 directly by Customer or at their direction, or by permitting My90 to access or connect to an information system or similar technology. My90 Customer Content does not include My90 Non-Content Data.
 - 1.3.2. "My90 Non-Content Data" which means data, configuration, and usage information about Customer's My90 tenant, and client software, users, and survey recipients that is Processed (as defined in Section 1.6 of this Appendix) when using My90 or responding to a My90 Survey. My90 Non-Content Data includes data about users and survey recipients captured during account management and customer support activities. My90 Non-Content Data does not include My90 Customer Content.
 - 1.3.3. "Survey Response" which means survey recipients' response to My90 Survey.
 - 1.4. **"My90 Data"** means
 - 1.4.1. "My90 Survey" which means surveys, material(s) or content(s) made available by Axon to Customer and survey recipients within My90.
 - 1.4.2. "Aggregated Survey Response" which means Survey Response that has been de-identified and aggregated or transformed so that it is no longer reasonably capable of being associated with, or could reasonably be linked directly or indirectly to, a particular individual.
 - 1.5. **"Personal Data"** means any information relating to an identified or identifiable natural person. An identifiable natural person is one who can be identified, directly or indirectly, in particular by reference to an identifier such as a name, an identification number, location data, an online identifier or to one or more factors specific to the physical, physiological, genetic, mental, economic, cultural, or social identity of that natural person.
 - 1.6. **"Processing"** means any operation or set of operations which is performed on data or on sets of data, whether or not by automated means, such as collection, recording, organization, structuring, storage, adaptation or alteration, retrieval, consultation, use, disclosure by transmission, dissemination or otherwise making available, alignment or combination, restriction, erasure, or destruction.
 - 1.7. **"Sensitive Personal Data"** means Personal Data that reveals an individual's health, racial or ethnic origin, sexual orientation, disability, religious or philosophical beliefs, or trade union membership.
 2. **Access.** Upon Axon granting Customer a subscription to My90, Customer may access and use My90 to store and manage My90 Customer Content, and applicable My90 Surveys and Aggregated Survey Responses. This Appendix is subject to the Terms and Conditions of Axon's Master Service and Purchasing Agreement or in the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern.
 3. **IP address.** Axon will not store survey respondents' IP address.
 4. **Customer Owns My90 Customer Content.** Customer controls or owns all rights, titles, and interests in My90 Customer Content. Except as outlined herein, Axon obtains no interest in My90 Customer Content, and My90 Customer Content is not Axon's business records. Except as set forth in this Agreement, Customer is responsible for uploading, sharing, managing, and deleting My90 Customer Content. Axon will only have access to My90 Customer Content for the limited purposes set forth herein. Customer agrees to allow Axon access to My90 Customer Content to (a) perform troubleshooting, maintenance, or diagnostic screenings; and (b) enforce this Agreement or policies governing use of My90 and other Axon products.
 5. **Details of the Processing.** The nature and purpose of the Processing under this Appendix are further specified
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in Schedule 1 Details of the Processing, to this Appendix.

6. **Security.** Axon will implement commercially reasonable and appropriate measures to secure Customer Data against accidental or unlawful loss, access, or disclosure. Axon will maintain a comprehensive information security program to protect Customer Data including logical, physical access, vulnerability, risk, and configuration management; incident monitoring and response; security education; and data protection. Axon will not treat Customer Data in accordance with FBI CJIS Security Policy requirements and does not agree to the CJIS Security Addendum for this engagement or any other security or privacy related commitments that have been established between Axon and Customer, such as ISO 27001 certification or SOC 2 Reporting.
7. **Privacy.** Customer use of My90 is subject to the My90 Privacy Policy, a current version of which is available at <https://www.axon.com/legal/my90privacypolicy>. Customer agrees to allow Axon access to My90 Non-Content Data from Customer to (a) perform troubleshooting, maintenance, or diagnostic screenings; (b) provide, develop, improve, and support current and future Axon products including My90 and related services; and (c) enforce this Agreement or policies governing the use of My90 or other Axon products.
8. **Location of Storage.** Axon may transfer Customer Data to third-party subcontractors for Processing. Axon will determine the locations for Processing of Customer Data. For all Customer, Axon will Process and store Customer Data within the country in which Customer is located. Ownership of My90 Customer Content remains with Customer.
9. **Required Disclosures.** Axon will not disclose Customer Data that Customer shares with Axon except as compelled by a court or administrative body or required by any law or regulation. Axon will notify Customer if any disclosure request is received for Customer Data so Customer may file an objection with the court or administrative body, unless prohibited by law.
10. **Data Sharing.** Axon may share data only with entities that control or are controlled by or under common control of Axon, and as described below:
 - 10.1. Axon may share Customer Data with third parties it employs to perform tasks on Axon's behalf to provide products or services to Customer.
 - 10.2. Axon may share Aggregated Survey Response with third parties, such as other Axon customers, local city agencies, private companies, or members of the public that are seeking a way to collect analysis on general policing and community trends. Aggregated Survey Response will not be reasonably capable of being associated with or reasonably linked directly or indirectly to a particular individual.
11. **License and Intellectual Property.** Customer grants Axon, its affiliates, and assignees the irrevocable, perpetual, fully paid, royalty-free, and worldwide right and license to use Customer Data for internal use including but not limited to analysis and creation of derivatives. Axon may not release Customer Data to any third party under this right that is not aggregated and de-identified. Customer acknowledges that Customer will have no intellectual property right in any media, good or service developed or improved by Axon. Customer acknowledges that Axon may make any lawful use of My90 Data and any derivative of Customer Data including, without limitation, the right to monetize, redistribute, make modification of, and make derivatives of the surveys, survey responses and associated data, and Customer will have no intellectual property right in any good, service, media, or other product that uses My90 Data.
12. **Customer Use of Aggregated Survey Response.** Axon will make available to Customer Aggregated Survey Response and rights to use for any Customer purpose.
13. **Data Subject Rights.** Taking into account the nature of the Processing, Axon shall assist Customer by appropriate technical and organizational measures, insofar as this is reasonable, for the fulfilment of Customer's obligation to respond to a Data Subject Request regarding any Personal Data contained within My90 Customer Content. If in regard to My90 Customer Content, Axon receives a Data Subject Request from Customer's data subject to exercise one or more of its rights under applicable Data Protection Law, Axon will redirect the data subject within seventy-two (72) hours, to make its request directly to Customer. Customer will be responsible for responding to any such request.
14. **Assistance with Requests Related to My90 Customer Content.** With regard to the processing of My90 Customer Content, Axon shall, if not prohibited by applicable law, notify Customer without delay after receipt, if Axon: (a) receives a request for information from the Supervisory Authority or any other competent authority regarding My90 Customer Content; (b) receives a complaint or request from a third party regarding the obligations of Customer or Axon under applicable Data Protection Law; or (c) receives any other communication which directly or indirectly pertains to My90 Customer Content or the Processing or protection of My90 Customer Content. Axon

shall not respond to such requests, complaints, or communications, unless Customer has given Axon written instructions to that effect or if such is required under a statutory provision. In the latter case, prior to responding to the request, Axon shall notify Customer of the relevant statutory provision and Axon shall limit its response to what is necessary to comply with the request.

15. **Axon Evidence Partner Sharing.** If Axon Evidence partner sharing is used to share My90 Customer Content, Customer will manage the data sharing partnership with Axon and access to allow only for authorized data sharing with Axon. Customer acknowledges that any applicable audit trail on the original source data will not include activities and processing performed against the instances, copies or clips that has been shared with Axon. Customer also acknowledges that the retention policy from the original source data is not applied to any data shared with Axon. Except as provided herein, data shared with Axon may be retained indefinitely by Axon.
16. **Data Retention.** Phone numbers provided to Axon directly by Customer or at their direction, or by permitting My90 to access or connect to an information system or similar technology will be retained for twenty-four (24) hours. Axon will not delete Aggregated Survey Response for four (4) years following termination of this Agreement. There will be no functionality of My90 during these four (4) years other than the ability to submit a request to retrieve Aggregated Survey Response. Axon has no obligation to maintain or provide Aggregated Survey Response after these four years and may thereafter, unless legally prohibited, delete all Aggregated Survey Response.
17. **Termination.** Termination of an My90 Agreement will not result in the removal or modification of previously shared My90 Customer Content or the potential monetization of Survey Response and Aggregated Survey Response.
18. **Managing Data Shared.** Customer is responsible for:
 - 18.1. Ensuring My90 Customer Content is appropriate for use in My90. This includes, prior to sharing: (a) applying any and all required redactions, clipping, removal of metadata, logs, etc. and (b) coordination with applicable public disclosure officers and related legal teams;
 - 18.2. Ensuring that only My90 Customer Content that is authorized to be shared for the purposes outlined is shared with Axon. Customer will periodically monitor or audit this shared data;
 - 18.3. Using an appropriately secure data transfer mechanism to provide My90 Customer Content to Axon;
 - 18.4. Immediately notify Axon if My90 Customer Content that is not authorized for sharing has been shared. Axon may not be able to immediately retrieve or locate all instances, copies or clips of My90 Customer Content in the event Customer requests to un-share previously shared My90 Customer Content;
19. **Prior to enrollment in My90.** Prior to enrolling in My90, Customer will:
 - 19.1. determine how to use My90 in accordance with applicable laws and regulations including but not limited to consents, use of info or other legal considerations;
 - 19.2. develop a set of default qualification criteria of what My90 Customer Content may be shared with Axon; and
 - 19.3. assign responsibilities for managing what My90 Customer Content is shared with Axon and educate users on what data may or not be shared with Axon.
20. **Customer Responsibilities.** Customer is responsible for:
 - 20.1. ensuring no My90 Customer Content or Customer End User's use of My90 Customer Content or My90 violates this Agreement or applicable laws;
 - 20.2. providing, and will continue to provide, all notices and has obtained, and will continue to obtain, all consents and rights necessary under applicable laws for Axon to process Customer Data in accordance with this Agreement; and
 - 20.3. maintaining necessary computer equipment and Internet connections for use of My90. If Customer becomes aware of any violation of this Agreement by an End User, Customer will immediately terminate that End User's access to My90. Customer will also maintain the security of End User's usernames and passwords and security and access by End Users to My90 Customer Content. Customer is responsible for ensuring the configuration and utilization of My90 meets applicable Customer regulations and standards. Customer may not sell, transfer, or sublicense access to any other entity or person. Customer shall contact Axon immediately if an unauthorized party may be using Customer's account or My90 Customer Content or if account information is lost or stolen.

21. **Suspension.** Axon may temporarily suspend Customer's or any End User's right to access or use any portion or all of My90 immediately upon notice, if Customer or End User's use of or registration for My90 may (a) pose a security risk to Axon products including My90, or any third-party; (b) adversely impact My90, the systems, or content of any other customer; (c) subject Axon, Axon's affiliates, or any third-party to liability; or (d) be fraudulent. Customer remains responsible for all fees, if applicable, incurred through suspension. Axon will not delete My90 Customer Content or Aggregated Survey Response because of suspension, except as specified in this Agreement.
22. **My90 Restrictions.** Customer and Customer End Users, may not, or may not attempt to:
- 22.1. copy, modify, tamper with, repair, or create derivative works of any part of My90;
 - 22.2. reverse engineer, disassemble, or decompile My90 or apply any process to derive any source code included in My90, or allow others to do the same;
 - 22.3. access or use My90 with the intent to gain unauthorized access, avoid incurring fees or exceeding usage limits or quotas;
 - 22.4. use trade secret information contained in My90, except as expressly permitted in this Agreement;
 - 22.5. access My90 to build a competitive product or service or copy any features, functions, or graphics of My90;
 - 22.6. remove, alter, or obscure any confidentiality or proprietary rights notices (including copyright and trademark notices) of Axon's or Axon's licensors on or within My90; or
 - 22.7. use My90 to store or transmit infringing, libelous, or other unlawful or tortious material; to store or transmit material in violation of third-party privacy rights; or to store or transmit malicious code.

Schedule 1- Details of the Processing

1. **Nature and Purpose of the Processing.** To help Customer obtain feedback from individuals, such as members of their community, staff, or officers. Features of My90 may include:
- 1.1. Survey Tool where Customer may create, distribute, and analyze feedback from individuals it designates. Customer may designate members of the community, staff or officers from whom they would like to obtain feedback;
 - 1.2. Creation of custom forms for surveys. Customer may select questions from a list of pre-drafted questions or create their own;
 - 1.3. Distribution of survey via multiple distribution channels such as text message;
 - 1.4. Ability to access and analyze Survey Response. Axon may also provide Customer Aggregated Survey Responses which contain analysis and insights from the Survey Response;
 - 1.5. Direct integration into information systems including Computer Aided Dispatch ("**CAD**"). This will enable Customer to share contact information easily and quickly with Axon of any individuals from whom it wishes to obtain feedback, enabling Axon to communicate directly with these individuals;
 - 1.6. Data Dashboard Beta Test ("**Data Dashboard**") where Survey Response and Aggregated Survey Response will be displayed for Customer use. Customer will be able to analyze, interpret, and share results of the Survey Response. My90 may provide beta versions of the Data Dashboard that are specifically designed for Customer to test before they are publicly available;
 - 1.7. Survey Responses will be aggregated and de-identified and may be subsequently distributed and disclosed through various mediums to: (1) Customer; (2) other Axon Customer; (3) private companies; and (4) members of the public. The purpose of disclosure is to provide ongoing insights and comparisons on general policing and community trends. Prior to disclosing this information, Axon will ensure that the Survey Response has been de-identified and aggregated or transformed so that it is no longer reasonably capable of being associated with, or could reasonably be linked directly or indirectly to a particular individual; and
 - 1.8. Provide services and materials to engage Customer stakeholders, market the partnership to the public, and facilitate training.

Axon Event Offer Appendix

If the Agreement includes the provision of, or Axon otherwise offers, ticket(s), travel and/or accommodation for select events hosted by Axon ("Axon Event"), the following shall apply:

1. **General.** Subject to the terms and conditions specified below and those in the Agreement, Axon may provide Customer with one or more offers to fund Axon Event ticket(s), travel and/or accommodation for Customer-selected employee(s) to attend one or more Axon Events. By entering into the Agreement, Customer warrants that it is appropriate and permissible for Customer to receive the referenced Axon Event offer(s) based on Customer's understanding of the terms and conditions outlined in this Axon Event Offer Appendix.
2. **Attendee/Employee Selection.** Customer shall have sole and absolute discretion to select the Customer employee(s) eligible to receive the ticket(s), travel and/or accommodation that is the subject of any Axon Event offer(s).
3. **Compliance.** It is the intent of Axon that any and all Axon Event offers comply with all applicable laws, regulations and ethics rules regarding contributions, including gifts and donations. Axon's provision of ticket(s), travel and/or accommodation for the applicable Axon Event to Customer is intended for the use and benefit of Customer in furtherance of its goals, and not the personal use or benefit of any official or employee of Customer. Axon makes this offer without seeking promises or favoritism for Axon in any bidding arrangements. Further, no exclusivity will be expected by either party in consideration for the offer. Axon makes the offer with the understanding that it will not, as a result of such offer, be prohibited from any procurement opportunities or be subject to any reporting requirements. If Customer's local jurisdiction requires Customer to report or disclose the fair market value of the benefits provided by Axon, Customer shall promptly contact Axon to obtain such information, and Axon shall provide the information necessary to facilitate Customer's compliance with such reporting requirements.
4. **Assignability.** Customer may not sell, transfer, or assign Axon Event ticket(s), travel and/or accommodation provided under the Agreement.
5. **Availability.** The provision of all offers of Axon Event ticket(s), travel and/or accommodation is subject to availability of funds and resources. Axon has no obligation to provide Axon Event ticket(s), travel and/or accommodation.
6. **Revocation of Offer.** Axon reserves the right at any time to rescind the offer of Axon Event ticket(s), travel and/or accommodation to Customer if Customer or its selected employees fail to meet the prescribed conditions or if changes in circumstances render the provision of such benefits impractical, inadvisable, or in violation of any applicable laws, regulations, and ethics rules regarding contributions, including gifts and donations.

Axon Training Pod Appendix

1. **Customer Responsibilities.** Customer is responsible for: (i) all permits to use the Axon Training Pod; (ii) complying with all applicable laws pertaining to the use of the Axon Training Pod; (iii) any maintenance required for the Axon Training Pod; and (iv) disposal of the Axon Training Pod.
2. **Warranties.** TO THE EXTENT NOT PROHIBITED BY LAW, AXON TRAINING POD IS SOLD “AS IS” WITHOUT WARRANTY OF ANY KIND, EITHER EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND NON-INFRINGEMENT.
3. **Placement.** Axon will make its best efforts to work with Customer on the initial placement of the Axon Training Pod. After the initial placement, it is the Customer’s responsibility to make any adjustments to the Axon Training Pod’s placement.
4. **Deemed Acceptance.** The Axon Training Pod will be deemed accepted by Customer upon delivery. Customer waives any right to reject the Axon Training Pod except in the event of damage during shipment, which must be reported to Axon in writing within five (5) business days of delivery.

Dedrone Product Appendix

If the Quote includes Dedrone Hardware, Dedrone Software, and/or Airspace Security as a Service (collectively, “Dedrone Products”), this Dedrone Product Appendix shall apply.

1. Definitions.

- 1.1 **“Dedrone Data”** means data that Axon maintains regarding a wide variety of drone models and manufacturers in the marketplace (“DedroneDNA”, formerly “DroneDNA”), as well as usability information that Axon collects regarding the performance of the Dedrone Software and Dedrone Hardware, aggregate or de-identified Collected Data compiled or used by Axon in accordance with Section 4.2, and any other information that Axon makes available to Customer by means of the Dedrone Software
- 1.2 **“Dedrone Hardware”** means the Axon drone detection hardware sensor or mitigation products set forth on a Quote and does not include any Third-Party Hardware.
- 1.3 **“Sensor”** means a radio frequency, video, radar or other hardware sensor for drone detection purchased by Customer from Axon or obtained from any third-party vendor.
- 1.4 **“Dedrone Software”** means (i) Axon’s proprietary drone-tracking software, known as DedroneTracker (formerly DroneTracker), whether deployed on-premise or hosted by Axon as a cloud-based solution, (ii) Axon’s video analytics software (currently known as Analytics Server), and/or (iii) software and/or firmware deployed or installed on the Dedrone Hardware or available for download and installation onto Customer’s Third-Party Hardware.
- 1.5 **“Third-Party Hardware”** means hardware products owned by Customer or purchased by Customer from third parties that are used by Customer in conjunction with the Software.

2. Customer License.

- 2.1 **Software License.** Subject to the terms of this Agreement, Axon grants Customer a royalty-free, nonexclusive, nontransferable, worldwide right during each Quote Term to use the Dedrone Software, including the Dedrone Data and Collected Data, subject to the terms of the Agreement and this Appendix (the “License”). Customer must purchase a License to the Software for each unit of Dedrone Hardware and/or Third-Party Hardware using Dedrone Software. Accordingly, Customer may only use the Software quantity and type of Hardware and/or Third-Party Hardware units specified on the applicable Quote. If Customer purchases additional Licenses during a current Term, the Term of the new License(s) will be pro-rated to terminate at the end of the then-current License Term. Use of the Dedrone Software is subject to the terms of the Agreement between the parties
- 2.2 **Restrictions.** Customer will not: (i) use (or allow a third party to use) the Dedrone Products in order to monitor the availability, security, performance, or functionality of the Dedrone Products, or for any other benchmarking or competitive purposes; (ii) market, sublicense, resell, lease, loan, transfer, or otherwise commercially exploit the Dedrone Products; (iii) modify, create derivative works, decompile, reverse engineer, attempt to gain access to the source code, or copy the Dedrone Products or any of their components; (iv) use the Dedrone Products to conduct any fraudulent, malicious, or illegal activities; or (v) use the Dedrone Products in contravention of any applicable laws or regulations (each of (i) through (v), a “Prohibited Use”).

3. Customer Obligations.

- 3.1 **Compliance.** Customer will use the Dedrone Products only in accordance with applicable specifications (the “Specifications”) and in compliance with all applicable laws, including all applicable export laws and regulations of the United States or any other country. Customer acknowledges that due to the nascent nature of drone detection and mitigation technologies applicable laws and regulations may be changing or emerging over time, and agrees that it is Customer’s responsibility to keep itself aware and remain compliant with the current laws and regulations that may apply, including but not limited to those that may apply to advanced features available at Customer’s option in the Dedrone Software. Customer will ensure that none of the

Dedrone Products are directly or indirectly exported, re-exported, or used to provide services in violation of such export laws and regulations. Axon reserves the right to suspend use of any Dedrone Products operating in violation of such laws, following written notice to Customer. If Customer uses a radio jammer, or any other controlled device, in connection with the Dedrone Software, Customer represents to Axon that it is authorized to do so by the relevant authorities, that it will do so only in accordance with such authorization, and it will provide supporting documentation regarding such authorization upon request. Customer may be required to obtain legal authorization before any purchase or use of hardware sold by third parties. Axon shall not be liable if any government export authorization is delayed, denied, revoked, restricted or not renewed, nor shall any such delay, denial, revocation, restriction or non-renewal shall not constitute a breach of the Agreement by Axon.

3.2 **Computing Environment.** Customer is responsible for the maintenance and security of its own network and computing environment that it uses to host and/or access the Dedrone Products and for ensuring that any Third-Party Hardware meets the necessary specifications for use with the Dedrone Software.

4. Data Protection.

4.1 **Data.** If Customer licenses Dedrone Software, as part of its operation, the Dedrone Software may collect and send to servers owned, operated or controlled by Axon data or other information regarding Customer's use of the Dedrone Software, which may include (i) information generated by each Sensor deployed by Customer, including information related to the date, time, and duration of the detection of the drone, as well as the locations of the detected drones and remote controls and of the Sensor itself (collectively, "Sensor Data"), and (ii) video recording of the detected drones, including flight path ("Video Data") (Sensor Data and Video Data are collectively referred to as "Collected Data").

4.2 **Use of Collected Data.** Axon has the right to use Collected Data for any purpose, including: (i) improving any Dedrone Product; (ii) analyzing any Dedrone Product or the performance of any Dedrone Product; or (iii) compiling or using aggregate or de-identified Collected Data with other customers, or government and law enforcement entities, with or without compensation. Customer acknowledges that Axon may learn from the performance or use of any Dedrone Product, and Axon shall have the sole right to exploit any modification, enhancement or improvement of any Dedrone Product resulting from such learning.

4.3 **User Data.** To the extent Axon uses User login information, including name, email, username, and password (collectively, "User Data") for any purpose other than to provide services to the Customer, such User Data will be deidentified and anonymized, and will not be identified as having come from Customer, except that Axon may disclose User Data where Axon, in good faith, believes that the law or legal process (such as a court order, search warrant or subpoena) requires Axon to do so.

4.4 **Security.** Axon maintains industry standard physical, technical, and administrative safeguards (the "Security Measures") to protect Collected Data.

4.5 **No Access.** Except for User Data, Axon does not (and will not) collect, process, store, or otherwise have access to any personal information, about End Users or users of Customer's products or services.

5. Ownership.

5.1 **Axon Property.** Axon owns and retains all rights, title, and interest in and to the Dedrone Data, Collected Data, the Dedrone Software, and all intellectual property embodied in the Dedrone Hardware, if the Dedrone Hardware is provided by Axon. Except for the limited license granted to Customer in Section 2.1, Axon does not by means of this Agreement or otherwise transfer or license any rights in the Dedrone Products to Customer, whether by implication, estoppel or otherwise. To the maximum extent permitted by applicable law Customer will take no action inconsistent with Axon intellectual property rights in the Dedrone Products or any Dedrone Data.

5.2 **Customer Property.** Customer owns and retains all right, title, and interest in and to the User

Data and does not by means of this Agreement or otherwise transfer any rights in the User Data to Axon, except for the limited rights set forth in Section 4.3.

6. **Government Restricted Rights.** To the extent that Customer is an agency or instrumentality of the U.S. government, the parties agree that the Dedrone Software and documentation are commercial computer software and commercial computer software documentation, respectively, and Customer's rights therein are as specified in this License, per FAR 12.212 and DFARS 227.7202-3, as applicable, or in the case of NASA, subject to NFS 1852.22.
7. **Updates.** The Dedrone Software may include functionality that allows it to automatically download updates that may be made available by Axon. Customer consents to the installation of such functionality.



City of Cle Elum

POSITION DESCRIPTION
DECEMBER 2025

POSITION TITLE: PLANNING DIRECTOR

REPORTS TO: Reports directly to the City Administrator or their designee under the direction of the Mayor.

SALARY RANGE: \$ 8,716 - \$ 10,594 per Month

STATUS: Full Time Exempt

AFFILIATION: Non-Union

WORKWEEK BASIS: 40

JOB SUMMARY: The City Planner performs a wide range of tasks primarily in an office environment that involves a significant degree of analytical, communication, and decision-making skills and abilities. This position requires a thorough knowledge of planning principles and practices, applicable laws and regulations, and the responsibilities of local governments. The City Planner shall work independently, and as a member of a team, in performing current planning, long range planning, and for assisting with the building permit processes as necessary. As a representative of the City, extensive contact with property owners, developers, the Planning Commission, and committee members, elected officials and the general public is required.

ESSENTIAL JOB FUNCTIONS:

1. Prepare, present, and implement an annual work program including the completion of multiple tasks in a complete and timely manner.
 - a. Prepare and participate in staff meetings.
 - b. Keep the Mayor, City Administrator, and their designee(s) informed on priorities, activities, accomplishments, and emerging issues, as well as communications with elected officials and as a representative of the City.
2. Manage and effectively utilize City resources.
 - a. Establish and maintain such application forms and administrative procedures as may be necessary to implement City regulations.
 - b. Maintain files and records in accordance with City record retention requirements.
 - c. Periodically review and evaluate policies, forms, and procedures.
 - d. Work closely with city staff to provide the efficient and effective delivery of city services.
 - e. Prepare, recommend, and implement changes to increase productivity and efficiencies.
 - f. Contribute to the maintenance of the City's web site.
3. Manage the periodic review, update, and implementation of the City's Comprehensive Plan, Shoreline Master Program, subarea plans, other City plans, and Development Regulations, as assigned.

4. Manage the review and approval of planning and land use applications (subdivisions, short plats, site design review, sign permits, short-term rental applications, etc.), in accordance with the provisions of the Cle Elum Municipal Code.
 - a. Interpret City ordinances, regulations, and requirements and determine the applicability of the Cle Elum Municipal Code to proposed projects and development activities.
 - b. Respond to public inquiries, (in person, by phone/email), explain zoning, code, processes, permit status, design standards; prepare public-facing materials and update website content as needed
 - c. Conduct the required completeness and consistency reviews and make decisions on land use, shoreline, and related planning and land use applications, as assigned.
 - d. Work closely with the Building Official and Fire Chief to implement the International Building Codes as adopted by the city.
 - e. Serve as a SEPA Responsible Official or in a supporting role to the Designated SEPA Responsible Official.
 - f. Conduct Public Hearings in front of a Hearing Examiner and Council when required.
 - g. Provide staff support for the issuance of other City permits and licenses such as business licenses.
5. Maintain effective working relationships with the County, the cities, towns, and state and federal agencies, and Indian Tribes.
 - a. Represent the City in local, regional, and state-wide planning activities, as assigned.
 - b. Review and comment on land use applications and planning projects under review by local, state, and federal agencies.

Support the Code Enforcement Officer with planning- and land use–related Cle Elum Municipal Code violations.

6. Manage consulting contracts, coordinate the activities of City staff and consultants involved in land use planning activities, and provide staff support to planning projects, as assigned.
7. Research, prepare, and participate in the submission of grant applications and the management grant awards and contracts.
8. Maintain a professional level of understanding of current and emerging trends and planning issues.
9. Provide staff support to the Mayor, City Administrator, City Council, Planning Commission, and other boards, commissions, and committees, as assigned. Prepare and present summary reports on planning activities and emergent issues to the Mayor, City Administrator, City Administrator, and City Council.
10. Support the Historic Preservation Commission: develop scope of work, prepare agendas, take minutes, facilitate and run meetings, coordinate public noticing, update website, prepare regular reports to Council/commissions.
11. Support the Planning Commission: similarly, prepare work program, coordinate meeting logistics, take minutes, run meeting sessions, coordinate public notice, post materials online, and produce follow-up reporting/documentation.
 - a. Code amendment & policy work: lead updates to municipal code sections (e.g., Titles 12 & 14, 15, 16, 17, and 18, historic preservation overlays), prepare staff reports for Council, engage in public outreach.

12. Strong oversight of Critical Areas Ordinances: ensure accurate interpretation and application of regulations related to the 100-year floodplain, fish-bearing streams, wetlands, steep slopes, etc. Perform reviews and coordinate with outside agencies as needed; ensure the City's code and processes align with state law (e.g., Washington Growth Management Act) and implement regulatory protections for critical areas.
13. Perform other duties as assigned by the Mayor, the City Administrator, and their designee(s).

NECESSARY KNOWLEDGE AND ABILITIES:

Knowledge of:

1. Principles and practices of city land use planning and permitting.
2. The Washington State Growth Management Act, Environmental Policy Act, Shoreline Management Act, and municipal land use, zoning, annexation, and subdivision ordinances.
3. Methods and techniques of effective technical report preparation and presentation and a basic understanding of the public information process.
4. Local government code enforcement principles, practices, and methods.

Ability to:

1. Establish and maintain effective working relationships with employees, supervisors, and the general public.
2. Prepare and implement an annual work program.
3. Work effectively independently and as a member of a team.
4. Analyze complex situations, problems, and data, and use sound judgment in drawing conclusions and in making recommendations and decisions.
5. Comprehend and articulate complex facts and relationships in detail and to summarize and write clearly, concisely, and legibly.
6. Communicate effectively to the public to explain permit procedures, codes and how to interpret technical information.
7. Read and interpret City plans, permits, maps, and environmental documents.
8. Handle stressful situations and effectively deal with difficult or angry people.

MINIMUM QUALIFICATIONS:

1. Bachelor's degree from an accredited college or university in Urban, Regional, or City Planning, or a closely related field. A master's degree is preferred. Candidates with a degree in another field may qualify based on equivalent professional planning experience, which may be substituted for education on a year-for-year basis.
2. Five (5) to seven (7) years of professional planning experience in local government or a comparable setting. Experience encompassing both current and long-range planning is strongly preferred. A master's degree may substitute for one (1) year of the required experience.
3. Demonstrated experience with critical areas review (floodplains, wetlands, streams, steep slopes) and familiarity with state regulatory frameworks (GMA, SEPA, etc.).
4. Experience staffing boards/commissions (agenda/minute preparation, meeting management, public noticing, reporting) is preferred.
5. Proven ability to coordinate complex projects, manage consultants/contracts, and collaborate across departments and agencies.
6. Excellent written and oral communication skills; ability to present to commissions, Council, and the public; comfortable with evening meetings.
7. Certification such as AICP (American Institute of Certified Planners) preferred but not required.
8. Valid Washington State Driver's License.

PHYSICAL DEMANDS AND WORKING CONDITIONS:

The workstation for the position is Cle Elum City Hall and regular attendance during business hours is required. Attendance at four or more-night meetings a month is expected, and meeting project deadlines may require working more than forty hours per week. Participation in early morning, lunchtime, and additional evening meetings, as well as occasional weekend meetings, may be required. Occasional travel may be required, including overnight stays, but the need to do so will typically be known in advance. Typically, work is performed in a private office located in a moderately noise office environment of City Hall. Work may occasionally be performed with exposure to inclement weather including temperature extremes and windy/dusty conditions will occur.

COMPENSATION AND BENEFITS:

Wage Range:	\$104,590 - \$127,130 per Year \$ 8,716 - \$ 10,594 per Month	Benefits:	Paid Medical Benefits PERS Retirement System \$275 VEBA per Month Vacation / Sick Time 12 Paid Holidays + 1 Personal Day
Incentive Pay:	Longevity		

NOTICE:

The above position description does not include ALL essential and nonessential duties of this job. All employees with disabilities are encouraged to contact the city administrator to review and discuss the essential and non-essential functions of the job. An employee with a disability can evaluate the job in greater detail to determine if the essential functions can be performed safely with or without reasonable accommodations.

The City of Cle Elum is an Equal Opportunity employer.



City of Cle Elum

POSITION DESCRIPTION
DECEMBER 2025

POSITION TITLE: ASSISTANT CITY ADMINISTRATOR

REPORTS TO: Reports directly to the City Administrator under the direction of the Mayor.

SALARY RANGE: \$ 7,222 - \$ 8,779 per Month

STATUS: Full Time Exempt

AFFILIATION: Non-Union

WORKWEEK BASIS: 40

JOB SUMMARY: The Assistant City Administrator serves as a key member of the City's leadership team, supporting the City Administrator in managing and coordinating the daily operations of the City, providing both professional management and administrative leadership. This position plays a key role in implementing City policies, overseeing departmental functions, administering human resource activities, and coordinating internal and external relationships and communications. The role demands strong independent judgment, initiative, and discretion while promoting collaboration, proactive problem solving, transparency, and a positive, service-oriented organizational culture within a small-city setting.

ESSENTIAL JOB FUNCTIONS

Assistant City Administrator:

1. Provide high level support to the City Administrator, Mayor, City Council, and all City departments.
2. Assists the City Administrator in managing city operations, programs, and policy implementation.
3. Oversees all departments within city hall and supervises staff as delegated by the City Administrator.
4. Prepares reports, presentations, and policy recommendations for the City Administrator and City Council.
5. Serves as backup to key function at City Hall as directed.
6. Coordinates special projects, interdepartmental initiatives, and process improvement efforts.
7. Meets with a variety of civic leaders, business leaders and community groups regarding their concerns, program priorities and City services.
8. Attend a variety of meetings and conferences, serve on committees and administrative boards, and represent the City Administrator as directed.
9. Attend all regularly and specially scheduled council meetings (usually two per month) unless excused by the City Administrator or Mayor.
10. Attend community events and activities and represent the City as directed.

11. Serves as Acting City Administrator in the absence of the City Administrator.
12. Maintain a high level of customer service in all interactions with the public.
13. Performs other duties as directed by the City Administrator or Mayor.

Human Resource Administration:

1. Administers and supports all human resource functions including recruitment, hiring, onboarding, employee relations, training, and performance management.
2. Manages labor relations activities, including acting as Chief negotiator, handles and/or participates in grievances and interest arbitration hearings. Directly assists all departments in the resolution of grievances and administration of collective bargaining agreements.
3. Represents the City in administrative hearings such as unemployment, industrial insurance, and human rights.
4. Ensures compliance with federal, state, and local employment laws and regulations.
5. Maintains and updates personnel policies, job descriptions, and the employee handbook.
6. Provides guidance to department heads and supervisors on personnel policies, HR-related issues and best practices.
7. Coordinates benefits administration and work with external providers on insurance and retirement programs.
8. Promotes professional development and a positive, inclusive organizational culture.

Public Information Officer

1. Develops and implements communication strategies to inform and engage residents, businesses, and community stakeholders.
2. Oversees preparation of press releases, newsletters, website updates, and social media content.
3. Serves as a spokesperson for the city when designated by the Mayor or City Administrator.
4. Coordinates community outreach efforts and public information during special events, emergencies, and major initiatives.
5. Ensures clear, consistent, and transparent communication between city leadership, staff, and the public.

NECESSARY KNOWLEDGE AND ABILITIES:

Knowledge, Skills, and Abilities:

- Thorough understanding of public administration, personnel management, and organizational development.

- Knowledge of applicable employment laws, labor relations, and workplace policies.
- Strong communication and interpersonal skills; adept at engaging diverse audiences.
- Demonstrated ability to conduct thorough and accurate research.
- Analyze complex issues, make data-driven recommendations, and manage multiple priorities.
- Proficiency in Microsoft Office and other management software.
- Commitment to ethical leadership, teamwork, and community service.
- Establish, evaluate and implement administrative/operational policies, practices and procedures.
- Maintain confidential data and information.
- Prepare and analyze complex reports.
- Communicate effectively and persuasively in both oral and written form.
- Analyze and solve problems.

MINIMUM QUALIFICATIONS:

- At least 5 years’ experience working in public administration, human resources, communications, or related fields.
- Valid Washington State Driver’s License.

PHYSICAL DEMANDS AND WORKING CONDITIONS:

The Assistant City Administrator works primarily in a professional office environment and interacts frequently with elected officials, city staff, and the public. The position requires attendance at evening meetings, public hearings, and community events as part of regular duties. Work is typically performed indoors, with occasional travel to other government offices, conferences, or training sessions. The role may involve managing multiple projects under tight deadlines and responding to issues outside normal business hours, especially during emergencies or community incidents. This position requires a high degree of professionalism, discretion, and adaptability in a fast-paced municipal setting.

COMPENSATION AND BENEFITS:

Wage Range:	\$86,668 - \$105,346 per Year \$ 7,222 - \$ 8,779 per Month	Benefits:	Paid Medical Benefits PERS Retirement System \$275 VEBA per Month Vacation / Sick Time 12 Paid Holidays + 1 Personal Day
Incentive Pay:	Longevity		

NOTICE:

The above position description does not include ALL essential and nonessential duties of this job. All employees with disabilities are encouraged to contact the city administrator to review and discuss the essential and non-essential functions of the job. An employee with a disability can evaluate the job in greater detail to determine if the essential functions can be performed safely with or without reasonable accommodations.

The City of Cle Elum is an Equal Opportunity employer.

CITY OF CLE ELUM WASHINGTON

ORDINANCE NO. 1718

AN ORDINANCE OF THE CITY OF CLE ELUM, WASHINGTON, UPDATING AND ADOPTING THE 2026 SALARY SCHEDULE FOR EACH POSITION IN THE CITY OF CLE ELUM; AND ESTABLISHING AN EFFECTIVE DATE

WHEREAS, the City Mayor has prepared and submitted to the Council of the City of Cle Elum the 2026 Salary and Wage Plan Base Pay schedule; and

WHEREAS City Council feels it essential to maintain a living wage job to attract and retain quality employees; and

WHEREAS the salary schedule in this Ordinance has been adjusted from the May 2025 Salary Schedule Ordinance No. 1697 and increased based on an Annual Cost of Living Adjustment; and

WHEREAS, the City and Teamsters Local 760 has entered into Collective Bargaining Agreements in which salaries for union members have already been agreed upon.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF CLE ELUM, WASHINGTON, DO ORDAIN AS FOLLOWS:

Section 1. The 2026 Salary and Wage Plan Base Pay is attached as Attachment A, and this Ordinance supersedes all prior salary Ordinances and shall be in effect January 1, 2026.

Section 2. Severability. Should any portion of this Ordinance, or its application to any person or circumstance, be declared unconstitutional or otherwise invalid for any reason, such decision shall not affect the validity of the remaining portions of this Ordinance or its application to other persons or circumstances.

Section 3. Effective Date. This Ordinance shall be published in the official newspaper of the City and shall take effect and be in full force five (5) days after the date of publication.

PASSED BY THE CLE ELUM CITY COUNCIL AT A REGULAR MEETING THEREOF ON THE 9th DAY OF DECEMBER 2025.

CITY OF CLE ELUM

Matthew Lundh, Mayor

ATTEST/AUTHENTICATED

Debbie Lee, City Clerk
Approved as to form:

Curtis Chambers, City Attorney

Filed with City Clerk:
Passed by the City Council:
Ordinance No.:
Date Posted:

ATTACHMENT A

All Directors :	3.0%
Police Union - Officers & Admin Asst	7.0%
Police Union - Rec Tech/Recpt	9.5%
Public Works / Library / City Hall Union	5.0%

ORDINANCE 1718

2026 SALARY AND WAGE PLAN BASE PAY

	0-11 MONTHS			12-23 MONTHS			24-35 MONTHS			36-47 MONTHS			48+ MONTHS		
	ANNUAL	MONTHLY	HOURLY	ANNUAL	MONTHLY	HOURLY	ANNUAL	MONTHLY	HOURLY	ANNUAL	MONTHLY	HOURLY	ANNUAL	MONTHLY	HOURLY
City Administrator	127,716	10,643	61.40	134,102	11,175	64.47	140,807	11,734	67.70	147,847	12,321	71.08	155,239	12,937	74.63
Assistant City Administrator	86,668	7,222	41.67	91,002	7,583	43.75	95,552	7,963	45.94	100,329	8,361	48.24	105,346	8,779	50.65
Finance Director/Deputy Clerk	114,281	9,523	54.94	119,995	10,000	57.69	125,994	10,500	60.57	132,294	11,025	63.60	138,909	11,576	66.78
Planning Director	104,590	8,716	50.28	109,820	9,152	52.80	115,311	9,609	55.44	121,076	10,090	58.21	127,130	10,594	61.12
City Clerk	84,115	7,010	40.44	88,338	7,361	42.47	92,726	7,727	44.58	97,365	8,114	46.81	102,253	8,521	49.16
Building / Planning Tech	65,458	5,455	31.47	68,723	5,727	33.04	72,176	6,015	34.70	75,754	6,313	36.42	79,539	6,628	38.24
Code Enforcement Officer	55,224	4,602	26.55	57,970	4,831	27.87	60,882	5,073	29.27	63,939	5,328	30.74	67,142	5,595	32.28
Billing Clerk	54,808	4,567	26.35	57,533	4,794	27.66	60,424	5,035	29.05	63,419	5,285	30.49	66,602	5,550	32.02
Office Assistant	46,222	3,852	22.22	48,526	4,044	23.33	50,939	4,245	24.49	53,518	4,460	25.73	56,181	4,682	27.01
Librarian	52,345	4,362	25.17	54,962	4,580	26.42	57,710	4,809	27.75	60,595	5,050	29.13	63,625	5,302	30.59
Library Assistant (part-time)															23.60
Public Works Director	107,211	8,934	51.54	112,571	9,381	54.12	118,200	9,850	56.83	124,110	10,342	59.67	130,315	10,860	62.65
Public Works Field Supervisor	74,443	6,204	35.79	78,146	6,512	37.57	82,056	6,838	39.45	86,154	7,179	41.42	90,459	7,538	43.49
Mechanic	64,168	5,347	30.85	67,392	5,616	32.40	70,762	5,897	34.02	74,277	6,190	35.71	77,979	6,498	37.49
Operator/Maintenance	59,488	4,957	28.60	62,483	5,207	30.04	65,603	5,467	31.54	68,869	5,739	33.11	72,322	6,027	34.77
Maintenance Worker	51,501	4,292	24.76	54,080	4,507	26.00	56,784	4,732	27.30	59,613	4,968	28.66	62,587	5,216	30.09
Cemetery / Parks Caretaker (seasonal)			23.60												
Utilities Operations Manager	122,556	10,213	58.92	128,684	10,724	61.87	135,118	11,260	64.96	141,874	11,823	68.21	148,968	12,414	71.62
Water/Wastewater Treatment Operator 2	74,277	6,190	35.71	78,000	6,500	37.50	81,890	6,824	39.37	85,987	7,166	41.34	90,293	7,524	43.41
Water/Wastewater Treatment Operator 1	64,168	5,347	30.85	67,371	5,614	32.39	70,741	5,895	34.01	74,277	6,190	35.71	78,000	6,500	37.50
Police Chief	116,901	9,742	56.20	122,746	10,229	59.01	128,883	10,740	61.96	135,327	11,277	65.06	142,094	11,841	68.31
Sergeant	102,228	8,519	49.15	109,416	9,118	52.60									
Corporal	98,928	8,244	47.56	101,472	8,456	48.78									
Police Officer	78,672	6,556	37.82	82,608	6,884	39.72	86,712	7,226	41.69	91,068	7,589	43.78	95,616	7,968	45.97
Adm Asst/Records Mng.	74,292	6,191	35.72	79,008	6,584	37.98	81,900	6,825	39.38	85,992	7,166	41.34	90,300	7,525	43.41
Rec Tech/Recpt	58,260	4,855	28.01	61,152	5,096	29.40	64,212	5,351	30.87	67,440	5,620	32.42	70,824	5,902	34.05
Fire Chief Administrator	98,929	8,244	47.56	103,876	8,656	49.94	109,070	9,089	52.44	114,523	9,544	55.06	120,249	10,021	57.81
Fire Admin Assistant (part-time)	14,400	1,200													

CITY OF CLE ELUM
WASHINGTON
ORDINANCE 1717

**AN ORDINANCE OF THE CITY OF CLE ELUM, WASHINGTON,
DIRECTING ALL INTEREST FROM CITY FUNDS COMMINGLED IN A
COMMON INVESTMENT PORTFOLIO TO BE APPORTIONED
ENTIRELY TO THE GENERAL FUND AND ADOPTING AN
INVESTMENT POLICY DELEGATING AUTHORITY TO MAKE SUCH
TRANSFERS TO THE CITY ADMINISTRATOR AND TREASURER**

WHEREAS, the City of Cle Elum (City) is a Washington state municipal code city, governed by Title 35A RCW; and

WHEREAS, RCW 35A.40.050 authorizes the City invest excess and inactive funds on hand in its treasury, subject statutory restrictions; and

WHEREAS, RCW 35A.40.050 states that funds available for investment may, unless otherwise restricted by law, be commingled within one common investment portfolio; and

WHEREAS, RCW 35A.40.050 further states that if moneys are commingled in a common investment portfolio, all income derived therefrom may be apportioned to the general fund if the City Council determines so by resolution; and

WHEREAS, the City County desires that all investment income derived from the City's common investment portfolio be apportioned to the City's general fund.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF CLE ELUM, WASHINGTON,
DOES RESOLVE AS FOLLOWS:

Section 1. Investment Income. The City Council hereby directs that all investment income derived from the City's common investment portfolio be apportioned to the City's general fund.

Section 1. Investment Policy Adoption. The City Council hereby adopts the "City of Cle Elum Investment Policy" attached hereto as Exhibit A and incorporated herein by this reference, which authorizes the City Administrator and Treasurer to apportion all investment income derived from the City's common investment portfolio to the general fund.

Section 2. Effective Date. This ordinance shall take effect and be in full force (5) five days after its passage and adoption.

PASSED BY THE CLE ELUM CITY COUNCIL AT A REGULAR MEETING THEREOF ON
THE ____ DAY OF _____, 2025.

Matthew Lundh, Mayor

ATTEST/AUTHENTICATED:

Debbie Lee, City Clerk

Approved as to form:

Filed with the City Clerk:
Passed by the City Council:
Ordinance No:
Date:

City of Cle Elum Investment Policy Exhibit A

I. POLICY

It is the policy of the City of Cle Elum to invest public funds in a manner which will provide maximum security, while meeting daily cash flow demands, conforming to all state and local statutes governing the investment of public funds, while providing a market rate of return through budgetary and economic cycles.

II. SCOPE

This investment policy applies to all financial assets of the City of Cle Elum and accounted for in the Annual Financial Report.

III. PRUDENCE

Investments shall be made with judgment and care, under circumstances then prevailing, which persons of prudence, discretion and intelligence exercise in the management of their own affairs, not for speculation, but for investment, considering the probable safety of their capital as well as the probable income to be derived.

The standard of prudence to be used by investment officials shall be the “**Prudent Person**” standard and shall be applied in the context of managing an overall portfolio under prevailing economic conditions at the moment of investment commitments. Investment officers acting in accordance with written procedures and the investment policy and exercising due diligence, shall be relieved of personal responsibility for an individual security’s credit risk or market price changes, provided deviations from expectations are reported in a timely fashion and appropriate action is taken to control adverse developments.

In determining whether an Investment official has exercised prudence with respect to an investment decision, the determination shall be made taking into consideration the investment of all funds over which the official had responsibility rather than a consideration as to the prudence of a single investment, and, whether the investment decision was consistent with the written investment policy of the entity.

IV. OBJECTIVES

The primary objectives, in priority order, of the City of Cle Elum investment activities shall be:

Safety: Safety of principal is the foremost objective of the investment program. Investments of the City of Cle Elum will be undertaken in a manner that seeks to ensure the preservation of capital in the overall portfolio. To obtain this objective, diversification is required in order that potential losses on individual securities do not exceed the income generated from the remainder of the portfolio.

City of Cle Elum Investment Policy Exhibit A

Liquidity: The portfolio will remain sufficiently liquid to enable the City to meet all cash requirements that might reasonably be anticipated. This is accomplished by structuring the portfolio so that securities mature concurrent with cash needs to meet anticipated demands (static liquidity). Furthermore, since all possible cash demands cannot be anticipated, the portfolio should consist largely of securities with active secondary or resale markets (dynamic liquidity).

Return on Investment: The Investment portfolio shall be designed with the objective of attaining a market rate of return through budgetary and economic cycles, taking into account the City's investment risk constraints and liquidity needs. Return on investments is of secondary importance compared to the safety and liquidity objectives described above. The core of investments is limited to relatively low risk securities in anticipation of earning a fair rate of return relative to the risk being assumed. Securities shall generally be held until maturity with the following exceptions:

- A security with declining credit may be sold early to minimize the loss of principal.
- A security swap would improve the quality, yield, or target duration of the portfolio.
- Liquidity needs of the portfolio require that the security be sold early.

V. DELEGATION OF AUTHORITY

- A. The Administrator and Treasurer will be responsible to initiate the daily transactions in the investment portfolio based on liquidity and cash flow requirements of the city and its respective funds.
 - a. Pursuant to RCW 35A.40.050, the Administrator and Treasurer are authorized to apportion all investment income derived from the City's common investment portfolio to the City's general fund.
- B. No person may initiate investment transactions on behalf of the Administrator and Treasurer without their express written consent.

VI. ETHICS AND CONFLICTS OF INTEREST

- A. Investment officials will recognize that the investment portfolio is subject to public review and evaluation. The overall program will be designed and managed with a degree of professionalism that is worthy of the public trust.
- B. Officers and employees involved in the investment process shall refrain from personal business activity that may conflict with the proper execution of the investment program, or may impair their ability to make impartial investment decisions. Investment officials

City of Cle Elum Investment Policy Exhibit A

shall disclose to the Treasurer any material financial interests in financial institutions that conduct business with the City, and they will further disclose any personal financial or investment positions that could be related to the performance of the City portfolio, particularly with regard to the timing of purchases and sales.

VII. AUTHORIZED FINANCIAL DEALERS AND INSTITUTIONS

Selection of a primary bank for the City of Cle Elum general banking services will be made by the Treasurer.

As required by state law, (RCW 39.58), certificates of deposit will be purchased only from those institutions approved by the Washington Public Deposit Protection Commission (PDPC) as eligible for deposit of public funds.

The maximum amount placed with any one depository will not exceed the net worth of the institution as determined by the PDPC.

Qualified broker/dealers and financial institutions will be reviewed and selected by the Administrator and Treasurer. All brokers/dealers and financial institutions who desire to do business with the City of Cle Elum must supply the Treasurer with the following:

1. Annual audited financial statements.
2. Proof of FINRA (Financial Industry Regulatory Authority) certification.
3. Proof of registration with the State of Washington.

VIII. AUTHORIZED INVESTMENTS

The City of Cle Elum is empowered by statute 39.58, 39.59, 39.60, and 43.250 to invest in the following types of securities:

- U.S. Treasury Obligations
- U.S. Government Agency obligations and U.S. Government Sponsored Enterprises (GSE's) which may include, but are not limited to the following: Federal Farm Credit Bank (FFCB), Federal Home Loan Bank (FHLB), Government National Mortgage Association (GNMA), Federal Home Loan Mortgage Corporation (FHLMC), Federal National Mortgage Association (FNMA), Student Loan Marketing Corporation (SLMA), Tennessee Valley Authority (TVA),
- Non-negotiable Certificates of Deposit of financial institutions which are qualified public depositories as defined by RCW 39.59 and in accordance with the restrictions therein.
- Bonds of the State of Washington and any local government in the State of Washington, which bonds have at the time of investment one of the three highest credit ratings of a nationally recognized rating agency.

City of Cle Elum Investment Policy Exhibit A

- General obligation bonds of a state other than the State of Washington and general obligation bonds of a local government of a state other than the State of Washington, which bonds have at the time of investment one of the three highest credit ratings of a nationally recognized rating agency.
- Washington State Local Government Investment Pool (LGIP). The most recent LGIP Investment Policy and operations manuals are available online from the Washington State Treasurers office. This policy will be assessed for safety of funds on deposit with the LGIP and risks associated with investment strategies. In addition, the LGIP will complete a questionnaire for the City Treasurer which will include the following: a description of eligible securities; how interest and fees are calculated; how gains and losses are calculated; a description of how the securities are safeguarded, how often the securities are priced, and how often the program is audited; deposit and withdrawal restrictions; and information regarding how bond proceeds are accounted for in the LGIP.
- And other investments authorized by law.

IX. SAFEKEEPING AND CUSTODY

A. Delivery vs. Payment:

All trades of marketable securities will be executed by delivery vs. payment (DVP) to ensure that securities are deposited with a third party custodian prior to the release of funds.

B. Safekeeping:

Securities will be held by an independent third-party custodian selected by the Treasurer. Safekeeping receipts will evidence all transactions.

C. CD's:

Certificates of deposit will be held by the Treasurer.

X. MATURITIES

To the extent possible and to preclude sales of securities that could result in a loss, investments will be made to coincide with anticipated cash flow requirements. Funds may be invested in authorized securities not to exceed five years in maturity, except when compatible with a specific fund's investment needs.

XI. INTERNAL CONTROL

City of Cle Elum Investment Policy Exhibit A

The City is responsible for establishing and maintaining an internal control structure designed to ensure that the assets are protected from loss, theft, or misuse. The internal controls shall address the following points:

- Control of collusion
- Separation of transaction authority from accounting and recordkeeping
- Custodial Safekeeping
- Written confirmation of transactions for investments and wire transfers

XII. PERFORMANCE STANDARDS/BENCHMARK

The investment portfolio will be managed in accordance with the parameters specified within this policy. The investment portfolio will be designed to obtain an average rate of return during budgetary and economic cycles, consistent with the investment objectives and cash flow needs. A series of appropriate benchmarks shall be established against which performance shall be compared on a regular basis. The benchmark will be reflective of the actual securities being purchased and the risks undertaken. The benchmarks will have a similar weighted average maturity as the portfolio.

XIII. PROCEDURES

Day-to-day procedures concerning investment management and accounting are outside the scope of this policy.

XIV. REPORTING

An annual report is given to the Cle Elum City Council for their review, summarizing the current position of the portfolio for City of Cle Elum. The Treasurer shall report to the committee current investment strategy being followed and recent economic conditions and market developments which have a bearing on this strategy. This management report will be prepared in a manner which will allow the City Council to ascertain whether investment activities during the reporting period have conformed to the investment policy. The report will include:

- A listing of individual securities held at the end of the reporting period by authorized investment category.
in
- Performance of the portfolio.

XV. INVESTMENT POLICY ADOPTION

**City of Cle Elum
Investment Policy
Exhibit A**

The City of Cle Elum investment policy shall be adopted by a majority vote of the City Council. The policy shall be reviewed periodically by the budget committee and they must approve any modifications.

Cle Elum Youth Art Banners & Downtown Statues

Cle Elum's Youth-Art Banners & Downtown Statues project showcases local youth creativity while adding a great attraction to our downtown core. Students will design colorful pole banners and four garden-bed statues to draw in visitors and residents. Together, these pieces add a welcoming appeal while showcasing community pride among our youth. This project will not use city funds or staff time and will not expose the City to ongoing maintenance or liability costs. The Cle Elum Visitor Center will be responsible for grant administration, insurance, maintenance, and the eventual removal or replacement of all installations. We will execute a Memorandum of Understanding (MOU) with the city to formalize this.

Primary Funding Source: T-Mobile Hometown Grant (\$50,000)

Estimated Project Cost: \$43,800

Estimated Project Completion:

Fall 2026



Applicant: Cle Elum Visitor Center

Contact: Email - Shasta@cleelumdowntown.org Phone - (509) 260-1202

Project Overview & Details

This project combines student creativity with downtown beautification. By engaging students to design statues and pole banners, we are creating a unique tourist attraction while giving them an opportunity to be part of a community project that showcases their artwork. It’s a powerful way to display pieces of Cle Elum’s rich history while including the vision of the youth who will shape its future.

Project Details

Banners:

The idea is to have local students design pole banners with the theme “Past, Present, and Future of Cle Elum.” The banners would be displayed on existing street poles. If banners are later replaced, original designs will be returned to student artists as keepsakes.

Statues:

To ensure the student-designed statues feel cohesive and aligned with Public Works feedback, the project now includes an approved list of Cle Elum–related icons that all student artists will choose from when creating their concepts. These icons reflect the natural, historical, and industrial elements that define Cle Elum. We are looking to install 4 statues, each with a small plaque that states the artist(s) name and a brief explanation of the artwork. Proposed statue sites will be coordinated with Public Works, focusing on high-visibility garden-bed areas in the downtown core.

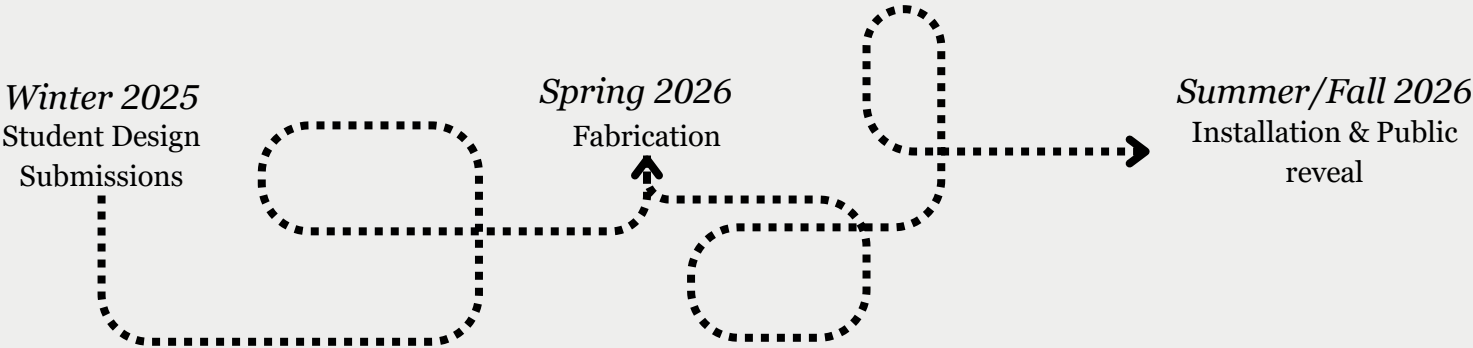
Community Support:

- Cle Elum Downtown Association
- ‘The Shop’ Teen Center
- Community Builders
- The Visitor Center
- Public Works Committee
- Superintendent Belcher

Community & Tourism Impact

- Draws visitors and encourages longer downtown stays.
- Showcases student talent and fosters civic pride.
- Strengthens Cle Elum’s cultural and historical identity.

Timeline



Expanded Community & Tourism Impact

Cle Elum's Youth Art Banners & Statues project directly supports downtown revitalization by creating visual interest, encouraging longer visits, and strengthening our community identity. Public art has been shown to increase foot traffic, boost small business activity, and enhance visitor satisfaction—especially when the artwork reflects the unique character of the community.

Increased Visitor Engagement

- The statues and banners create natural stopping points that encourage people to walk, explore, and visit multiple businesses.
- The installations offer photo opportunities that organically promote Cle Elum on social media.
- Public art encourages longer downtown stays, increasing the likelihood of shopping and dining.

Strengthened Cultural Identity

- Each statue represents a meaningful Cle Elum icon—wildlife, rivers, forestry, mining, or trains—reinforcing the town's story.
- Youth involvement gives the project emotional value and aligns with Cle Elum's family-friendly tourism appeal.

Community Pride & Partnerships

- The project celebrates local youth, bringing families and community members downtown.
- Collaboration with The Shop Teen Center and Cle Elum Downtown Association showcases strong partnerships and civic investment.
- A successful installation supports the city's branding and complements other revitalization work.

Design Guidelines for Student Artists

To ensure the 4 student-designed statues form a cohesive and meaningful public art series—and in alignment with Public Works feedback—the following guidelines will be provided to all participating youth artists:

Approved Icon Themes

- Elk or Deer
- Salmon or aquatic life
- Douglas Fir or Pine Trees
- Mountain silhouettes
- Water imagery (river, creeks, etc.)
- Coal mining references
- Logging imagery
- Train / railroad motifs

Artistic Interpretation

Students may interpret their chosen icon in any artistic style, including:

- Abstract
- Realistic
- Geometric
- Symbolic or narrative-driven

Color palettes, textures, and stylistic choices are left to the students' imagination.

To maintain visual unity across the series:

- All statues will be fabricated in the same durable material (mild steel).
- Each piece will be mounted on a standard steel base.
- Each will include an identical-format plaque with the artist's name and a brief description.
- Size parameters will be consistent across all four designs.

Content & Conduct Guidelines

To ensure all artwork is appropriate for public display, student designs must follow these content guidelines:

- No hate speech, discriminatory symbols, or imagery targeting any group.
- No vulgar, explicit, or suggestive language or visuals.
- No political or campaign-related imagery.
- No copyrighted logos or commercial branding.
- All artwork must be original and created by the student artist(s).
- Imagery should be respectful, family-friendly, and suitable for all ages.
- Artwork may not include depictions of violence, weapons, or harmful behavior.

These standards ensure the final installations reflect Cle Elum's values and maintain a welcoming environment for residents and visitors.

Project Specs & Logistics

Banners:

- *Size:* 84 in x 30 in
- *Installation:* Public Works cannot guarantee installation or removal - The visitor center will arrange for a contractor to install and remove banners
- *Hardware:* Only general mounting hardware is expected.
- *Quantity:* 10

Official Quote: \$1,800

Statues:

- *Base & Anchoring:* 3/8 in thick flat steel base with four 1/2 in holes for anchoring to the sidewalk.
- *Material:* Mild Steel
- *Anchoring Supplies:* Concrete anchors recommended; available locally at different hardware stores.
- *Quantity:* 4

Official Quote: \$16,000

Plaques with students' names for the statues:

- *Installation:* Can be mounted to the base of the statues
- *Quantity:* 4

Official Quote: \$450

If, for any reason, full funding is not secured by June 2026, the project will be postponed or scaled to available funding. No city funds will be requested to complete or continue the project.

The project's primary funding goal is through the T-Mobile Hometown Grant (\$50,000). If awarded, this will fully fund fabrication, installation, and unveiling costs without additional city funding.

If not awarded, we plan to pursue alternative funding through the Kittitas County Lodging Tax Fund, Washington State Arts Commission, and local sponsorships to ensure completion at a similar scale.

All materials and finishes will be selected for durability and weather resistance to withstand Cle Elum's seasonal conditions

Selection & Youth Participation

Design Review Process:

The artwork will be judged using a rubric with a focus on creativity, originality, feasibility, and theme relevance. A panel of 4-5 community members (representing education, local art, and civic organizations) will serve as judges.

Eligibility:

- Banner Designs: Open to all K–12 students in the Upper Kittitas County area.
- Statues: Open to a smaller group from The Shop Teen Center, with a focus on youth interested in 3-D design and fabrication.

Supervision:

Students will complete designs under adult supervision — myself as the project manager, along with The Shop staff, at The Shop Teen Center.

Permissions & Rights:

All participants will sign a permission and artwork release form (parent/guardian signature required). The form clearly states that completed ownership of all installed artwork will remain with the Cle Elum Visitor Center for the duration of the MOU, ensuring maintenance and insurance responsibilities remain outside of city operations.

Funding

Preliminary Budget

Category	Estimated Cost
Banner fabrication & hardware	\$2,500 - <i>est</i>
Statue design & fabrication (4 pieces)	\$18,000 - <i>est</i>
Installation (banners + statues)	\$8,000 - <i>est</i>
Promotion / unveiling event	\$1,500 - <i>est</i>
Administrative Costs	\$4,500 - <i>est</i>
Contingency (10%)	\$4,300

All listed amounts are based on preliminary quotes provided by Public Works and outside vendors. Statue fabrication quotes are sourced from artist and fabricator CJ Rensch, who operates a professional studio in Kennewick and has completed large-scale installations in over 29 states, as well as Europe and Canada. Banner fabrication quotes are pending confirmation as I'm currently securing a local contractor for installation and removal.

Primary Funding Source:

The project will be fully funded through the T-Mobile Hometown Grant, which supports small-town revitalization, beautification, and community engagement projects. If awarded, the grant will cover 100% of project costs, including materials, fabrication, installation, and the public reveal event. No city funds are requested or expected.

In the event the T-Mobile grant is not awarded, the Visitor Center will pursue alternative funding sources, such as:

- ArtsWA (Washington State Arts Commission) community arts grants
- Kittitas County Tourism Fund mini-grant program
- Local business sponsorships and service club donations (Rotary, Kiwanis, Lions)
- In-kind contributions of labor, printing, or materials from community partners

This ensures the project can still move forward without a financial impact on the City of Cle Elum.

We will not begin fabrication until the project is fully funded.

Maintenance & Liability

Maintenance & Liability

The Cle Elum Visitor Center will retain ownership and full responsibility for the Youth Art Banner & Statue Project installations.

- **Maintenance:** Routine cleaning, inspections, and touch-ups will be performed by the Visitor Center and supervised youth volunteers from The Shop Teen Center.
- **Insurance:** A public art liability insurance policy will be secured before installation. This policy will cover vandalism, damage, and injury associated with the installations. The City of Cle Elum will be listed as an additional insured on the policy.
- **City Costs:** The City of Cle Elum will not incur any financial responsibility for fabrication, installation, maintenance, or removal of the artwork.
- **Long-Term Stewardship:** Should any piece require removal, repair, or replacement, the Visitor Center will coordinate and fund that process using non-city resources.

Project Oversight & Reporting

The project will be managed by Shasta Marion, Cle Elum Visitor Center Representative, who will serve as the single point of contact between vendors, city departments, and participating youth.

- **Oversight:** The Visitor Center will oversee all project phases, from fabrication to installation, ensuring compliance with Public Works guidelines.
- **Reporting:** Written or verbal progress updates will be provided to the Public Works Department, Lodging Tax Committee, or City Council as appropriate to the project stage.
- **Accountability:** A formal Memorandum of Understanding (MOU) will be executed between the Visitor Center and the City to define responsibilities, risk management, and maintenance obligations.

City Council Authorization Request

The Cle Elum Visitor Center respectfully requests City Council's approval to advance the Youth Art Banners & Downtown Statues project.

We ask for authorization to:

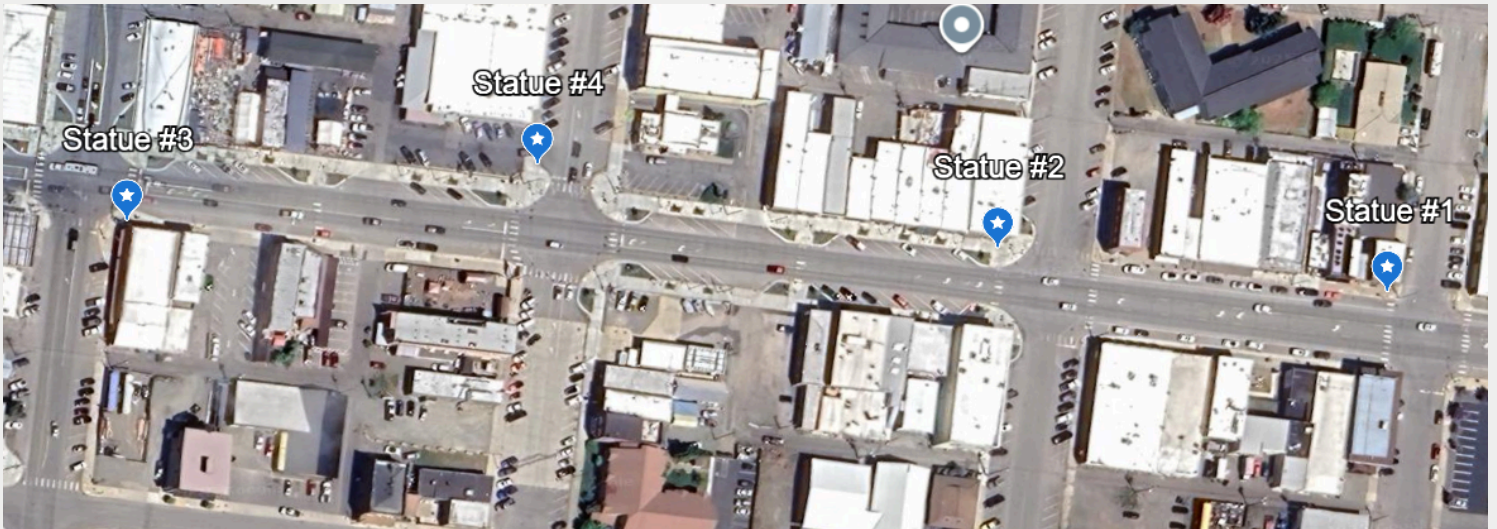
- Continue project planning with Public Works
- Move forward with student design development and grant-dependent fabrication
- Develop and finalize an MOU outlining installation, maintenance, and insurance responsibilities
- Receive a City Letter of Support for the T-Mobile Hometown Grant.

No city funding or staffing resources are requested, and all installation and long-term maintenance will remain the responsibility of the Cle Elum Visitor Center.

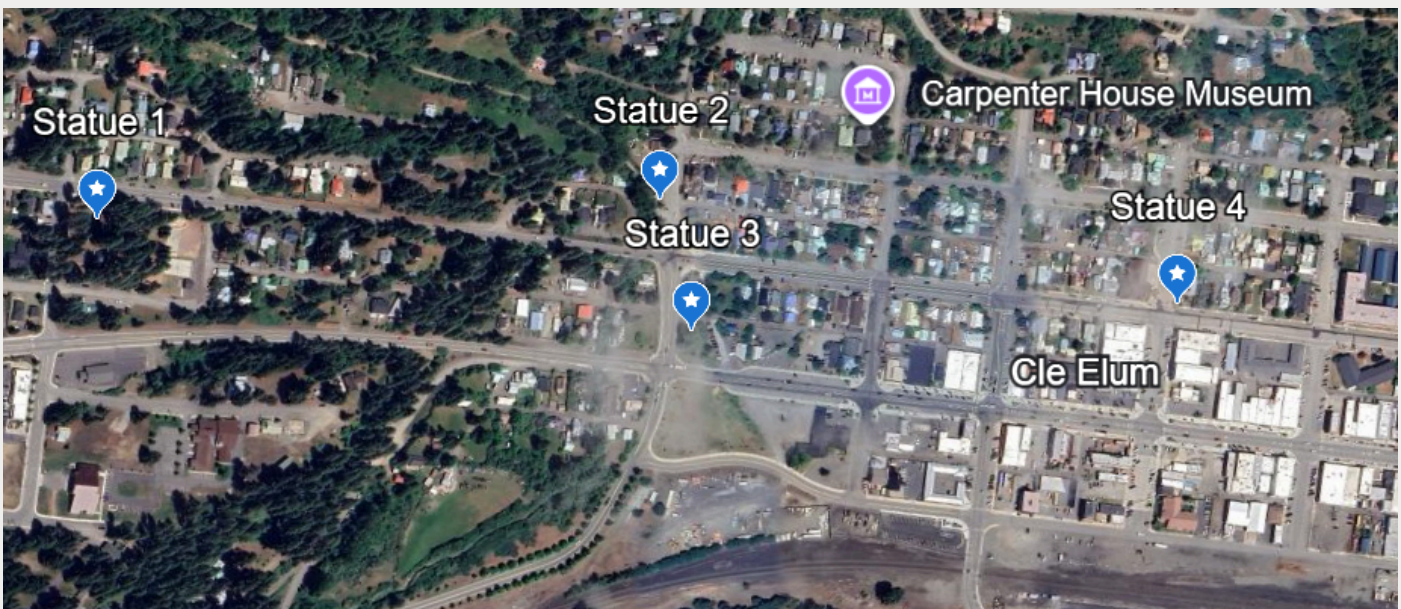
Possible Locations



Intersection of N Peoh Ave and E 1st St



- Statue #1 - N Wright + 1st St
- Statue #2 - N Harris + 1st St
- Statue #3 - N Oakes + W 1st St
- Statue #4 - N Pennsylvania + W 1st St



- Statue 1 - Cle Elum City Park
- Statue 2 - Coal Mines Trailhead
- Statue 3 - Flagpole Park
- Statue 4 - Carpenter Memorial Library

Cle Elum Youth Art Banners & Downtown Statues

Cle Elum's Youth-Art Banners & Downtown Statues project showcases local youth creativity while adding a great attraction to our downtown core. Students will design colorful pole banners and four garden-bed statues to draw in visitors and residents. Together, these pieces add a welcoming appeal while showcasing community pride among our youth. This project will not use city funds or staff time and will not expose the City to ongoing maintenance or liability costs. The Cle Elum Visitor Center will be responsible for grant administration, insurance, maintenance, and the eventual removal or replacement of all installations. We will execute a Memorandum of Understanding (MOU) with the city to formalize this.

Primary Funding Source: T-Mobile Hometown Grant (\$50,000)

Estimated Project Cost: \$43,800

Estimated Project Completion:

Fall 2026



Applicant: Cle Elum Visitor Center

Contact: Email - Shasta@cleelumdowntown.org Phone - (509) 260-1202

Project Overview & Details

This project combines student creativity with downtown beautification. By engaging students to design statues and pole banners, we are creating a unique tourist attraction while giving them an opportunity to be part of a community project that showcases their artwork. It’s a powerful way to display pieces of Cle Elum’s rich history while including the vision of the youth who will shape its future.

Project Details

Banners:

The idea is to have local students design pole banners with the theme “Past, Present, and Future of Cle Elum.” The banners would be displayed on existing street poles. If banners are later replaced, original designs will be returned to student artists as keepsakes.

Statues:

The statues would have the same theme as the banners and would be designed using 3D-printed mockups created by local youth, fabricated with durable, weather-resistant materials. We are looking to install 4 statues, each with a small plaque that states the artist(s) name and a brief explanation of the artwork. Proposed statue sites will be coordinated with Public Works, focusing on high-visibility garden-bed areas in the downtown core.

Community Support:

- Cle Elum Downtown Association
- ‘The Shop’ Teen Center
- Community Builders
- The Visitor Center

Community & Tourism Impact

- Draws visitors and encourages longer downtown stays.
- Showcases student talent and fosters civic pride.
- Strengthens Cle Elum’s cultural and historical identity.

Timeline



Project Specs & Logistics

Banners:

- *Size:* 84 in x 30 in
- *Installation:* Public Works cannot guarantee installation or removal - The visitor center will arrange for a contractor to install and remove banners
- *Hardware:* Only general mounting hardware is expected.
- *Quantity:* 10

*Official Quote: pending
(anticipated Fall 2025)*

Statues:

- *Base & Anchoring:* 3/8 in thick flat steel base with four 1/2 in holes for anchoring to the sidewalk.
- *Material:* Mild Steel
- *Anchoring Supplies:* Concrete anchors recommended; available locally at different hardware stores.
- *Quantity:* 4

Official Quote: \$16,000

Plaques with students' names for the statues:

- *Installation:* Can be mounted to the base of the statues
- *Quantity:* 4

Official Quote: \$450

If, for any reason, full funding is not secured by June 2026, the project will be postponed or scaled to available funding. No city funds will be requested to complete or continue the project.

The project's primary funding goal is through the T-Mobile Hometown Grant (\$50,000). If awarded, this will fully fund fabrication, installation, and unveiling costs without additional city funding.

If not awarded, we plan to pursue alternative funding through the Kittitas County Lodging Tax Fund, Washington State Arts Commission, and local sponsorships to ensure completion at a similar scale.

All materials and finishes will be selected for durability and weather resistance to withstand Cle Elum's seasonal conditions

Selection & Youth Participation

Design Review Process:

The artwork will be judged using a rubric with a focus on creativity, originality, feasibility, and theme relevance. A panel of 4-5 community members (representing education, local art, and civic organizations) will serve as judges.

Eligibility:

- Banner Designs: Open to all K–12 students in the Upper Kittitas County area.
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Supervision:

Students will complete designs under adult supervision — myself as the project manager, along with The Shop staff, at The Shop Teen Center.

Permissions & Rights:

All participants will sign a permission and artwork release form (parent/guardian signature required). The form clearly states that completed ownership of all installed artwork will remain with the Cle Elum Visitor Center for the duration of the MOU, ensuring maintenance and insurance responsibilities remain outside of city operations.

Funding

Preliminary Budget

Category	Estimated Cost
Banner fabrication & hardware	\$8,000 - <i>est</i>
Statue design & fabrication (4 pieces)	\$16,000 - <i>est</i>
Installation (banners + statues)	\$8,000 - <i>est</i>
Promotion / unveiling event	\$1,500 - <i>est</i>
Administrative Costs	\$4,500 - <i>est</i>
Contingency (10%)	\$4,300

All listed amounts are based on preliminary quotes provided by Public Works and outside vendors. Statue fabrication quotes are sourced from artist and fabricator CJ Rench, who operates a professional studio in Kennewick and has completed large-scale installations in over 29 states, as well as Europe and Canada. Banner fabrication quotes are pending confirmation as I'm currently securing a local contractor for installation and removal.

Primary Funding Source:

The project will be fully funded through the T-Mobile Hometown Grant, which supports small-town revitalization, beautification, and community engagement projects. If awarded, the grant will cover 100% of project costs, including materials, fabrication, installation, and the public reveal event. No city funds are requested or expected.

In the event the T-Mobile grant is not awarded, the Visitor Center will pursue alternative funding sources, such as:

- ArtsWA (Washington State Arts Commission) community arts grants
- Kittitas County Tourism Fund mini-grant program
- Local business sponsorships and service club donations (Rotary, Kiwanis, Lions)
- In-kind contributions of labor, printing, or materials from community partners

This ensures the project can still move forward without a financial impact on the City of Cle Elum.

We will not begin fabrication until the project is fully funded.

Maintenance & Liability

Maintenance & Liability

The Cle Elum Visitor Center will retain ownership and full responsibility for the Youth Art Banner & Statue Project installations.

- **Maintenance:** Routine cleaning, inspections, and touch-ups will be performed by the Visitor Center and supervised youth volunteers from The Shop Teen Center.
- **Insurance:** A public art liability insurance policy will be secured before installation. This policy will cover vandalism, damage, and injury associated with the installations. The City of Cle Elum will be listed as an additional insured on the policy.
- **City Costs:** The City of Cle Elum will not incur any financial responsibility for fabrication, installation, maintenance, or removal of the artwork.
- **Long-Term Stewardship:** Should any piece require removal, repair, or replacement, the Visitor Center will coordinate and fund that process using non-city resources.

Project Oversight & Reporting

The project will be managed by Shasta Marion, Cle Elum Visitor Center Representative, who will serve as the single point of contact between vendors, city departments, and participating youth.

- **Oversight:** The Visitor Center will oversee all project phases, from fabrication to installation, ensuring compliance with Public Works guidelines.
- **Reporting:** Written or verbal progress updates will be provided to the Public Works Department, Lodging Tax Committee, or City Council as appropriate to the project stage.
- **Accountability:** A formal Memorandum of Understanding (MOU) will be executed between the Visitor Center and the City to define responsibilities, risk management, and maintenance obligations.

Public Works Committee Request

The Visitor Center respectfully requests the Public Works Committee's review and preliminary approval to:

- Collaborate with the Cle Elum Public Works Department on identifying suitable and compliant installation locations for the proposed statues and pole banners within the downtown core; and
- Provide feedback on installation methods, anchoring requirements, and site logistics to ensure all work aligns with city standards and safety protocols.

All project costs, materials, insurance, and maintenance will remain the responsibility of the Cle Elum Visitor Center, with no financial or staffing impact to the City.

Following committee review and recommendation, the project will be presented to City Council for final authorization.

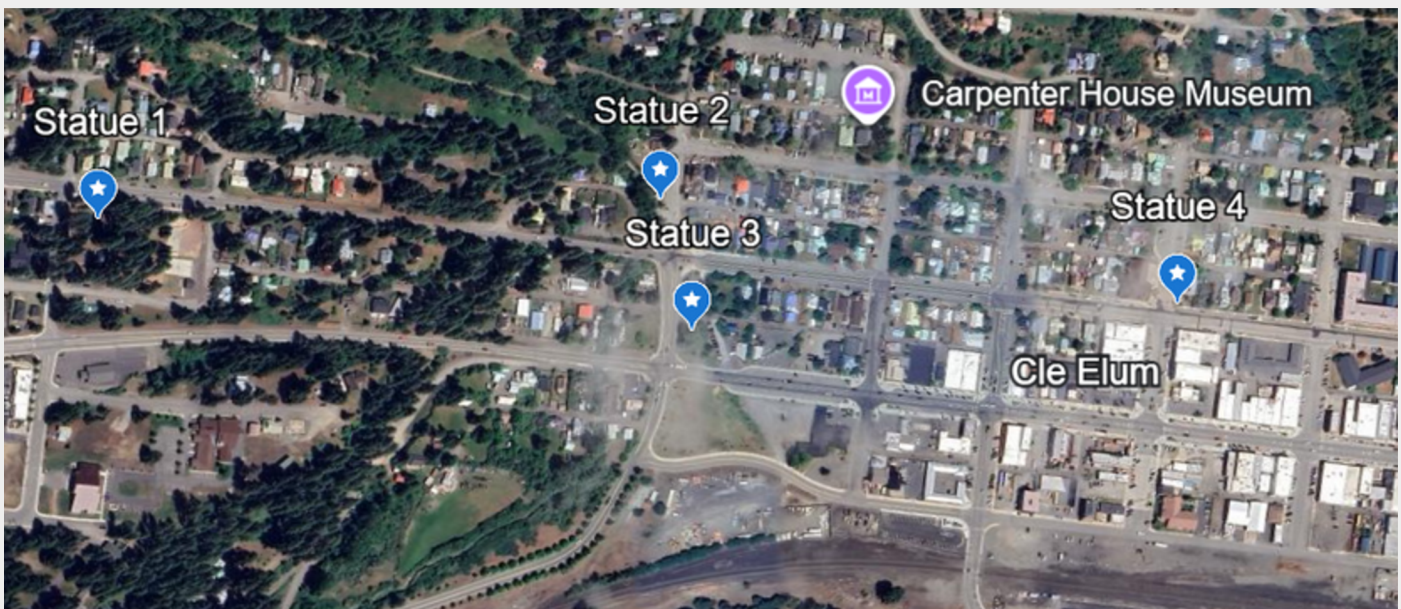
Possible Locations



Intersection of N Peoh Ave and E 1st St



- Statue #1 - N Wright + 1st St
- Statue #2 - N Harris + 1st St
- Statue #3 - N Oakes + W 1st St
- Statue #4 - N Pennsylvania + W 1st St



- Statue 1 - Cle Elum City Park
- Statue 2 - Coal Mines Trailhead
- Statue 3 - Flagpole Park
- Statue 4 - Carpenter Memorial Library

EXECUTIVE SESSION SCRIPT

Date: 12-9-25 Starting Time: 7:36 p.m.

"The city council will now meet in executive session for a period of 20 minutes to discuss to discuss with legal counsel representing the agency matters relating to agency enforcement actions or to discuss with legal counsel representing the agency litigation or potential litigation to which the agency, the governing body, or a member acting in an official capacity is, or is likely to become a party per RCW 42.30.110(i)."

(Identify the RCW that applies)

"The council is/not expected to take final action following the executive session."

If an extension is required, the mayor/presiding officer emerges from the room in which the session is being held and makes the following announcement:

(Time: _____ a.m. / p.m.)

"The council is extending the executive session for a period of _____ minutes, until _____ a.m. / p.m."

(Ending Time: 7:56 a.m. / (p.m.))

Note: The city council may hold executive sessions from which the public may be excluded, for those purposes set forth in [RCW 42.30.110](#). Before convening an executive session, the mayor/presiding officer must announce the purpose of the session and the anticipated time when the session will be concluded. Should the session require more time, a public announcement shall be made that the session is being extended.

Give this form to the city clerk upon completion.